Elements Of Data Science - F2022

Week 4: Hypothesis Testing

9/28/2022

TODOs

- Readings
 - PDSH Chap 5: What is Machine Learning and Introduction to Scikit-Learn
 - PDSH Chap 5 In Depth: Linear Regression
 - PDSH Chap 5 In Depth: Decision Trees and Random Forests
 - Recommended PML Chap 3
 - Optional PML Chap 2
 - Optional PDSH Chap 5 In Depth: Support Vector Machines

- Quiz 4: due Tuesday Oct 4th, 11:59pm ET via Gradescope
- HW1: due Friday Oct 15th 11:59pm E via Gradescope
 - Make sure to indicate on which page each question output is displayed

Additional Resources

- Statistical Rules of Thumb, Gerald van Belle Chapter 2 online
- On the use of p-values
 - The ASA's Statement on p-Values: Context, Process, and Purpose
 - Moving to a World Beyond "p < 0.05"
 - "The 2019 ASA Guide to P-values and Statistical Significance: Don't Say What You Don't
 Mean" (Some Recommendations)(ii)

Today

- Confidence Intervals
- Hypothesis Testing
- Multi-Armed Bandit (MAB)

Questions?

Environment Setup

Environment Setup

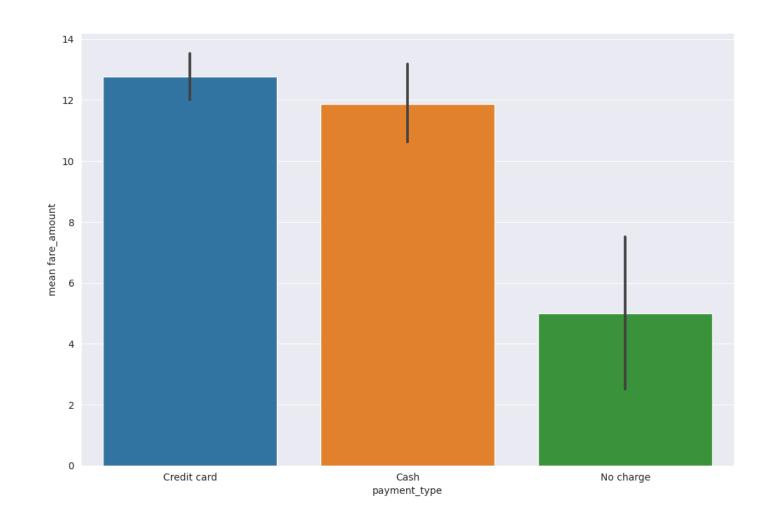
```
In [1]:
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
sns.set_style('darkgrid')
%matplotlib inline
```

Confidence Intervals and Hypothesis Testing

- Random Sampling
- Confidence Intervals
- Hypothesis Testing
- Permutation Tests
- A/B Tests
- p-values
- Multi-Armed Bandit

Questions and More Questions

- Have web conversions gone up?
- Which ad generates more sales?
- Which headline generates more clicks?
- Did the number of "likes" change?



Example: What can we say about the trip distance of an average taxi trip in Jan 2017?

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```
In [2]: df_taxi = (
             pd.read_csv('../data/yellowcab_demo_withdaycategories.csv',
                          header=1,
                          parse_dates=['pickup_datetime','dropoff_datetime'])
             .assign(
                 weekpart = lambda df_: df_.is_weekend.apply(lambda x: 'Weekend' if x else 'Weekday'),
             .loc[:,['trip_distance','is_weekend','weekpart']]
             .dropna()
         print(df_taxi.shape)
         display(df_taxi.head(5))
         (1000, 3)
            trip_distance is_weekend weekpart
          0 0.89
                      False
                                Weekday
         1 2.70
                                Weekend
                      True
         2 1.41
                      True
                                Weekend
                                Weekday
          3 0.40
                      False
          4 2.30
                      False
                                Weekday
```

Mini Probability Review

Random Variable

- takes values from an associated probability distribution
- Ex: trip_distance

• Distribution

- describes probability of values of a Random Variable
- P(x): Probability
 - probability of seeing x, takes value in [0,1]
 - Ex: P(trip_distance > 1)
- $P(x \mid y)$: Conditional Probability
 - probability of seeing x, given some y
 - Ex: P(trip_distance > 1 | is_weekend == True)

Population Distributions and Sampling

- "The World" or "Ground Truth"
 - Ex: The length of taxi rides
- "A Sample" or "Our Data"
 - Ex: The length of taxi rides we saw in Jan 2017

Population Diststributions and Sampling

- Population Distribution: The actual distribution out in the world
 - Ex: Actual distribution of taxi trip lengths
- Random Sample: Our observations of the true population distrution
 - We hope this does not differ systematically from the true distribution
 - Ex: The taxi trip lengths recorded in Jan 2017
- Sample Size (n): The number of observations, the larger the better
 - Ex: We saw 1,000 trips

Population Dists and Sampling

- Population Mean vs. Sample Mean:
 - Ex: The true mean trip length (μ) vs the one we observed (\bar{x})
- Population Std. Dev. vs Sample Std. Dev.:
 - Ex: The true spread of trip length (σ) vs the one we observed (s)
- Sample Statistic:
 - eg. mean, median, standard deviation
 - Ex: We're interested in mean trip length
- Sampling Distribution:
 - Distribution of the sample statistic
 - Ex: How is mean trip length distributed if we were to repeat our experiment many times?

Things To Know First

• sample size

• shape (skewed?, multimodal?)

location (central tendencies)

• spread (variance, standard deviation, IQR)

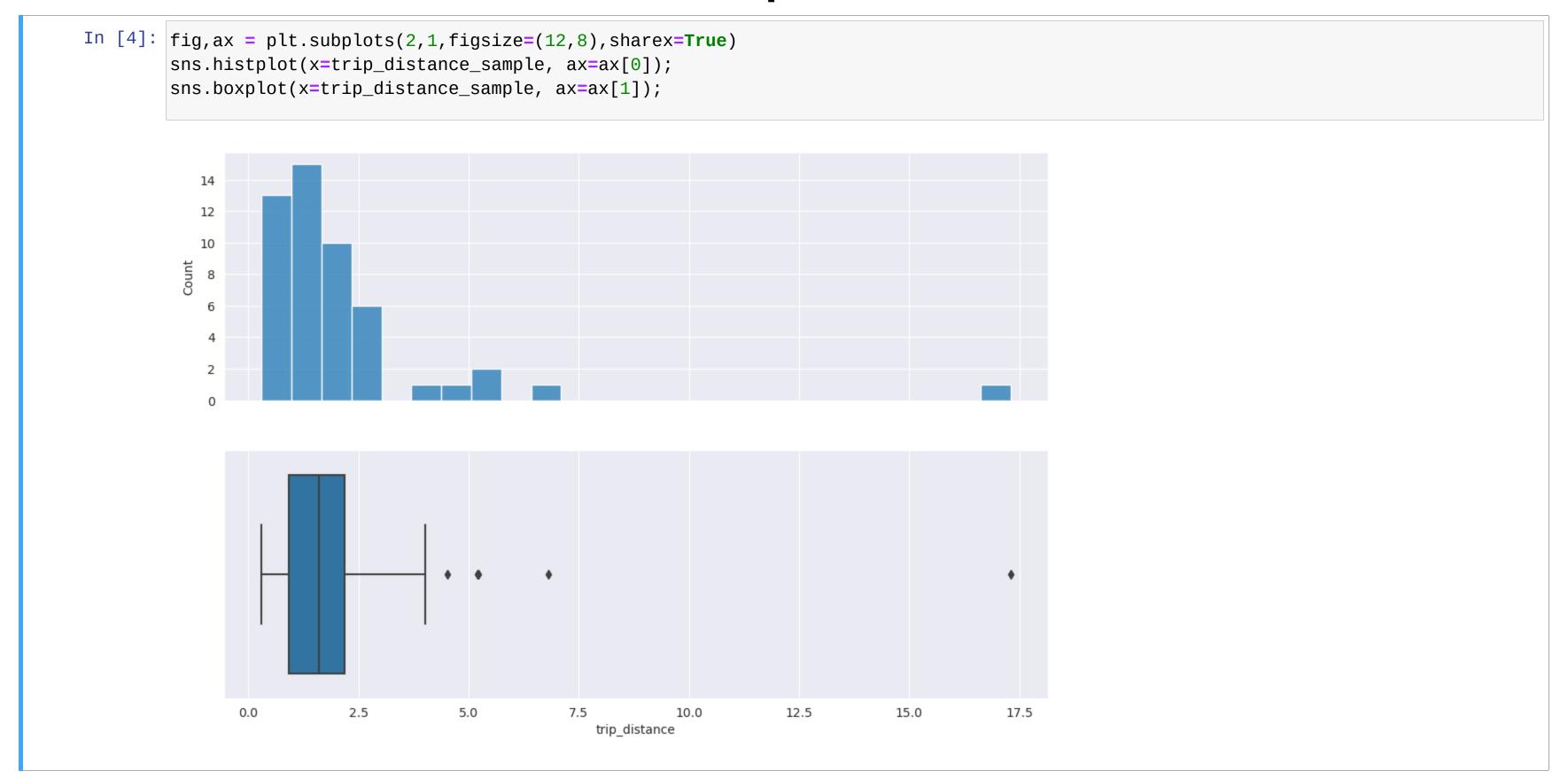
Sampling From the Population

Sampling From the Population

```
In [3]: trip_distance_sample = df_taxi.trip_distance.sample(
                             # our sample size
            n=50,
            random_state=123, # needed for reproducability
            replace=False # sample without replacement
        print(trip_distance_sample.describe().round(2))
        print()
        print(f"sample skew = {trip_distance_sample.skew().round(2)}")
                 50.00
        count
                  2.14
        mean
                  2.56
        std
                  0.30
        min
        25%
                  0.91
        50%
                  1.60
                  2.19
        75%
                 17.30
        max
        Name: trip_distance, dtype: float64
        sample skew = 4.55
```

Plot the distribution of our Sample

Plot the distribution of our Sample



Define the Sample Statistic

Define the Sample Statistic

```
In [5]: trip_distance_sample_xbar = trip_distance_sample.mean()
print(f'sample mean: {trip_distance_sample_xbar:0.2f}')
sample mean: 2.14
```

Define the Sample Statistic

```
In [5]: trip_distance_sample_xbar = trip_distance_sample.mean()
print(f'sample mean: {trip_distance_sample_xbar:0.2f}')
sample mean: 2.14
```

- Is this sample statistic a good approximation?
- Let's take more samples!

