

Group 4 - Project presentation

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#### Case - Motivation

Covid19 has changed many things around eCommerce space. One of these is the change in customer behavior and perception towards their shopping preferences. The scope of this project is to understand this change in customer behaviour specifically in the eCommerce space.



Text, such as social media posts and customer reviews, is a gold mine waiting to be discovered. With the help of suitable text mining techniques, this unstructured data can be turned into useful insights, which can help companies better understand how customers perceive their products or services, and how can they make required business improvements to tackle the ever changing customer dynamics.

## Project Objective

The focus area of our project is 'Flipkart'- the ecommerce giant of India. We collected more than a million tweets of data on Flipkart for our analysis.

Text mining on the user's tweets regarding their shopping experiences and reviews of the products and services on Flipkart can help undestand consumer behaviour and find answers to below mentioned research questions from a business context:

- Which are the items that are primarily purchased or being talked about?
- Is there a difference in customer sentiment/behavior during covid vs. post covid?
- Which specific issues or pain points of customers, should the company address on priority?
- What should be the focus area of improvements for the company (products or delivery or website experience, etc.) that could help in building better brand sentiment among users.?
- Understanding keyword burstiness along with timeline.
- What is the topic focus of the tweets for Flipkart and how it has evolved through time?

# Project flow -

- 1. Downloading Data from Twitter API (v2 bearer token) and loading text into a pandas data frame.
- 2. Dropping irrelevant columns
- 3. Taking out hours, day and year number
- 4. Creating context windows based on dates
- 5. Data Preprocessing (Including Lemmatization)
  - a. Emoji
  - b. URL, HTML,
  - c. StopWords, Tokenization,
  - d. Length of words with characters less than 3 removals,

#### Removing whitespace

- 6. Dump 1 Preprocessing pickle file
- 7. Gensim preprocessing and lemmatization
- 8. Dump 2 Lemmatization
- 9. id2Word implementation Word Embedding
- 10. Dump 3 Corpus pickle file.
- 11. Dump 4 id2Word
- 12. LDA model implementation



- 13. Getting a perplexity score.
- 14. Coherence score calculation using the 'u\_mass' argument
- 15. Checking the best number of topics using a coherence score
- 16. Obtaining 20 as our ideal topic number
- 17. Dumping optimal topic into a text file
- 18. Getting dominant topics for each of the tweets
- 19. **Text Summarization** Reverse tracking of Tweets under each of the Topics obtained
- 20. Assigning Text and Weight for each of the Tweets & Setting a **threshold value** to filter **summarized tweets**.
- 21. Checking burst keywords using word cloud within the summarized texts for each of the tweets
- 22. Visualization using **pyLDAvis** library
- 23. **Sentiment analysis** for each topic within our 2 Context window
- 24. Implementing Word2Vec CBOW for each of our contextes



#### Libraries used

- nltk -> ntl.tokenize, nltk.corpus, nltk.tem,
- emoji
- sklearn
- spacy
- wordnet
- gensim

#### **Data Dictionary -**

- Original dataframe size: 1050000 X 12
- Post Splitting based on year

Context 1 for the year 2020-2021: (574480,6)

Context 2 for the year 2022 : (478074, 6)

#### NLP Concepts used

- Stemming
- Lemmatization
- Stopwords removal techniques
- POS Tagging
- Topic modeling using LDA
- Text summarization
- Sentiment Analysis
- Word2Vec
- Wordcloud, pyLDAvis for visualization

