

Beyond Analysis

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Introduction



Problem Statement

Head digital works has provided a dataset that falls in the domain of online skill-based gaming. This dataset contains a 22-dimensional feature space that describes the different aspect of customer behaviour. The goal is to predict the Y1 and Y2 values of a given customer, which represents the customer's current value and future value (temporal extrapolation) respectively

Dataset

The dataset is divided into train and test sets. Each customer is identified by a UNIQUE_IDENTIFIER and a sequence of entries tagged by the SEQUENCE_NO. Various information attributing to the performance of the customer in the game has been provided.

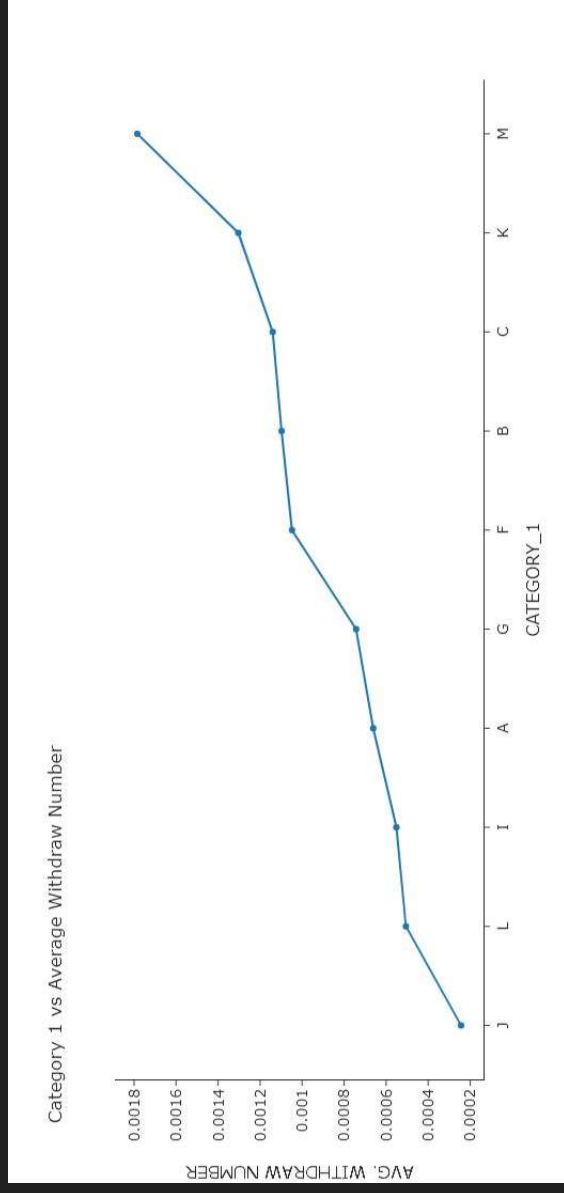
Metrics

Root Mean Squared Error(RMSE) is the primary metric used in our analysis.