```
In [6]: sample_means = []
    for i in range(1000):
        sample_mean = df_taxi.trip_distance.sample(n=50, random_state=i).mean()
        sample_means.append(sample_mean)
```

```
In [6]: sample_means = []
         for i in range(1000):
             sample_mean = df_taxi.trip_distance.sample(n=50, random_state=i).mean()
             sample_means.append(sample_mean)
In [7]: ax = sns.histplot(x=sample_means)
         ax.set_xlabel('sample_means');
         ax.set_ylabel('frequency');
         ax.axvline(trip_distance_sample_xbar,color='red');
            120
            100
            80
          frequency
             40
            20
                      2.0
                                  3.0
                                        3.5
                                                     4.5
                1.5
                            2.5
                                               4.0
                                 sample means
```

```
In [6]: sample_means = []
         for i in range(1000):
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            120
            100
             80
          frequency
             40
            20
                      2.0
                                                     4.5
                1.5
                            2.5
                                  3.0
                                               4.0
                                 sample means
```

But what if we can't generate additional samples? Bootstrap Confidence Intervals

```
In [8]: n_trip = trip_distance_sample.shape[0]
    n_trip
Out[8]: 50
```

```
In [8]: n_trip = trip_distance_sample.shape[0]
n_trip
Out[8]: 50

In [9]: trip_distance_sample_xbar = trip_distance_sample.mean()
    print(f'sample mean: {trip_distance_sample_xbar:0.2f}')
    sample mean: 2.14
```

- What is the spread of our sample statistic?
- What other values would it be reasonable to observe?

Plotting Confidence Intervals with Seaborn

Plotting Confidence Intervals with Seaborn

```
In [10]: fig, ax = plt.subplots(1,1,figsize=(12,4))
         sns.barplot(x=trip_distance_sample,
                    estimator=np.mean, # default sample statistic
                             # default 95% CI
                    ci=95,
                    n_boot=1000, # default number of bootstrap samples
                    color='c',
                   );
                                                                       2.5
                                  1.0
                                                           2.0
                                             trip_distance
```

Plotting Confidence Intervals with Seaborn

```
In [10]: fig, ax = plt.subplots(1,1,figsize=(12,4))
         sns.barplot(x=trip_distance_sample,
                    estimator=np.mean, # default sample statistic
                              # default 95% CI
                    ci=95,
                    n_boot=1000, # default number of bootstrap samples
                    color='c',
                   );
                                  1.0
                                                           2.0
                                                                       2.5
                                             trip distance
```

- How are these confidence intervals generated from only one sample?
- What does a 95% confidence interval mean?

Generate Confidence Intervals

Bootstrapping: sampling with replacement

Bootstrap Confidence Interval: create confidence interval using bootstrap samples

Generate Confidence Intervals

Bootstrapping: sampling with replacement

Bootstrap Confidence Interval: create confidence interval using bootstrap samples

- 1. draw a random sample of size n from the data
- 2. record the sample statistic from this random sample
- 3. repeat 1 and 2 many times
- 4. for an x% CI, find the trim points to remove $\frac{1}{2}\left(1-\frac{x}{100}\right)$ of the data from both ends
- 5. those trim points are the endpoints of the the x% bootstrap CI

1. & 2. Draw a Random Sample and Record Statistic

1. & 2. Draw a Random Sample and Record Statistic

1. & 2. Draw a Random Sample and Record Statistic

```
In [11]: # 1. draw a random sample with replacement
        random_sample = trip_distance_sample.sample(
            n=trip_distance_sample.shape[0], # same size as number of observations (or frac=1)
            replace=True,
                                         # sample with replacement
            random_state=123 # for reproducability
        random_sample.head(3)
Out[11]: 691
               0.7
               0.8
         50
        882
               6.8
        Name: trip_distance, dtype: float64
In [12]: # 2. record sample statistic
        sample_means = []
        sample_means.append(random_sample.mean())
        [x.round(2) for x in sample_means]
Out[12]: [1.82]
```

3. Repeat Many Times

3. Repeat Many Times

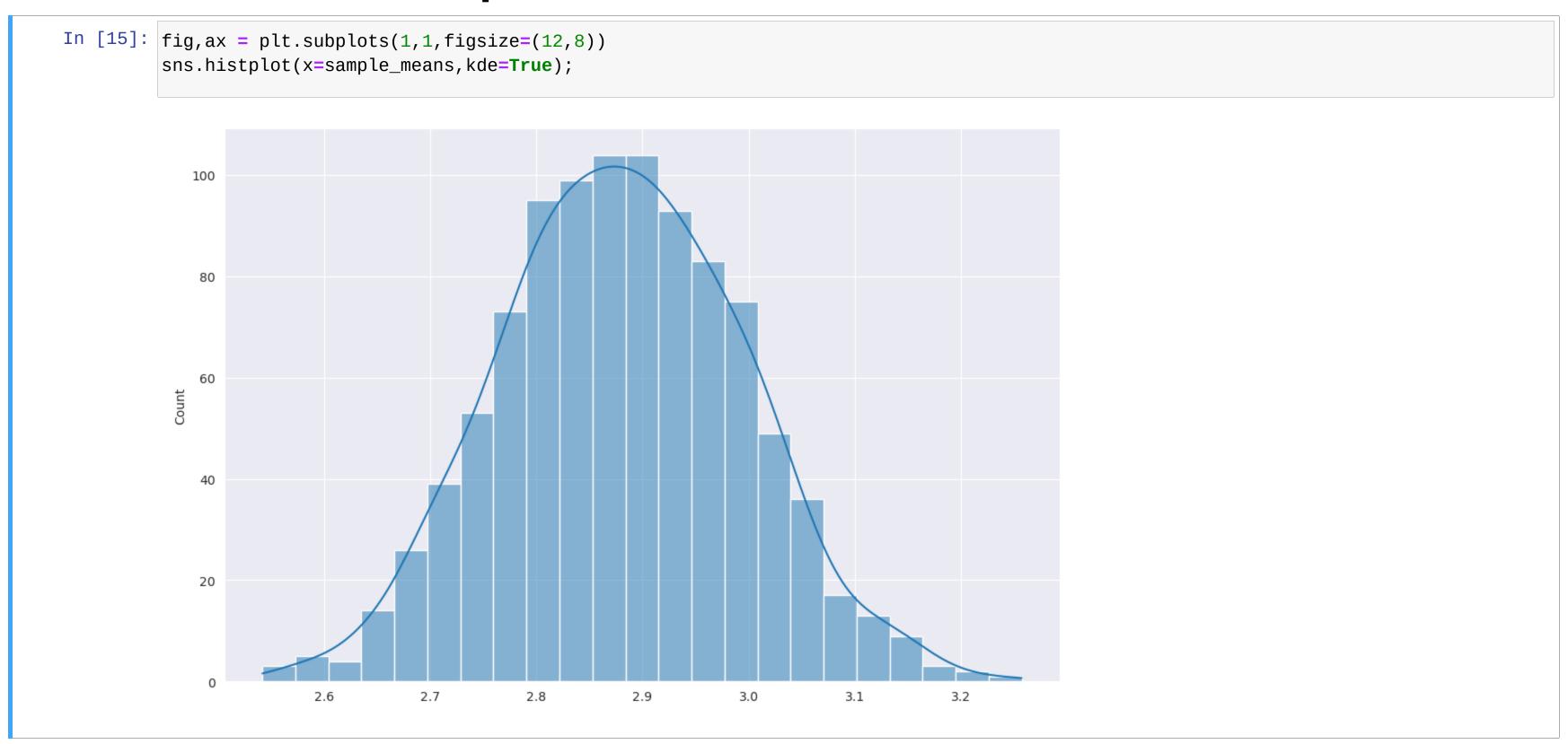
In [13]: # tqdm gives us a progress bar when looping
from tqdm.notebook import tqdm

3. Repeat Many Times

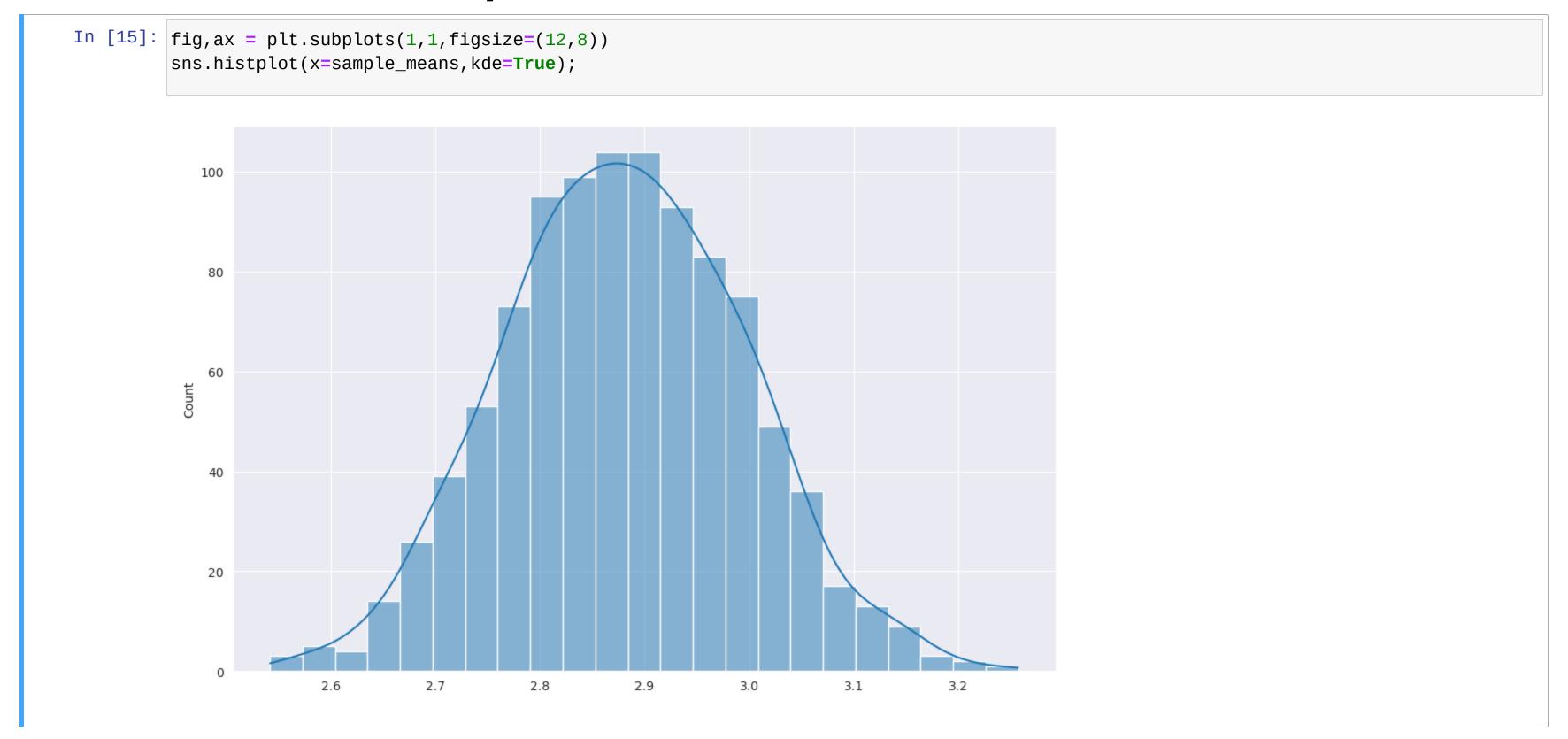
```
In [13]: # tqdm gives us a progress bar when looping
         from tqdm.notebook import tqdm
In [14]: # 3. repeat 1 and 2 many times
         num iterations = 1000
         sample_means = []
         for i in tqdm(range(num_iterations)):
             # 1. draw a random sample of size *n* from the data
             random_sample = df_taxi.trip_distance.sample(n=df_taxi.trip_distance.shape[0], # or frac=1
                                                          replace=True, # sample with replacement
                                                          random_state=i # for reproducability
             # 2. record the sample statistic from this random sample
             sample_means.append(random_sample.mean())
         # convert into a numpy array
         sample_means = np.array(sample_means)
         sample_means[:10].round(2)
           0%|
                        | 0/1000 [00:00<?, ?it/s]
Out[14]: array([2.98, 2.96, 3.02, 2.96, 3.01, 2.92, 2.74, 2.7 , 2.68, 2.82])
```

Distribution of Sample Means?

Distribution of Sample Means?



Distribution of Sample Means?



• Between what two values do 95% of these samples fall?

4 & 5 Find CI Endpoints

4 & 5 Find CI Endpoints

