Trend Line for Invoice Month Vs Total Sales

Invoice Date

2010	2011
Q4	Q1	Q2	Q3	Q4

Sales(Quantity*UnitPrice)

- 1400K
- 1200K
- 1000K
- 800K
- 600K
- 400K
- 200K
- 0K

748,957

560,000

683,267

498,063

723,334

691,123

493,207

1,019,688

681,300   682,681

1,461,756

1,070,705

433,668

December | January February March | April May June | July August Septemb.. | October November December

Sum of Sales(Quantity*UnitPrice) for each Invoice Date Month broken down by Invoice Date Year and Invoice Date Quarter. The data is filtered on Action (Profit/Loss,YEAR(Invoice Date),QUARTER(Invoice Date),MONTH(Invoice Date)), which keeps 26 members.

Forecast for Invoice Month Vs Total Sales
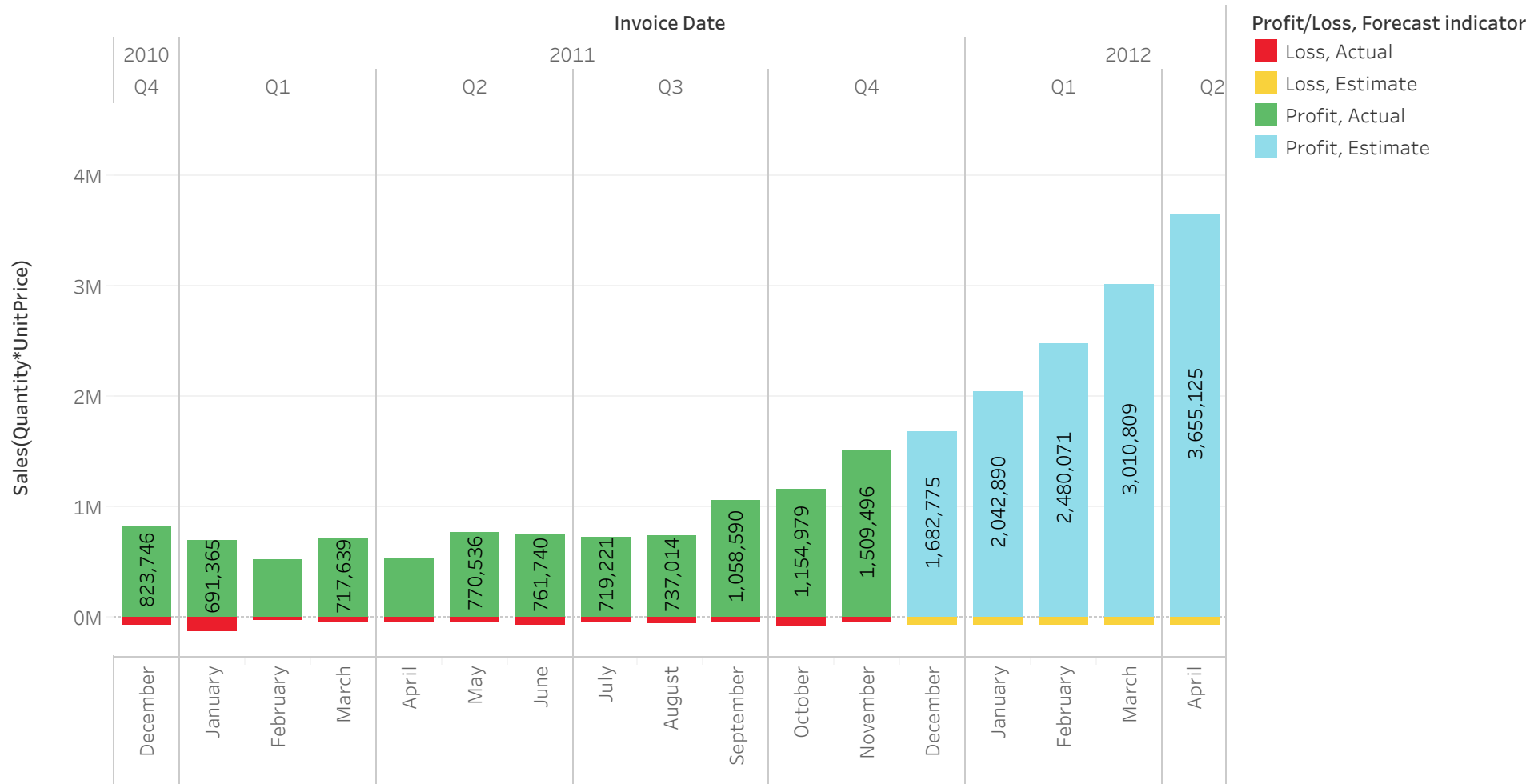
Invoice Date

