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Plot № 3. Chikuni Close, off Makishi Rd Northmead Lusaka



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# About us

Success Practitioners is a **Strategy, Performance Management, Organizational Culture Transformation, Leadership and Management development, Organizational Development, Self-Development and Motivational Consultancy firm** founded in March 2015. We are headquartered in Zambia and duly registered per laws.

We are among the leading providers of a wide range of services ranging from Speaking, Training, Mentorship and Coaching services to both individuals and corporate entities. Our strategic focus is Strategy Execution and Performance Management (especially using the Balanced Scorecard), Leadership and Management Skills development, Team Building, Organizational Culture Transformation, Attitude and mind-set change and Motivational speaking.

We are certified **Balanced Scorecard Trainers** and served as official local partners for the **Balanced ScoreCard Institute EMEA** in the **Zambia Market** for 2018 to 2020. Through this platform, we provide the leading and most effective strategy execution training and Software used by most of the world's top 5 % Fortune companies: which have been successful with executing strategy and driving superior performance.

We, through our Managing Consultant; Dr Choolwe M. Choolwe, are **certified and licensed members of the John C. Maxwell Global Team of Speakers, Trainers, Mentors and Coaches**. We, therefore, bring global first-class standard of training to the local business environment while successfully navigating the cultural disparities.



## Our Mission

To help organizations and individuals to convert their ideas into reality through the provision of practical strategy, leadership, management and people solutions.



## Our Vision

To help every client we serve become a Success Practitioner in their field.

# Our *Core Values*



## Sagacity

We apply sound judgement in everything we do



## Unbounded

Unlimited in our thinking and approach



## Clairvoyant

We are visionary and believe in influencing tomorrow's outcomes



## Conscionable

We apply the highest standards of honesty and truth



## Excellence

We deliver high quality and believe in continuous improvement



## Sapient

We apply up to date intelligent methods in our work.



## Service

We only succeed when our service has satisfied our clients

# Our Services

Our top-tier package provides top-notch training in the following among many others

- ✓ Strategy Development, Execution and Performance Management using the Balanced Scorecard Framework
- ✓ Leadership and Management Training and Development
- ✓ Organisational Culture Auditing and Transformation
- ✓ Board Orientation and Corporate Governance Training
- ✓ Organizational Culture Auditing and Transformation
- ✓ Change Management
- ✓ Employee Wellness
- ✓ Financial Literacy
- ✓ Team Building
- ✓ Union Engagement Skills
- ✓ Motivational Speaking Services
- ✓ Over 41 John C. Maxwell Certified Courses

*We provide several other tailor made solutions in line with the needs of our clients*



## Our John Maxwell Certified Courses

Our Managing Consultant, Choolwe Mudenda Choolwe is a John Maxwell licensed trainer, Mentor, Speaker and Coach. Through this strategic partnership, we provide these among other courses:

- |                         |   |                                  |
|-------------------------|---|----------------------------------|
| ✓ Leadership Gold       | ✓ 15 Invaluable Laws of Growth          | ✓ 5 Levels of Leadership         |
| ✓ Communication Skills  | ✓ Developing the Leaders Around You     | ✓ How to be Real Success         |
| ✓ Leadership Transition | ✓ Foundation for Successful Leadership  | ✓ Becoming a Person of Influence |
| ✓ Today Matters         | ✓ The 21 Irrefutable Laws of Leadership | ✓ Leadership off the Wall        |

These courses, designed by the world's number one Leadership, Organizational Development, Team Building, Self-Development, Communication and Sales trainer and authority John C. Maxwell, position us to deliver to our clients practical and proven solutions in line with our certification.

## Other Courses

We understand that every organization is unique and as such, we are keen to develop differentiated packages in content and context in order to meet current and future needs.



## Meet our *Managing Consultant*



**DR. CHOOLWE M. CHOOLWE**  
Hon Prof, DMin, MBA, BBA, MloDZ, MZHIRM

Dr. Choolwe M Choolwe is the Managing Consultant of Success Practitioners and a renowned Strategy, Leadership, Performance Management and people solutions expert who has consulted for over 250 governmental, international, corporate organizations and thousands of individual executive coaching clients for nearly a decade of the existence of Success Practitioners.

He is a John C. Maxwell Certified Leadership and Management Speaker, Trainer, Mentor and Coach.

He is also a Balanced Scorecard Expert and certified trainer in Strategy and Performance Management. He has vast industry experience

having served in various organizations including his last role in public practice as a member of the National Pension Scheme Authority (NAPSA) Management with a very healthy operational perspective being a former Unionist under Zambia Union for Financial and Allied Workers (ZUFIAW). Dr Choolwe has worked in the media, banking, legal and pension sectors.

He holds a Doctor of Ministry Degree from Team Impact Christian University of the USA, MBA from Herriot University in the UK, a Bachelor of Business Administration from the Copperbelt University in Zambia and several qualifications from various institutions. In February 2023 he was awarded an Honorary Professorship Degree in Theology and Leadership by the Emmanuel Christian University International in Bloemfontein South Africa.

He is a member and accredited trainer of the Institute of Directors of Zambia and a full member of the Zambia Institute of Human Resource Management. Further more, he is a gazetted public prosecutor. He is also the founder and overseer of the Gospel Envoys Church, which has over 183 branches and has written over 17 books.

## Some of the clients we have worked with Include the following





## ***Contact us***

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Dr Choolwe M Choolwe



Success Practitioners

