

**PT PRYSMIAN CABLES INDONESIA**

Company Registration No: 10.08.1.31.01207

Kawasan Industri Indotasei, Blok G-1,  
Kota Bukit Indah, Cikampek 41373,  
Jawa Barat, Indonesia.

Tel +62 264 3512222

Fax +62 264 351780

## QUOTATION

To : Prima Terminal Petikemas  
Attn : Faris Hilman  
E-mail : [fhilman@primatpk.co.id](mailto:fhilman@primatpk.co.id)  
Your Ref :  
Date : 27-Apr-2021

From : Berian Maesa

Our Ref : E20/I/0738

PROJECT NAME :

We thank you for the opportunity to quote and are pleased to submit our offer as detailed below :-

Item	Description	RFQ Qty (m)	Offer/MOQ Qty (m)	Unit Price Per M IDR	Total Price IDR
1	6/10 KV PROTOLON(SMK)-LWL (N)TSKCGEWOEU 3 C x 50 mm <sup>2</sup> +2Cx25/2+1x(12G62, 5LWL)mm <sup>2</sup> Red	415	415	2,724,495	1,130,665,425
<b>Sub Total</b>					<b>1,130,665,425</b>
10% VAT					113,066,543
<b>Grand Total IDR</b>					<b>1,243,731,968</b>

### REMARKS:

TS ref:

**NOTE ON TESTING:** Unless otherwise specified in Offer above, Price shown is only inclusive of In-house Routine Test carried out in accordance to Prysmian's Standard Procedure. Offer does not include cost and cable length that may be required for any other additional tests (E.g. FAT, 3rd Party Type Test or Destructive Test).

**NOTE ON PACK LENGTH:** Offer based on wooden drums with standard packing lengths as indicated. Availability of different lengths is subject to confirmation and price adjustment might apply.

### QUOTATION TERMS AND CONDITIONS (Special):

Prysmian's Terms & Conditions apply, notwithstanding below :-

#### PRICES

**Prices are based on LME Copper rate of USD 9758/MT and peg to Forex USD-IDR 14485**

Final price shall be subject to prevailing LME, Raw Materials (Hollow) and Forex rates on PO award date.

Please note that Withholding Taxes (WHT) are applicable for all services regardless of where the services are being performed.

Indicated Taxes and Duties are subject to escalation as per prevailing applicable tax regime at times of delivery.

#### CHANGES/VARIATION

All subsequent change/variation orders (including additional quantities) shall be subject to prevailing LME, Raw Materials (Hollow) and Forex rates on written confirmation and supplier's acceptance. In case Buyer opts for reduction in quantities, supplier reserves its right to revise the gross discounts offered for the whole PO quantities.

#### PAYMENT

**20% deposit and balance 80% prior to delivery or subject to financial credit approval.**

The seller is entitled to charge the buyer an interest charge of 1.5% per month calculated on daily basis on all outstanding sum of the buyer until full settlement.

#### INCOTERM

**DDP Medan/Indonesia (Incoterms 2010).**

#### DELIVERY

**Estimated production lead-time "24-26 weeks" upon receipt of purchase order and confirmation of technical specifications, core colours and breakdown length. Delivery is calculated based on factory loading at date of quotation.**

A detailed project delivery schedule will be produced reflecting actual factory loading at date of contract/purchase order.

Incomplete information may result in reset of production lead-time countdown.

#### VALIDITY

This offer is valid 7 days from the date of this quotation.

#### ORDER ACCEPTANCE

Any orders issued is subject to Prysmian's acceptance.

We look forward to your favourable response & your continuous support!

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By the Supplier

**PT PRYSMIAN CABLES INDONESIA**

**Berian Maesa**

OEM Sales Manager - JKT

E: [berian.maesa@prysmiangroup.com](mailto:berian.maesa@prysmiangroup.com)