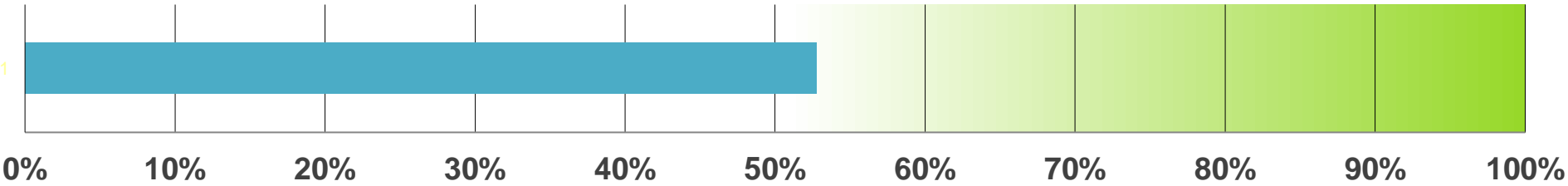


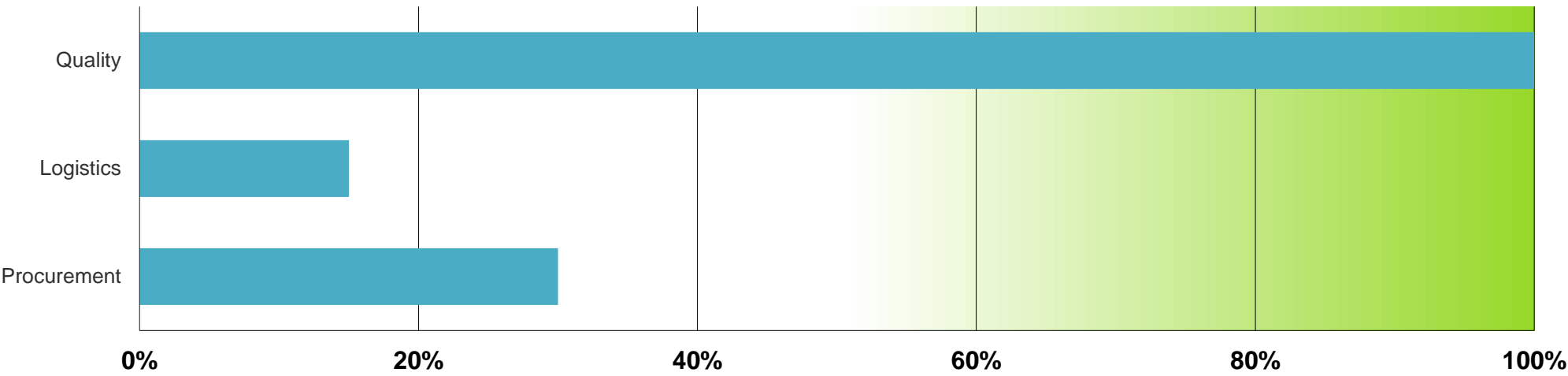
Vendor Rating Dashboard

Overall supply performance during May for WILO INTEC to BDR Thermea France	Must Improve - Overall score Low areas are :-Logistics - Procurement - -	53%
--	--	-----