```
In [16]: # 4. For a 95% conf. int., trim off .5*(1-(95/100)) of the data from both ends
# calculate where to trim
trim = .5*(1-.95) * num_iterations
# find the closest integer
trim = int(np.round(trim))
trim
Out[16]: 25
```

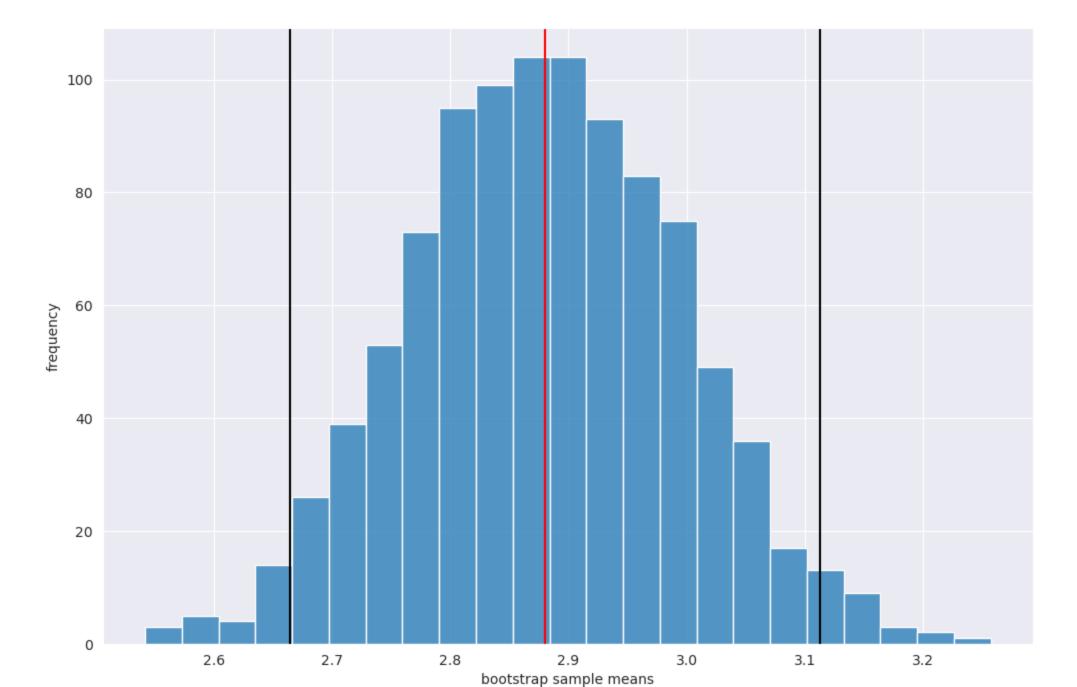
4 & 5 Find CI Endpoints

```
In [16]: # 4. For a 95% conf. int., trim off .5*(1-(95/100)) of the data from both ends
         # calculate where to trim
         trim = .5*(1-.95) * num_iterations
         # find the closest integer
         trim = int(np.round(trim))
         trim
Out[16]: 25
In [17]: # for 1000 iterations and a 95% CI, we want to find the 25th value and (1000-25)th value
         # 5. those trim points are the endpoints of the the x\% Bootstrap CI
         ci = np.sort(sample_means)[[trim,-trim-1]] # sort the array first!
         ci.round(2)
Out[17]: array([2.66, 3.11])
```

Plotting Distribution of Sample Means With Cls

Plotting Distribution of Sample Means With Cls