clean_text	year	hour	day	datetime_val	created_at	text	
#Flipkart ordered nothin wireless tws didnot w	2021	23	31	2021-12-31 23:58:03+00:00	2021-12- 31T23:58:03.000Z	#Flipkart ordered nothin wireless tws, didnot	0
@Flipkart @FlipkartStories @flipkartsupport @	2021	23	31	2021-12-31 23:49:47+00:00	2021-12- 31T23:49:47.000Z	@Flipkart @FlipkartStories @flipkartsupport @	1
@Flipkart @FlipkartStories @flipkartsupport @	2021	23	31	2021-12-31 23:46:32+00:00	2021-12- 31T23:46:32.000Z	@Flipkart @FlipkartStories @flipkartsupport @	2
@Flipkart @flipkartsupport #marq You guy compl	2021	23	31	2021-12-31 23:30:52+00:00	2021-12- 31T23:30:52.000Z	@Flipkart @flipkartsupport #marq\nYou guys are	3
@Flipkart 've Ground floor retail space availa	2021	22	31	2021-12-31 22:52:00+00:00	2021-12- 31T22:52:00.000Z	@Flipkart I've Ground floor - retail space ava	4
@Flipkart @flipkartsupport #marq You g	2021	23	31	23:46:32+00:00 2021-12-31 23:30:52+00:00 2021-12-31	31T23:46:32.000Z 2021-12- 31T23:30:52.000Z 2021-12-	@ @Flipkart @flipkartsupport #marq\nYou guys are @Flipkart I've Ground floor - retail space	3

# LDA score analysis & graph

For context window 1 i.e. year 2021

```
In [50]: ► Ida model = gensim.models.ldamodel.LdaModel(corpus=corpus,
                                                        id2word=id2word,
                                                        num topics=10,
                                                       random state=100,
                                                        update every=1,
                                                        chunksize=100,
                                                        passes=10,
                                                        alpha='auto',
                                                        per word topics=True)
            print('\nPerplexity: ', lda model.log perplexity(corpus)) # a measure of how good the model is. lower the better.
             Perplexity: -7.413599748700645
In [52]: ▶ # Compute Coherence Score
             coherence model lda = CoherenceModel(model=lda model, texts=data lemmatized, dictionary=id2word, coherence='u mass')
             coherence lda = coherence model lda.get coherence()
             print('\nCoherence Score: ', coherence lda)
             Coherence Score: -4.289524903796476
```

- We see that our model Perplexity score is -7.41, and Coherence score is -4.28
- From the coherence graph, it could be seen that the inflection points are at 15, 20, and 25. From our topic\_list generated via the coherence computation we have taken 20 as our ideal number of topics as the maximum flattening of the curve shows a steep incline after that point.

```
limit=40; start=2; step=6;
x = range(start, limit, step)
plt.plot(x, coherence_values)
plt.xlabel("Num Topics")
plt.ylabel("Coherence score")
plt.legend(("coherence_values"), loc='best')
plt.show()

-3.0

-3.5

-5.0

Num Topics

Num Topics
```

# For context window 2 i.e. year 2022

```
lda_model = gensim.models.ldamodel.LdaModel(corpus=corpus,
                                           id2word=id2word,
                                           num topics=10,
                                           random_state=100,
                                           update_every=1,
                                           chunksize=100,
                                           passes=10,
                                           alpha='auto',
                                           per_word_topics=True)
print('\nPerplexity: ', lda model.log perplexity(corpus)) # a measure of how good the model is. lower the better.
Perplexity: -7.350538119251896
# Compute Coherence Score
coherence model lda = CoherenceModel(model=lda model, texts=data lemmatized, dictionary=id2word, coherence='u mass')
coherence lda = coherence model lda.get coherence()
print('\nCoherence Score: ', coherence_lda)
Coherence Score: -4.498526126801104
```

• We see that our model Perplexity score is -7.35, and Coherence score is -4.49

From the coherence graph, it could be seen that the inflection points are at 15, 20, and 25. From our topic\_list generated via the coherence computation - we have taken 20 as our ideal number of topics as the maximum flattening of the curve shows a steep incline after that point.

```
limit=40; start=2; step=6;
x = range(start, limit, step)
plt.plot(x, coherence_values)
plt.xlabel("Num Topics")
plt.ylabel("Coherence score")
plt.legend(("coherence_values"), loc='best')
plt.show()

-3.0

-3.5

-5.0

5 10 15 20 25 30 35

Num Topics
```

#### **Topics - 2021**

((0, '0.069\*"number" + 0.068\*"contact" + 0.061\*"email" + 0.055\*"com" + 0.047\*"reply" + 0.044\*"check" + 0.042\*"understand" + 0.042\*"concern" + 0.040\*"share" + 0.033\*"detail"")

• This topic depicts unresolved queries.

