## Rajiv Gandhi Proudyogiki Vishwavidyalaya

## **Scheme of Examination**

Second Semester – MBA (Marketing Management) W.e.f. 2021-22

|       | Subject<br>Code | Subject Name                 | Maximum Marks for (TheorySlot) |                    |                      | Periods<br>per week |   |   | Credits |                    |
|-------|-----------------|------------------------------|--------------------------------|--------------------|----------------------|---------------------|---|---|---------|--------------------|
| S.No. |                 |                              | End Sem<br>Theory              | Mid<br>Sem<br>Test | Assignments/<br>Quiz | L                   | Т | P |         | Total<br>Mark<br>s |
| 1     | MBMM-201        | MARKETING RESEARCH           | 70                             | 20                 | 10                   | 3                   | 1 | - | 4       | 100                |
| 2     | MBMM-202        | PURCHASING AND MATERIAL      | 70                             | 20                 | 10                   | 3                   | 1 | - | 4       | 100                |
|       |                 | MANAGEMENT                   |                                |                    |                      |                     |   |   |         |                    |
| 3     | MBMM-203        | RETAIL MANAGEMENT            | 70                             | 20                 | 10                   | 3                   | 1 | - | 4       | 100                |
| 4     | MBMM-204        | HUMAN RESOURCE<br>MANAGEMENT | 70                             | 20                 | 10                   | 3                   | 1 | - | 4       | 100                |
| 5     | MBMM-205        | CONSUMER BEHAVIOR            | 70                             | 20                 | 10                   | 3                   | 1 | - | 4       | 100                |
| 6     | MBMM-206        | E – COMMERCE                 | 70                             | 20                 | 10                   | 3                   | 1 | - | 4       | 100                |
|       |                 | Total                        | 420                            | 120                | 60                   |                     |   | • | 24      | 600                |