

# Inputs ("Expense"):

Resources, Money, People, Time, Attention

# Outputs ("Income"):

Profits / Achievements Accomplishments / Products / Rewards

... the improvement made in reality

Created products and services are actually "income" - when sold, they "become" the money received, which is also "income".

Income: \_\_\_\_ Expenses: \_\_\_\_ Profit? Loss?

# **Business Plan**

- Ideally, what do we expect "success" to look like in "x" number of years?
- Describe why your company is relevant. What is the need being addressed?
- Explain the overall state of the market and any important trends.
- Explain why customers will buy your product or service.
- Describe, in detail, who your customers are.
- Explain who your current competitors are and their advantages.
- Explain which competitors you will displace.
- Describe your product offerings, how they compete with other brands and why they are needed.
- Provide an overview of the various resources, including the people that will be needed to deliver what's expected by the customer.
- Describe corporate priorities and the processes to achieve them.
- Included three thorough financial plans; one that's conservative, one moderate and one optimistic, each with realistic and achievable sales revenues, margins, expenses and profits on a monthly, quarterly and annual basis.

Actual	Inputs ("Expense"):  What we received, when, and from where  Resources, Money, People, Time, Attention		Outputs ("Income"):  Profits / Achievements / Products / Rewards the improvement made in reality
Potential	What we need (shopping list)  When we need it (recurring schedule with manual delay overrides)  Where it may come from (CRM)	urces Acc	What we can provide

ok good start. can you try to merge CRM (customer relations management) into this. it's basically a system for tracking customers, these would supply potential inputs / resources. so taking the list of elements you found, try to simplify them as much as possible because each one will roughly correspond to its own section of the user-interface, which we want to minimize the number of them.

i've used business plan software before and it was extraordinarily complex to me. i want this to be simple for both operating existing AND simulating potential business. that's why i divided it into actual and potential, so that they can be morphed into each other as necessary.

for example i might design some "potential" products (including their ingredients or input resources) and then later move them to "actual", ie. i begin trying to acquire them for my production. the same for any kind of material fabrication process, and the same for any kind of abstract service (gathering people, arranging an education curriculum, etc..).

a complete business plan. note that it may not necessarily resemble a conventional business plan. i am just trying to make sure that all of the main components of it are present.

this is an opportunity to redefine what business actually is, and the way people think about it.

imagine an interactive overview screen that people can use to monitor the progress and state of their businesses. if you were to take a screenshot of it and print it, it would function the same as a business plan that one would show to an investor to convince them that a business is profitable.

netention as a tool could allow us to adaptively focus on whichever goals are most important at any given time. this way we can collectively manage MANY "businesses" in a coherent framework.

for netention we will want to adapt the best features of "open source business models":

http://en.wikipedia.org/wiki/Business\_models\_for\_open-source\_software

which if i remember correctly are primarily *service* (not *product*) oriented. this allows the software to be distributed and developed freely while services such as installation, training, and development work can be purchased

Item Editor

name		
desc		
Count		
Weight		image
Location	(40.3, -40.2) <default></default>	(drag here to upload)
Other Tag		
Other Prop		
		SAVE

# Netention

#### **PROBLEM**

List your top 1-3 problems

2

# SOLUTION

Outline a possible solution for each problem

4

# UNIQUE VALUE PROPOSITION

Single, clear, compelling message that turns an unaware visitor into an interested prospect

3

## CHANNELS

List your path to customers

5

### **UNFAIR ADVANTAGE**

Something that can't be easily copied or bought

9

# CUSTOMER SEGMENTS

List your target customers and users

1







## EXISTING ALTERNATIVES

List how these problems are solved today

# KEY METRICS

List the key numbers that tell you how your business is doing

8

# HIGH-LEVEL CONCEPT

List your X for Y analogy (e.g. YouTube = Flickr for videos)

## **EARLY ADOPTERS**

List the characteristics of your ideal customers

### **COST STRUCTURE**

List your fixed and variable costs

7

#### **REVENUE STREAMS**

List your sources of revenue

6

# Screenshots from: SENSORICA Value Network

http://valnet.webfactional.com

Help

# A Value Network...

Home

is people creating value together, by contributing work, money and goods, and sharing the income. Learn more

