BDR Site BDR Thermea France **HUBA CONTROL**

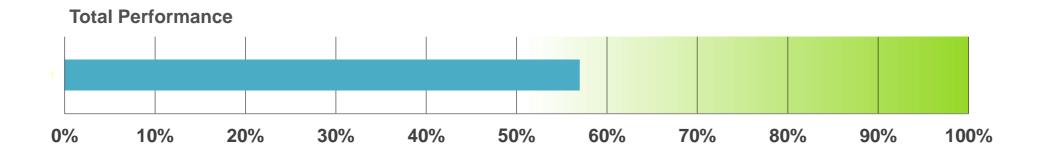
Month May

Vendor Rating Dashboard

Overall supply performance during May for HUBA CONTROL to BDR Thermea France

Must Improve - Overall score Low areas are :-Logistics - Procurement - -

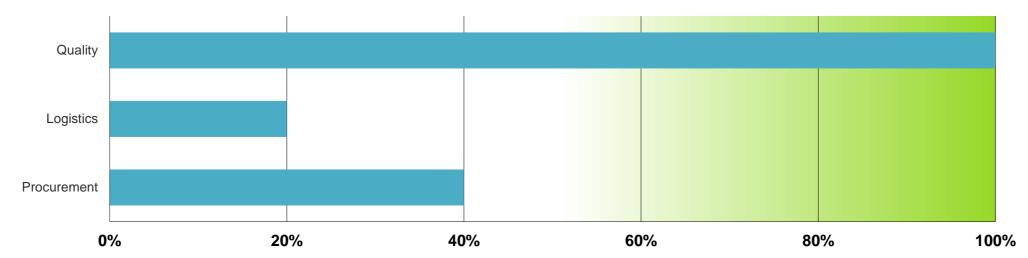
















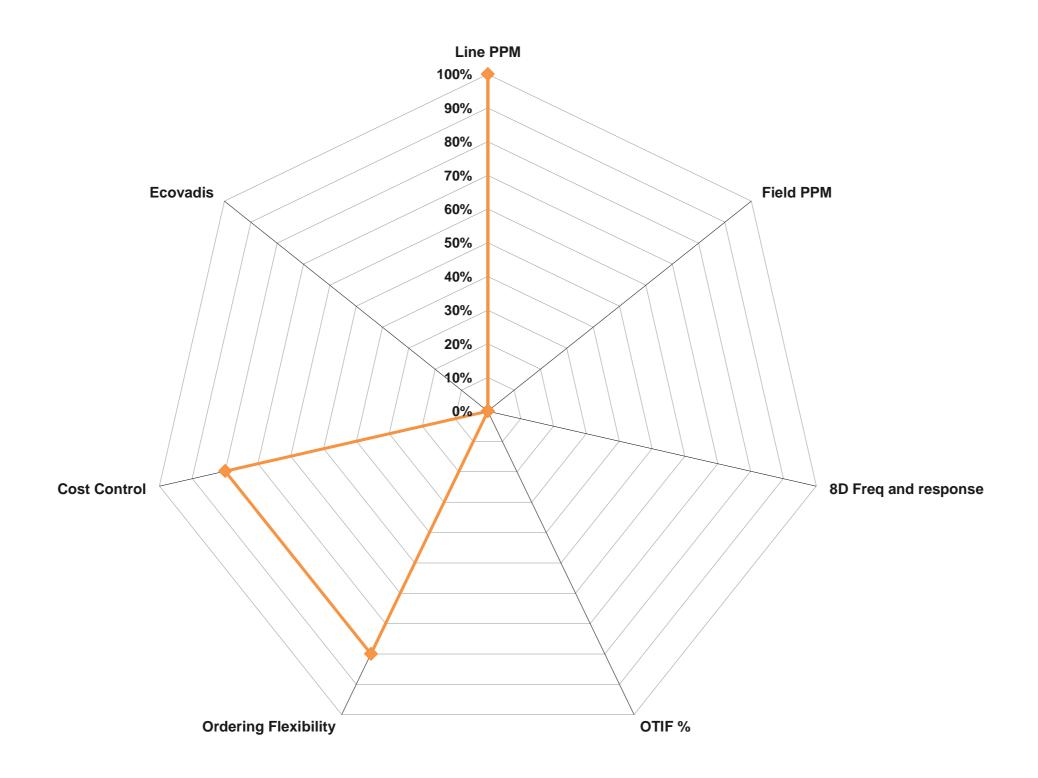
BDR THERMEA GROUP

Supplier: HUBA CONTROL

Vendor Rating Scores

| QUALITY | КРІ | KPI Value | Max Score | SCORE |
|---|----------------------|-----------|-----------|-------|
| Parts with quality issues picked up on the production line | Line PPM | | 5 | 5 |
| Warranty Parts Replaced within 24 months after first use in the field | Field PPM | | | |
| 8D raised and completed on time | 8D Freq and response | | | |
| | TOTAL | | 5 | 5 |
| LOGISTICS | | | Max Score | SCORE |
| Orders delivered on time and in full | OTIF % | 39 | 5 | 0 |
| Suppliers willingness to change orders and communicate with us | Ordering Flexibility | | 5 | 4 |
| | TOTAL | | 10 | 4 |
| PROCUREMENT | | | Max Score | SCORE |
| Collaboration in controlling costs | Cost Control | | 5 | 4 |
| CSR audit score using Ecovadis | Ecovadis | | 5 | 0 |
| | TOTAL | | 10 | 4 |
| | Grand TOTAL | | 25 | 13 |

