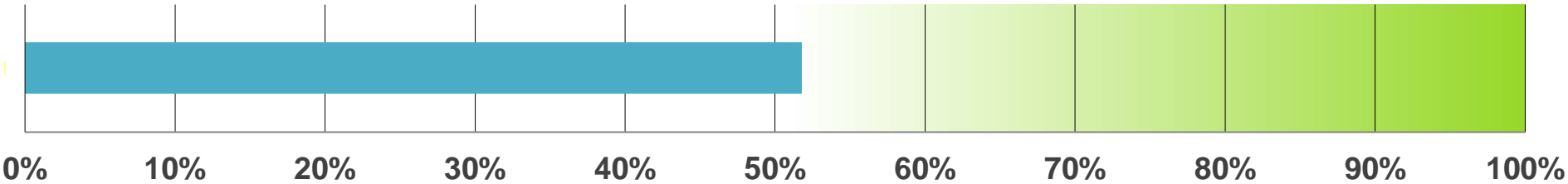# BDR THERMEA GROUP

Vendor Rating Dashboard

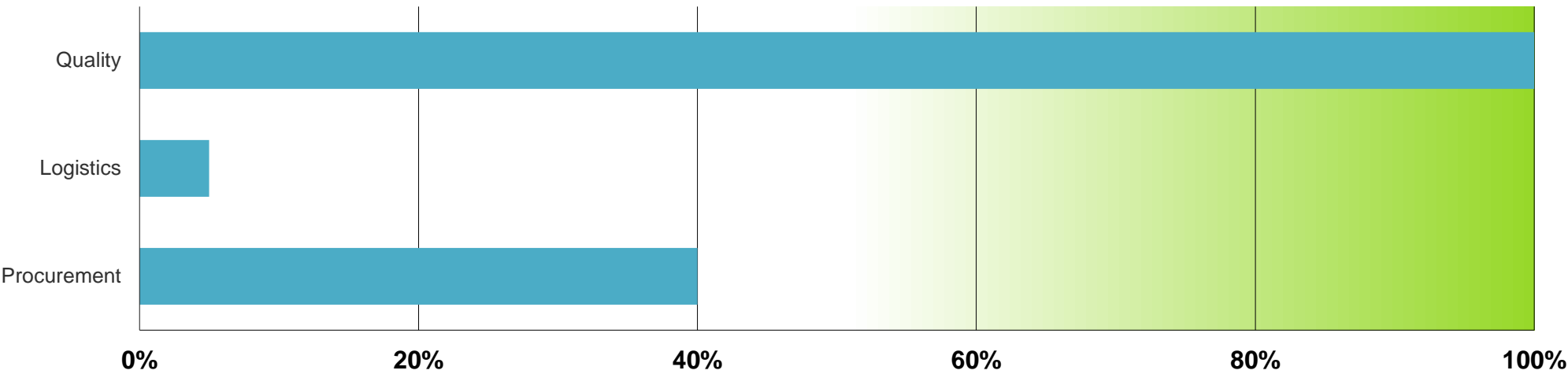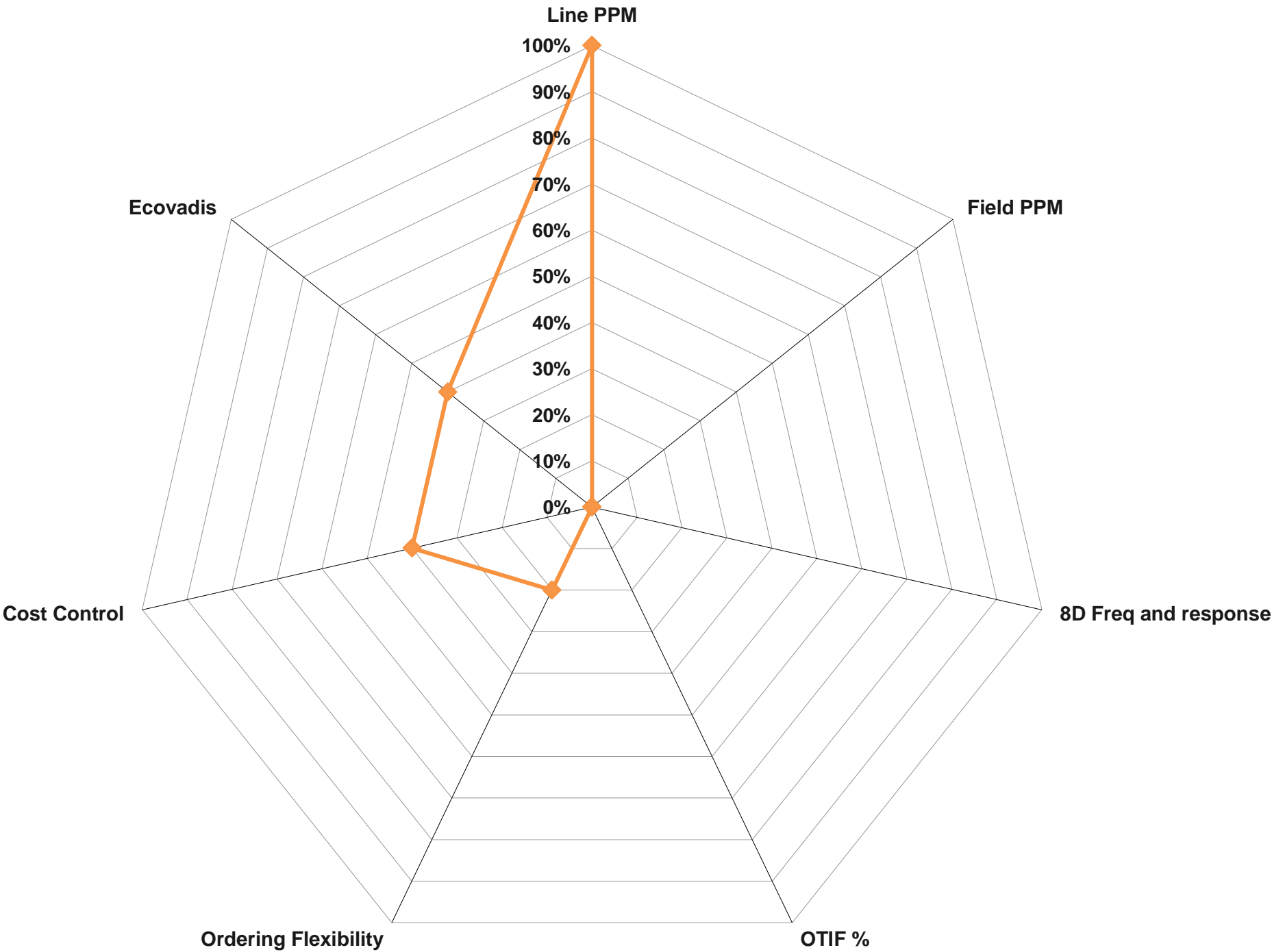| Overall supply performance during May for SIT CONTROLS BV to BDR Thermea France	Must Improve - Overall score Low areas are :-Logistics - Procurement - -	52%