```
In [18]: fig,ax = plt.subplots(1,1,figsize=(12,8))
    ax = sns.histplot(sample_means)
    ax.axvline(df_taxi.trip_distance.mean(), color='r');
    ax.axvline(ci[0],color='k');ax.axvline(ci[1],color='k')
    ax.set_xlabel('bootstrap sample means');
    ax.set_ylabel('frequency');
```



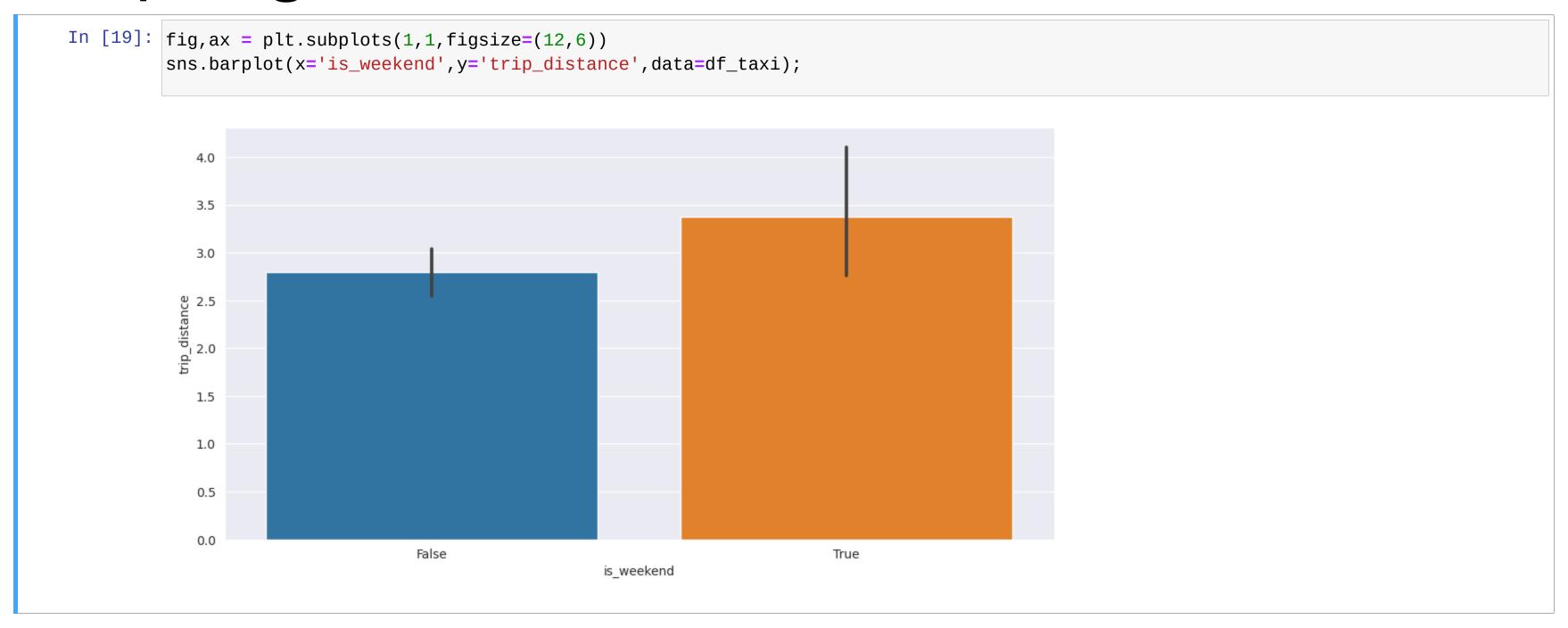
Interpreting Cls

- Does NOT tell us: "the probability that the true value lies within that interval"
- Tells us: something about the variablity of this statistic
- Tells us: how confident we should be that our parameter lies in the interval

If confidence intervals are constructed using a given confidence level from an infinite number of independent sample statistics, the proportion of those intervals that contain the true value of the parameter will be equal to the confidence level.

Interpreting Cls

Interpreting Cls



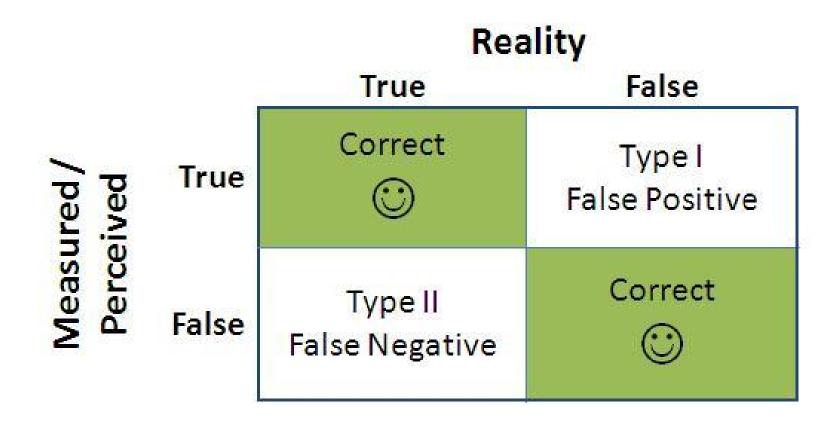
Questions re Cls?

Hypothesis Testing

- Ex: Is the average trip longer on weekends compared to weekdays?
- Ex: Does one advertisement lead to more sales than another?

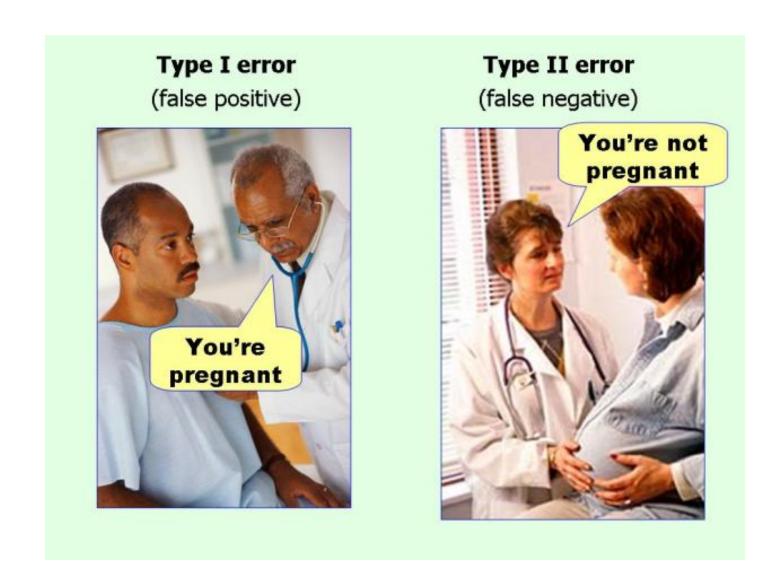
- Null Hypothesis: H_0
 - the thing we're observing is happening due to random chance
 - there are no differences between two groups
- Alternative Hypothesis: H_1
 - the thing we're observing is happening not due to random chance
 - there is a difference between two groups
- Experiment: given data, do we accept or reject H_0 ?
 - Ex: can we say the difference between average trip on weekdays vs. weekends isn't random?

Errors in Hypothesis Tests



https://www.gilliganondata.com/wp-content/uploads/2009/08/Typel_TypelI1.JPG

Errors in Hypothesis Tests



https://flowingdata.com/wp-content/uploads/2014/05/Type-I-and-II-errors1-620x465.jpg

Significance and Power

Significance and Power

- P (reject $H_0 \mid H_0$ true) = Significance of test or p-value (Type I Error)
 - Probablity of saying things aren't by chance when they are
 - Ex: Saying trips on weekends are longer, when the difference is random
 - Ex: Saying Ad A was correlated with more sales, when the difference is random

Significance and Power

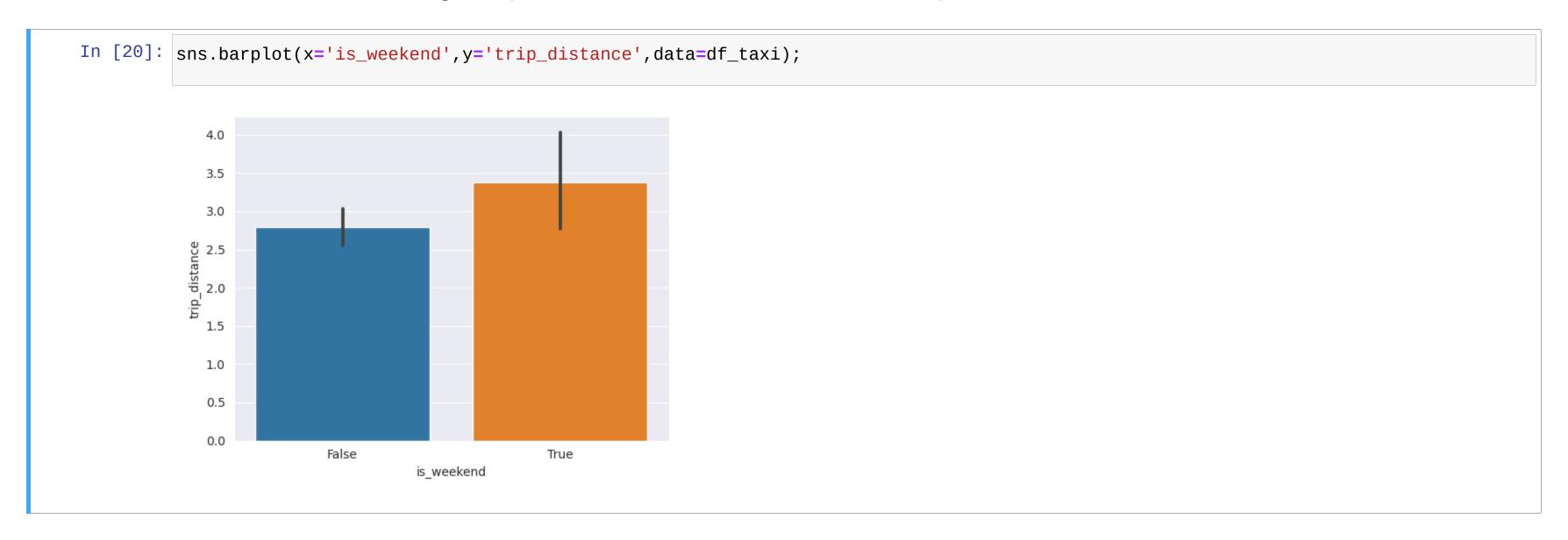
- P (reject $H_0 \mid H_0$ true) = Significance of test or p-value (Type I Error)
 - Probablity of saying things aren't by chance when they are
 - Ex: Saying trips on weekends are longer, when the difference is random
 - Ex: Saying Ad A was correlated with more sales, when the difference is random

- P (reject $H_0 \mid H_1$ true) = Power of test (1-Type II Error)
 - Probability of saying things aren't by chance when they aren't
 - Ex: Saying trips on weekends are longer, when the difference is not random
 - Ex: Saying Ad A was correlated with more sales, when the difference is not random

Ex: Trip-Distance by Weekday vs. Weekend

Ex: Trip-Distance by Weekday vs. Weekend

• Question: Is the average trip_distance different on weekdays vs weekends?



Ex: Trip-Distance by Weekday vs. Weekend, Define the Metric

- Metric: the measure we're interested in
 - Ex: We're interested in a difference of means: Weekday Weekend

Ex: Trip-Distance by Weekday vs. Weekend, Define the Metric

- Metric: the measure we're interested in
 - Ex: We're interested in a difference of means: Weekday Weekend

```
In [21]: mean_weekend = df_taxi.loc[df_taxi.is_weekend,'trip_distance'].mean()
    mean_weekday = df_taxi.loc[~df_taxi.is_weekend,'trip_distance'].mean()
    observed_trip_metric = mean_weekend-mean_weekday
    print(f'observed metric: {observed_trip_metric.round(2)}')
    observed metric: 0.58
```

Ex: Trip-Distance by Weekday vs. Weekend, Define the Metric

- Metric: the measure we're interested in
 - Ex: We're interested in a difference of means: Weekday Weekend

```
In [21]: mean_weekend = df_taxi.loc[df_taxi.is_weekend,'trip_distance'].mean()
    mean_weekday = df_taxi.loc[~df_taxi.is_weekend,'trip_distance'].mean()
    observed_trip_metric = mean_weekend-mean_weekday
    print(f'observed metric: {observed_trip_metric.round(2)}')
    observed metric: 0.58
```

- Is this surprising? Should we reject the null?
 - Assuming that H_0 is true, is this observation surprising?

Permutation Test

- How do we generate additional samples of the difference in means? Resampling!
- Need to repeatedly split the data into two groups and take the differince in means
- One way to do this: combine, permute (reorder) and split

Permutation Test

- 1. combine groups together (assume H_0 is true)
- 2. permute (reorder) observations
- 3. create new groups (same sizes as original groups)
- 4. calculate metric
- 5. repeat many times
- 6. see where our original observation falls in the distribution of sample statistics

```
In [22]: # 0. get group sizes
    n_weekend = df_taxi.is_weekend.sum()
    n_weekday = (~df_taxi.is_weekend).sum()
    print(f'{n_weekend=} {n_weekday=}')
    assert n_weekday + n_weekend == df_taxi.shape[0]

    n_weekend=150 n_weekday=850
```

```
In [22]: # 0. get group sizes
    n_weekend = df_taxi.is_weekend.sum()
    n_weekday = (~df_taxi.is_weekend).sum()
    print(f'{n_weekend=} {n_weekday=}')
    assert n_weekday + n_weekend == df_taxi.shape[0]

    n_weekend=150 n_weekday=850

In [23]: # 1. combine groups together (assume H0 is true)
    trip_distances = df_taxi.trip_distance
    trip_distances[:2]

Out[23]: 0    0.89
    1    2.70
    Name: trip_distance, dtype: float64
```

```
In [22]: # 0. get group sizes
         n weekend = df taxi.is weekend.sum()
         n_weekday = (~df_taxi.is_weekend).sum()
         print(f'{n_weekend=} {n_weekday=}')
         assert n_weekday + n_weekend == df_taxi.shape[0]
         n_weekend=150 n_weekday=850
In [23]: # 1. combine groups together (assume H0 is true)
         trip_distances = df_taxi.trip_distance
         trip_distances[:2]
Out[23]: 0
              0.89
              2.70
         Name: trip_distance, dtype: float64
In [24]: # 2. permute observations
         permuted_trip_distances = trip_distances.sample(frac=1, replace=False, random_state=123)
         permuted_trip_distances[:2]
Out[24]: 131
                2.13
                2.15
         203
         Name: trip_distance, dtype: float64
```

```
In [22]: # 0. get group sizes
         n weekend = df taxi.is weekend.sum()
         n_weekday = (~df_taxi.is_weekend).sum()
         print(f'{n_weekend=} {n_weekday=}')
         assert n_weekday + n_weekend == df_taxi.shape[0]
         n_weekend=150 n_weekday=850
In [23]: # 1. combine groups together (assume H0 is true)
         trip_distances = df_taxi.trip_distance
         trip_distances[:2]
Out[23]: 0
              0.89
              2.70
         Name: trip_distance, dtype: float64
In [24]: # 2. permute observations
         permuted_trip_distances = trip_distances.sample(frac=1, replace=False, random_state=123)
         permuted_trip_distances[:2]
Out[24]: 131
                2.13
                2.15
         203
         Name: trip_distance, dtype: float64
In [25]: # 3. create new groups
         rand_mean_weekend = permuted_trip_distances[:n_weekend].mean()
         rand_mean_weekday = permuted_trip_distances[n_weekend:].mean()
         # 4. calculate metric
```

Ex: Trip-Distance, Permutation Test Continued

