TEAM INVINCIBLE PRESENTS

# Aggregate // Terminal

Expertise you need, Service you deserve

# CONCEPT

### INTRODUCTION



### Mission & Goals

Democratising theIndian Investing



### Market size

- Financial Services- \$449.29B with 8.5%CAGR



### Competitive analysis

Retail Market:Screener.in, Ticker TapeInstitutions: Accord Fintech



### **Marketing Plan**

- Targeted Digital Marketing
- -YouTube Channel and Blogs
- SEO



### **USP**

- Investment terminal byInvestors
- Best In-class data visualisation
- Only affordable API for the Indian Market



# The precise statement of any problem is the most important step in the solution

-ED BLISS





▶ ALPHA VANTAGE
ABOUT DOCUMENTATION SPREADSHEETS ACADEMY TOURNAMENT SUPPORT

# ALPHA VANTAGE

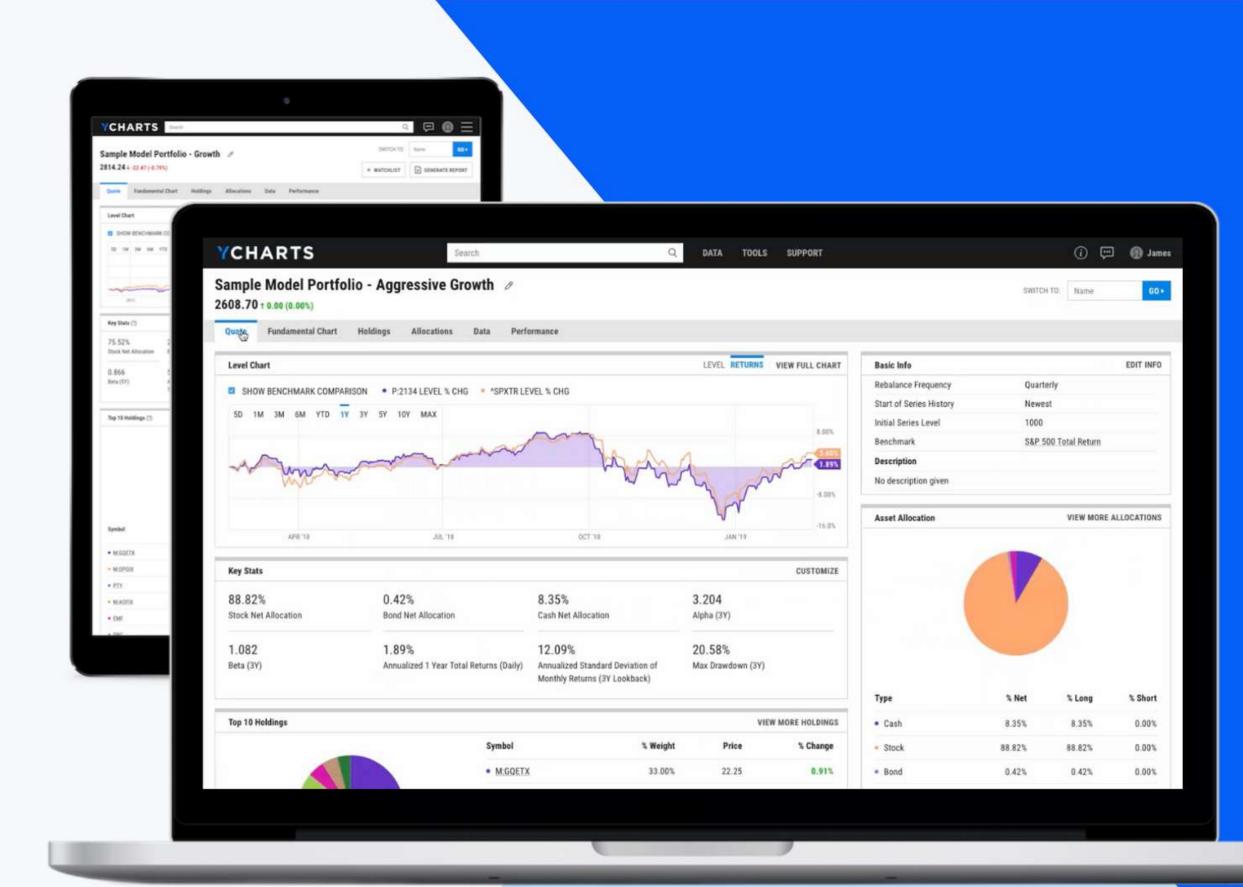
- Stock APIs in JSON, Excel & Google Sheets
  - Forex and cryptocurrency data feeds
    - ▶ 50+ technical indicators
      - Global coverage