Total Performance

Overall Supplier Performance

BDR THERMEA GROUP

Supplier: SIT CONTROLS BV

Vendor Rating Scores

QUALITY	KPI	KPI Value	Max Score	SCORE
Parts with quality issues picked up on the production line	Line PPM		5	5
Warranty Parts Replaced within 24 months after first use in the field	Field PPM			
8D raised and completed on time	8D Freq and response			
	TOTAL		5	5

LOGISTICS			Max Score	SCORE
Orders delivered on time and in full	OTIF %	27	5	0
Suppliers willingness to change orders and communicate with us	Ordering Flexibility		5	1
	TOTAL		10	1

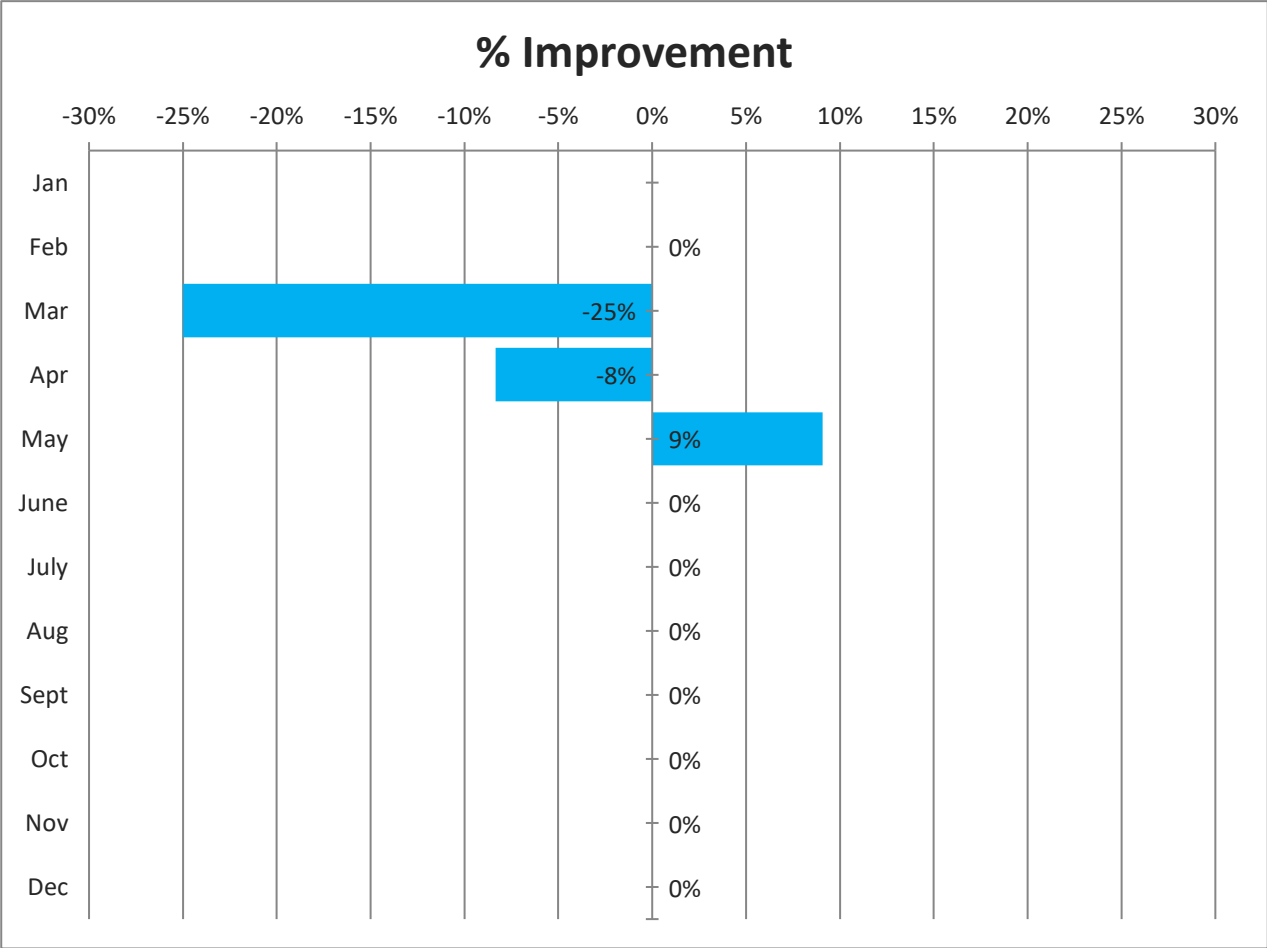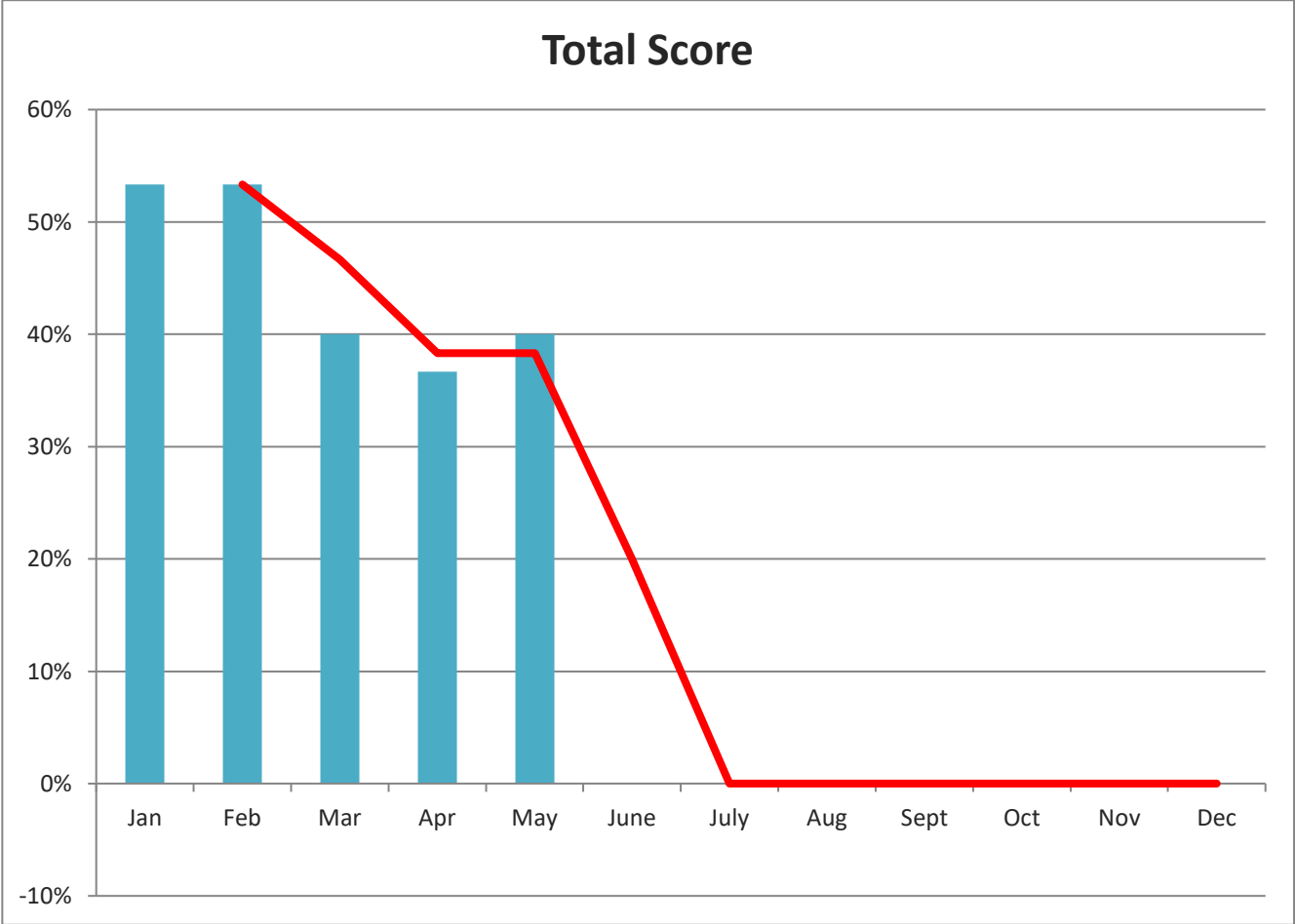| PROCUREMENT			Max Score	SCORE
Collaboration in controlling costs	Cost Control		5	2
CSR audit score using Ecovadis	Ecovadis	45	5	2
	TOTAL		10	4
	Grand TOTAL		25	10