(1, '0.110\*"send" + 0.076\*"item" + 0.054\*"really" + 0.044\*"deal" + 0.043\*"wrong" + 0.035\*"very" + 0.031\*"exchange" + 0.028\*"message" + 0.025\*"way" + 0.017\*"member")

• This topic depicts that the customer received wrong product and they want it exchanged.

(4, '0.114\*"product" + 0.070\*"get" + 0.049\*"buy" + 0.047\*"return" + 0.041\*"request" + 0.038\*"money" + 0.031\*"replacement" + 0.028\*"month" + 0.024\*"wait" + 0.023\*"laptop")

• This topic depicts customer's frustrations towards a requested for exchange of product.

(3, '0.087\*"fraud" + 0.079\*"take" + 0.065\*"amazon" + 0.058\*"company" + 0.035\*"never" + 0.034\*"pathetic" + 0.033\*"well" + 0.026\*"cheater" + 0.024\*"sell" + 0.023\*"do")

This topic depicts that the customer is comparing the services offered by amazon and flipkart.

(7, '0.154\*"flipkart" + 0.083\*"order" + 0.048\*"customer" + 0.036\*"day" + 0.033\*"service" + 0.030\*"call" + 0.029\*"time" + 0.029\*"deliver" + 0.022\*"delivery" + 0.020\*"still")

• This topic depicts customer's frustrations regarding delay in order delivery.

#### **Topics - 2022**

(0, '0.137\*"phone" + 0.083\*"mobile" + 0.049\*"redmi" + 0.042\*"new" + 0.041\*"offer" + 0.035\*"reply" + 0.032\*"app" + 0.023\*"flipkart" + 0.023\*"soon" + 0.023\*"change")

• This topic depicts phones, maybe of redmi brand, could be the launch of new phone.

(1, '0.085\*"pay" + 0.084\*"take" + 0.058\*"flipkart" + 0.047\*"book" + 0.042\*"consumer" + 0.038\*"action" + 0.035\*"flight" + 0.033\*"ticket" + 0.028\*"amount" + 0.026\*"respond"")

• This topic depicts flight ticket options available on Flipkart.

(3, '0.115\*"product" + 0.085\*"order" + 0.083\*"return" + 0.064\*"od" + 0.039\*"damage" + 0.034\*"flipkart" + 0.033\*"request" + 0.026\*"refund" + 0.023\*"replacement" + 0.022\*"policy")

• This topic depicts customers' frustrations towards possible damaged products and the refund and replacement policy.

Under the broader category of customer experience, we found 2 topics that depict frustrations faced by the customer, so via the tweets, we can capture the multiple themes ie the different kinds of issues dealt by the customers.

(5, '0.163\*"customer" + 0.096\*"follow" + 0.061\*"support" + 0.050\*"care" + 0.039\*"flipkart" + 0.025\*"cheat" + 0.024\*"make" + 0.022\*"guy" + 0.020\*"call" + 0.020\*"fool")

• This topic depicts customers' frustration with customer support care.

(15, '0.196\*"service" + 0.122\*"bad" + 0.074\*"flipkart" + 0.059\*"customer" + 0.045\*"experience" + 0.039\*"never" + 0.030\*"pathetic" + 0.029\*"poor" + 0.024\*"ever" + 0.021\*"shopping")

• This topic also depicts the poor service experience faced by the customer.

#### **Topics - 2022**

(16, '0.071\*"flipkart" + 0.041\*"well" + 0.040\*"think" + 0.033\*"amazon" + 0.030\*"thing" + 0.030\*"purchase" + 0.028\*"buy" + 0.026\*"year" + 0.022\*"invoice" + 0.022\*"go")

- This topic depicts that customers might go to amazon from Flipkart.
- This can be because of 2 reasons:
  - 1. The customers are frustrated with Flipkart and that's why they are going to amazon OR
  - 2. The customers found a product on Flipkart, but they also want to compare if buying the product from amazon is a better option.