STOCK API DOCUMENTATION

**GET YOUR FREE API KEY TODAY** 

# Smart investment decisions made simple.

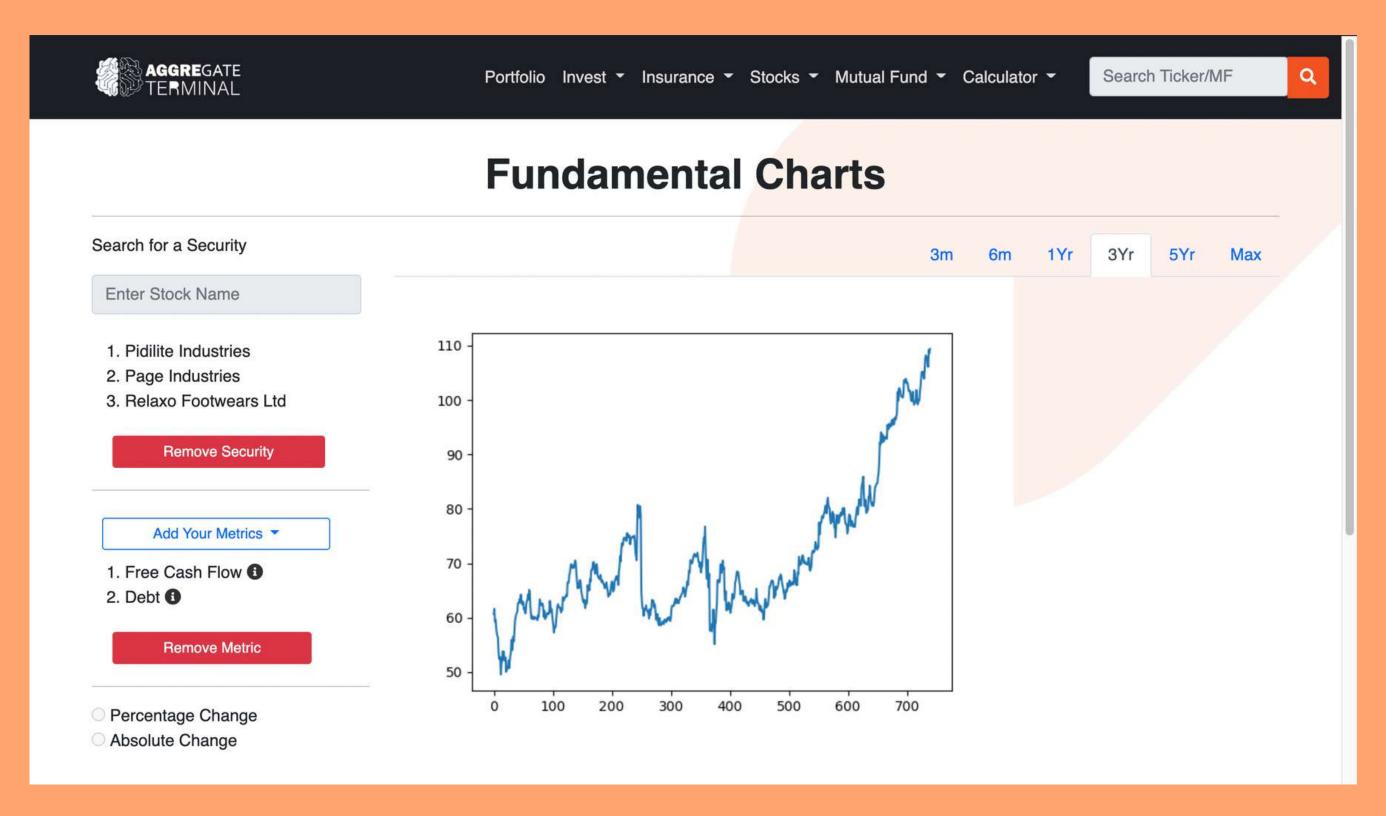
**START YOUR 7-DAY FREE TRIAL** 





# OUR SOLUTION

# RESEARCH & VISUALISATION OF HISTORICAL DATA



### VALUATION & STOCK REPORTS



**Company Name** 

**Pidilite Industries** 

### Free Cash Flow Estimate (In INR Crs)

	2018 - 19	2019 - 20	2020 - 21
Net cash from Operating Activities	844.8	1,279.6	1,392.1
Capital Expenditures	262.5	467.1	353.8
Free Cash Flow (FCF)	582.3	812.4	1,038.4
3 Year Average Free Cash flow			811.0

