



PRASHANTH NAGARAJ

Construction Manager

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PROFILE

Passionate about the belief that engineers make a better tomorrow and infrastructure development helps meet the demands of the actual users. As I come from a construction family, I have the knowledge of construction techniques and I'm able to manage multiple projects within a geographical area. I made sure to bridge my strong Techno-Commercial expertise to identify customer requirements and deliver tailored solutions with a focus on continuous business development and to exceed customer expectations.

EDUCATION

- **Bachelor of Engineering / Bachelor of Technology, Mechanical Engineering**

Sri Krishna College of Engineering and Technology	Graduated, April 2016
Anna University	Marks 8.1 [CGPA]
Coimbatore, Tamil Nadu	Division I

- **High School**

Sri Vijyalaksmi Matriculation Higher Secondary School	Graduated, April 2012
State Board	Marks 93%
Coimbatore, Tamil Nadu	Division I

WORK EXPERIENCE

April 2022 - Current

Construction Manager

Nagaraj Construction
Coimbatore, Tamil Nadu
India

- Develop project plans, schedules, and budgets in collaboration with stakeholders.
- Define project scope, objectives, and deliverables.
- Conduct risk assessments and implement mitigation strategies.
- Monitor project expenses and ensure adherence to budget constraints.
- Approve purchase orders, subcontractor invoices, and change orders.
- Identify cost-saving opportunities without compromising quality.
- Lead and supervise construction teams, subcontractors, and vendors.
- Conduct regular site meetings to review progress and resolve issues.
- Ensure subcontractors comply with contractual agreements.
- Enforce quality standards and building codes.
- Conduct site inspections to ensure compliance with design specifications.
- Serve as the primary point of contact for clients, architects, and engineers.
- Provide regular progress reports and updates.
- Address client concerns and ensure satisfaction.

- Track project milestones and adjust schedules as needed.
- Identify and resolve delays to keep projects on track.
- Maintain accurate project records, including contracts, permits, and change orders.
- Prepare and submit project status reports to officials / management.

June 2019 - March 2022

Resident Engineer

Nagaraj Construction
Coimbatore, Tamil Nadu
India

- Monitor daily construction activities to ensure compliance with project plans, specifications, and industry standards.
- Inspect materials, workmanship, and installations to verify adherence to approved designs and specifications.
- Document construction progress, issues, and resolutions through daily reports, photos, and meetings.
- Review contractor submittals, change orders, and payment applications; enforce contract terms.
- Oversee material testing (soil, concrete, steel, etc.) and verify compliance with project requirements.
- Verify completion of work, manage punch lists, and assist in final inspections and project handover.

September 2016 - March 2019

Techno-Commercial Engineer

THERMAX LIMITED
Coimbatore, Tamil Nadu
India

- As a Techno-Commercial Engineer, I leverage on both strong technical expertise and commercial acumen to bridge the gap between engineering and sales, actively supporting customers by identifying their technical needs, proposing suitable solutions, negotiating pricing and ensuring project delivery while meeting both technical specifications and commercial goals, often acting as a key point of contact for clients through the sales cycle.
- Sending the Techno-Commercial offer to client based on their requirements.
- Maintain good commercial relationships with clients.
- Coordinating with the Design and technical team for quotation and sending the same with clients.
- Raising the client requirements to the technical and manufacturing teams.
- Collaborating with the sales and service team to identify new business opportunities, qualify leads and close deals.
- Overseeing the technical aspects of projects, coordinating with internal teams to ensure timely delivery.

INTERNSHIP

January 2015 - February 2015

Trainee

ELTEX CASTINGS
Coimbatore, Tamil Nadu
India

- In-plant training over Sand Casting process.

TRAINING AND CERTIFICATIONS

- Graduate Apprentice Trainee, Thermax Limited, August 2016

AWARDS & HONORS

- Awarded the Top salesperson for product sales in consecutive years 2017-18, 2018-19, 2019-2020.
- Awarded the 'Best Project Idea' for my final year College Project

SKILLS

- Project planning and scheduling
- Budget management
- Risk assessment and management
- Vendor and subcontractor management
- Construction site safety
- Quality control and assurance
- Product knowledge of construction and steam engineering sectors
- Contract negotiation and administration
- Resource allocation and optimization
- Sales and negotiation techniques
- Customer relationship management
- Technical drawing and documentation skills