(19, '0.140\*"company" + 0.136\*"fraud" + 0.117\*"problem" + 0.067\*"want" + 0.066\*"solution" + 0.062\*"solve" + 0.053\*"do" + 0.026\*"post" + 0.021\*"member" + 0.020\*"asap"")

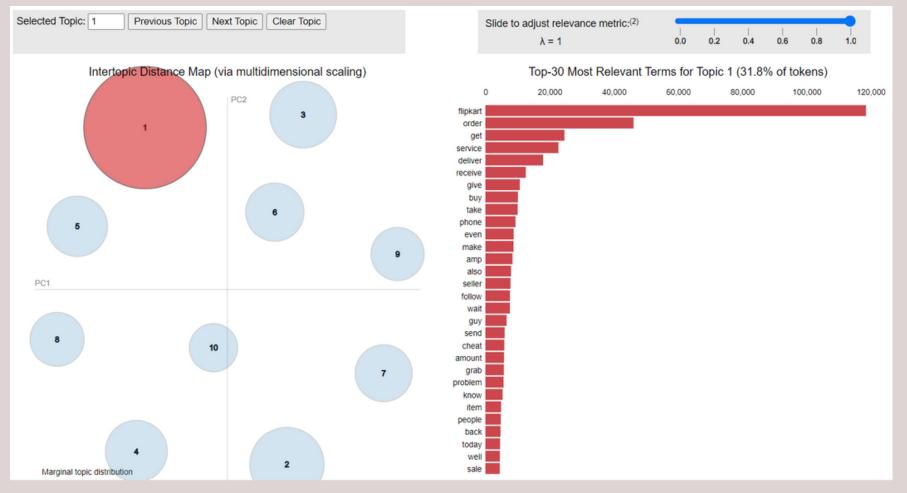
• This topic depicts a possible fraud or fake purchase that the customer wants to be resolved quickly.

(6, '0.118\*"number" + 0.063\*"flipkart" + 0.054\*"check" + 0.047\*"email" + 0.047\*"request" + 0.044\*"contact" + 0.042\*"share" + 0.041\*"understand" + 0.040\*"concern" + 0.037\*"detail"")

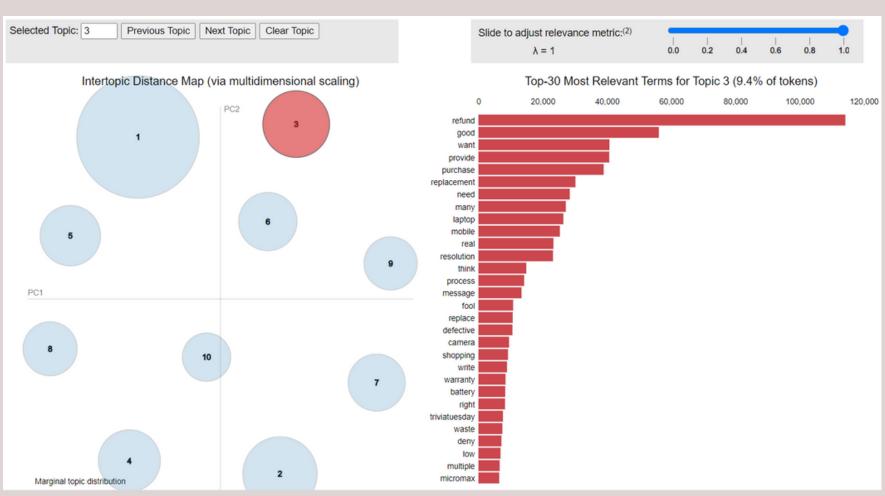
• This topic depicts unresolved queries.

# Topics & PyLDAvis plot interpretation

#### Topic 1-



#### Topic 3 -



We are using pyLDAvis to visualize the topics that were generated by the algorithm. The library creates an HTML page where we can see the keywords associated with the topics that are generated from the LDA model.