```
In [26]: # 5. repeat many times
         rand_mean_trip_diffs = []
         iterations = 10_{-000}
         for i in tqdm(range(iterations)):
             permuted_trip_distances = trip_distances.sample(frac=1, replace=False, random_state=i)
             rand_mean_weekend = permuted_trip_distances[:n_weekend].mean()
             rand_mean_weekday = permuted_trip_distances[n_weekend:].mean()
             rand_mean_trip_diffs.append(rand_mean_weekend - rand_mean_weekday)
         rand_mean_trip_diffs = np.array(rand_mean_trip_diffs) # convert list to numpy array
         rand_mean_trip_diffs[:5].round(2)
                        | 0/10000 [00:00<?, ?it/s]
           0%|
Out[26]: array([-0.49, -0.21, 0.58, -0.09, -0.37])
```

```
In [27]: # 6. see where our original observation falls
          fig,ax = plt.subplots(1,1,figsize=(12,4))
          ax = sns.histplot(x=rand_mean_trip_diffs, stat='density')
          ax.set_xlabel('random mean differences');ax.set_ylabel('frequency');
          ax.axvline(observed_trip_metric, color='r');
             1.2
             1.0
           frequency
9.0
             0.4
             0.2
             0.0
                                                                                                   1.5
                     -1.0
                                                                                   1.0
                                                  random mean differences
```

```
In [27]: # 6. see where our original observation falls
          fig,ax = plt.subplots(1,1,figsize=(12,4))
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             1.2
             1.0
           frequency
9.0
             0.4
             0.2
             0.0
                                                                                    1.0
                                                                                                   1.5
                     -1.0
                                                  random mean differences
```

- This looks like a normal distribution?
- Why would that be?
- How can we turn this into a Standard Normal distribution...

Aside: Central Limit Theorem

Aside: Central Limit Theorem

If all samples are randomly drawn from the same sample population:

For reasonably large samples (usually $n \ge 30$), the distribution of sample mean \bar{x} is normal regardless of the distribution of X.

The sampling distribution of \bar{x} becomes approximately normal as the the sample size n gets large.

Ex:

- *X* = trip_distance
- \bar{x} = mean trip_distance
- n = 50

Aside: What is Normal?

Aside: What is Normal?

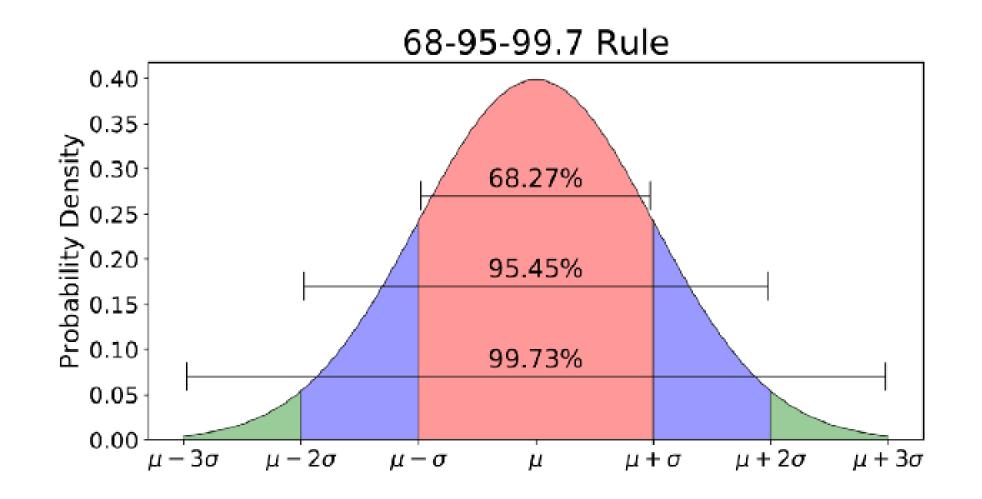
distribution defined by mean (μ) and standard deviation (σ)

$$N(x; \mu, \sigma) = \frac{1}{\sqrt{2\pi}\sigma} e^{-\frac{(x-\mu)^2}{2\sigma}}$$

PDF (Probability Density Function):

• function of a continuous random variable that provides a relative likelihood of seeing a particular sample of a random variable.

Aside: Properties of a Normal Distribution



<u>https://towardsdatascience.com/understanding-the-68-95-99-7-rule-for-a-normal-distribution-b7b7cbf760c2</u>

Aside: Scipy

- Routines for numerical integration, interpolation, optimization, linear algebra, and statistics.
- Useful for sampling from random distributions and equation based testing



Aside: Scipy

- Routines for numerical integration, interpolation, optimization, linear algebra, and statistics.
- Useful for sampling from random distributions and equation based testing



In [28]: import scipy as sp

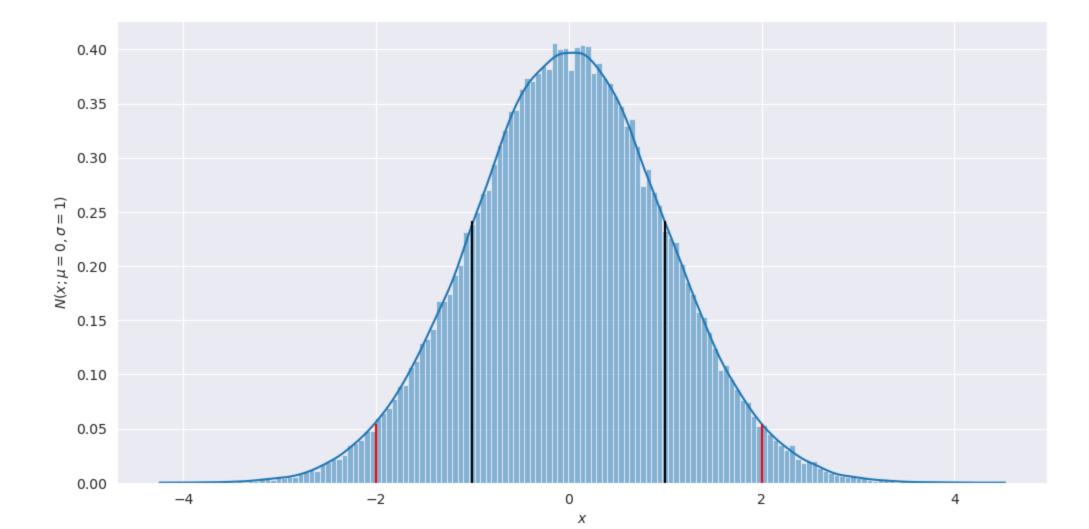
Aside: Plotting a Standard Normal Distribution

- Standard Normal: μ =0, σ =1
- ullet Often referred to as Z

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- Standard Normal: μ =0, σ =1
- ullet Often referred to as Z

```
In [29]: x = np.random.normal(0,1,size=100_000)  # generate many random samples
fig,ax = plt.subplots(1,1,figsize=(12,6))
ax = sns.histplot(x=x,stat='density',kde=True);  # using density to normalize bin counts
ax.set_xlabel('$x$');ax.set_ylabel('$N(x;\mu=0,\sigma=1)$'); # using latex in labels
ax.vlines([-1,1],0,sp.stats.norm.pdf(1), colors='k');  # 1 standard deviation
ax.vlines([-2,2],0,sp.stats.norm.pdf(2), colors='r');  # 2 standard deviations
```



Normalization: z-score

Convert our distribution to an approximation of standard normal

- 1. shift mean to 0
- 2. transform to standard deviation of 1

$$z = \frac{x - \bar{x}}{s}$$

Normalization: z-score

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Normalization: z-score

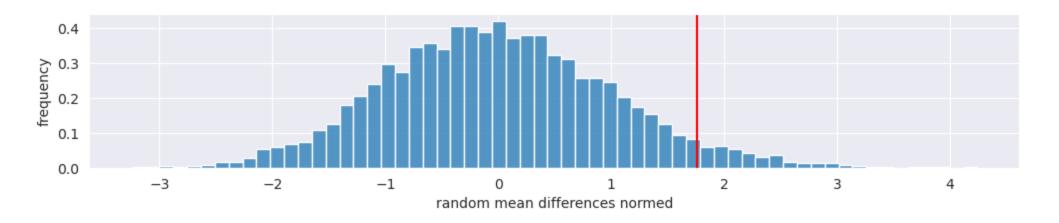
Convert our distribution to an approximation of standard normal

- 1. shift mean to 0
- 2. transform to standard deviation of 1

$$z = \frac{x - \bar{x}}{s}$$

```
In [32]: # 6. see where our original observation falls (normalized)
fig, ax = plt.subplots(1,1,figsize=(12,2))
ax = sns.histplot(rand_mean_trip_zscores, stat='density')
ax.set_xlabel('random mean differences normed');ax.set_ylabel('frequency');
ax.axvline(observed_trip_metric_zscore,color='r');
```

```
In [32]: # 6. see where our original observation falls (normalized)
fig,ax = plt.subplots(1,1,figsize=(12,2))
ax = sns.histplot(rand_mean_trip_zscores, stat='density')
ax.set_xlabel('random mean differences normed');ax.set_ylabel('frequency');
ax.axvline(observed_trip_metric_zscore,color='r');
```



