

Alisher Tolubaev

SALES EXECUTIVE

Sharjah

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A dynamic, creative, resourceful and extremely hard working sales executive with excellent interpersonal skills and the ability to communicate concisely at all levels

Work Experience

SALES EXECUTIVE

DORDOI SHOPPING MALL - BISHKEK, KG

May 2016 to January 2018

KYRGYZSTAN

- Deliver an excellent customer service in the store, providing friendly advice on their purchases.
- Provide exceptional service to all customers by handling all requests & complaints.
- Achieve daily and monthly sales targets by demonstrating technical selling skills and product knowledge.
- Carry out re-merchandising and price markdowns duties while achieving sales quotas
- Assist in set up of store displays and inspected merchandise for quality
- Manage the cash register on a daily basis.
- Assist and train new associates in all cash register responsibilities including balancing, handling customer purchases and organizing cash register.
- Experience in all aspects of stock control, invoicing, processing and ordering.

SALES EXECUTIVE

OSTIN, PRINCE PLAZA - MOSCOW, RU

March 2014 to April 2016

RUSSIAN FEDERATION

- Maintaining high store standards as per the company policies
- Handling administrative work in the store. Preparing daily sales report, sending reports getting and sending emails to HO, handling petty cash, handling staff uniform
- Carrying out customer's requests
- Training junior staff on their job responsibilities
- Making staff schedules
- Maintain high standards of quality control, hygiene, and health and safety.

personal driver and body guard

SERVED IN KYRGYZ ARMY - BISHKEK, KG

April 2010 to October 2011

for the Deputy of Armed Force in Bishkek Kyrgyzstan till January 2013.

Waiter

Bella Italia Restaurant - Bishkek. Kyrgyzstan

March 2008 to January 2010

Greet and meet guests, look after the employees training of the high-quality standards of the customer service,

Analyzing customer wishes and communicate with the Chef to offer new products and help to create new dishes.

Organizing and managing big parties, special catering services, looking after cleanliness, tidiness of the restaurant.

Managing an effective teamwork, recruit, train and manage the new members of the team.

Prepare reports at the end of the day week, including staff control, food control and sales.

ASSISTANT MANAGER OF WAREHOUSE

JAGUAR DOORS LLC - MOSCOW, RU

March 2006 to January 2008

RUSSIAN FEDERATION

- Maintain high standards of quality control and health and safety.
- Ordering stock, receiving the delivery, distributing the stock as per store requests.
- Requesting stock for damaged doors from manufacturers.
- Arranging from door to door service for customers.
- Working with potential customers, making special offers, introducing new arrivals.
- Stock control, stock taking.
- Making staff schedules.

Education

Bachelor's degree in Law

MOSCOW INSTITUTE OF INTREPRENEURSHIP AND LAW - Bishkek, Kyrgyzstan

September 2012 to June 2017

Bachelors degree

Faculty of Law

ENGLISH ZONE

EDUCATINAL CENTRE

Skills

Microsoft Office (Less than 1 year), MS OFFICE (Less than 1 year), Problem Solving (Less than 1 year), Team Building (Less than 1 year)

Additional Information

SKILLS

- Leadership, Team Building, Motivation, Interpersonal and Communication Skills.
- Analytical skills, Critical Thinking, Decision Making, Problem Solving Skills
- Computer related skills, Power Point and Microsoft Office user.