Total Performance



Overall Supplier Performance



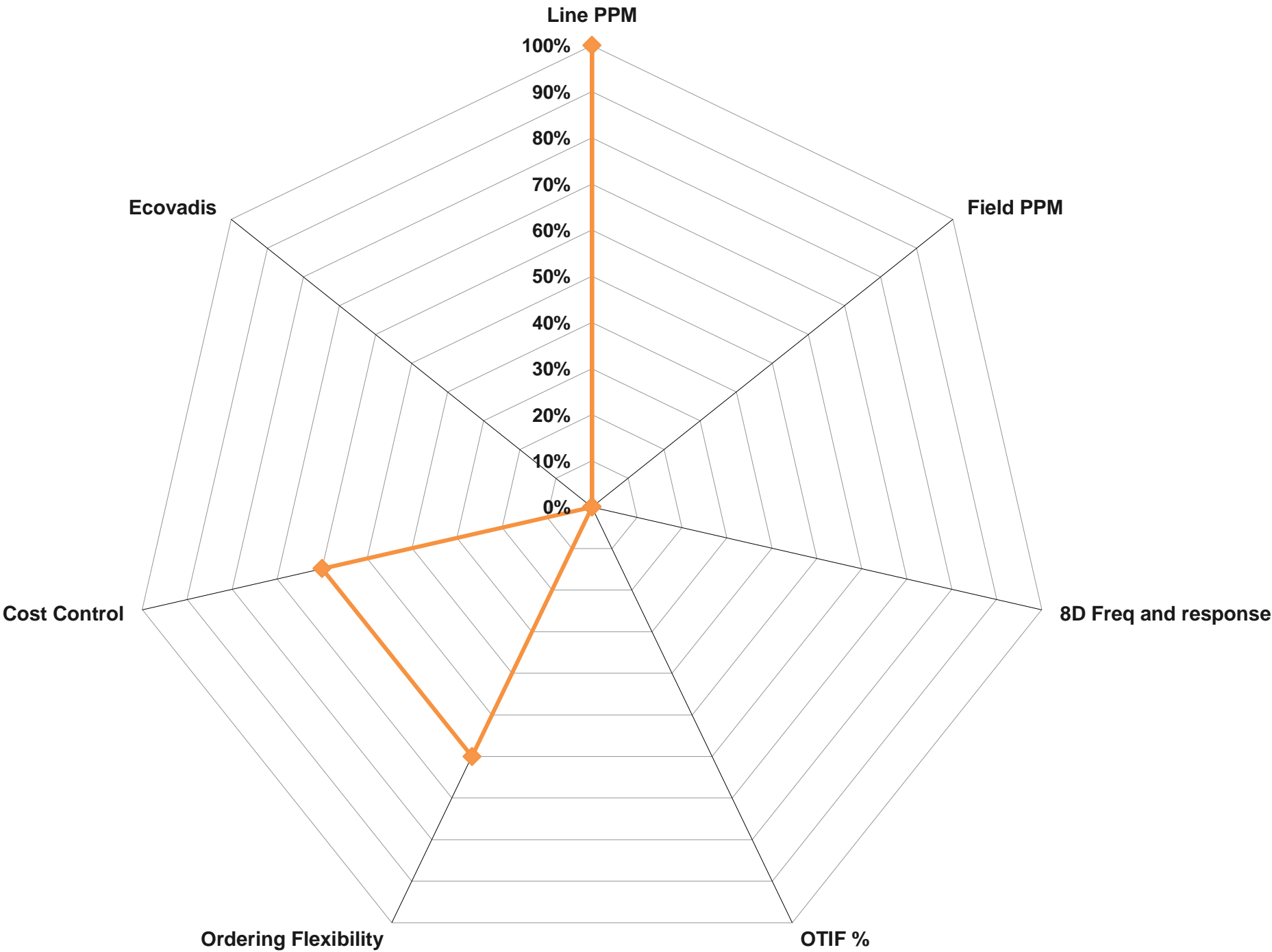
BDR THERMEA GROUP

Supplier: WILO INTEC

Vendor Rating Scores

QUALITY	KPI	KPI Value	Max Score	SCORE
Parts with quality issues picked up on the production line	Line PPM		5	5
Warranty Parts Replaced within 24 months after first use in the field	Field PPM			
8D raised and completed on time	8D Freq and response			
	TOTAL		5	5
LOGISTICS			Max Score	SCORE
Orders delivered on time and in full	OTIF %	31	5	0
Suppliers willingness to change orders and communicate with us	Ordering Flexibility		5	3
	TOTAL		10	3
PROCUREMENT			Max Score	SCORE
Collaboration in controlling costs	Cost Control		5	3
CSR audit score using Ecovadis	Ecovadis		5	0
	TOTAL		10	3
	Grand TOTAL		25	11