### Work to do

• manufacturing - electronics: due March 12,

2013 do this work

for process: Assemble Mosquito electronics layer

shopping: due March 15, 2013

#### do this work

for process: Make something

• R&D optics: due March 15, 2013

#### do this work

for process: Make Joint-type transducer

• infrastructure: due April 2, 2013

#### do this work

for process: Make something

• Infrastructure: due April 2, 2013

#### do this work

for process: Make something

• Infrastructure: due April 2, 2013

#### do this work

for process: Create knowledge management system

• PCB layout: due April 26, 2013

do this work

for process. Make law cost tops coper.

## Resources we need

• Tape sensor electronics: 1.00

get this for us

joint shrinking device : 1

get this for us

silver coating device: 1

get this for us

# Value being created

Recruiting Campaign: created March 4, 2013

use this

project proposal: created March 7, 2013

use this

scientific journal article: created March 7,

2013 use this

Electronics - Battery Charging Circuit:

created March 12, 2013 use this

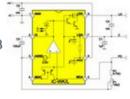
Photonics - Joint-type transducer: created

March 15, 2013

use this

• Laser Driver (German one chip solution):

created March 28, 2013



use this

Mosquito Sensor: created April 30, 2013



Help

# Demand

# **Open Orders:**

- Customer order 64, Seller: Unknown, Buyer: Unknown due: 2013-04-18 created by None
- Customer order 65, Seller: Unknown, Buyer: Unknown due: 2013-04-28 created by None
- Customer order 67, Seller: Unknown, Buyer: Unknown due: 2013-05-10 created by None
- Customer order 74, Seller: Unknown, Buyer: Unknown due: 2013-06-02 created by None
- Customer order 76, Seller: Unknown, Buyer: Unknown due: 2013-06-04 created by None
- Customer order 85, Seller: Unknown, Buyer: Unknown due: 2013-07-03 created by None

# **Open R&D Projects:**

- R&D order 56, Make 850nm LED Mosquito prototype, provider: Unknown, receiver: Unknown due: 2013-04-30 created by None
- R&D order 60, provider: Unknown, receiver: Unknown due: 2013-05-01 created by francois
- R&D order 63, 1 axis piezo driver, provider: Unknown, receiver: Unknown due: 2013-05-10 created by None
- R&D order 59, Make low cost tape sensor, provider: Unknown, receiver: Unknown due: 2013-06-30 created by None

# Inventory

3D modeling ( Category: Type of Work, Domain: Mechanical, Stage: Design, Work: Manufacturing )

**DAQ Card Schematic** 

1.00 Time - Hours

Quality: 0

**Documentation** 

3D printer ( Category: Equipment, Domain: Mechanical, Source: purchased OR partner )

3D printer - EchoFab

1.00 Each

Quality: 8

Documentation

3D printer - Phil's

1.00 Each

Quality: 5

Acrylic Rod ( Category: Component/Product, Domain: Mechanical, Source: purchased )

Acrylic Rod 3/16" diameter, 20mm



2.00 Length - Meter

Quality: 0

**Documentation** 

Bath design ( Category: Component/Product, Domain: Mechanical, Source:

SENSORICA, Stage: Design)



## Filter the List

All

## Category

- □ Component/Product
- Design
- Equipment
- Marketing
- Process
- Product
- Publication
- Set of Tools
- Space
- Type of Work

#### Domain

- Biological
- □ Chemical
- ElectroMechanical
- ElectroOptical
- Electronic
- Mechanical
- □ Optical
- OptoElectroMechanical
- □ OptoMechanical

#### Source

- SENSORICA
- network affiliate
- network partner

Bath 3 laver bath with electrical stim

Help

# Resource Types

## 3D modeling

Category: Type of Work, Domain: Mechanical, Stage: Design, Work: Manufacturing This is part of prototyping or fabrication projects. Relates to mechanical aspects of physical objects. Requires

computer skills, to use specialized software.

