



Ajay.U
Sales Executive

PROFILE SUMMARY

With a strong foundation in Microsoft Office suite and advanced proficiency in Excel and PowerPoint, I am eager to leverage my skills and explore new opportunities in the field. My academic excellence in CBSE HSC, coupled with internships, has honed my analytical and problem-solving skills. I am seeking to contribute meaningfully to a dynamic organization and grow professionally.

PERSONAL INFORMATION

✉ Email
ajutitans@gmail.com

☎ Mobile
(+91) 9962177489

📅 Total work
experience
4 Years 4 Months

KEY SKILLS

Excel

MS Office

MS Office PowerPoint

OTHER PERSONAL DETAILS

City Chennai

Country INDIA

HOBBIES

Playing cricket, Reading books , Travelling

LANGUAGES

- English
- Tamil
- Telugu

EDUCATION

2019	PGDHRM Madras Christian College
2018	MBA/PGDM Panimalar engineering college
2016	B.Tech/B.E. Anna University
2012	XIIth English
2012	Xth English

WORK EXPERIENCE

Nov 2019 - Mar 2024	Sales Executive Jayaraj departmental store for driving company revenue by identifying, pursuing, and closing new business opportunities, as well as managing existing client relationships. They typically involve understanding customer needs, presenting appropriate solutions, and negotiating terms to finalize sales.
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Projects

90 Days	Set time reduction in Synchro Hub manufacturing To increase surface finish and reduce time reduction in surface finish and increase the efficiency
60 Days	A Comparative Study Of Customer Satisfaction Towards Performance Of "HERO HONDA, TVS, AND BAJAJ BIKES" It also helps to know the customers demand and the expected services from the companies. The project also helps to know the reasons behind the reduction of sales of the company's product. So it is important for customer as well as the company

90 Days



Analysis of effectiveness of supply chain management

To identify the preferred distribution network and tracking of goods and assess the problem faced in taking care of raw material in the supply chain department and to understand satisfaction level of the customer based on factors like time delivery, stock availability, less damage of goods, quality and cost of product.