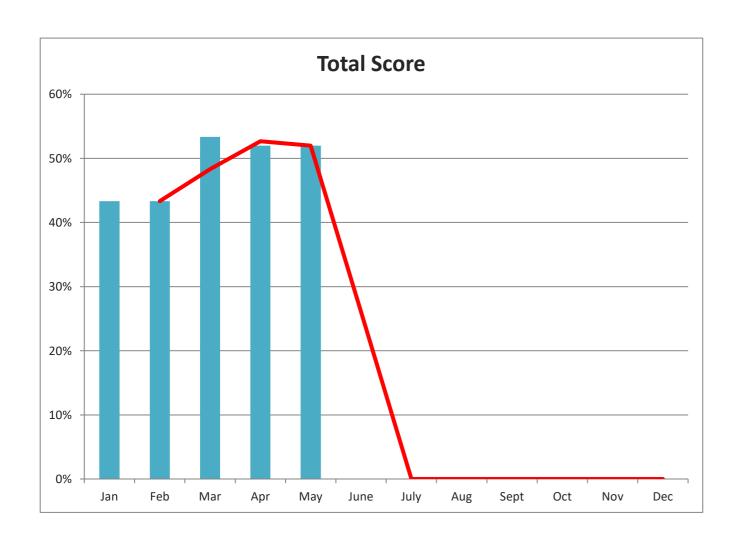
Performance Diagram

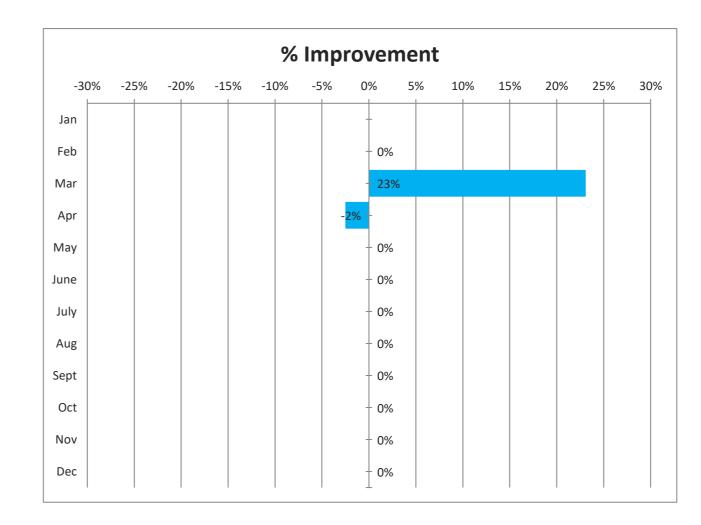


The following comments were made in May

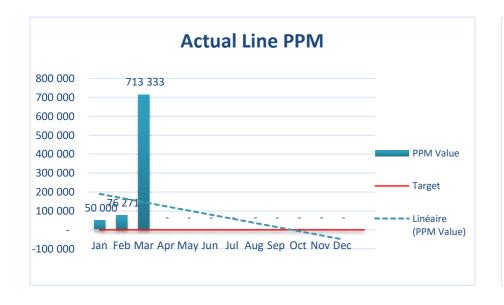
| QUALITY | | | | | | | |
|--|-----------------|---|--|--|--|--|--|
| The worst performing part this month is | PPM = | Comment - | | | | | |
| Line PPM Comments - | | Line PPM Actions - | | | | | |
| Field PPM Comments - No data to share on this topic | | Field PPM Actions - | | | | | |
| 8D Comments - No 8D | | 8D Actions - | | | | | |
| Overall Quality Comments - | | | | | | | |
| LOGISTICS | | | | | | | |
| The worst performing part this month is | OTIF = 0.39 | Comment - | | | | | |
| OTIF Comments - | | OTIF Actions | | | | | |
| Order Flexibility Comments - Good communication with BDR logistics team | m | Order Flexibility Actions | | | | | |
| Packaging Comment - | | | | | | | |
| Labelling Comment - | | | | | | | |
| Other Supply Chain Comments - | | | | | | | |
| PROCUREMENT | | | | | | | |
| T NOCONEIVIENT | | | | | | | |
| Cost Control Comments - Negotiation made by Commodity Manager. Price couple of years but depends on market trend | e stability for | Cost Control Actions - | | | | | |
| EV Comments - Your score is below our 2021 requirement of 47 | | EV Actions - Please create an action plan to achieve 47 by year end | | | | | |
| Overall Feedback - Good collaboration & communication between HUBA & BDR. ECOVADIS score needs to be updated | | | | | | | |