Performance Diagram

The following comments were made in May

QUALITY

The worst performing part this month is	PPM =	Comment -				

Line PPM Comments -	Line PPM Actions -
Field PPM Comments - No data to share on this topic	Field PPM Actions -
8D Comments - No 8D	8D Actions -
Overall Quality Comments -	

LOGISTICS

The worst performing part this month is	OTIF = 0.27	Comment -				

OTIF Comments -	OTIF Actions
Order Flexibility Comments - Many delays & communication to be improved	Order Flexibility Actions
Packaging Comment -	
Labelling Comment -	
Other Supply Chain Comments - Open topic regarding excessive stock of component to be solved	

PROCUREMENT

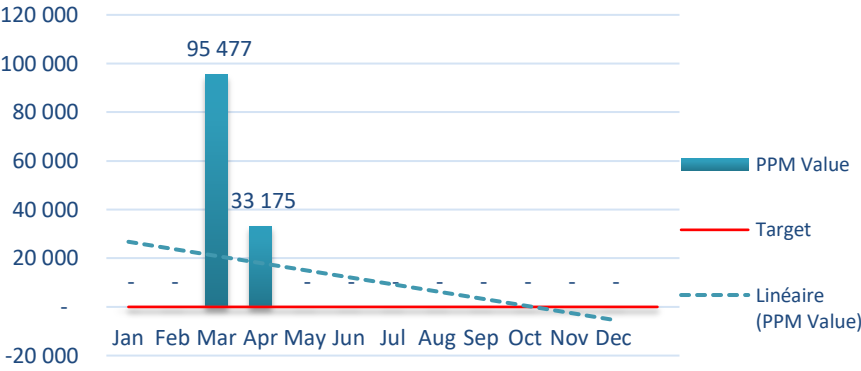| Cost Control Comments - Price increase in Q2 2021 but SIT wants to apply another price increase in July	Cost Control Actions -
EV Comments - Your score is below our 2021 requirement of 47	EV Actions - Please create an action plan to achieve 47 by year end
Overall Feedback - ECOVADIS needs to be improved to reach our minimum target	

Overall Score Evolution and Improvement

Total Score

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec

% Improvement

Jan		
Feb		0%
Mar	-25%	
Apr	-8%	
May		9%
June		0%
July		0%
Aug		0%
Sept		0%
Oct		0%
Nov		0%
Dec		0%

Supplier: SIT CONTROLS BV

Performance This Year

Actual Line PPM

120 000
100 000
80 000
60 000
40 000
20 000
-
-20 000

95 477
33 175

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

- PPM Value
- Target
- Linéaire (PPM Value)

Actual Field PPM

1
1
1
0
0
0
0

0 0 0 0 0 0 0 0 0 0 0 0

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

- Field PPM Value
- Target
- Linéaire (Field PPM Value)