# Applying Text Similarity on top of LDA topics after categorizing them under dominant topic category

```
def summarization(text): #calculating score over here by statement by statement
    #print(text, "-----")
    number_tokens=len(word_tokenize(text))
    tagged=nltk.pos_tag(word_tokenize(text))
    number_nouns=len([word for word, pos in tagged if pos in ["NN","NNP","VBG"]]) # Trying to find number of nouns from the
    #use NER to tag the named entities
    ners=nltk.ne_chunk(nltk.pos_tag(word_tokenize(text)),binary=False)
    number_ners=len([chunk for chunk in ners if hasattr(chunk,'label')]) # Through chunking we are able to find out NER -> NE
    score=(number_ners+number_nouns)/float(number_tokens) # Out of total tokens, how many no of nouns and no of ners are comi
    return (score,text)
```

Summarising text based on POS
Tagging i.e. filtering out Noun singular
(NN), Proper Noun singular (NNS) etc.

```
1 Weights Text
              0.944 fraud cheater scamer meri thik karo kitni bar bolne ba date date dia rhe kuch solve rha hate
               0.933 order nonsense going consumer court film complain damage jacket come called going consumer court commerce
 4
               0.923 voo sabi phone mee hai sab phone mee google dailer hai except samsung
 5
              0.923 answer mah battery mp main camera mediatek helio g processor allroundsuperstar redmiprime redmi
               0.909 bhad javo .... murdabaad haa service center going consumer court ...
               0.909 processor qualcomm snapdragon rear camera mp front camera mp battery mah
 8
               0.909 woh bhi ..but camera battery wise dekhe toh realme sahi
               0.909 promise collect refund till date collect refund consumer forum complain flipkart
10
               0.909 hope win fullonblockbusterchallenge galaxyf f
11
               0.900 file complaint national consumer helpline consumer grievance call register grievance
13
               0.900 frustrating unboxing video recording guy solve issue hour consumer forum
14
               0.900 fullonblockbusterchallenge fullonblockbuster galaxyf fullonblockbusterstar anser true mp quad camera win
15
               0.889 bear cost case give pre aprroval delivery boy entry building security register cctv footage call record ball court
16
               0.889 mp quad camera mah battery hz refresh rate fullonblockbusterchallenge
17
               0.889 customer satisfaction guy spoil happiness ... tomorrow brother birthday
18
               0.889 bas waiting powerplaywithchampions season jaldi lao sir ipl babaswag
19
               0.889 final resort calling consumer forum number filing complaint today
20
               0.889 commerce mafia mail higher authority mail .... grievance .officer.com
21
              0.889 thug company hai sir inka xeo maha chor hai
22
               0.889 claiming via appliance protection pain moving consumer forum complaining
23
               0.875 answer true mp quad camera fullonblockbusterchallenge join friend
24
               0.875 samsung brand flipkart series series amazon series chinese
25
               0.875 fullonblockbusterchallenge fullonblockbuster galaxyf fullonblockbusterstar anser denim black win
26
               0.875 misleading customer get benifit seek addressal consumer court
              0.875 bro file complaint consumer court aginst flipkart seller
```

We have filtered the summarized texts based on their relative weights and our **threshold value > 0.5** 

#### Area of Improvement

 We could create n-grams and then build a network graph on top of it.
 Sliding window concept could be implemented via epoch concept.
 Skipgram implementation could be done
 Levenshtein distance could be used to get the similarity of the tokens within the tweets. This way, we could build a network graph of the vocabulary and understand the co-occurrence contexts of the word.
 We could try to improve the LDA score better to predict the latent topic representation of the corpus.
Due to resoruce constraints, we couldn't implement the model for both the context windows but we would like to run it for both the windows and then compare what are the visible differences.
We could try different values of alpha and beta and accordingly check for the coherence score. Kullback Leibler Divergence Score could also be used to figure out better number of topics.

## THANK YOU