#### Inputs

Number of years considered	10
FCF Growth rate for first 5 years	18%
FCF Growth rate for last 5 years	10%
Terminal Growth Rate	3.50%
Discount Rate	9%

### Intrinsic Value Calculation (INR Crs, unless indicated)

Total PV of cash flow	35,127.51
Total Debt	331.00
Cash & Cash Balance	625.32
Net Debt	(294.32)
Share Capital	50.82
Face Value (INR)	1.00
Number of Shares	50,82,00,000
Share Price (INR)	697.01

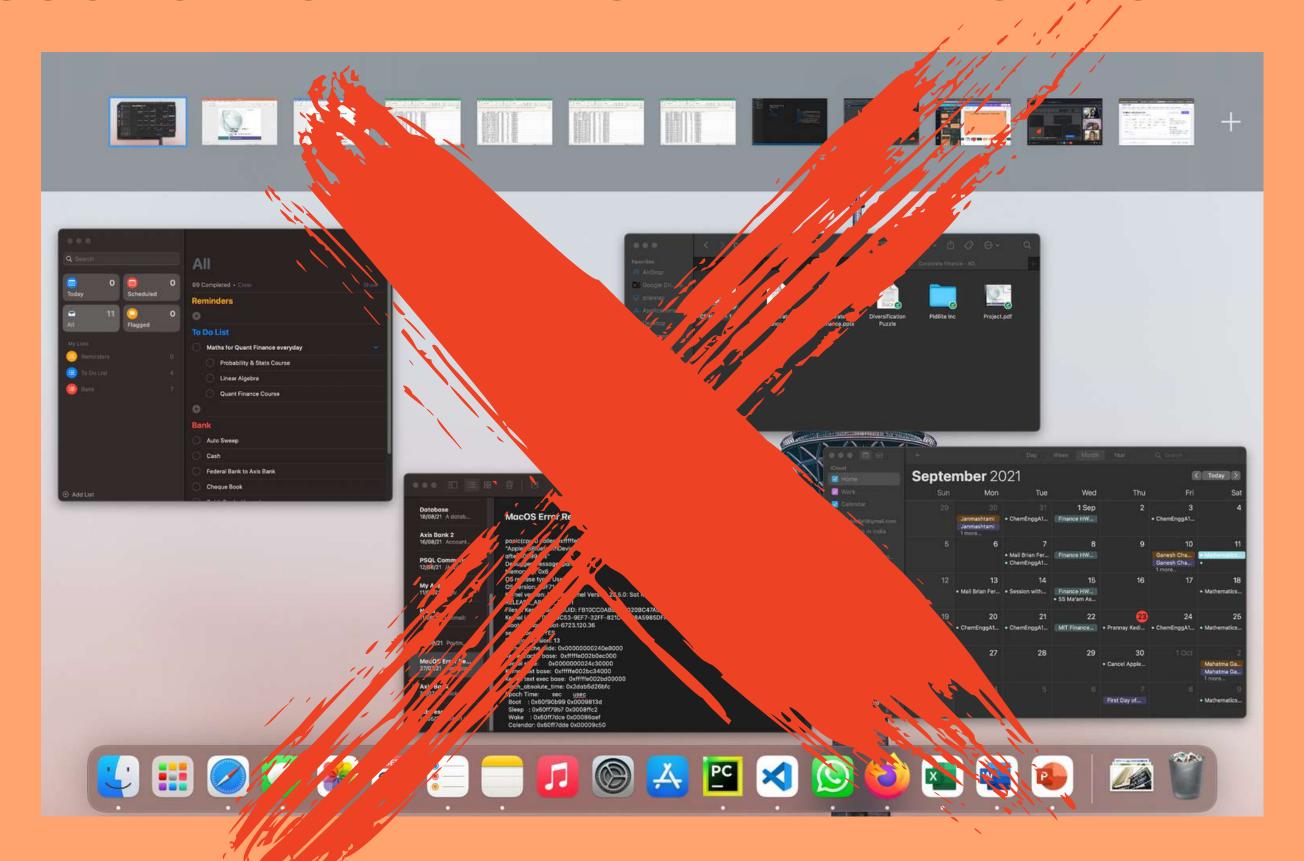
### Cash flow & Present Value Table

SI No	Year	Cash flow	PV of Cash flow
1	2021 - 22	957.00	877.98
2	2022 - 23	1,129.26	950.48
3	2023 - 24	1,332.53	1,028.95
4	2024 - 25	1,572.38	1,113.91
5	2025 - 26	1,855.41	1,205.89
6	2026 - 27	2,040.95	1,216.95
7	2027 - 28	2,245.05	1,228.12
8	2028 - 29	2,469.55	1,239.38
9	2029 - 30	2,716.51	1,250.75
10	2030 - 231	2,988.16	1,262.23

Terminal Year	2030 - 231
Terminal Value	56,231.66
PV of Terminal Value	23,752.86

Intrinsic Value Band	
Model Error leeway	10%
Lower Intrinsic value band	627.3
Upper Intrinsic value band	766.7

