



PRIMETEL SOLUTIONS FZE

Empowering Connectivity Across Continents





Overview

Primetel Solutions is a dynamic software and data intelligence company committed to shaping the digital backbone of the telecommunications industry. Founded with a clear vision to bridge the gap between legacy telco infrastructure and the data-driven demands of the future, Primetel stands at the intersection of software engineering, real-time data processing, and telecom innovation.

Our mission is to empower telecom operators, vendors, and service providers to operate more efficiently, intelligently, and competitively by offering robust, scalable software systems and deep data insights tailored to industry needs.

Vision

To become the most trusted technology partner in the telco industry by pioneering software innovation and unlocking the true potential of telecom data.

Mission

To build adaptive, scalable, and high-performance software solutions that respond to the evolving needs of telecommunications.
To help telecom operators transform raw data into actionable insights that drive revenue, customer satisfaction, and operational excellence.
To offer engineering excellence, industry-aligned development practices, and seamless integration across telco environments





Leadership & Team

Led by a team of engineers, data scientists, and industry veterans with deep telecom backgrounds, our company combines years of hands-on telco experience with startup agility and modern software practices. We are headquartered in [Insert City, Country] and have remote teams across Europe and Asia.

Current Projects & Use Cases

Real-time call quality monitoring platform for a leading MNO in Central Europe
Churn prediction engine using machine learning for a Tier-2 operator
Billing fraud detection system deployed on cloud-native infrastructure
Network congestion heatmap system integrated with GIS layers for city planning

Core Offerings (Services)

1. Custom Software Solutions for Telco Operations

We specialize in designing and building telco-grade software systems, including:

- OSS/BSS platforms (Operations & Business Support Systems)
- Network performance monitoring tools
- Billing automation systems
- Customer management platforms (CRM/CEM)
- Real-time traffic routing and optimization modules

2. Advanced Data Processing and Analytics

From packet-level data to subscriber behavior analysis, we deliver:

- Real-time streaming data pipelines (Kafka, Flink, Spark)
- Predictive analytics for churn prevention, demand forecasting, and fraud detection
- API-driven dashboards and BI layers
- AI/ML-based automation for network optimization

3. Integration and Modernization

We help legacy telco stacks evolve:

- API development and middleware orchestration
- Legacy system reengineering and migration to microservices
- Cloud-native deployment (Kubernetes, Docker, AWS/Azure/GCP)
- Network function virtualization (NFV) and edge processing

4. DevOps and Infrastructure-as-Code for Telco

We offer scalable and secure CI/CD pipelines, designed for telco-grade software delivery:

- Infrastructure automation (Terraform, Ansible)
- Observability stack (Prometheus, Grafana, ELK)
- SLA monitoring, failover testing, and zero-downtime deployments





Key Technologies We Use

Languages: Python, Go, Java, TypeScript

Data Processing: Apache Kafka, Apache Flink, Spark, ClickHouse

Platforms: Kubernetes, Docker, AWS, GCP, Azure

Analytics & BI: Grafana, Tableau, PowerBI, Superset

Infrastructure: Terraform, Helm, Ansible

Security: ISO 27001 standards, OAuth2, Zero Trust architectures



Industries We Serve

Mobile Network Operators (MNOs)

Internet Service Providers (ISPs)

Virtual Network Operators (MVNOs)

Telco Equipment Manufacturers

Telecom Regulatory Authorities

Government Telecom Agencies



Why Primetel?

Industry-Specific Expertise

We understand the language, complexity, and compliance needs of telecommunications better than generic software vendors.

Young, Agile, and Hungry

As a next-gen company, we move fast, iterate quickly, and bring fresh thinking to a traditionally slow-moving industry.

Built for Scale and Complexity

Our solutions are engineered to support high-throughput environments, complex networks, and multi-vendor ecosystems.

Client-Centric Philosophy

We co-develop with our clients, ensuring that solutions are tailored, flexible, and immediately impactful.



Let's Build the Future of Telecom

We believe that the next decade of telecom will be defined not just by 5G, but by data agility, platform resilience, and software intelligence. Primetel Solutions exists to make that future a reality—one scalable system at a time.

Contact Us

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