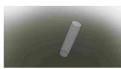




Category: Equipment, Domain: Mechanical, Source: purchased OR partner

Equipment used in mechanical prototyping and manufacturing of mechanical parts.

# Acrylic Rod



Category: Component/Product, Domain: Mechanical, Source: purchased

Used in photonics parts manufacturing or others.

#### Aluminum etching

Category: Process, Domain: Chemical

microfabrication - etching aluminum using sodium hydroxide.

# Bath design



Category: Component/Product, Domain: Mechanical, Source: SENSORICA, Stage: Design Physiological bath is a prototype and product that can be sold alone or as part of the Mosquito Scientific Instrument System

 Bath elec. stimulation module View Recipe

Category: Component/Product, Domain: Electronic, Source: purchased OR partner, Stage: Prototype Electrical stimulation module from the physiological bath [LF changed this, unclear if it is a prototype or a component. Prorotype was in the name, category was

# Filter the List

✓ All

## Category

Component/Product

- Design
- Equipment
- Marketing
- Process
- Product
- Publication
- Set of Tools
- Space
- Type of Work

#### Domain

- Biological
- Chemical
- ElectroMechanical
- ElectroOptical
- Electronic
- Mechanical
- Optical
- OptoElectroMechanical
- OptoMechanical

#### Source

- SENSORICA
- network affiliate
- network partner
- purchased
- purchased OR SENSORICA
- purchased OR partner

#### Stage

- Design
- Idea

# Projects All contributions Project network diagram

Help

- Building SENSORICA Contributions: 171 Work in process: 1
  - Infrastructure Contributions: 18
  - Infrastructure-physical Contributions: 11
  - Infrastructure-virtual Contributions: 50 Work in process: 3
    - Knowledge Management Contributions: 7 Work in process: 9
  - Legal system Contributions: 1
    - Intelectual Property Strategy Contributions: 2
  - Marketing and sales Contributions: 6
  - Normative system Contributions: 1
- DAQ card Contributions: 3 Work in process: 1
  Create an open source DAQ card
- Flow sensor Contributions: 1
- Laser and LED driver Contributions: 0
   Create an open source laser and LED driver.
- Mosquito educational system Contributions: 0
- Mosquito field system Contributions: 0
- Mosquito scientific instrument system Contributions: 32 Work in process: 6
  - Mosquito Contributions: 108 Work in process: 17
    - 2D strain transducer Contributions: 24
    - Constriction transducer Contributions: 12 Work in process: 2
    - Evanescent wave transducer Contributions: 0
    - Fluid level sensor Contributions: 1 Work in process: 1
    - Intrinsic transducer Contributions: 5
    - Joint-type transducer Contributions: 25 Work in process: 10
    - Microfiber transducer Contributions: 9 Work in process: 1
    - Radial transducer Contributions: 0
    - XYZ piezo positioner Contributions: 65 Work in process: 6
  - Physiological bath Contributions: 0 Work in process: 4
- Not defined Contributions: 78
- . Sensing and sensemaking for food system Contributions: 14
  - Plant counter Contributions: 0
  - . Smartphone sensing Contributions: 0
- Skunkworks Contributions: 1 Work in process: 1