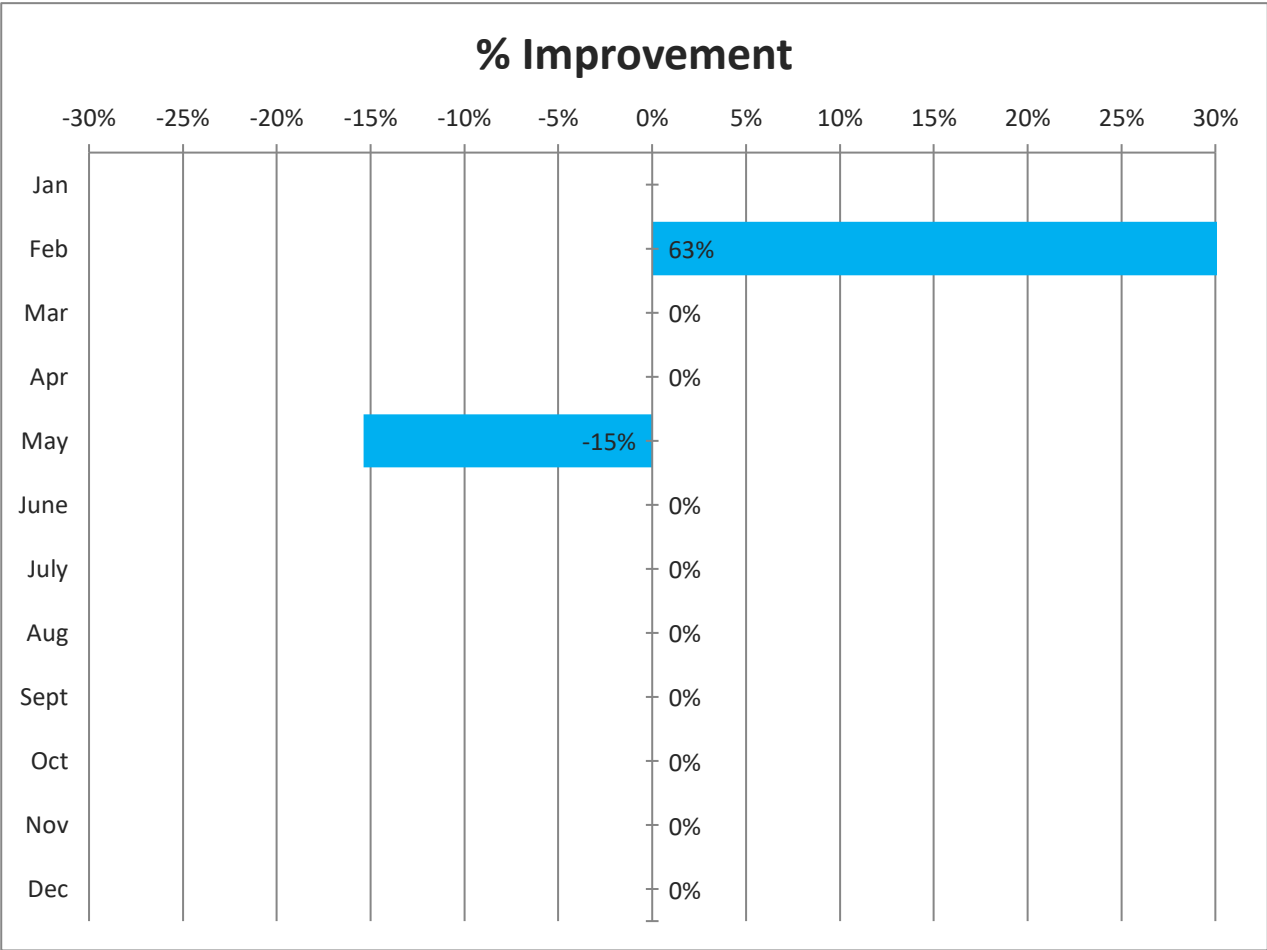