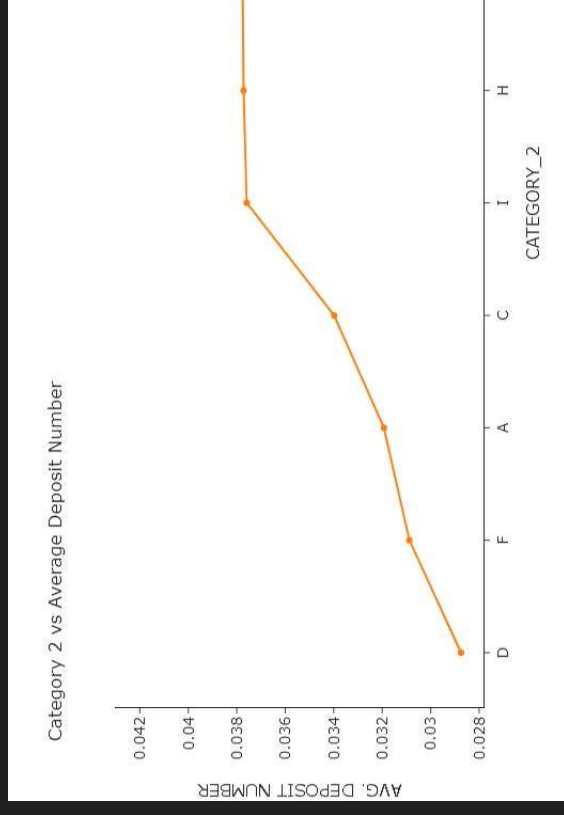
Exploratory Data Analysis



CATEGORY_1 Visualization



CATEGORY_2 Visualization



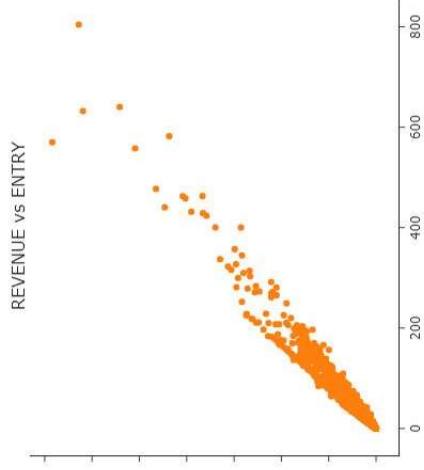
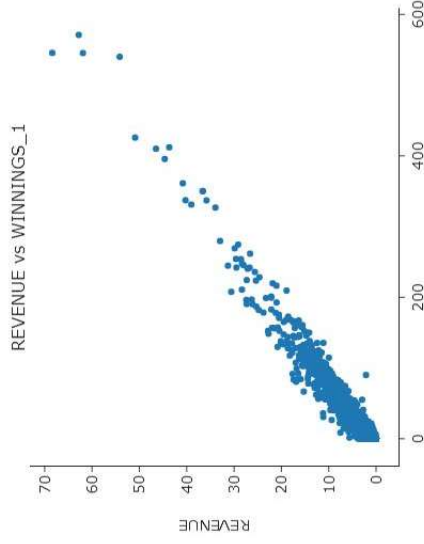
Exploratory Data Analysis



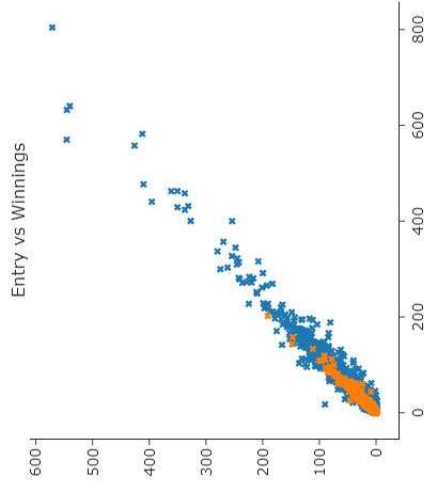
REVENUE Correlation Analysis

Practice vs Live D

Features highly correlated to REVENUE



Practice vs Live stats



Data Preparation



Original

| UNIQUE_IDENTIFIER | SEQUENCE_NO | STATUS_CHECK | CATEGORY_1 | CATEGORY_2 | ACTIVE_YN | ENTRY | REVENUE |
|-------------------|-------------|--------------|------------|------------|-----------|----------|----------|
| 98481267304 | 1 | 0 | M | B | 1 | 0.000000 | 0.000000 |
| 98481267304 | 2 | 0 | M | B | 1 | 0.137350 | 0.011550 |
| 98481267304 | 3 | 0 | M | B | 1 | 0.158350 | 0.010425 |
| 98481267304 | 4 | 0 | M | .B | 1 | 0.444900 | 0.035850 |
| 98481267304 | 5 | 0 | M | B | 1 | 0.000000 | 0.000000 |
| 98481267304 | 6 | 0 | M | B | 1 | 0.000000 | 0.000000 |
| 98481267304 | 7 | 0 | M | B | 1 | 0.045050 | 0.002950 |