### CUSTOMISED INVESTMENT DASHBOARD



### **DEFINITIONS FOR ALL RATIOS**

Price of Share x No. of Shares Outstanding

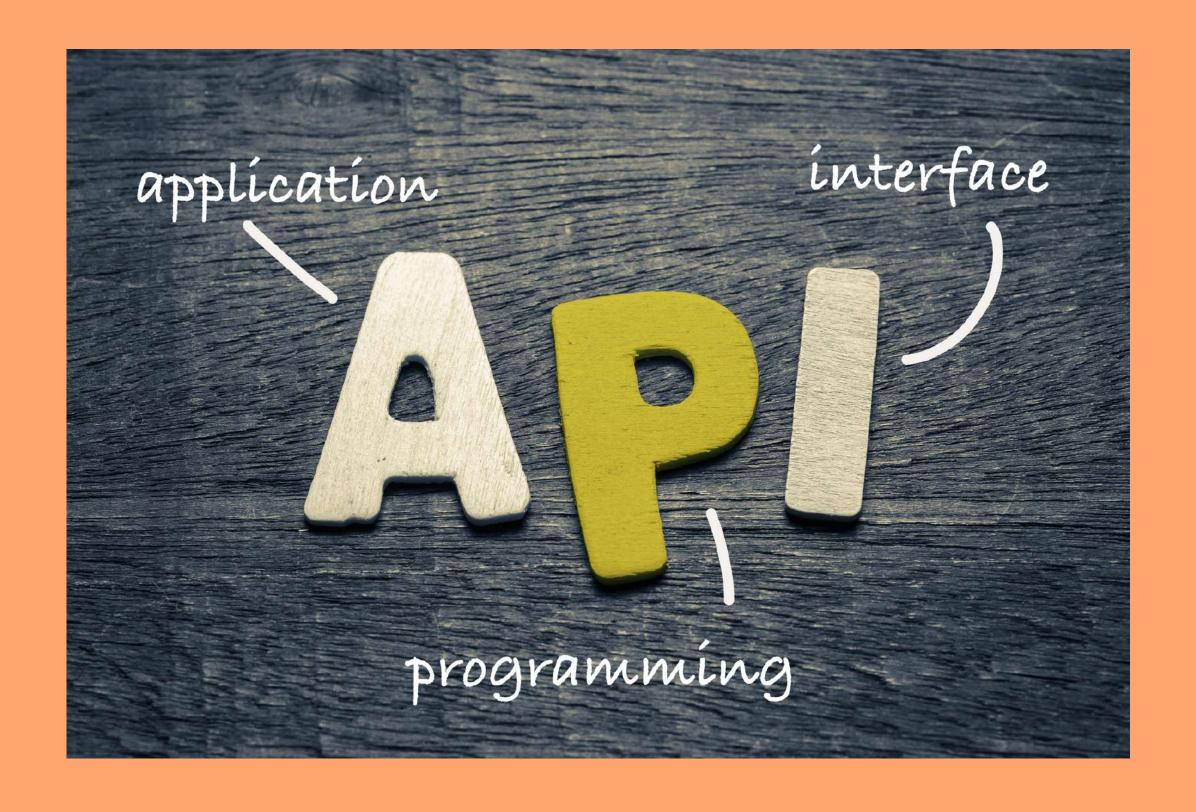
Market Cap 6

Ent Value

₹ 123735.26 Cr

**₹ 122817.** 

### API PROVIDER



# BUSINESS MODEL

### **Key Partners**



### **Key Activities**



Value Propositions





- BSE
- NSE
- TickerMarket
- Quandl

- One-stop Investment Portal
- Filtered Data available for visualisation and analysis
- Investment Reports
- Valuation and Corporate Governance analysis through the use of Big Data and ML
- An accurate and affordable source of market data
- Best in-class Data
   Visualisation
- API's for backtesting and further research
- Blogs and Videos to improve India's financial literacy

• Bi-monthly magazines

Customer Relationships

- Weekly investment newsletter
- Discussion Forum to build a community of investors

## • Newbie Investors just starting out

- Long-time Investors looking for a more powerful platform