2010	2011				2012	
Q4	Q1	Q2	Q3	Q4	Q1	Q2

Profit/Loss, Forecast indicator
- Loss, Actual
- Loss, Estimate
- Profit, Actual
- Profit, Estimate

Sales(Quantity*UnitPrice)

- 4M
- 3M
- 2M
- 1M
- 0M

Values on bars:
- December: 823,746
- January: 691,365
- February: 717,639 (March)
- March: 717,639
- May: 770,536
- June: 761,740
- July: 719,221
- August: 737,014
- September: 1,058,590
- October: 1,154,979
- November: 1,509,496
- December: 1,682,775
- January: 2,042,890
- February: 2,480,071
- March: 3,010,809
- April: 3,655,125

Months (x-axis): December, January, February, March, April, May, June, July, August, September, October, November, December, January, February, March, April
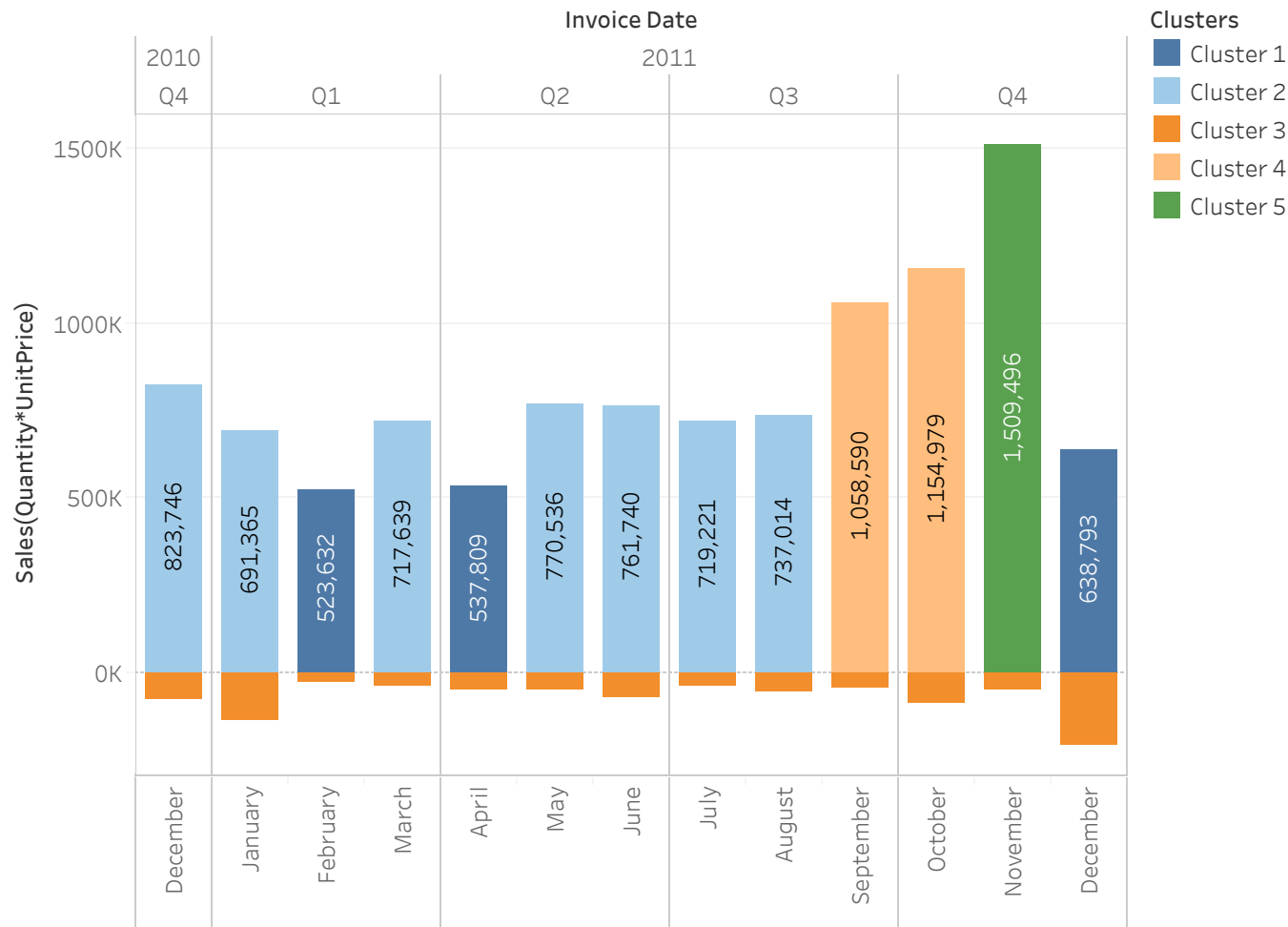
Sum of Sales(Quantity*UnitPrice) (actual & forecast) for each Invoice Date Month broken down by Invoice Date Year and Invoice Date Quarter. Color shows details about Profit/Loss and Forecast indicator. The data is filtered on Action (Profit/Loss,YEAR(Invoice Date),QUARTER(Invoice Date),MONTH(Invoice Date)), which keeps 26 members. The view is filtered on Action (YEAR(Invoice Date),QUARTER(Invoice Date),MONTH(Invoice Date)), which keeps 13 members.