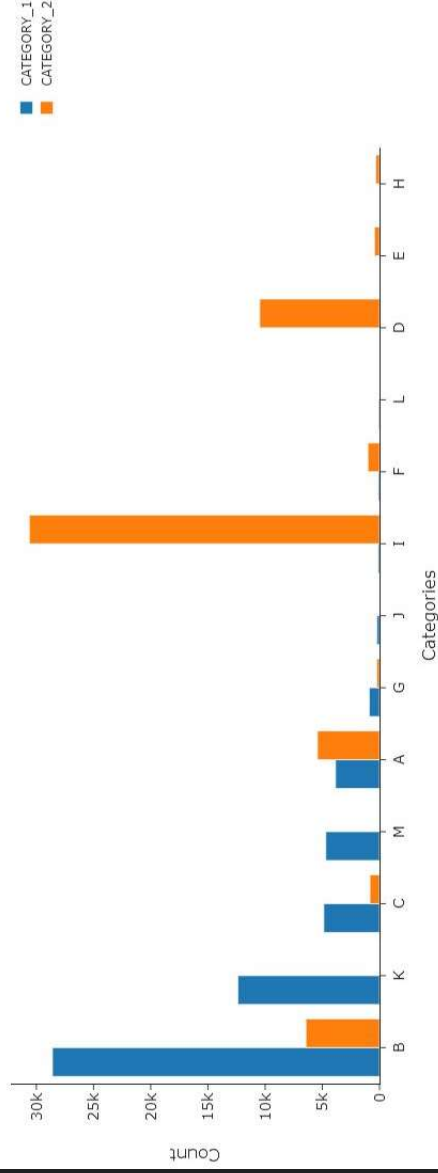
| UNIQUE_IDENTIFIER | STATUS_CHECK | CATEGORY_1 | CATEGORY_2 | ENTRY | REVENUE | WINNINGS_1 | WINNINGS_2 | DISCOUNT | DEPOSIT | ... |
|-------------------|--------------|------------|------------|-----------|----------|------------|------------|----------|-----------|-----|
| 98481267304 | 0 | M | B | 0.098334 | 0.007531 | 0.043399 | 0.000000 | 0.000000 | 0.000714 | ... |
| 98481267698 | 1 | M | I | 31.392245 | 3.803991 | 25.940547 | 0.000000 | 0.866865 | 11.122807 | ... |
| 98481269325 | 0 | M | D | 0.018567 | 0.001624 | 0.010514 | 0.000000 | 0.005791 | 0.000278 | ... |
| 98481271512 | 0 | M | E | 0.747600 | 0.117320 | 0.025330 | 0.000000 | 0.240000 | 0.504000 | ... |
| 98481273023 | 0 | M | I | 0.500000 | 0.080000 | 0.000000 | 0.000000 | 0.000000 | 0.500000 | ... |