- Customer Archetype:
   People looking to achieve
   financial freedom

### **Key Resources**



- Real time market data
- Fundamental Company

### Data

- Historical Market Data
- Hosting Servers
- Web Developers

#### Channels



- Targeted Digital Marketing
- Preferable Mode:
   Google (customer already in buying mode)
- Email marketing through newsletters

### Cost Structure



- Employee Compensation (Developers)
- Purchase of Raw Data

### 4

#### Revenue Streams

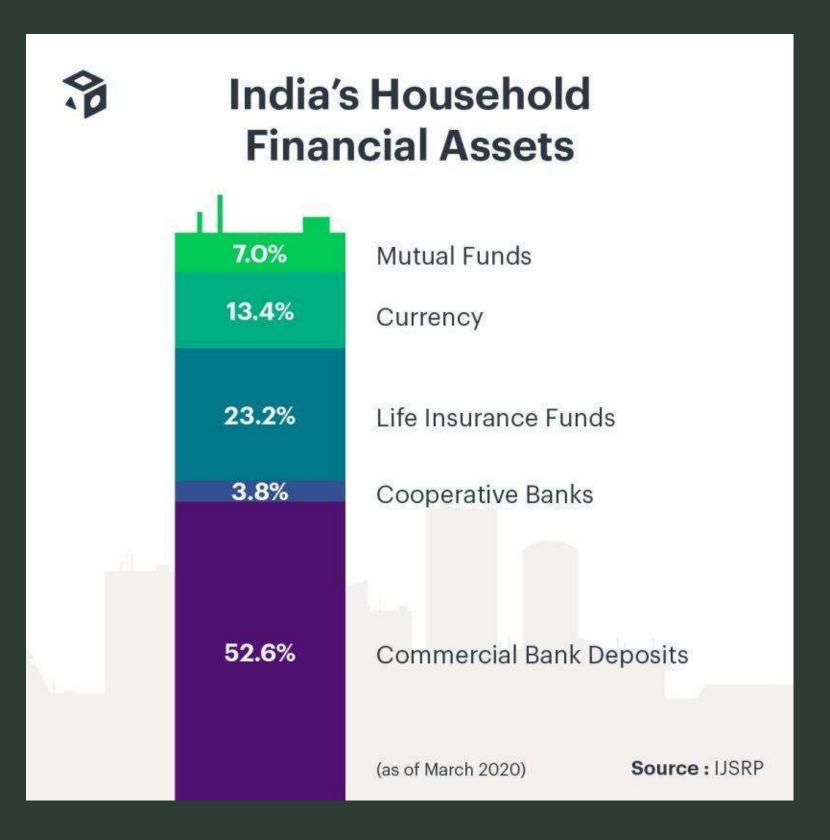


Initially the platform will be free. After 50,000 users we will introduce a subscription model:

- For the Portal
- For the API Service

## MARKET SIZE

- 3.7% of the Indian Population invests in equities.
- Last Fiscal Year itself, 1.42 Cr new demat accounts were opened.
- 5% of India's household wealth in financial assets
- 2.4 Cr Paying Customers in retail segment
- Financial Services Industry: \$449.29B with 8.5% CAGR