Demand

Supply

Inventory

**Resource Types** 

Projects

All Work

Log in

Help

# All Contributions

Resource Type URL Description Date Type From Qty R&D optics 2.00 Manufacturing notes: July work Rodrigo HR 25, https://docs.google.com/document/d/1zdmiAOmFeQItxXapPoQMGcESIo45ba9OjiSVuGQv HU/edit https://docs.google.com/spreadsheet/ccc? 2013 key=0An3nky8B3vGvdDBURUF2cm5CMzNTVVJuUm0tUUNzSWc#gid=0 https://docs.google.com/drawings/d/1rmfqwBVCDX67FDc1AA79UqCfruJWfc0nDq1F0DaCJf8/edit Manufacturing pictures: https://docs.google.com/drawings/d/1rmfqwBVCDX67FDc1AA79UqCfruJWfc0nDq1F0DaCJf8/edit https://docs.google.com/file/d/0B33nky8B3vGvRmRtZHU1RzA5TW8/edit Interesting sources: http://www.roctest-group.com/sites/default/files/bibliography/pdf/c103.pdf http://www.micronoptics.com/uploads/library/documents/Micron%20Optics%20Optical%20Sensing%20Guide.pdf http://www.roctest-group.com/sites/default/files/bibliography/pdf/c147.pdf 1.00 Meeting with Andy and Antonio to decide on what Andy can work. We closed in for the DAQ project, writing a July work Tibi meeting 23, HR LabView driver in C++ for integration with all the other instruments. 2013 July Frederic PCB layout 10.00 None work 23, HR 2013 Rodrigo R&D optics 3.00 Manufacturing notes: July work 23, HR https://docs.google.com/document/d/1zdmiAOmFeQItxXapPoQMGcESIo45ba9OjiSVuGQv HU/edit 2013 https://docs.google.com/spreadsheet/ccc? key=0An3nky8B3vGvdDBURUF2cm5CMzNTVVJuUm0tUUNzSWc#gid=0 https://docs.google.com/drawings/d/1rmfqwBVCDX67FDc1AA79UqCfruJWfc0nDq1F0DaCJf8/edit Manufacturing pictures: https://docs.google.com/drawings/d/1rmfqwBVCDX67FDc1AA79UqCfruJWfc0nDq1F0DaCJf8/edit https://docs.google.com/file/d/0B33nky8B3vGvRmRtZHU1RzA5TW8/edit Interesting sources: http://www.roctest-group.com/sites/default/files/bibliography/pdf/c103.pdf http://www.micronoptics.com/uploads/library/documents/Micron%20Optics%20Optical%20Sensing%20Guide.pdf http://www.roctest-group.com/sites/default/files/bibliography/pdf/c147.pdf Introduced Wen to the collaboration space around sensing for local food systems. Also, sent him an email July work Tibi office 1.50 23, HR detailing the path forward. I also gave him some links to learn more about SENSORICA.

**SENSORICA Value Network** Demand **Projects** Supply **Resource Types** All Work Log in Inventory **Project-level Value Network** Help redraw or just drag stuff around... Blue oval = Project Red rectangle = Resource Optical fiber coating Mosquito joint produces produces consumed by piezo Mosquito positioner lever produces XYZ consumed by piezo produces cromanipulator prototype Joint-type transducer produces consumed by joint-type transducer consumed by Mosquito scientific consumed by Bath instrument product produces system Physiological bath consumed by Mosquito sensor produces Mosquito

Demand

Supply

Inventory

**Resource Types** 

**Projects** 

All Work

Log in Help

#### Today Timeline Labnotes History Work

Start date | 2013-07-25 End date 2013-08-01 Reload

## Work in process None

# **Todo list Todo History**

Due	Who		
2013- 05-14	Doer: Francois Poster: Francois	take more information about how to transfer mon about Xu Fey's idea Data Science Collaboration buy laser driver from O/E land if nothing from OZ	Project
2013- 05-14	Doer: Vince Poster: Francois	generate and share a short document (mini busin targeted markets (Kickstarter, other), needs, step sell a kit.	
2013- 05-14	Doer: Daniel Poster: Francois	cheap 3D printer. Request samples, or even bette	er ask l
2013- 06-08	Doer: Tibi Poster: Tibi	document aluminum etching technique	
2013- 07-08	Doer: Tibi Poster: Tibi	NEED PICTURES AND OPERATION MANUAL Put in doc https://docs.google.com/document/d/1IUcR376j7	

**Creative Commons** 

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Supply

Inventory

Resource Types

Projects

All Work

Log in

Help

# Today

# Work in process today

None

# Todos due today

None

# **Today's events**

work Rodrigo 2.00 Time - Hours R&D optics

Process: Make low cost tape sensor ending 2013-07-02 starting 2013-04-26

Manufacturing notes:

https://docs.google.com/document/d/1zdmiAOmFeQItxXapPoQMGcESIo45ba9OjiSVuGQv HU/edit

https://docs.google.com/spreadsheet/ccc?key=0An3nky8B3vGvdDBURUF2cm5CMzNTVVJuUm0tUUNzSWc#gid=0

https://docs.google.com/drawings/d/1rmfqwBVCDX67FDc1AA79UqCfruJWfc0nDq1F0DaCJf8/edit