Data Preprocessing



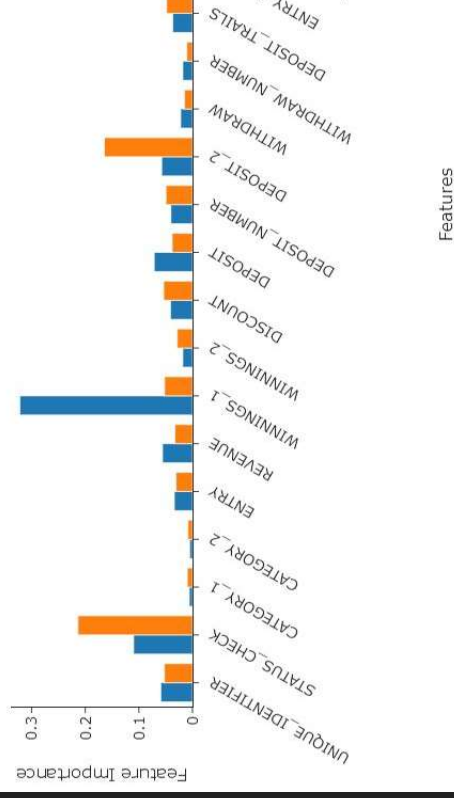
Categories Frequency Chart

Distribution of Customer Categories

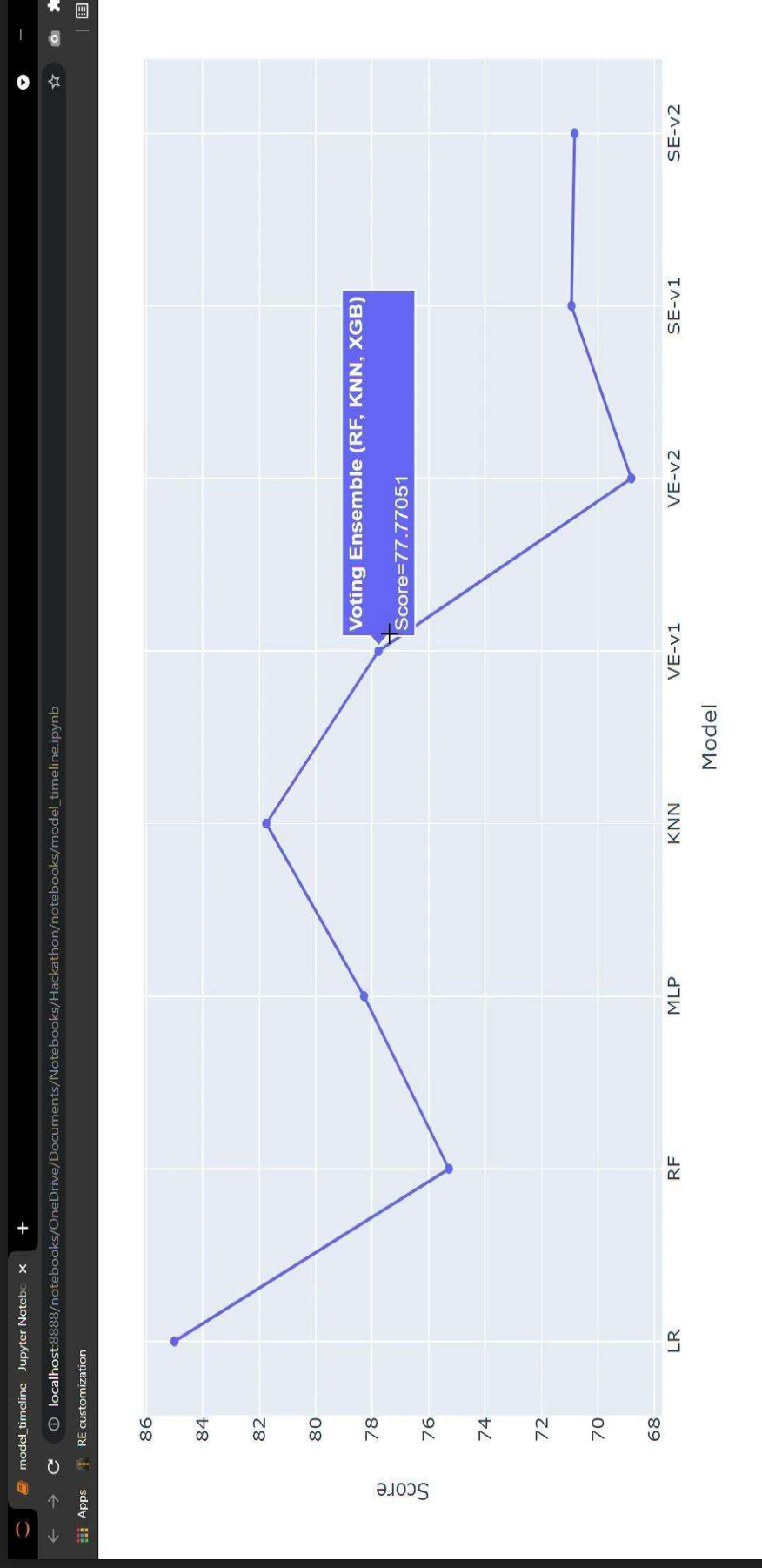


Feature Importances (Tree)

Feature Importance Graph for Y1 and Y2



Methods Explored



Final Ensemble Model

Voting Regressor(
Multilayer perceptron,
Random forest,
XGboost
)

- An interactive visualization

UNIQUE_IDENTIFIER: 98481309478

SEQUENCE NUMBER: 11

STATUS CHECK: 0

CATEGORY 1: B

CATEGORY 2: I

ACTIVE_YN @ 0:
☐ 0 ☒ 1

ENTRY: 0.0

REVENUE: 0.0

WINNINGS 1: 0.0

WINNINGS 2: 0.0

DISCOUNT: 0.0

DEPOSIT: 0.0

DEPOSIT_NUMBER: 0.0

DEPOSIT 2: 0.0

WITHDRAW: 0.0

WITHDRAW NUMBER: 0.0

DEPOSIT_TRAILS: 3.9

ENTRY_NUMBER: 0.0

WINNINGS_NUMBER: 0.0

PRACTICE_ENTRY: 0.0

PRACTICE_WINNINGS: 0.0

PRACTICE_ENTRY_NUMBER: 0.0

PRACTICE_WINNINGS_NUMBER: 0.0

1/1 [=====] - 0s 16ms/step

1/1 [=====] - 0s 16ms/step

'The value of Y1 is: [5.0316996] and the value of Y2 is: [5.0316996]

Results



Train set evaluation Y1:

```
482/482 [=====] - 0s 597us/step  
MAE: 0.9461894717876128  
MSE: 14.005275338171362  
RMSE: 3.742362267094323  
R2 Square 0.8033506756173131
```

Train set evaluation Y2:

```
1926/1926 [=====] -  
MAE: 56.61943030644907  
MSE: 9180.279272981403  
RMSE: 95.81377392098383  
R2 Square 0.7325900531845706
```


Epilogue



Conclusion

Various regression models such as RandomForest, Multilayer Perceptron and XGBoost v trained on a processed dataset. Results showed that an ensemble of the best perform models would yield the best score.

Challenges

Understanding the dataset in the context of its domain was a hurdle. Tackling the tem component of the dataset was also a difficulty.

Future Scope

Using a deep learning approach for better feature selection and modelling