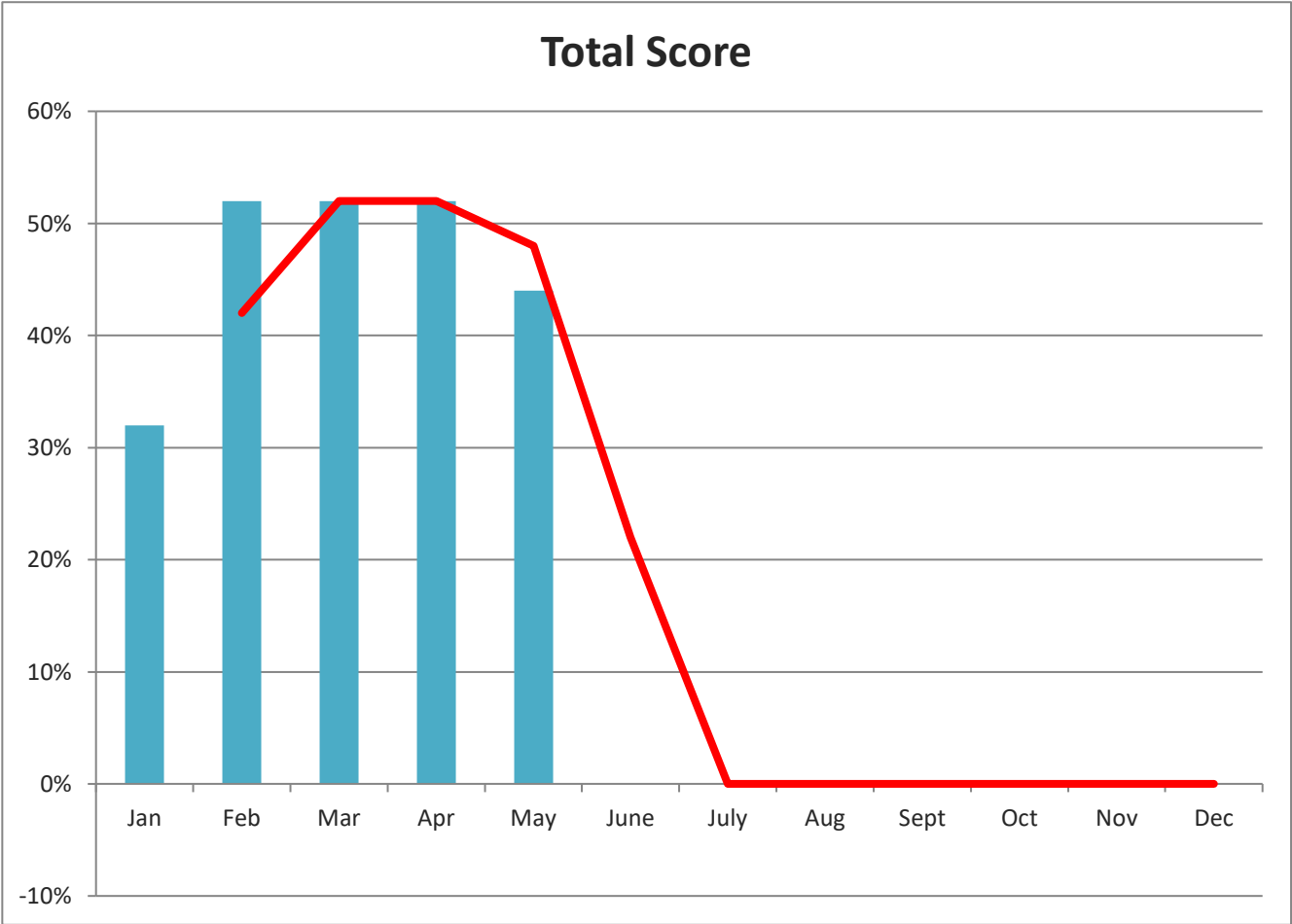
Performance Diagram