8D Freq and response

100% 100% 100% 100%

0% 0% 0% 0% 0% 0% 0% 0%

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec
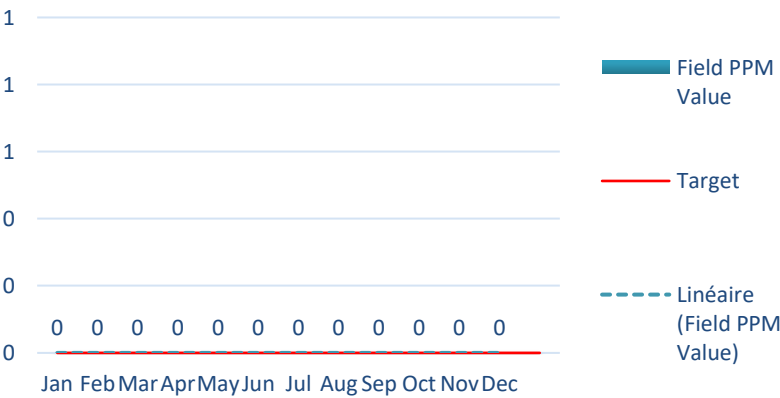
- 8D Freq and response
- Linéaire (8D Freq and response)

Actual OTIF

100
80
60
40
20
-
- 20
- 40

59
34
84
10
27

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

- Actual OTIF %
- Target
- Linéaire (Actual OTIF %)

Flexibility

100%
80%
60%
40%
20%
0%

20% 20% 20% 20% 20%
0% 0% 0% 0% 0% 0% 0%

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

- Ordering Flexibility
- Linéaire (Ordering Flexibility)

Ecovadis

100%
80%
60%
40%
20%
0%

40% 40% 40% 40% 40%
0% 0% 0% 0% 0% 0% 0%

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

- Ecovadis
- Linéaire (Ecovadis)