COMPUTER PROFICIENCY

Operating Systems

- Microsoft Windows ●●●●

Software

- MS OFFICE Package ●●●●
- Solid Works ●●●●
- Salesforce ●●●●
- AutoCAD 2025 ●●●●

LANGUAGES

- English ●●●●
- Tamil ●●●●
- Hindi ●●●●

CAREER HIGHLIGHTS

- Handling Construction Management of G+10 and G+5 residential apartments project for Urban Development and Housing Board with state of art facility.
- Leading project teams to ensure timely delivery of projects within budget and technical specifications.
- Co-ordinating with cross-functional teams to seamlessly execute projects.
- Successfully managed multiple construction projects simultaneously, ensuring that all projects were completed on time and within budget.
- Implemented innovative project management techniques that improved efficiency and productivity on construction sites.
- Demonstrated strong communication skills in coordinating with subcontractors, vendors, and clients to ensure smooth project execution.
- Utilized strategic planning and problem-solving abilities to overcome challenges and deliver quality construction projects.
- Providing in-depth technical knowledge to customers, addressing their concerns and tailoring solutions to their specific needs.

- Successfully closing complex deals by presenting compelling technical solutions and negotiating favorable pricing.
- Identifying and developing new market opportunities to expand customer base.
- Building strong, long-term relationships with key clients through excellent communication and proactive support.
- Resolving customer issues efficiently and effectively, enhancing customer satisfaction.
- Negotiating favorable contract terms with clients, maximizing profitability.
- Developing competitive pricing strategies based on market analysis and cost calculations.

PROFESSIONAL QUALIFICATIONS AND AFFILIATIONS

Society of Automotive Engineers (SAE)

PERSONAL INTERESTS

- Cycling
- Gym
- Football

EXTRA CURRICULAR ACTIVITIES

Participating in construction-related competitions such as the Associated Schools of Construction (ASC) competition
Green Building Council events and initiatives.

PROJECTS

Project 1

Period:

Construction of Residential Apartment for govt. employees
September 2020 - February 2023

Client:

Urban Housing Development Board-Coimbatore

- Construction of G+10 and G+5 multi-story residential apartments, each floor having 4 units of 2BHK flats of 540 sq. ft. carpet area for Housing Board and Urban Development authority of Coimbatore division.
- As per soil test and structural detailing, a combined raft foundation was carried out in the project.
- Obtain necessary **permits, approvals, and clearances** from local authorities.
- Prepare **architectural, structural, and MEP (Mechanical, Electrical, Plumbing) drawings from every department.**
- Develop **project schedule, budget and resource allocation plan.**
- Finalize **contracts with subcontractors and suppliers.**
- Overseeing the civil & structural works from basement, RCC works, formwork, shuttering, brick masonry, plastering, MEP works, painting, tiles and finishing works.
- Ensure **quality control** as per **IS Codes, RERA, and local building regulations.**
- Implement **safety protocols (PPE, scaffolding safety, fire safety).**
- Conduct **regular inspections & material testing (concrete, steel, etc.).**
- Monitor **progress vs. schedule** and report to Assistant Engineer of govt. body.
- Manage **labor, materials, and equipment logistics.**
- Resolve **site conflicts, delays, and change orders.**

- Coordinate with **architects, engineers, and consultants**.
- Conduct **snagging & rectification**.
- Obtain **completion certificate** from authorities.
- Hand over **as-built drawings, warranties, and O&M manuals**.

Project 2 Design of Steam & Condensate line in a greenfield project
Period: July 2018 - October 2018
Client: Armstrong Process- Textile Industry

Overseeing the design of a greenfield textile dyeing industry to deliver a state-of-the-art steam engineering line in the facility.
Send Techno-Commercial offer over the requirements and make negotiations over the proposal and close the deals.

PERSONAL DETAILS

Father's Name:	Mr. Nagaraj	Marital Status:	Single
Birthday:	December 25, 1994	Nationality:	India
Gender:	Male	Passport No:	N8602369, Expires 26/05/2026

Address: 5/567A, Rajiv Gandhi Nagar
Mettupalayam
Coimbatore - 641301, Tamil Nadu

Declaration

I, Prashanth Nagaraj, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

N. Prashanth

Prashanth Nagaraj

Coimbatore, Tamil Nadu
April 4, 2025