```
In [33]: # Compared to our original distribution
fig,ax = plt.subplots(1,1,figsize=(12,2))
ax = sns.histplot(x=rand_mean_trip_diffs, stat='density')
ax.set_xlabel('random mean differences');ax.set_ylabel('frequency');
ax.axvline(observed_trip_metric, color='r');
```

Why Use Permutation Tests?

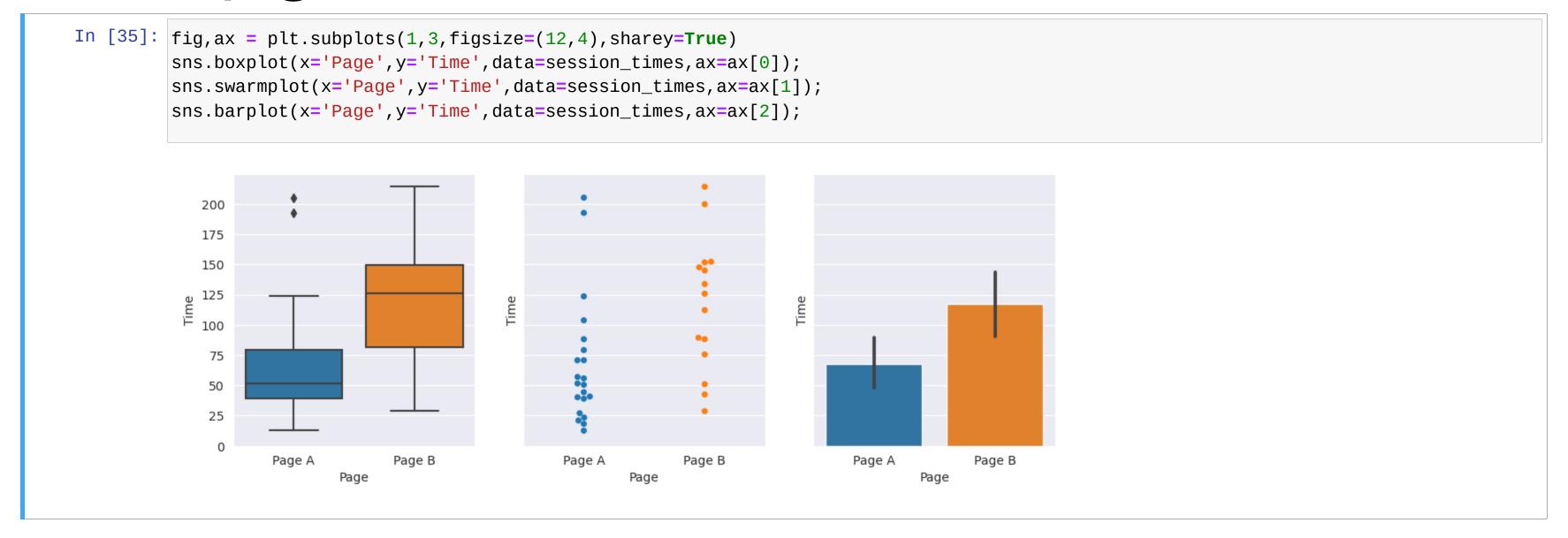
- data can be numeric or boolean (ex. temperature, conversion, etc)
- sample sizes can be different
- assumptions about normally distributed data are not needed (with many permutations)

A/B Tests

- Do one of two treatments produce superior results?
 - testing two prices to determine which generates more profit
 - testing two web headlines to determine which produces more clicks
 - testing two advertisements to see which produces more conversions
- Often Used Test Statistics
 - difference in means
 - difference in counts

- Question: Which webpage leads to more sales?
- Potential Issue: what if sales are large but infrequent?
- Proxy Variable: stand in for true value of interest
 - Ex: Assume 'time on page' is correlated with sales

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- Potential Issue: what if sales are large but infrequent?
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Ex: Webpages and Sales, Define the Metric

- Metric: the measure we're interested in
 - Ex: We're interested in a difference of means (Page A Page B)

Ex: Webpages and Sales, Define the Metric

- Metric: the measure we're interested in
 - Ex: We're interested in a difference of means (Page A Page B)

```
In [36]: mean_a = session_times.loc[session_times.Page == 'Page A','Time'].mean()
    mean_b = session_times[session_times.Page == 'Page B'].Time.mean()
    observed_ad_metric = mean_a-mean_b
    print('observed metric: {:0.2f}'.format(observed_ad_metric))
observed metric: -49.77
```

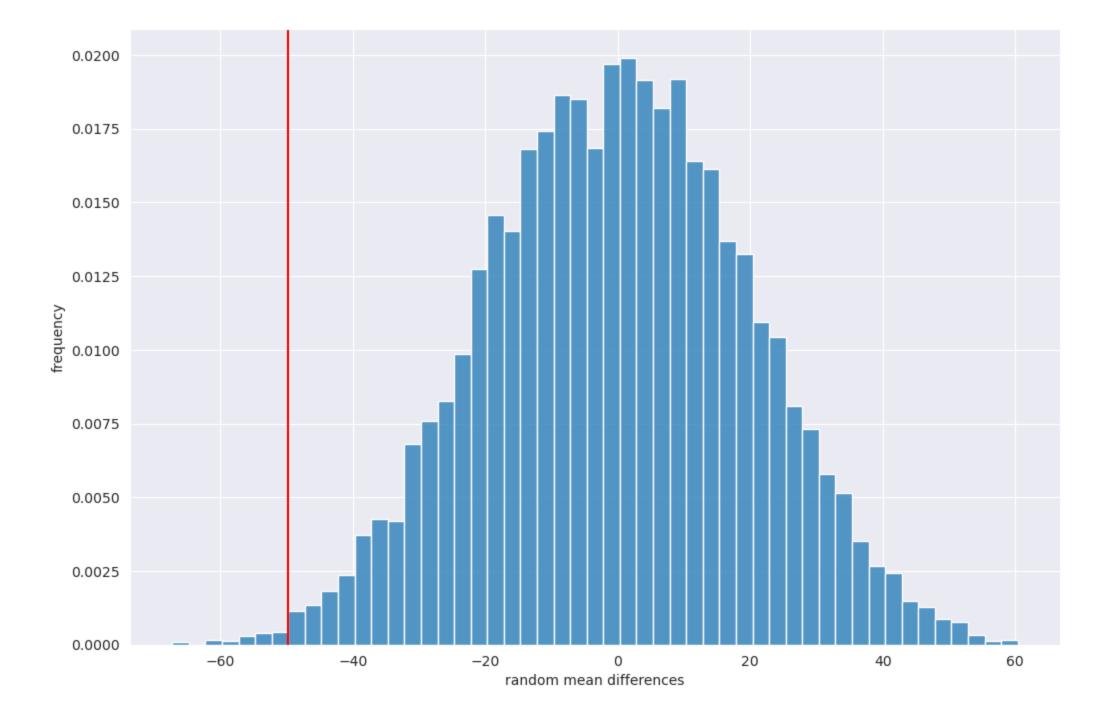
```
In [37]: # 0. get group sizes
n_a = (session_times.Page == 'Page A').sum()
n_b = session_times.shape[0] - n_a
print(f'{n_a=} {n_b=}')

n_a=21 n_b=15
```

```
In [37]: # 0. get group sizes
         n_a = (session_times.Page == 'Page A').sum()
         n_b = session_times.shape[0] - n_a
         print(f'{n_a=} {n_b=}')
         n_a=21 n_b=15
In [38]: # 1. combine groups together (assume H0 is true)
         session_times.Time[:2]
Out[38]: 0
               12.6
              151.7
         Name: Time, dtype: float64
In [39]: # 2. permute observations
         session_times_permuted = session_times.Time.sample(frac=1,replace=False,random_state=123)
         session_times_permuted[:2]
Out[39]: 6
              50.5
              79.2
         Name: Time, dtype: float64
```

```
In [37]: # 0. get group sizes
         n_a = (session_times.Page == 'Page A').sum()
         n_b = session_times.shape[0] - n_a
         print(f'{n_a=} {n_b=}')
         n_a=21 n_b=15
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         |session_times_permuted[:2]
Out[39]: 6
              50.5
            79.2
         Name: Time, dtype: float64
In [40]: # 3. create new groups
         rand_mean_a = session_times_permuted[:n_a].mean()
         rand_mean_b = session_times_permuted[n_a:].mean()
         # 4. calculate metric
         rand_mean_ad_diff = (rand_mean_a - rand_mean_b)
         print('{:.2f}'.format(rand_mean_ad_diff))
         11.89
```

```
In [42]: # 6. see where our original observation falls
fig,ax = plt.subplots(1,1,figsize=(12,8))
ax = sns.histplot(x=rand_mean_ad_diffs, stat='density')
ax.set_xlabel('random mean differences');ax.set_ylabel('frequency');
ax.axvline(observed_ad_metric, color='r');
```



```
In [43]: # Normalize our values
    rand_mean_ad_diffs_xbar = np.mean(rand_mean_ad_diffs)
    rand_mean_ad_diffs_s = np.std(rand_mean_ad_diffs)

    rand_mean_ad_zscores = (rand_mean_ad_diffs - rand_mean_ad_diffs_xbar) / rand_mean_ad_diffs_s
    list(zip(rand_mean_ad_diffs[:3].round(2),rand_mean_ad_zscores[:3].round(2)))

Out[43]: [(9.79, 0.5), (-13.71, -0.69), (-15.83, -0.8)]
```

```
In [43]: # Normalize our values
rand_mean_ad_diffs_xbar = np.mean(rand_mean_ad_diffs)
rand_mean_ad_diffs_s = np.std(rand_mean_ad_diffs)

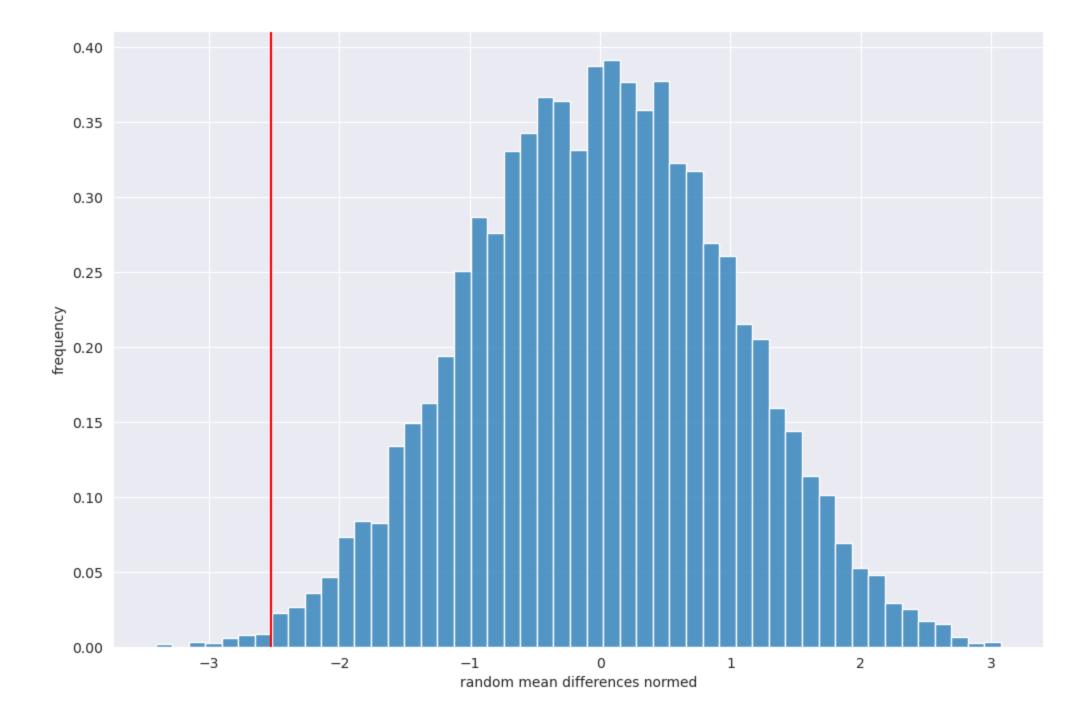
rand_mean_ad_zscores = (rand_mean_ad_diffs - rand_mean_ad_diffs_xbar) / rand_mean_ad_diffs_s
list(zip(rand_mean_ad_diffs[:3].round(2),rand_mean_ad_zscores[:3].round(2)))

Out[43]: [(9.79, 0.5), (-13.71, -0.69), (-15.83, -0.8)]