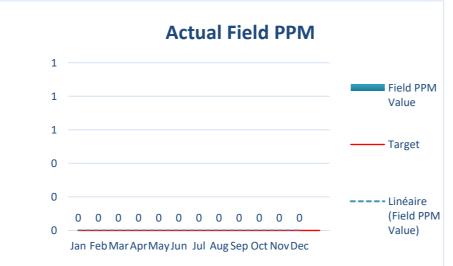
Overall Score Evolution and Improvement

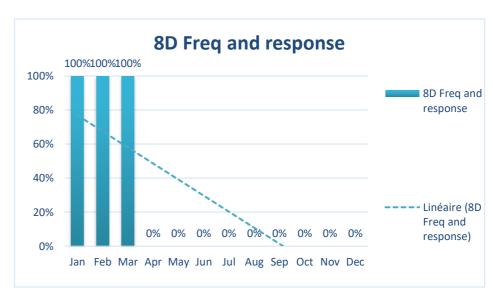


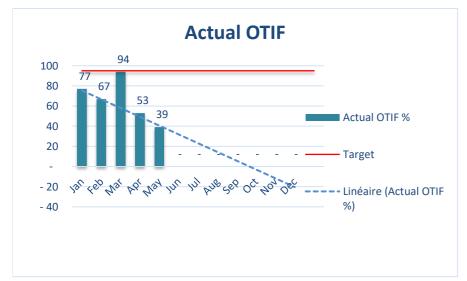


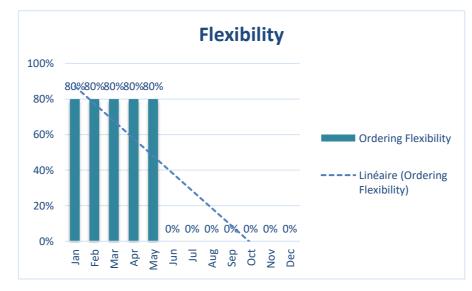
Performance This Year

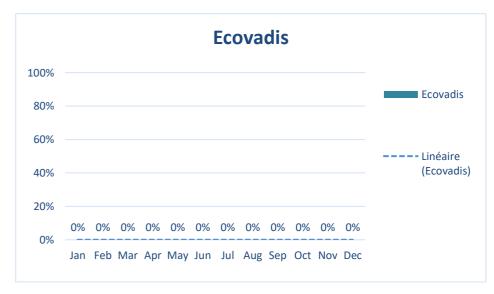














Year Overview by Functional Area

Supplier: HUBA CONTROL



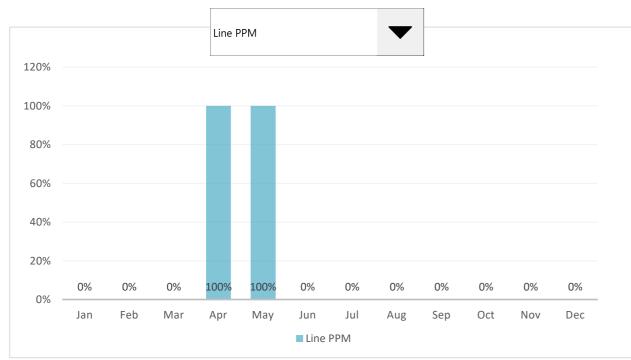


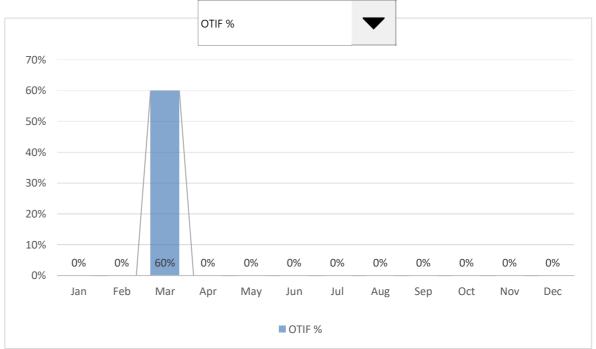


Scoring Matrix

| Main Criteria | Weight | Sub- Criteria | Weight | Scores Rated by: | 0 | 1 | 2 | 3 | 4 | 5 |
|------------------|--------|-------------------------|--------|---------------------|--|---|---|---|---|---|
| | | Line PPM | 40% | Quality Engineer | > 5000 PPM | ≤ 5000 PPM | ≤ 1000 PPM | ≤ 500 PPM | ≤ 100 PPM | Zero PPM |
| Quality | 40% | Field PPM | 40% | Quality Engineer | > 5000 PPM | ≤ 5000 PPM | ≤ 1000 PPM | ≤ 500 PPM | ≤ 100 PPM | Zero PPM |
| Quanty | 40/8 | 8D Freq and response | 20% | Quality Engineer | Result of problem solving matrix score less than 20% | Result of problem solving matrix score is greater or equal 20% but less than 40% | Result of problem solving matrix score is greater or equal 40% but less than 60% | Result of problem solving matrix score is greater or equal 60% but less than 80% | Result of problem solving matrix score is greater or equal to 80% but less than 100% | Result of problem solving matrix score equals 100% |
| | | OTIF % | 75% | Planner / Buyer | <80% | >80-85% | >85-90% | >90-95% | >95-99,5% | >99,5% |
| Logistics | 35% | Ordering Flexibility | 25% | Planner / Buyer | Refuses all amendments | Consistently delivers to lead-time but only allows order pull forwards | Accepts deferment/pull forward of supply | Takes orders inside lead time, with 24h stock availability at the suppliers/consignment . While customer can make amendments all year round | Takes orders inside lead time, immediate stock availability /consignment. All changes accepted and returns of overordering are approved | JIT / JIS capable with amendments - all year round |
| Procurement | 25% | Cost Control | 50% | Commodity Buyer | Supplier implements price movements without discussion | Supplier advises price movements based on latest market information | Some negotiation and forward booking. | Supplier works to offset cost increases | Price stability, offset costs with saving ideas. | Open book costing and consistenly delivers prices decreases |
| | | Ecovadis | 50% | Commodity Buyer | No reassesment or <25 | 25-37 total score | Bronze 38-45 | Silver 46-61 | Gold 62-81 | >81 |

Improvement Request





Problem Description Completion Date **Previous Session Short Term Solution Completion Date Long Term Solution** Completion Date