

# SHIVAEN KATIAL

## PGDM

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|                   |   |
|-------------------|---|
| <b>OBJECTIVE</b>  | ▪ Seeking a position at a Company where I can maximize my 2+ years of management and training experience. |
| <b>KEY SKILLS</b> | ▪ MS Office (Powerpoint, Excel, Access), JAVA, C++, Arduino, R Programming                                |

| <b>PROFESSIONAL EXPERIENCE</b>  |  | <b>30 Months</b>       |
|---|--|------------------------|
| <b>1. Team Lead Inside Account Manager, Limetray-Alchemy Web Pvt. Ltd., Gurgaon</b> |  | <b>(Jan'18-Jun'18)</b> |
| Responsibilities  | ▪ Responsible for the servicing of Limetray accounts/clients<br>▪ Generation of revenue from up-selling and cross-selling of Limetray products   |                        |
| <b>2. Procurement Head, Kreek.com-CorfuIT Technologies Pvt. Ltd., Noida/Dubai</b>   |  | <b>(Dec'16-Dec'17)</b> |
| Responsibilities  | ▪ Managing and on-boarding the Vendors/Suppliers and Logistic Partners in Dubai<br>▪ Timely delivery of all the orders and sharing the data of the orders with respective category executives for running promotions<br>▪ Analyzing the Dubai market and identifying the best-selling products and timely updating those on the websites |                        |
| <b>3. Business Development Executive, Capquest Research Pvt. Ltd, Delhi</b>         |  | <b>(Jan'16-Oct'16)</b> |
| Responsibilities  | ▪ Generating revenue and on-boarding new clients and advising them on investment in stock market   |                        |

| INTERNSHIPS   |  |          |                                |
|---|--|----------|--------------------------------|
| 1. Assembly Line Intern, Krishna Maruti Pvt. Ltd., Gurgaon      |  | 3 Months | (Jun'15-Aug'15)(Jun'14-Jul'14) |
| Responsibilities  | ▪ Understanding the working of Assembly Line Robots and managing the production line |          |                                |
| 2. Application Tester, Traffline, Birds Eye Information Systems |  | 2 Months | (Nov'14-Dec'14)                |
| Responsibilities  | ▪ Testing of the Application services and offline marketing and                      |          |                                |
| 3. Application Tester, WeChat-Tencent Technology, Gurgaon       |  | 1 Months | (Dec'13-Jan'14)                |
| Responsibilities  | ▪ Testing of the Application Services and launch of the In-App game                  |          |                                |

| <b>ACADEMIC PROFILE</b> |  |                         |             |               |
|-------------------------|--|-------------------------|-------------|---------------|
| <b>Qualification</b>    | <b>Institute</b>                                       | <b>Board/University</b> | <b>Year</b> | <b>%/CGPA</b> |
| PGDM                    | Lal Bahadur Shastri Institute of Management, New Delhi | LBSIM                   | 2018-20     |               |
| B.Tech (ECE)            | Ansal University, Gurgaon                              | Ansal University        | 2012-16     | 72%           |
| Class XII               | Montfort School, Delhi                                 | CBSE                    | 2012        | 68%           |
| Class X                 | Montfort School, Delhi                                 | CBSE                    | 2010        | 88%           |

| <b>ACADEMIC PROJECTS</b>   |  |
|--|--|
| ▪ Early Detection of Heart Diseases Using Artificial Neural Network  |  |
| ▪ Vision - SONAR Glove, Arduino mini device used to detect objects using ultrasonic sensors and servo motors |  |
| ▪ Relier, the smart chatting server built on JAVA  |  |

| <b>ACADEMIC AND CO-CURRICULAR ACHIEVEMENTS</b> |  |      |
|--|--|------|
| Academic Achievements                          | ▪ Published an IEEE Research paper. Paper got accepted in Sept'2014 and was presented in IEEE conference Japan in Dec'2014 | 2014 |
| Co-Curricular Achievements                     | ▪ 2 <sup>nd</sup> Position in Robo-Tryst, National Level Robotics Championship   | 2013 |

| <b>POSITIONS OF RESPONSIBILITY</b>        |   |
|---|---|
| Head, Student Council, Ansal University   | ▪ Planned, managed all the individual club's activities and annual fests and other university functions and event                             |
| External Coordinator, World Economic Form | ▪ Head of the Media Team as a part of the external Staff Member for the World Economic Forum India Economic Summit 2014 and 2015<br>2014,2015 |

| <b>EXTRA-CURRICULAR ACHIEVEMENTS</b>                                       |                        |
|--|------------------------|
| ▪ Musician of the Year. Montfort School                                    | 2006,07,08,09,10,11,12 |
| ▪ Diploma in Instrumental Classical Music, Prayag Sangit Samiti, Allahabad | 2010                   |

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