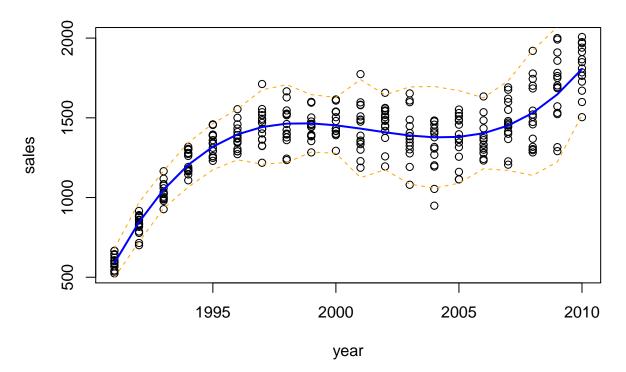
## **WLS**



```
(b)
summary(lm(sales$Sales*poly(sales$Year, 3)))
##
## Call:
## lm(formula = sales$Sales ~ poly(sales$Year, 3))
##
## Residuals:
##
      Min
               1Q Median
                               3Q
                                      Max
## -423.04 -65.69
                   -5.62
                            80.61 385.48
##
## Coefficients:
##
                        Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                        1353.230
                                      7.274 186.03
                                                      <2e-16 ***
## poly(sales$Year, 3)1 3556.664
                                    125.992
                                              28.23
                                                      <2e-16 ***
## poly(sales$Year, 3)2 -1360.367
                                    125.992 -10.80
                                                      <2e-16 ***
## poly(sales$Year, 3)3 2504.458
                                    125.992
                                              19.88
                                                      <2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 126 on 296 degrees of freedom
## Multiple R-squared: 0.8155, Adjusted R-squared: 0.8137
## F-statistic: 436.2 on 3 and 296 DF, p-value: < 2.2e-16
summary(wls1)
##
## Call:
## lm(formula = sales$Sales ~ poly(sales$Year, 3), weights = w1)
## Weighted Residuals:
     Min
             1Q Median
                           3Q
                                 Max
## -63774 -7812
                   218
                         7676 65474
## Coefficients:
                       Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                        1351.11
                                    12.71 106.285 < 2e-16 ***
## poly(sales$Year, 3)1 3618.85
                                    278.86 12.977 < 2e-16 ***
## poly(sales$Year, 3)2 -1437.25
                                    262.23
                                            -5.481 9.06e-08 ***
## poly(sales$Year, 3)3 2590.38
                                    198.69 13.037 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 18570 on 296 degrees of freedom
## Multiple R-squared: 0.5588, Adjusted R-squared: 0.5544
                 125 on 3 and 296 DF, p-value: < 2.2e-16
## F-statistic:
summary(wls2)
##
```

```
##
## Call:
## lm(formula = sales$Sales ~ poly(sales$Year, 3), weights = w2)
##
## Weighted Residuals:
## Min 1Q Median 3Q Max
```

```
## -3.3973 -0.6591 -0.0504 0.7152 3.4570
##
## Coefficients:
##
                          Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                          1353.230
                                        7.992 169.312
                                                         <2e-16 ***
## poly(sales$Year, 3)1
                         3556.664
                                      138.434
                                               25.692
                                                         <2e-16 ***
## poly(sales$Year, 3)2 -1360.367
                                      138.434
                                               -9.827
                                                         <2e-16 ***
## poly(sales$Year, 3)3
                         2384.622
                                      105.498 22.604
                                                         <2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 1.089 on 296 degrees of freedom
## Multiple R-squared: 0.9578, Adjusted R-squared: 0.9574
## F-statistic: 2240 on 3 and 296 DF, p-value: < 2.2e-16
summary(wls3)
##
## Call:
## lm(formula = sales$Sales ~ poly(sales$Year, 3), weights = w3)
## Weighted Residuals:
##
        Min
                  10
                       Median
                                     30
## -2.64046 -0.64234 -0.05533 0.70605
                                         2.27259
##
## Coefficients:
                          Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                          1352.749
                                        6.831
                                               198.04
## poly(sales$Year, 3)1 3524.757
                                      119.961
                                                29.38
                                                         <2e-16 ***
## poly(sales$Year, 3)2 -1397.098
                                      118.093
                                               -11.83
                                                         <2e-16 ***
                                                 24.57
## poly(sales$Year, 3)3 2418.002
                                       98.417
                                                         <2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.9953 on 296 degrees of freedom
## Multiple R-squared: 0.9359, Adjusted R-squared: 0.9353
## F-statistic: 1441 on 3 and 296 DF, p-value: < 2.2e-16
the std. errors of the model chosen in question 2 are 7.274, 125.992, 125.992, 125.992.
the std. errors of the first model in question 3(c) are 12.71, 278.86, 262.23, 198.69.
the std. errors of the second model in question 3(c) are 7.992, 138.434, 138.434, 105.498.
the std. errors of the model in question 4(a) are 6.831, 119.961, 118.093, 98.417.
```

The model in 4(a) has the lowest std. error among all parameters. I will choose the model in 4(a).