Cost Control

100%
80%
60%
40%
20%
0%

60% 60% 60% 60%
40%
0% 0% 0% 0% 0% 0% 0% 0%

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec
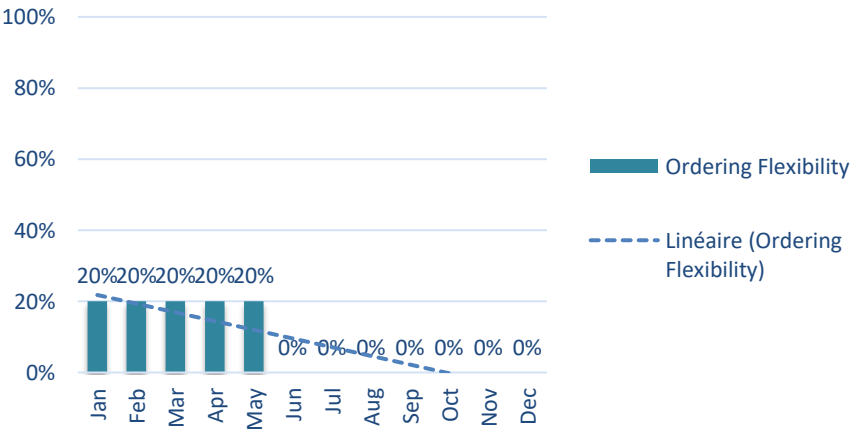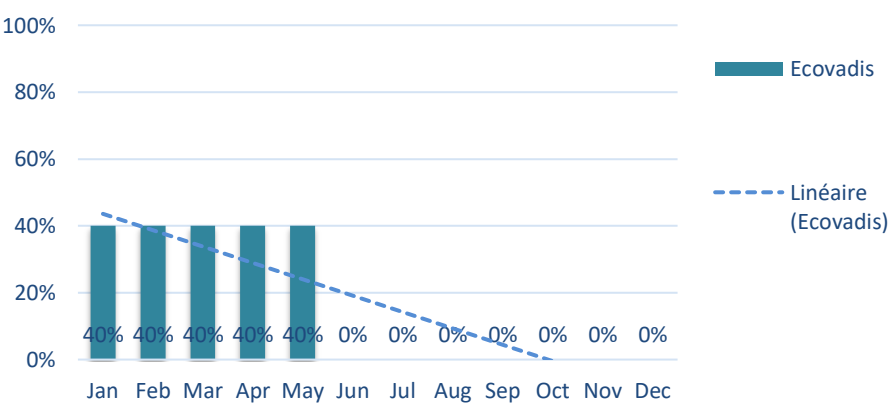
- Cost Control
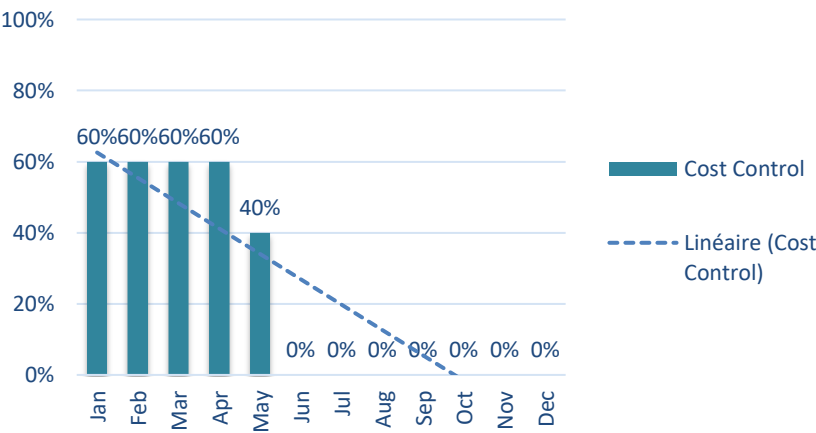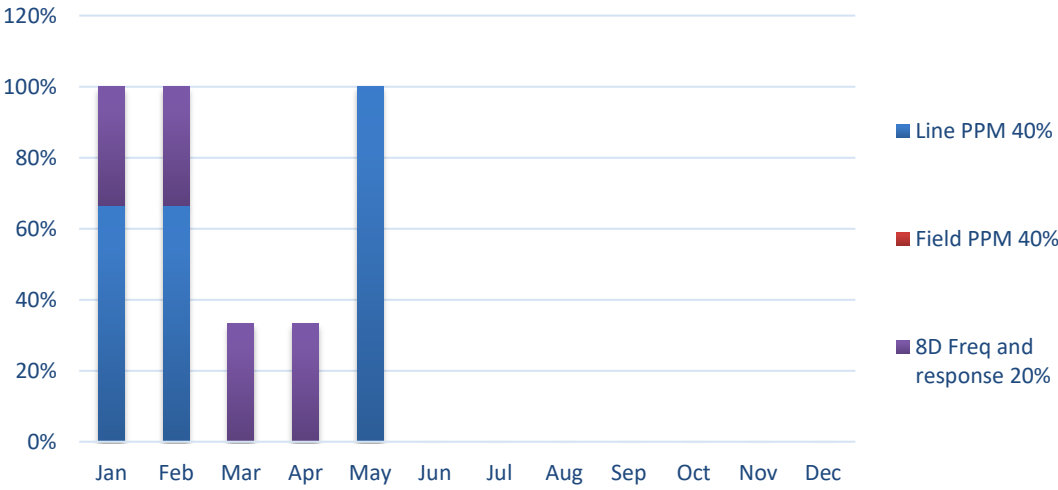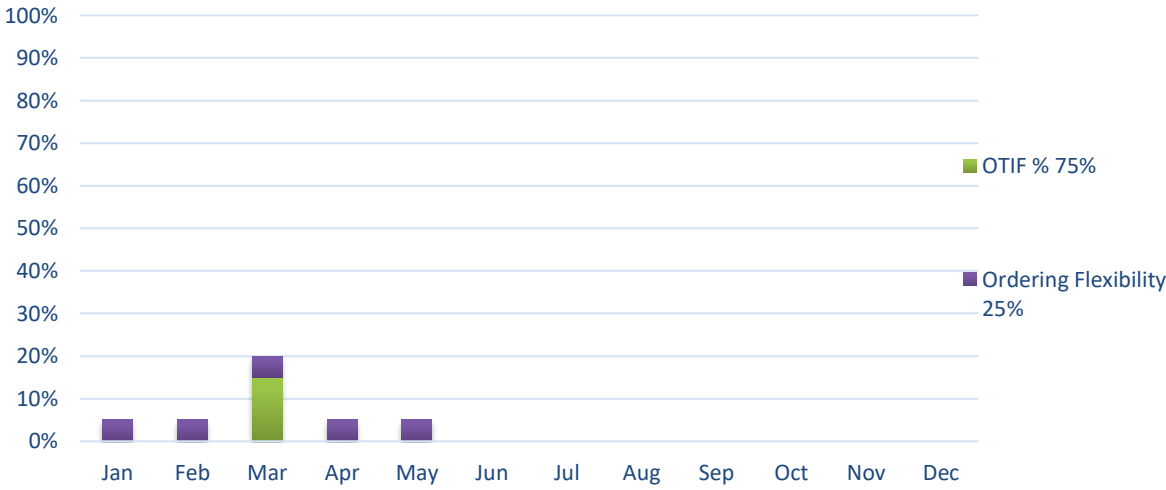- Linéaire (Cost Control)