In [44]: observed_ad_metric_zscore = (observed_ad_metric - rand_mean_ad_diffs_xbar) / rand_mean_ad_diffs_s
observed_ad_metric.round(2),observed_ad_metric_zscore.round(2)

Out[44]: (-49.77, -2.52)
```

```
In [45]: # 6. see where our original observation falls (normalized)
fig,ax = plt.subplots(1,1,figsize=(12,8))
ax = sns.histplot(rand_mean_ad_zscores, stat='density')
ax.set_xlabel('random mean differences normed');ax.set_ylabel('frequency');
ax.axvline(observed_ad_metric_zscore,color='r');
```



• p-value

The probability of finding the observed result, or one more extreme, when the null hypothesis (H_0) is true.

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- does mean : P (data | H_0 is true)
- does NOT mean : $P(H_0 \text{ is not true} \mid \text{data})$

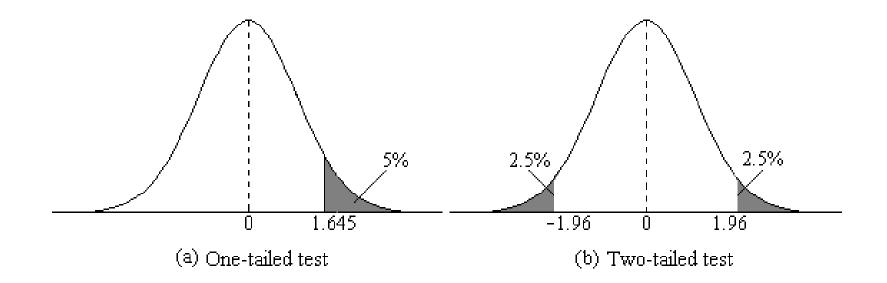
• p-value

The probability of finding the observed result, or one more extreme, when the null hypothesis (H_0) is true.

- does mean : P (data | H_0 is true)
- does NOT mean : $P(H_0 \text{ is not true } | \text{ data})$
- Our question about significance becomes:

"How often did we see a value as or more extreme than our observed metric?"

One-Tailed vs Two-Tailed Tests



 $\underline{https://towardsdatascience.com/one-tailed-or-two-tailed-test-that-is-the-question-1283387f631c?}\\ \underline{gi=9568e456cd13}$

Choosing One-Tailed vs Two-Tailed

- Do we have a strong reason for a one-directional question? One-Tailed
 - Ex: H_0 is "difference is less than or equal to 0"
 - Need a strong reason
- Otherwise? Two-tailed
 - Ex: H_0 is "there is no real difference between groups"
 - More conservative
 - Usually a better choice

Calculating p for Two-Tailed Test

Calculating p for Two-Tailed Test

```
In [46]: # find absolute values greater than our observed_metric
ad_gt = np.abs(rand_mean_ad_diffs) >= np.abs(observed_ad_metric)
```

Calculating p for Two-Tailed Test

```
In [46]: # find absolute values greater than our observed_metric
ad_gt = np.abs(rand_mean_ad_diffs) >= np.abs(observed_ad_metric)

In [47]: # how many are greater?
num_ad_gt = ad_gt.sum()

# proportion of total that are as or more extreme
p = num_ad_gt / len(rand_mean_ad_diffs)
print(f'{p = :}')

p = 0.0078
```

```
In [48]: # one-tailed test
sum(np.array(rand_mean_ad_diffs) <= observed_ad_metric) / len(rand_mean_ad_diffs)
Out[48]: 0.0037</pre>
```

```
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```

Note that this is less than our Two-Tailed value!

```
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Out[48]: 0.0037</pre>
```

Note that this is less than our Two-Tailed value!

```
In [49]: # two-tailed test
sum(np.abs(rand_mean_ad_diffs) >= np.abs(observed_ad_metric)) / len(rand_mean_ad_diffs)
Out[49]: 0.0078
```

- based on the Student-t distribution
- more involved to describe
- works for numeric data (can't use it for the next example)

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• close to the 0.008 value we found via permutation test

Choosing α

- alpha (α): significance level
 - What we compare our p-value to
 - Best to choose this before calculating metrics
 - Probability of rejecting the null when it is true (Type I Error)
- Common values:
 - .1 (Error 1 out of 10 times)
 - .05 (Error 1 out of 20 times)
 - .01 (Error 1 out of 100 times)
- Should depend on how bad a Type I (False Positive) Error is

Another Example: Price vs Conversion

- Does Price A lead to higher conversions than Price B?
- Conversion: Turning a visit into a sale
- H_0 : conversions for Price A \leq conversions for Price B
 - Price A does not lead to more conversions
- H_1 : conversions for Price A > conversions for Price B
 - Price A leads to more conversions

Another Example: Price vs Conversion

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- Metric of Interest?
 - difference in percent conversion

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 - difference in percent conversion

```
In [52]: pct_conv = df.loc['Conversion'] / df.sum(axis=0) * 100
pct_conv.round(2)

Out[52]: Price A   0.84
    Price B   0.81
    dtype: float64
```

- Metric of Interest?
 - difference in percent conversion

- First: Choose our α : 0.05
- Reminder of Permutation Test:
 - 0. get group sizes
 - 1. combine groups together
 - 2. permute observations
 - 3. create two new groups (same sizes as originals)
 - 4. calculate metric
 - 5. repeat many times
 - 6. see where our original observation falls

- What are our samples?
 - 1 = Conversion
 - 0 = No conversion
- How many samples are there?

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 - 1 = Conversion
 - 0 = No conversion
- How many samples are there?

Turning counts into samples

Turning counts into samples

```
In [55]: n_conversion = df.loc['Conversion'].sum()
n_conversion

Out[55]: 382
```

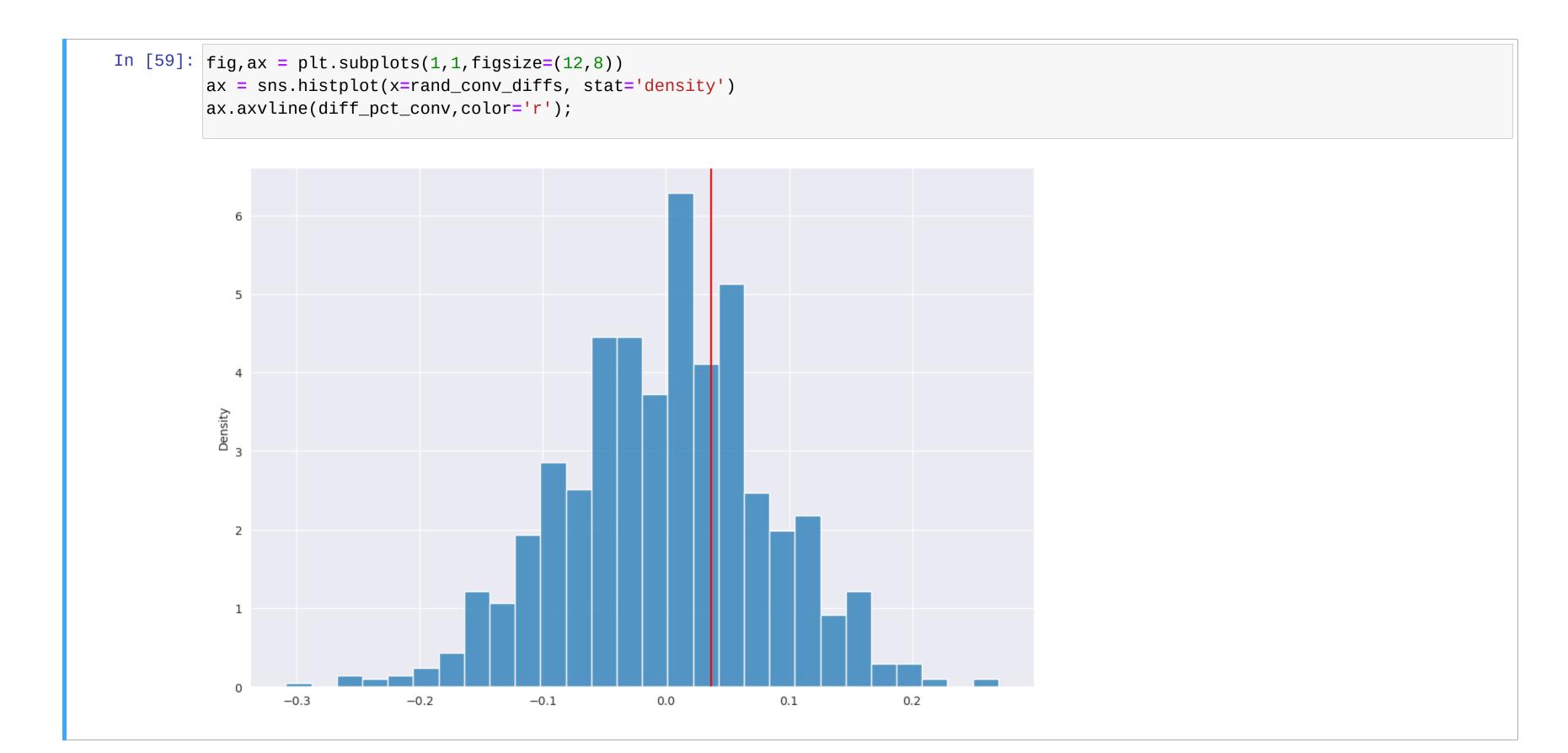
• Turning counts into samples

```
In [55]: n_conversion = df.loc['Conversion'].sum()
    n_conversion

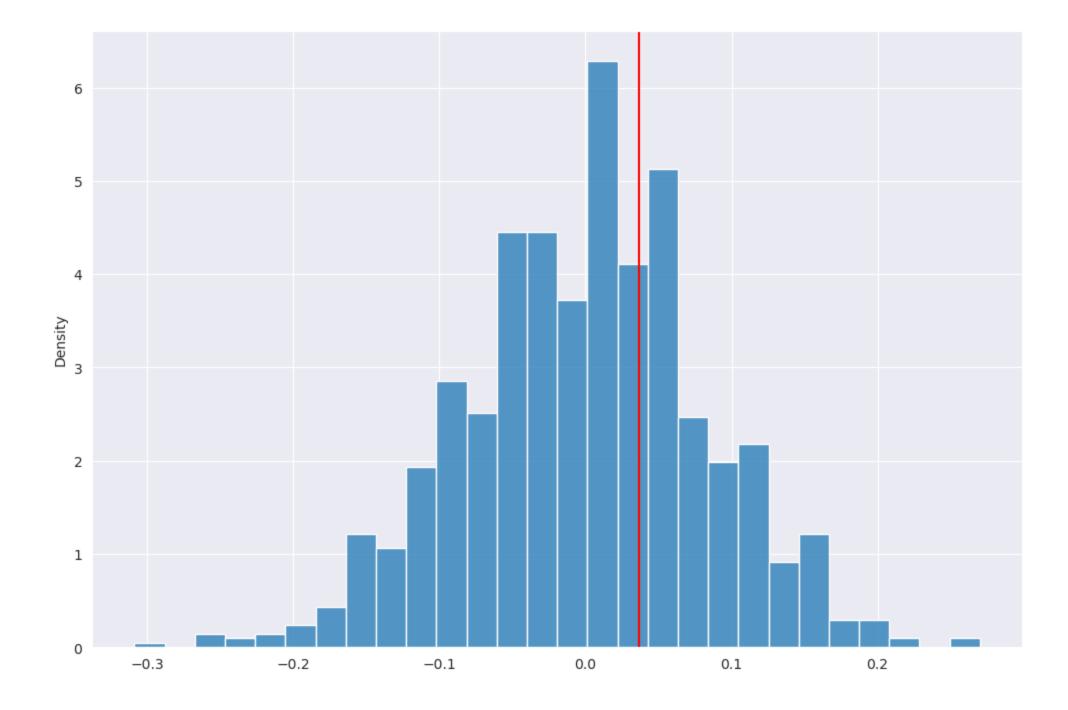
Out[55]: 382

In [56]: conv_samples = np.zeros(n)
    conv_samples[:n_conversion] = 1
    assert sum(conv_samples) == n_conversion
```

```
In [57]: n_pricea, n_priceb = df.sum(axis=0)
    print(f'{n_pricea=} {n_priceb=} {n=}')
    assert n_pricea + n_priceb == n
    n_pricea=23739 n_priceb=22588 n=46327
```



```
In [59]: fig,ax = plt.subplots(1,1,figsize=(12,8))
    ax = sns.histplot(x=rand_conv_diffs, stat='density')
    ax.axvline(diff_pct_conv,color='r');
```