Manufacturing pictures:

https://docs.google.com/drawings/d/1rmfqwBVCDX67FDc1AA79UqCfruJWfc0nDq1F0DaCJf8/edit

https://docs.google.com/file/d/0B33nky8B3vGvRmRtZHU1RzA5TW8/edit

Interesting sources:

http://www.roctest-group.com/sites/default/files/bibliography/pdf/c103.pdf

http://www.micronoptics.com/uploads/library/documents/Micron%20Optics%20Optical%20Sensing%20Guide.pdf

http://www.roctest-group.com/sites/default/files/bibliography/pdf/c147.pdf

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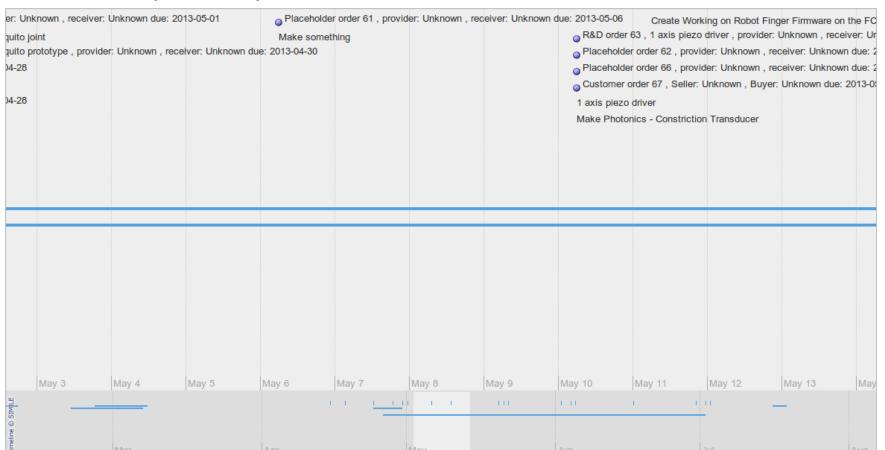
Demand Supply Inventory Resource Types Projects All Work

Log in

Help

**Timeline** 

Double-click on months to slide days. Click on event in day to show details.



#### **Unassigned Tasks**

Due Date	Process	Project	Description	Url	Role	Туре	
March 12, 2013	Assemble Mosquito electronics layer ending 2013-04-23 starting 2013-03-12	None				manufacturing - electronics	Take it!
March 15, 2013	Make something ending 2013-03-15 starting 2013-03-15	None				shopping	Take it!
March 15, 2013	Make Joint-type transducer ending 2013-03-15 starting 2013-03-15	None	Francois, test this			R&D optics	Take it!
April 2, 2013	Create knowledge management system ending 2013-06-30 starting 2013-03-01	Knowledge Management				infrastructure	Take it!

Labnotes History

#### Characterization of the Piezo Micromanipulator ending 2013-07-19 starting 2013-07-16

#### Tibi labnotes:

June 17, 2013

See documentation in this doc

https://docs.google.com/document/d/180NuS2Rn6rlUfML0skvjQJAYBXNdBNxFsIZbZXa3HwU/edit#

The setup was made before, there is another labnote for it.

http://valnet.webfactional.com/accounting/labnotes/324/

June 17, 2013

Continued the work. See the Google doc for more details. Jonathan and Antonio were also involved.

We discovered that the analog out of the Labjack is limited to steps of 0.02Volts. We need 0.002Volts resolution, in order to test below 0.5um piezo steps. Jonathan will make a circuit for this.

July 18, 2013

Continued work on characterization. I am doing long acquisitions for precision tests. These results will be entered in the document in the Precision section.

#### Build testing setup and create test report for the Piezo micromanipulator ending 2013-07-03 starting 2013-07-03

#### Tibi labnotes:

Other work was logged previously as non-production work.

The goal is to build a setup and a protocol to test and characterize the xyz piezo.

The deliverable is a report and piezo specs sheet.

