

AtliQ Hardwares

Filters

region	All
market	All
customer	All
division	All
FY	2019

P & L By Fiscal Months

Note: Don't modify the pivot table

All Values In USD

Metrics	Quarters							
	Q1	Q2			Q3			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M
Gross Mergin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M
GM%	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%

region	All
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FY	2020

P & L By Fiscal Months

All Values In USD

Metrics	Quarters							
	Q1	Q2			Q3			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M
Gross Mergin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%

AtliQ Hardwares

region All
market All
customer All
division All
FY 2021

P & L By Fiscal months
All Values In USD

Metrics	Quarters								
	Q1			Q2			Q3		
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	
Gross Mergin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	
GM%	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	

Net Sales Comparision

21 vs 20	162.06%	164.68%	159.10%	161.05%	161.40%	162.49%	1981.59%	461.21%
20 vs 19	164.63%	156.58%	167.27%	161.45%	162.75%	162.02%	-67.07%	22.73%

AtliQ Hardwares

Q3	Q4		Grand Total	
May	Jun	Jul	Aug	
6.5M	6.2M	6.5M	6.3M	87.5M
3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.6M	2.7M	2.6M	36.2M
40.79%	42.00%	41.48%	41.39%	41.43%

Q3	Q4		Grand Total	
May	Jun	Jul	Aug	
9.9M	14.9M	16.1M	16.5M	196.7M
6.2M	9.3M	10.2M	10.5M	123.4M
3.7M	5.5M	5.9M	6.1M	73.3M
37.49%	37.27%	36.68%	36.79%	37.28%

AtliQ Hardwares

Q3	Q4		Grand Total	
May	Jun	Jul	Aug	
44.4M	41.5M	44.0M	43.0M	598.9M
28.1M	26.4M	28.0M	27.4M	380.7M
16.3M	15.1M	16.0M	15.6M	218.2M
36.63%	36.45%	36.37%	36.26%	36.43%

347.02%	178.64%	173.93%	160.31%	204.5%
53.05%	140.65%	148.00%	162.03%	124.8%