The following comments were made in May

QUALITY							
The worst performing part this month is		PPM =	Comment -				
Line PPM Comments -			Line PPM Actions -				
Field PPM Comments - No data to share on this topic			Field PPM Actions -				
8D Comments - No additional 8D + follow up between BDR & WILO to solve open 8D (one solution offered by WILO)			8D Actions -				
Overall Quality Comments -							
LOGISTICS							
The worst performing part this month is		OTIF = 0.31	Comment -				
OTIF Comments -			OTIF Actions				
Order Flexibility Comments - Tensions start in the supply chain : deliveries postponed			Order Flexibility Actions				
Packaging Comment - Delivers mainly for production 2 half pallets on one euro pallet							
Labelling Comment - Nothing to report							
Other Supply Chain Comments - Need to work together on MOQ optimization for production & spare parts							
PROCUREMENT							
Cost Control Comments - WILO is asking for price increase: +2.25% on HE & 1.5% on SE pumps as of July 1st			Cost Control Actions -				
EV Comments - Your score is below our 2021 requirement of 47			EV Actions -				
Overall Feedback - Good collaboration & communication between WILO & BDR. ECOVADIS score needs to be updated. Close monitoring needs to be put in place for supply issues							

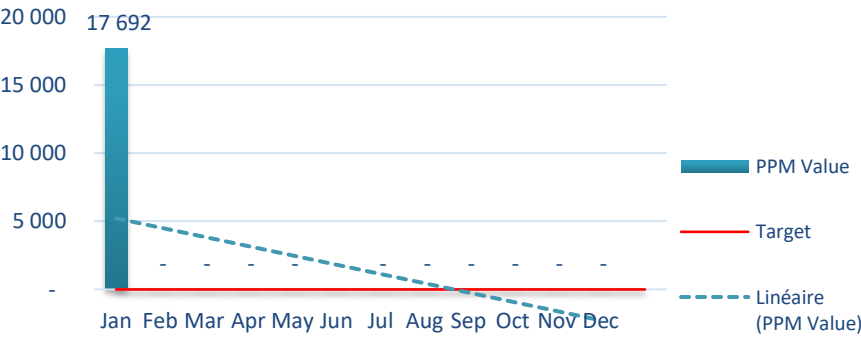
Overall Score Evolution and Improvement



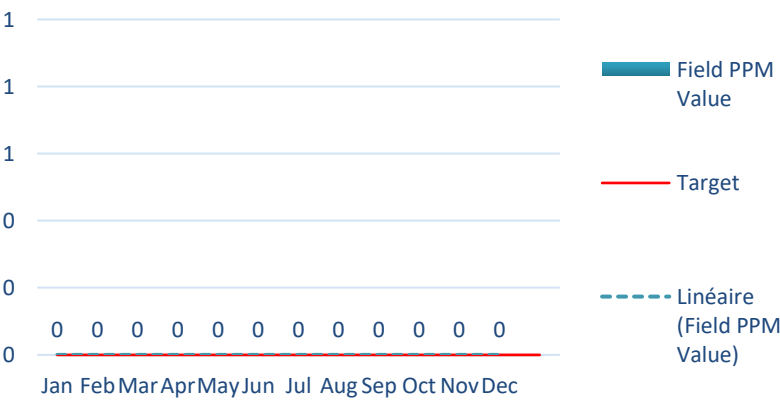
Supplier: WILO INTEC

Performance This Year

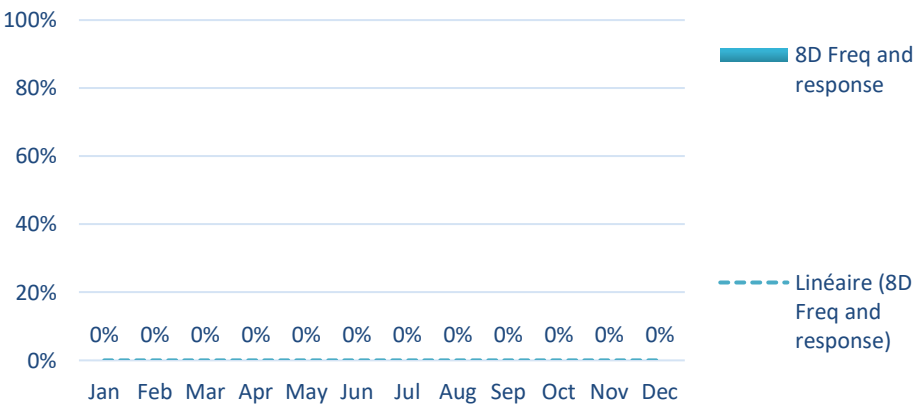
Actual Line PPM



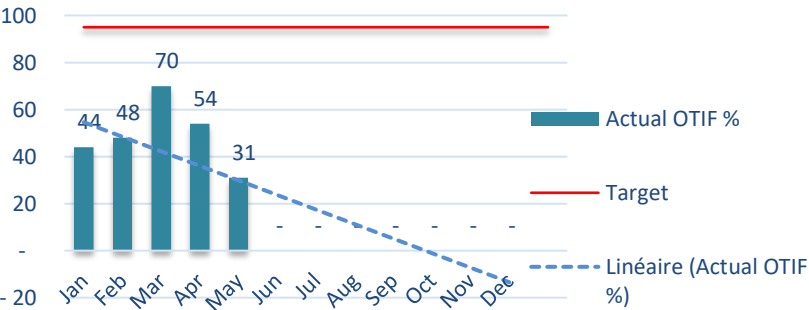
Actual Field PPM



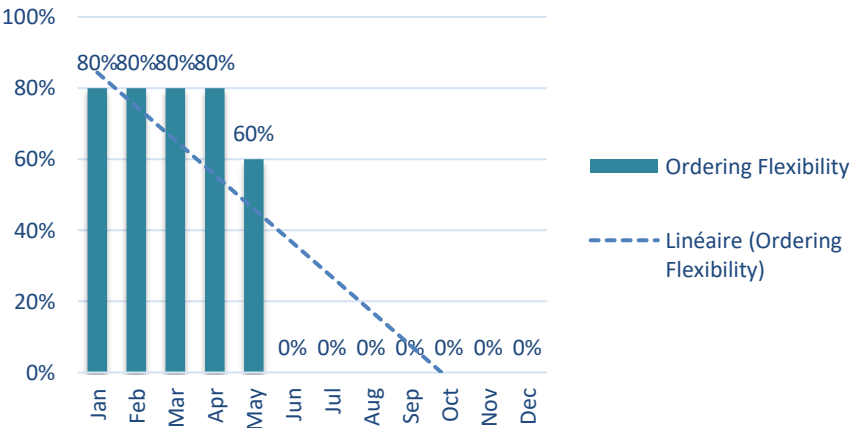
8D Freq and response



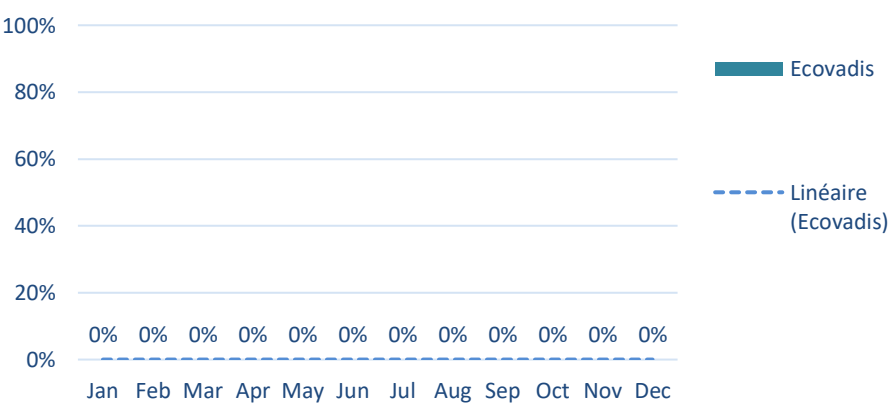
Actual OTIF



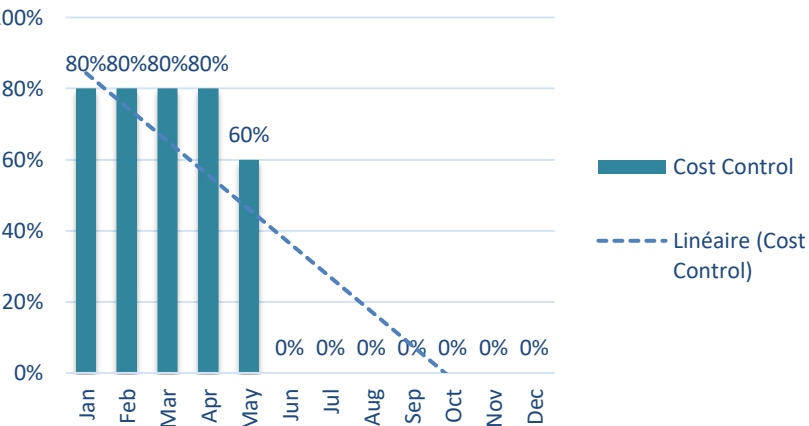
Flexibility



Ecovadis



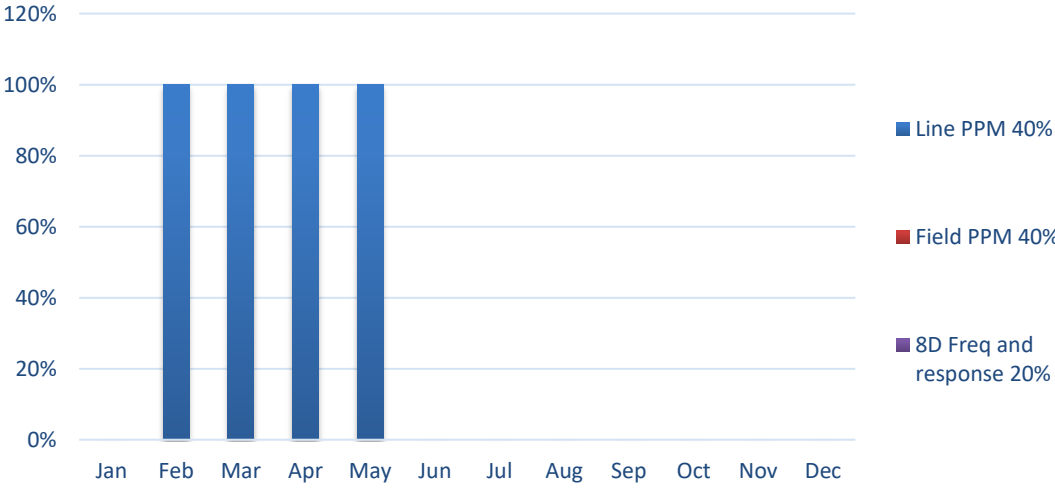
Cost Control



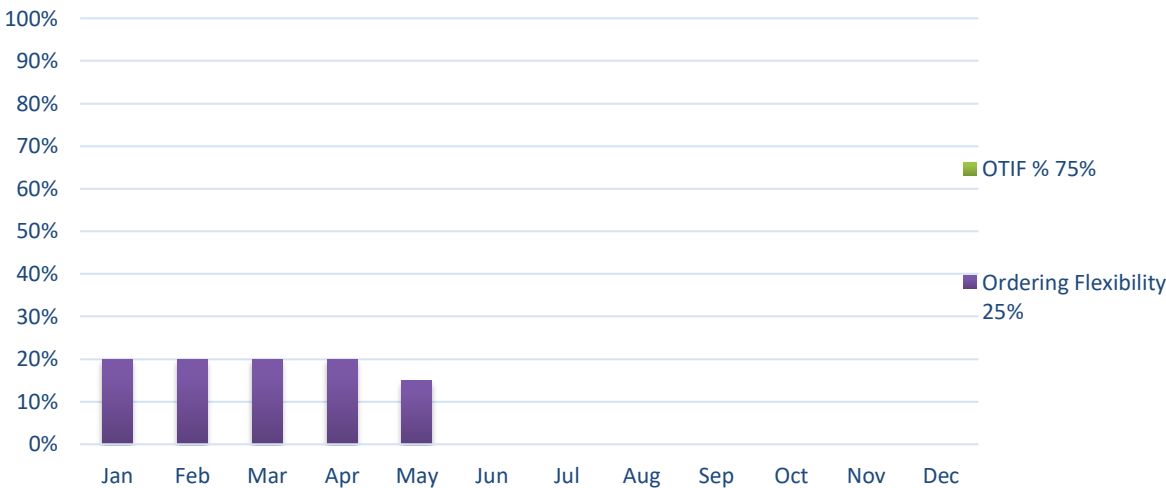
Year Overview by Functional Area

Supplier: WILO INTEC

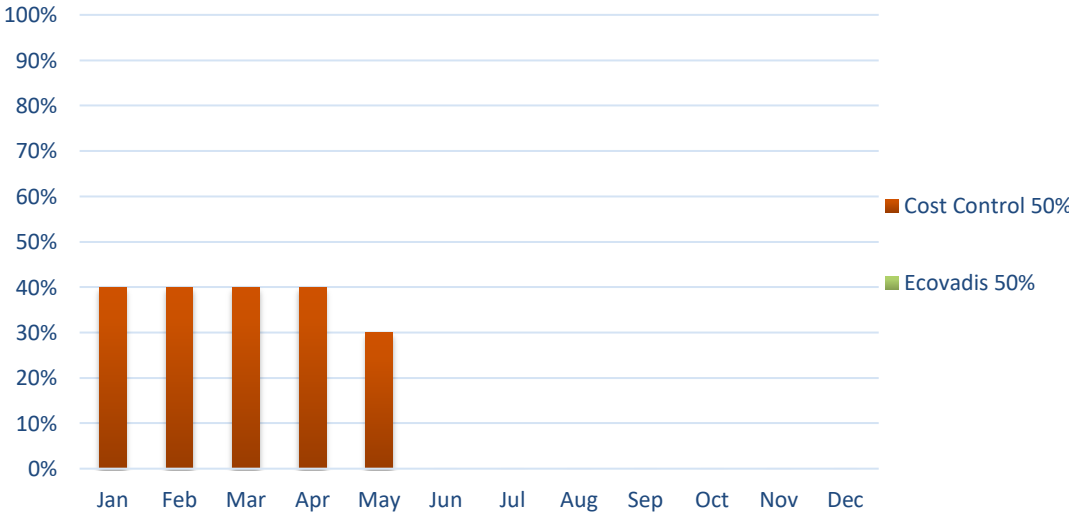
Quality Summary



Logistics Summary