Piezo driver tested

https://docs.google.com/file/d/0BzzRJF5Y0kumN21YWWRFMnpobG8/edit

CREATE DESIGN AND PROTOTYPE AND ENTER AS INPUT

Piezo tested is a piezo stack - PROVENANCE

The previous days I mounted an optical fiber stretch sensor on the Piezo.

I also prepared the LabView program for the tests.

JULY 03, 2013

Today I worked with Jonathan on mounting the new LED 850nm Mosquito to monitor the piezo motion.

We tried to use the Chinese MM circulator in the Mosquito, instead of the Y coupler/splitter, but no light seems to pass through it. the LED and the PD/TIA were coupled directly to make sure that they functioned properly.

I tried to make a Y coupler/splitter using our microsplicer - fusing 3 fibers together, but I was unsuccessful in the first trial. The second one was not completed today, testing will be done tomorrow.

Jul 10 2013

I had to redo the optical fiber attachment to the piezo. The problem was that the piezo was not connected to the fiber holders and was sliding under protective tape. I had to directly connect the piezo the both ends of the piezo ceramic. This her arrangement was tested succesfully. I also adjusted the gain of the mosquito to increase the swing of the signal. We are using an LED mosquito at 850 nm, with the circuit of a mosquito prototype made by Jonathan for the 1550 nm mosquito. I am also using Frederic D laser driver which I connected to a power supply.

#### Make Prototype - Mosquito 850nm ending 2013-07-02 starting 2013-07-02

#### Jonathan labnotes:

Take the filter/amplifier prototype (breadboard) and the optics components assembled by Tibi and create the clone of the 850nm mosquito for use in the lab.

# Screenshots from: Local Economic Development

http://www.LOCECON.org

Hand Line
 Trap



Contact Us





# local economic development

Communities, Clusters, Networks and Resources Resource Maps, Network Flows
As-is vs To-be, Gaps, Opportunities

About Features Stories **View Clusters** Home

This site is now in collaborative development with invited communities. If you would like to participate, please send us an email. Featured Cluster: Nova Scotia Groundfish Fishing Grounds Export Landfill NS End Use Processed Groundfish Hang Line Fish Waste **Export** Otter Trawl Grade A Groundfish Grade B Groundfish Danish Seine **Processed Groundfish** Grade B Qundfish Processing Scottish Seine Otter Traw Bycatch Gill Net NS End Use Ground Bycatch Habitat Destruction Import **Habitat Destruction** Gill Net
Danish Seine
Scottish Seine Grade A Groundfish Landfill Longline Fish Waste

**Farmers Market** 







# local economic development \( \gamma \)



Map of Nova Scotia Groundfish

Markers: 