# BUYER PERSONA

Reaches office and works for 10 hours





Wakes up, has coffee and reads Indian Express

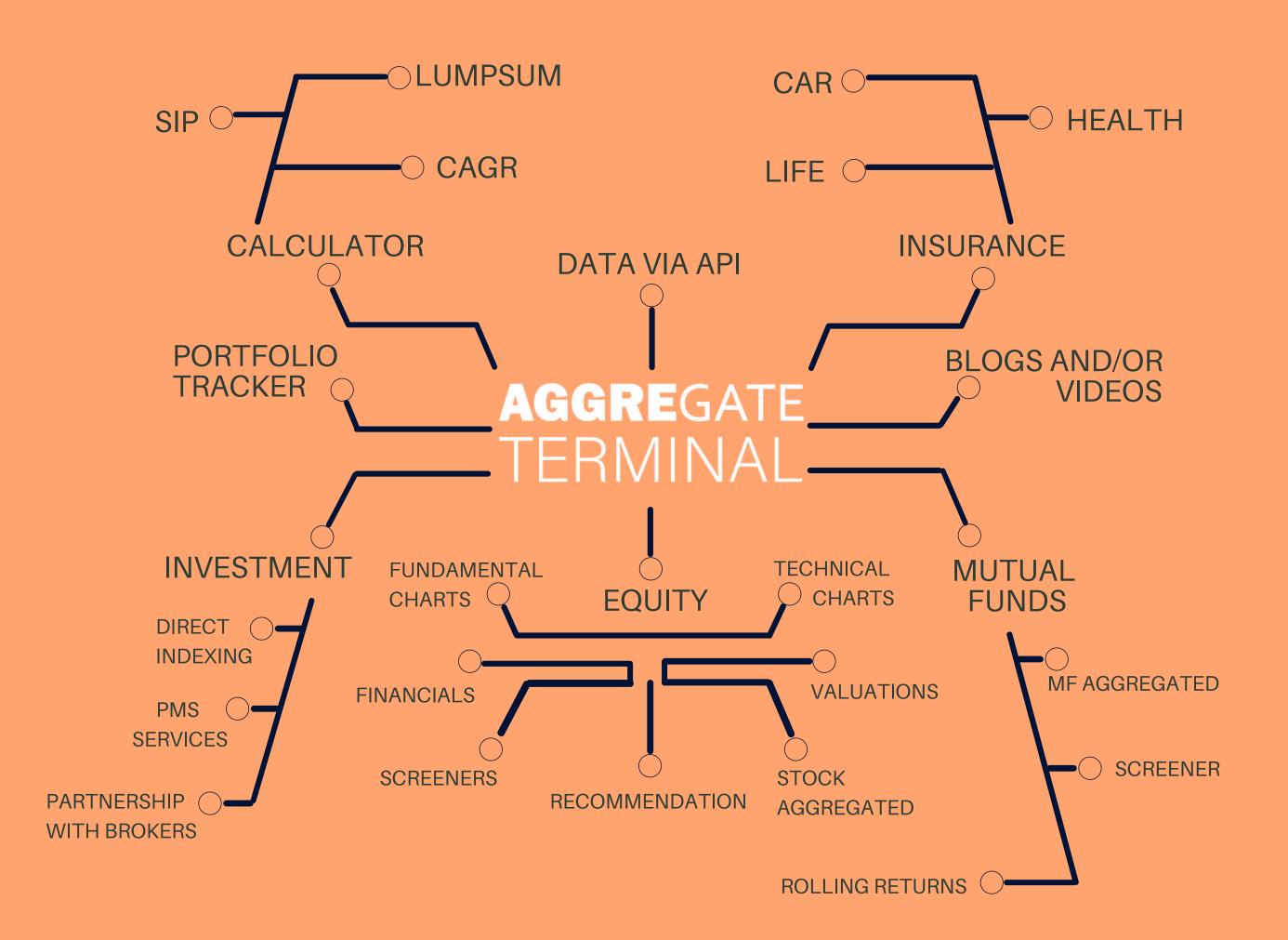


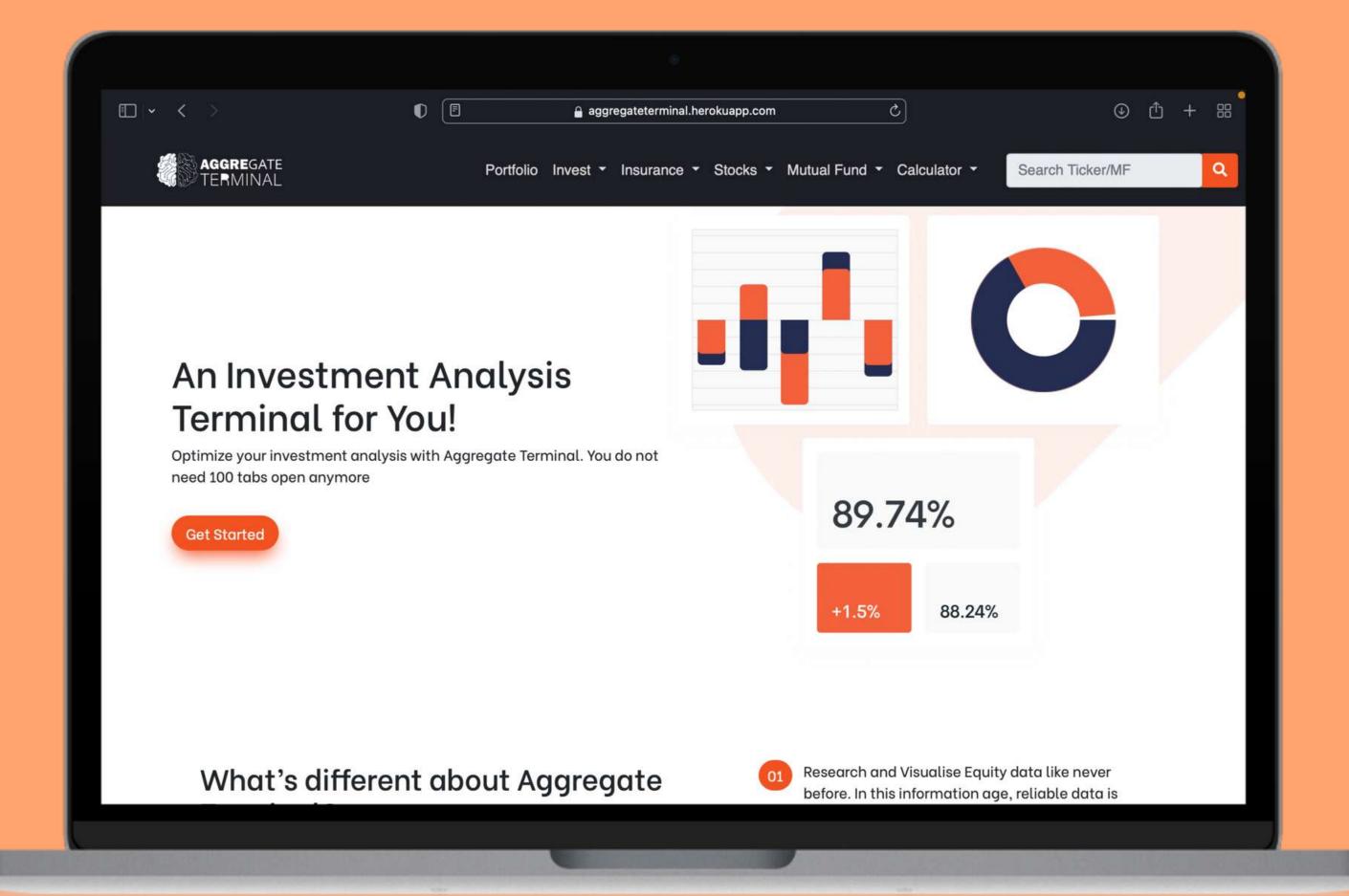


Reaches home and relaxes with Netflix and beer



# PRODUCT



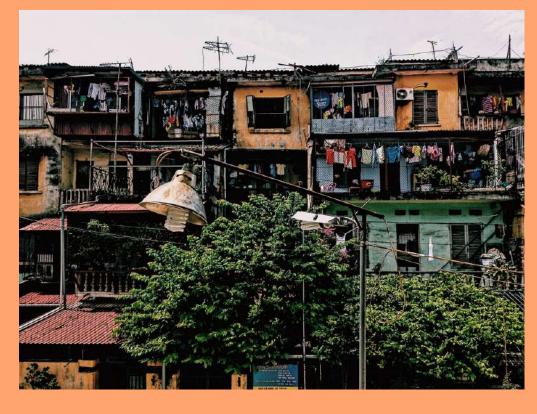


### AGGREGATE TERMINAL

# IS THERE MORE?

THE FINANCIAL REVOLUTION OF INDIA







# THANK YOU!

WE ARE HERE TO ANSWER ALL YOUR
QUESTIONS