Year Overview by Functional Area

Supplier: SIT CONTROLS BV

Quality Summary

- Line PPM 40%
- Field PPM 40%
- 8D Freq and response 20%

Logistics Summary

- OTIF % 75%
- Ordering Flexibility 25%

Procurement

- Cost Control 50%
- Ecovadis 50%
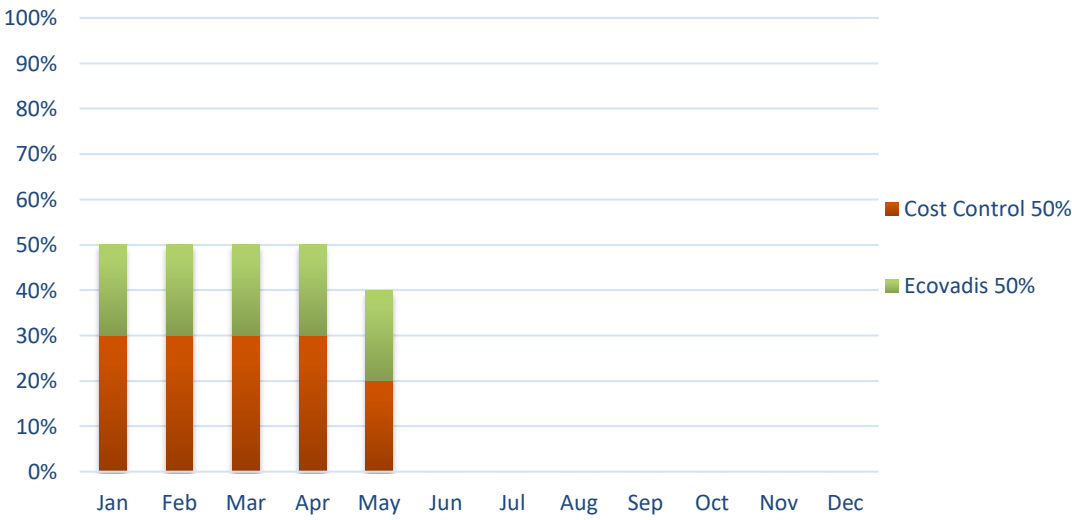
Scoring Matrix

Main Criteria	Weight	Sub-Criteria	Weight	Scores Rated by:	0	1	2	3	4	5
Quality	40%	Line PPM	40%	Quality Engineer	> 5000 PPM	≤ 5000 PPM	≤ 1000 PPM	≤ 500 PPM	≤ 100 PPM	Zero PPM
		Field PPM	40%	Quality Engineer	> 5000 PPM	≤ 5000 PPM	≤ 1000 PPM	≤ 500 PPM	≤ 100 PPM	Zero PPM
		8D Freq and response	20%	Quality Engineer	Result of problem solving matrix score less than 20%	Result of problem solving matrix score is greater or equal 20% but less than 40%	Result of problem solving matrix score is greater or equal 40% but less than 60%	Result of problem solving matrix score is greater or equal 60% but less than 80%	Result of problem solving matrix score is greater or equal to 80% but less than 100%	Result of problem solving matrix score equals 100%
Logistics	35%	OTIF %	75%	Planner / Buyer	<80%	>80-85%	>85-90%	>90-95%	>95-99,5%	>99,5%
		Ordering Flexibility	25%	Planner / Buyer	Refuses all amendments	Consistently delivers to lead-time but only allows order pull forwards	Accepts deferment/pull forward of supply	Takes orders inside lead time, with 24h stock availability at the suppliers/consignment. While customer can make amendments all year round	Takes orders inside lead time, immediate stock availability /consignment. All changes accepted and returns of overordering are approved	JIT / JIS capable with amendments - all year round
Procurement	25%	Cost Control	50%	Commodity Buyer	Supplier implements price movements without discussion	Supplier advises price movements based on latest market information	Some negotiation and forward booking.	Supplier works to offset cost increases	Price stability, offset costs with saving ideas.	Open book costing and consistenly delivers prices decreases
		Ecovadis	50%	Commodity Buyer	No reassesment or <25	25-37 total score	Bronze 38-45	Silver 46-61	Gold 62-81	>81

Improvement Request

Line PPM ▼

Line PPM chart (monthly):

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
100%	100%	0%	0%	100%	0%	0%	0%	0%	0%	0%	0%

Legend: ■ Line PPM

OTIF % ▼

OTIF % chart (monthly):