Agent or 

County

Using 2010 data from http://www.dfo-mpo.gc.ca

#### Legend:

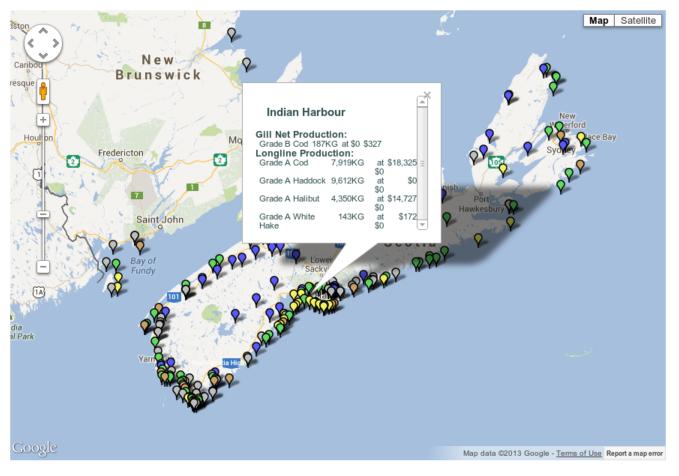
Y Farmers Market

Otter Trawl

Hand Line, Longline, Trap

Danish Seine, Gill Net, Scottish Seine

Processing



Contact Us

# local economic development

Functions

Agents

Diagrams

Reports

All Clusters

#### **Economic Functions for Cluster: Nova Scotia Groundfish**

Functions:				Resources
Danish Seine		Price	Value	Grade A Groundfish
Produces: Grade B Groundfish	5,473	_ 0	8,108	Produced By: Hand I
Export		Price	Value	Longlir Trap
Consumes: Processed Groundfish			85,788,378	Consumed By: Proces
Farmers Market		Price	Value	Grade A Halibut
Fishing Grounds Consumes: Bycatch		Price	Value 0	Grade A Cod
	3,700,000	0	•	Grade A Greenland Ha
Habitat Destruction Gill Net	3,000,000		3,000,000 Value	Grade A Haddock
Produces: Grade B Groundfish	761.707	Price 0	1,223,387	Grade A White Hake
Hand Line		Price		Grade B Groundfish
Produces: Grade A Groundfish	19.948	0	42.521	Produced By: Danish
Import		Price	Value	Gill Ne Otter T
Produces: Processed Groundfish			27,486,439	Scottis
Landfill		Price	Value	Consumed By: Proces
Consumes: Fish Waste	10,000,000	0	0	Grade B Cod
Longline		Price	Value	Grade B Greenland Ha
Produces: Grade A Groundfish	7,193,558		10,166,648	Grade B Haddock
NS End Use		Price	Value	Grade B Halibut
Consumes: Processed Groundfish		0	0	Grade B White Hake
Otter Trawl		Price	Value	Grade A Dogfish
Produces: Bycatch	3,700,000	0		Grade A Groundfish, U
	27,135,649		20,044,540	Grade B Groundfish, U
Habitat Destruction	3,000,000		3,000,000	Grade B Dogfish Grade B Red Hake
Processing	-,,	Price	-,,	Grade B Silver Hake
Consumes: Grade A Groundfish	7,213,693		10,209,169	Grade A Red Hake
Grade B Groundfish	27,914,894	0	21,300,265	Grade A Silver Hake
Produces: Fish Waste	10,000,000		0	<b>Habitat Destruction</b>
Processed Groundfish			143,000,000	Produced By: Otter 1
Scottish Seine		Price		Consumed By: Fishing
Produces: Grade B Groundfish	12,065	0	24,230	Bycatch
Trap	Qty	Price	Value	Produced By: Otter 1
Produces: Grade A Groundfish	287	0	0	Consumed By: Fishing
				Fish Waste
				Produced By: Proces
				Consumed By: Landfil
				Processed Groundfish
				Produced By: Import

Resources:

Line

ine

essing

alibut/turbot

sh Seine

Trawl ish Seine

essing

alibut/turbot

Unspecified

Unspecified

Trawl

ng Grounds

Trawl

ng Grounds

essing

Processing

Consumed By: Export NS End Use





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Functions Agents Diagrams Reports All Clusters

Function-Resource Table Nova Scotia Groundfish

Show: 

Quantity or 

Value

Positive numbers = production, negative numbers = consumption

Function\Resource	Bycatch	Fish Waste	Grade A Groundfish	Grade B Groundfish	Habitat Destruction	Processed Groundfish	Totals
Danish Seine				5,473			5,473
Export				-		-21,089,616	-21,089,616
Fishing Grounds	-3,700,000				-3,000,000		-6,700,000
Gill Net				761,707			761,707
Hand Line			19,948				19,948
Import						6,489,064	6,489,064
Landfill		-10,000,000					-10,000,000
Longline			7,193,558				7,193,558
NS End Use						-20,000,000	-20,000,000
Otter Trawl	3,700,000			27,135,649	3,000,000		33,835,649
Processing		10,000,000	-7,213,693	-27,914,894		35,000,000	9,871,413
Scottish Seine				12,065			12,065
Trap			287				287
Totals	0	0	100	0	0	399,448	399,548

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Мар

Functions

Agents Diagrams

Reports

All Clusters

**Economic Diagnostics for Cluster: Nova Scotia Groundfish** 

Gaps Show ● Functions or ● Agents

Function production lacking consumption in cluster:

Otter Trawl produces Bycatch Missing value: -3,700,000 Processing produces Processed Groundfish Missing value: -57,211,622

All function consumption is produced within this cluster

Contact Us

Functions

Agents

Diagrams

Reports

All Clusters

#### Model Diagnostics for Cluster: Nova Scotia Groundfish

#### Disconnected functions:

Either these functions do not belong in this cluster, or they lack connections to other cluster functions through resources.

