



Says
What have we heard them say?
What can we imagine them saying?



Thinks
What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

visualizing

blueprint

budget

inspiration

create a
plan

list your
dont's



DREAM HOMES REALTY



Does
What behavior have we observed?
What can we imagine them doing?



Feels
What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?

vastu
consultant

organization

rem
sleep

be
patient

big
family

dreams
come
true