Equation Based Proportion Test

Equation Based Proportion Test

Statistically Significant?

The ASA Statement on p-Values: Context, Process, and Purpose Wasserstein & Lazar, 09 Jun 2016]

- Don't base your conclusions solely on whether an association or effect was found to be "statistically significant" (i.e., the p-value passed some arbitrary threshold such as p < 0.05).
- Don't believe an association/effect exists just because it was statistically significant.
- Don't believe an association/effect is absent just because it was not stat. significant.
- Don't believe that your p-value:
 - 1. gives the **probability that chance alone** produced the observed association/effect or
 - 2. the probability that your **test hypothesis is true**.]
- Don't conclude anything about **scientific or practical importance** based on statistical significance (or lack thereof).

Statistically Significant?

- Moving to a World Beyond "p < 0.05" Wasserstein, Schirm & Lazar, 20 Mar 2019
 - Try to avoid "Statistically Significant"
 - "Accept uncertainty. Be thoughtful, open, and modest." Remember "ATOM."

Statistically Significant?

- Moving to a World Beyond "p < 0.05" Wasserstein, Schirm & Lazar, 20 Mar 2019
 - Try to avoid "Statistically Significant"
 - "Accept uncertainty. Be thoughtful, open, and modest." Remember "ATOM."
- ATOM
 - A: Seek better measures, more sensitive designs, larger samples
 - **T:** Begin with clearly expressed objectives
 - T: Ask "What are the practical implications?"
 - O:: Be open/transparent in analysis and communication
 - M: Accept limititaions, assumptions, reproduction, recognizing differences in stakes

Issues with Multiple Testing

- p-hacking: keep trying comparisons till you find something that works
- multiple tests: the more tests you run, the more likely a Type 1 Error
- One simple solution:
 - Bonferonni correction $\frac{\alpha}{m}$ where m is the number of tests

Comparing More Than 2 Groups

- ANOVA
 - need more stats than we have time for
- Multi-Armed Bandit (MAB)
 - can compare many distributions
 - don't need to make assumptions about underlying distributions
 - can also be used for early stopping of experiment

Multi-Armed Bandit



Question: Which arm should we pull?

Greedy MAB

greedy: do something simple that heads towards the goal

1. pull arm with highest payout

But what if there's a better choice, we just haven't seen it yet?

Exploration Vs Exploitation

- **Exploration:** There might be a better arm
 - keep choosing different arms randomly
- Exploitation: We want to make use of the best
 - keep pulling the best arm

ϵ -Greedy MAB

• choose a small epsilon (ϵ) between 0 and 1

ϵ -Greedy MAB

- choose a small epsilon (ϵ) between 0 and 1
- 1. generate random number between 0 and 1
- 2. if $< \epsilon$, choose arm randomly
- 3. if $\geq \epsilon$, choose best arm
- 4. GOTO 1

- We have three ads
- We don't know how often each will lead to a response
- We need to decide which ad to add to each page request

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• We'll use an ϵ -greedy MAB to decide which ad to show

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- We don't know how often each will lead to a response
- We need to decide which ad to add to each page request

• We'll use an ϵ -greedy MAB to decide which ad to show

```
In [63]: # epsilon probability
epsilon = 0.40
```

- Rounds 1,2,3
 - Pull each arm once

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 - Pull each arm once

```
In [64]: rewards_A = [ad_A.rvs()]
    rewards_B = [ad_B.rvs()]
    rewards_C = [ad_C.rvs()]
    rewards_A, rewards_B, rewards_C
Out[64]: ([0], [1], [1])
```

- Round 3
 - With probability 1ϵ , choose the best arm (randomly if tied)

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```
In [65]: be_greedy = np.random.rand() > epsilon
be_greedy
Out[65]: True
```

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 - With probability 1ϵ , choose the best arm (randomly if tied)

```
In [65]: be_greedy = np.random.rand() > epsilon
be_greedy

Out[65]: True

In [66]: best_arms = ['B','C']
best_arms[np.random.randint(2)]

Out[66]: 'B'
```

- Round 3
 - With probability 1ϵ , choose the best arm (randomly if tied)

```
In [65]: be_greedy = np.random.rand() > epsilon
be_greedy

Out[65]: True

In [66]: best_arms = ['B', 'C']
    best_arms[np.random.randint(2)]

Out[66]: 'B'

In [67]: rewards_B.append(ad_B.rvs())
    rewards_A,rewards_B,rewards_C

Out[67]: ([0], [1, 1], [1])
```

```
In [68]: def mab(arms = [], rewards = [], arm_names = [], epsilon=0.4):
             n_{arms} = len(arms)
             if not rewards:
                 for i in range(n_arms):
                     pulls.append(list)
             be_greedy = np.random.rand() > epsilon
             if not be_greedy: # randomly choose
                 arm_idx = np.random.randint(0, n_arms)
                 rewards[arm_idx].append(arms[arm_idx].rvs())
             else: # be greedy
                 reward_means = np.array([sum(x)/len(x) for x in rewards])
                 best_arms = np.where(reward_means == np.amax(reward_means))[0]
                 arm_idx = best_arms[np.random.randint(0, best_arms.shape[0])]
                 rewards[arm_idx].append(arms[arm_idx].rvs())
             return rewards, be_greedy, arm_names[arm_idx]
         def print_mab_results(be_greedy, choice, rewards):
             print(f'greedy:{str(be_greedy):5s} choice:{choice} => '+
                   f''[{':'.join([str(round(sum(x)/len(x),1)) for x in rewards])}] "+
                   f"| {','.join([str(x).ljust(20,' ') for x in rewards])}")
```

• Round 4

```
In [70]: for i in range(10):
             rewards, be_greedy, choice = mab(arms, rewards, labels, epsilon)
             print_mab_results(be_greedy, choice, rewards)
         greedy:False choice:A => [0.5:1.0:1.0] |
                                                                        ,[1, 1]
                                                                                              ,[1, 1]
         greedy:True choice:B => [0.5:0.7:1.0] |
                                                                        ,[1, 1, 0]
                                                                                              ,[1, 1]
                                                                                              ,[1, 1]
         greedy:False choice:A \Rightarrow [0.3:0.7:1.0] | [0, 1, 0]
                                                                        ,[1, 1, 0]
         greedy:True choice:C => [0.3:0.7:1.0]
                                                                        ,[1, 1, 0]
                                                                                              ,[1, 1, 1]
         greedy:True choice:C => [0.3:0.7:0.8] \mid [0, 1, 0]
                                                                        ,[1, 1, 0]
                                                                                              ,[1, 1, 1, 0]
         greedy:True choice:C => [0.3:0.7:0.8] \mid [0, 1, 0]
                                                                        ,[1, 1, 0]
                                                                                              ,[1, 1, 1, 0, 1]
         greedy:True choice:C => [0.3:0.7:0.8]
                                                                        ,[1, 1, 0]
                                                                                              ,[1, 1, 1, 0, 1, 1]
         greedy:False choice:B => [0.3:0.5:0.8] | [0, 1, 0]
                                                                        ,[1, 1, 0, 0]
                                                                                              ,[1, 1, 1, 0, 1, 1]
         greedy:True choice:C => [0.3:0.5:0.9] \mid [0, 1, 0]
                                                                        ,[1, 1, 0, 0]
                                                                                              ,[1, 1, 1, 0, 1, 1, 1]
         greedy:False choice:C => [0.3:0.5:0.9] | [0, 1, 0]
                                                                        ,[1, 1, 0, 0]
                                                                                              ,[1, 1, 1, 0, 1, 1, 1, 1]
```

• Which arm seems best?

• Which arm seems best?

```
In [71]: rates = ' '.join([f"{label}:{np.mean(reward).round(1)}" for label,reward in zip(labels,rewards)])
print(f"conversion rates: {rates}")
conversion rates: A:0.3 B:0.5 C:0.9
```

• Which arm seems best?

```
In [71]: rates = ' '.join([f"{label}:{np.mean(reward).round(1)}" for label,reward in zip(labels,rewards)])
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conversion rates: A:0.3 B:0.5 C:0.9
```

• Did we pick the best one?

• Which arm seems best?

```
In [71]: rates = ' '.join([f"{label}:{np.mean(reward).round(1)}" for label,reward in zip(labels,rewards)])
print(f"conversion rates: {rates}")
conversion rates: A:0.3 B:0.5 C:0.9
```

• Did we pick the best one?

```
In [72]: ground_truth_rates = ' '.join([f"{label}:{arm.pmf(1).round(1)}" for label,arm in zip(labels,arms)])
    print(f'ground truth: {ground_truth_rates}')
ground truth: A:0.8 B:0.2 C:0.8
```

MAB Variations

- Thompson's Sampling: uses Baysian approach
- UCB1: maximize expected reward using Upper Confidence Bounds
- UCBC: Upper Confidence Bound with Clusters

• ...

Questions?