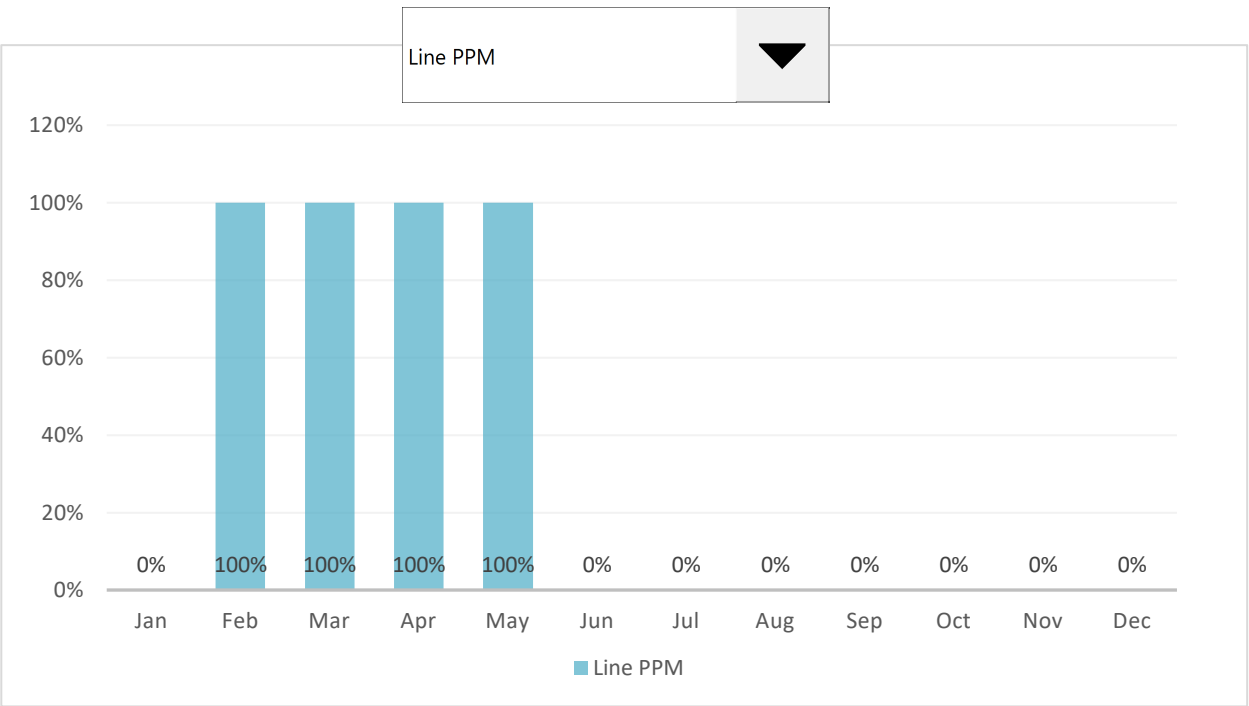
Procurement



Scoring Matrix

Main Criteria	Weight	Sub-Criteria	Weight	Scores Rated by:	0	1	2	3	4	5
Quality	40%	Line PPM	40%	Quality Engineer	> 5000 PPM	≤ 5000 PPM	≤ 1000 PPM	≤ 500 PPM	≤ 100 PPM	Zero PPM
		Field PPM	40%	Quality Engineer	> 5000 PPM	≤ 5000 PPM	≤ 1000 PPM	≤ 500 PPM	≤ 100 PPM	Zero PPM
		8D Freq and response	20%	Quality Engineer	Result of problem solving matrix score less than 20%	Result of problem solving matrix score is greater or equal 20% but less than 40%	Result of problem solving matrix score is greater or equal 40% but less than 60%	Result of problem solving matrix score is greater or equal 60% but less than 80%	Result of problem solving matrix score is greater or equal to 80% but less than 100%	Result of problem solving matrix score equals 100%
Logistics	35%	OTIF %	75%	Planner / Buyer	<80%	>80-85%	>85-90%	>90-95%	>95-99,5%	>99,5%
		Ordering Flexibility	25%	Planner / Buyer	Refuses all amendments	Consistently delivers to lead-time but only allows order pull forwards	Accepts deferment/pull forward of supply	Takes orders inside lead time, with 24h stock availability at the suppliers/consignment . While customer can make amendments all year round	Takes orders inside lead time, immediate stock availability /consignment. All changes accepted and returns of overordering are approved	JIT / JIS capable with amendments - all year round
Procurement	25%	Cost Control	50%	Commodity Buyer	Supplier implements price movements without discussion	Supplier advises price movements based on latest market information	Some negotiation and forward booking.	Supplier works to offset cost increases	Price stability, offset costs with saving ideas.	Open book costing and consistently delivers prices decreases
		Ecovadis	50%	Commodity Buyer	No reassessment or <25	25-37 total score	Bronze 38-45	Silver 46-61	Gold 62-81	>81

Improvement Request



Problem Description

Previous Session

Completion Date

Short Term Solution

Completion Date

Long Term Solution

Completion Date