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
0%	0%	20%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Legend: ■ OTIF %
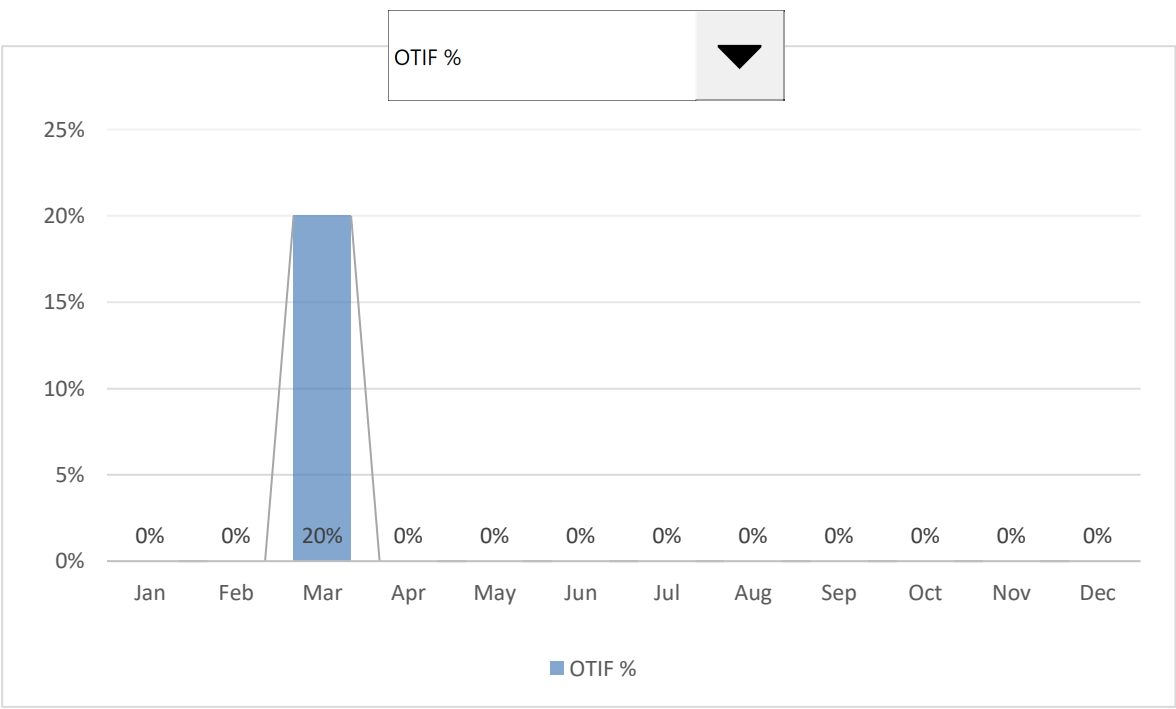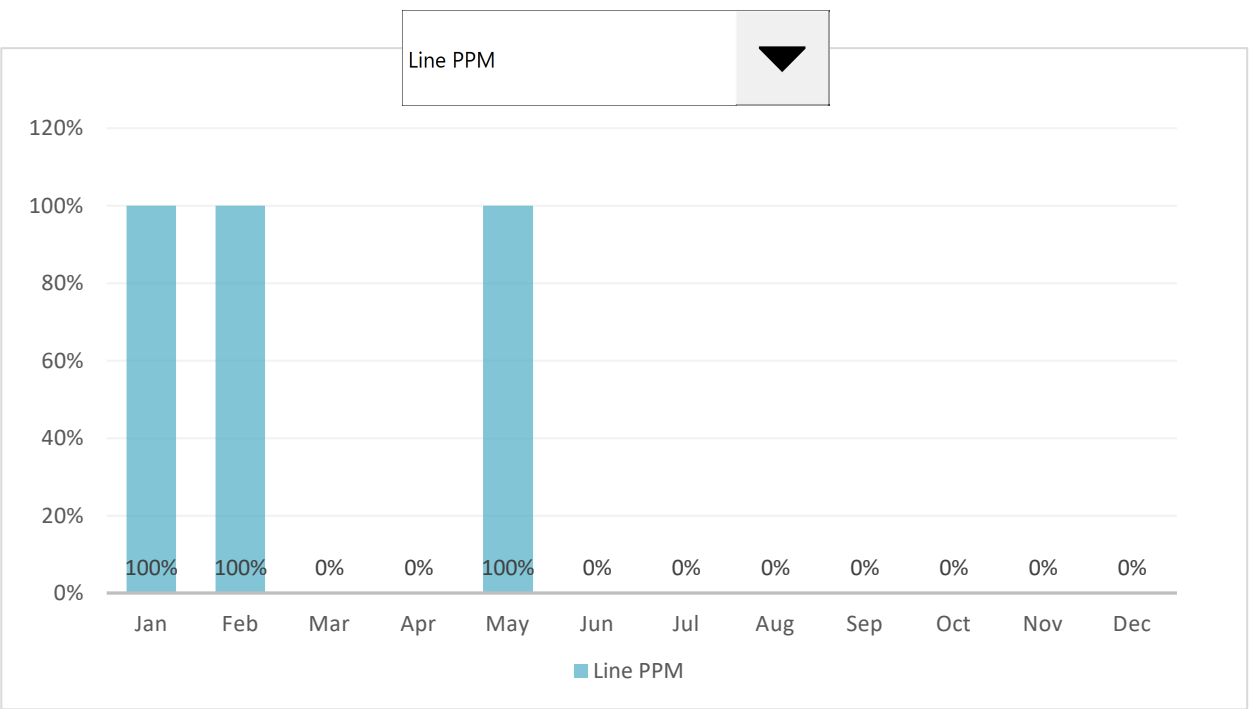
Problem Description

Previous Session

Completion Date

Short Term Solution

Completion Date

Long Term Solution

Completion Date