Farmers Market This function will not appear in the cluster diagram

#### Differences between Function and Agent Quantities:

Danish Seine produces Grade B Groundfish Value: Export consumes Processed Groundfish Quantity: Export consumes Processed Groundfish Value: Fishing Grounds consumes Bycatch Quantity: Fishing Grounds consumes Habitat Destruction Quantity: Fishing Grounds consumes Habitat Destruction Value: Gill Net produces Grade B Groundfish Value: Hand Line produces Grade A Groundfish Value: Import produces Processed Groundfish Quantity: Import produces Processed Groundfish Value: Landfill consumes Fish Waste Quantity: Longline produces Grade A Groundfish Value: NS End Use consumes Processed Groundfish Quantity: Otter Trawl produces Bycatch Quantity: Otter Trawl produces Bycatch Value: Otter Trawl produces Grade B Groundfish Value: Otter Trawl produces Habitat Destruction Quantity: Otter Trawl produces Habitat Destruction Value: Processing consumes Grade A Groundfish Quantity: Processing consumes Grade A Groundfish Value: Processing consumes Grade B Groundfish Quantity: Processing consumes Grade B Groundfish Value: 21,300,265 Agent Total: 0 Processing produces Fish Waste Quantity: 10,000,000 Agent Total: 0
Processing produces Processed Groundfish Quantity: 35,000,000 Agent Total: 0
Processing produces Processed Groundfish Value: 143,000,000 Agent Total: 0 Scottish Seine produces Grade B Groundfish Value:

8,108 Agent Total: 0 21,089,616 Agent Total: 0 85,788,378 Agent Total: 0 3,700,000 Agent Total: 0 3,000,000 Agent Total: 0 3,000,000 Agent Total: 0 1,223,387 Agent Total: 0 42,521 Agent Total: 0 6,489,064 Agent Total: 0 27,486,439 Agent Total: 0 10,000,000 Agent Total: 0 10,166,648 Agent Total: 0 20,000,000 Agent Total: 0 3,700,000 Agent Total: 0 3,700,000 Agent Total: 0 20,044,540 Agent Total: 0 3,000,000 Agent Total: 0 3,000,000 Agent Total: 0 7,213,693 Agent Total: 0 10,209,169 Agent Total: 0 27,914,894 Agent Total: 0 24,230 Agent Total: 0

Based on some real but anonymous data.



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# local economic development

Home About Features Stories View Clusters **Hardwick Community** Food System Cluster: Cluster Map **Functions** Agents **Diagrams** Reports This model is based on work done by The Center for an Agricultural Economy, Hardwick, Vermont http://www.hardwickagriculture.org/ **Nova Scotia Community** This community is currently being developed by a project of the Ecology Action Centre to improve the economies of local hook-and-line fishing ports. Read more here: <a href="http://www.ecologyaction.ca/content/marine">http://www.ecologyaction.ca/content/marine</a> **Groundfish Cluster:** Cluster Map **Functions** Agents Diagrams Reports Using 2010 data from http://www.dfo-mpo.gc.ca Direct Marketing (Simple) Cluster: Cluster Map **Functions** Agents Diagrams Reports Direct Marketing (Complex) Cluster: **Cluster Map Functions Diagrams** Reports Agents Regional Food Hub Cluster: Cluster Map **Functions** Agents Diagrams Reports Nova Scotia International Export Cluster: Cluster Map Reports **Functions** Agents Diagrams Based on destination countries of exports and source of 're-imports'. Quantities are in whole weight equivalents. **Southern Minnesota Community** Farmer Network Cluster: Cluster Map **Functions** Agents Diagrams Reports This model is an excerpt from a real farmer network. Farms to Restaurant Cluster: Cluster Map Functions Agents Diagrams Reports

# **REA Enterprise Ontology**

Value System and Value Chain Modeling

Resources
Events
Agents

