# SENTIMENTAL ANALYSIS FOR MARKETING USING AI

# **BATCH MEMBER**

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Phase 3 submission document

Project title: Sentimental analysis for marketing

Phase 3: Development part 1

**Topic:** Start building the sentiment analysis solution by loading dataset and preprocessing the data.



# Sentimental analysis for marketing

### Introduction:

Sentiment analysis is a marketing tool that helps you examine the way people interact with a brand online. This method is more comprehensive than traditional online marketing tracking, which measures the number of online interactions that customers have with a brand, like comments and shares. Using sentiment analysis, you can label individual interactions as positive, negative or neutral. Once you've figured out how to determine and track these labels, you can use this new data set for a variety of marketing purposes, including your online strategy.

Sentimental analysis is an extremely useful tool to have since higher numbers of interactions don't always equate to better results. For example, if you were to receive 10 replies on a social post and all of them were positive, your post likely had a more compelling effect on your audience than if you receive 100 replies with only 10 of them being positive. The primary purpose of sentiment analysis is to respond to commentary more constructively.

#### Dataset link:

https://www.kaggle.com/datasets/crowdflower/twitter-airline-sentiment

## **Necessary step to follow:**

Import Necessary Libraries:

Start by importing the required libraries, such as Pandas, NumPy, and Natural Language Processing (NLP) libraries like NLTK or spaCy.

#### Load and Explore the Dataset:

Load your sentiment dataset (e.g., CSV file) using Pandas. You should have a column with text data and another with labels (positive/negative).

# Text Preprocessing:

Preprocess the text data. This includes:

- Lowercasing the text.
- Removing punctuation and special characters.
- Tokenization (splitting text into words or tokens).
- Removing stop words (common words like "the," "and," "is" that do not contribute much to sentiment).

#### **Text Vectorization:**

You need to convert text data into numerical form. Common techniques include:

- Bag of Words (BoW): Count the frequency of each word in the text.

- TF-IDF (Term Frequency-Inverse Document Frequency): Weigh words based on their importance in the document and across the corpus.
- Word Embeddings (e.g., Word2Vec or GloVe): Represent words in a dense vector space.

#### Split the Dataset:

Divide your dataset into training and testing sets to evaluate the model's performance.

#### Select a Machine Learning Model:

Choose a machine learning algorithm for sentiment analysis, like Logistic Regression, Naive Bayes, or a neural network.

#### Train and Evaluate the Model:

Train the model using the training data and evaluate its performance using the testing data. Common metrics include accuracy, precision, recall, and F1-score.

#### Make Predictions:

Once the model is trained, you can use it to make sentiment predictions for new text data.

#### **Program:**

```
# import contractions library.
!pip install contractions missingno wordcloud
In [13]:
linkcode
# Import necessary libraries
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import missingno as msno
```

```
import warnings
warnings.filterwarnings(action='ignore')
# Import NLTK and download required resources
import nltk
from nltk.corpus import stopwords
from nltk.tokenize import word tokenize, sent tokeniz
from nltk.stem import LancasterStemmer, WordNetLemmat
izer
nltk.download('stopwords')
nltk.download('punkt')
nltk.download('wordnet')
# Import other libraries
import re
import string
import unicodedata
import contractions
from sklearn.feature extraction.text import CountVect
orizer, TfidfVectorizer
import wordcloud
import train test split, StratifiedKFold
from sklearn.svm import LinearSVC
from sklearn.ensemble import RandomForestClassifier
from sklearn.model selection import cross val score
from sklearn.metrics import (
    recall score,
    accuracy_score,
    confusion matrix,
    classification report,
    f1 score,
    precision score,
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```
precision_recall_fscore_support
)
# Set options for displaying data
pd.set_option("display.max_columns", None)
pd.set_option("display.max_rows", 200)
df = pd.read_csv('Tweets.csv')
df.head()
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texts = [[word.lower() for word in text.split()] for text in df]

In [16]:
linkcode
 df.head()

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df.info()

<class 'pandas.core.frame.DataFrame'>

RangeIndex: 14640 entries, 0 to 14639

Data columns (total 15 columns):

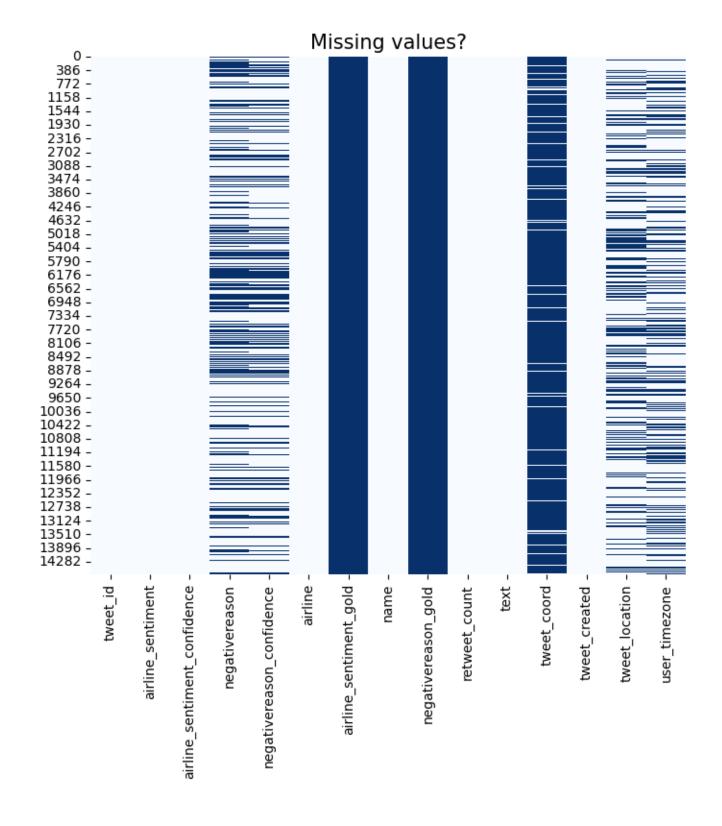
# ype	Column	Non-Null Count	Dt
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3 ject	negativereason	9178 non-null	ob
4 oat64	negativereason_confidence 1	10522 non-null	fl
5 ject	airline	14640 non-null	ob
6 ject	airline_sentiment_gold	40 non-null	ob
7 ject	name	14640 non-null	ob
8 ject	negativereason_gold	32 non-null	ob

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memory usage: 1.7+ MB
df.isnull().sum()
Out[3]:
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airline_sentiment_confidence
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user_timezone
                                  4820
dtype: int64
#Visualization of missing value using heatmap
plt.figure(figsize=(10,7))
sns.heatmap(df.isnull(), cmap = "Blues")
```

plt.title("Missing values?", fontsize = 15)

plt.show()



# Conclusion:

In conclusion, loading and processing datasets for sentiment analysis in marketing is a crucial step in harnessing valuable insights from customer feedback. Effective handling of data allows marketers to gain a deeper understanding of consumer sentiment, enabling them to make informed decisions and create targeted strategies to enhance their brand's reputation and customer satisfaction.