Forecast for Invoice Month Vs Total Sales

Invoic..

2012
Q2

Sales(Quantity*UnitPrice)

4M

3M

2M — 4,437,326

1M

0M

May

■ Loss, Actual
■ Loss, Estimate
■ Profit, Actual
■ Profit, Estimate

Sum of Sales(Quantity*UnitPrice) (actual & forecast) for each Invoice Date Month broken down by Invoice Date Year and Invoice Date
Quarter. Color shows details about Profit/Loss and Forecast indicator. The data is filtered on Action (Profit/Loss,YEAR(Invoice
Date),QUARTER(Invoice Date),MONTH(Invoice Date)), which keeps 26 members. The view is filtered on Action (YEAR(Invoice
Date),QUARTER(Invoice Date),MONTH(Invoice Date)), which keeps 13 members.

Clustering for Invoice Month Vs Total Sales

Sum of Sales(Quantity*UnitPrice) for each Invoice Date Month broken down by Invoice Date Year and Invoice Date Quarter. Color shows details about Clusters. Details are shown for Profit/Loss. The data is filtered on Action (Profit/Loss,YEAR(Invoice Date),QUARTER(Invoice Date),MONTH(Invoice Date)), which keeps 26 members. The view is filtered on Action (YEAR(Invoice Date),QUARTER(Invoice Date),MONTH(Invoice Date)), which keeps 13 members.
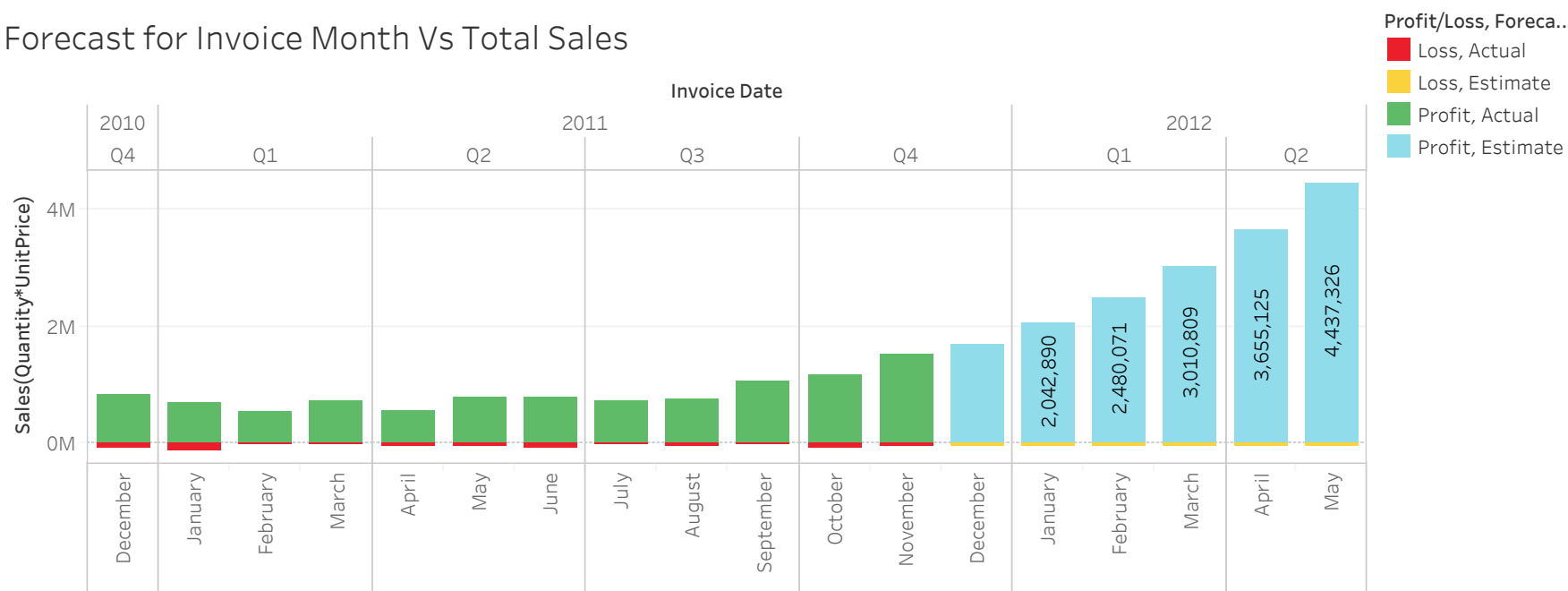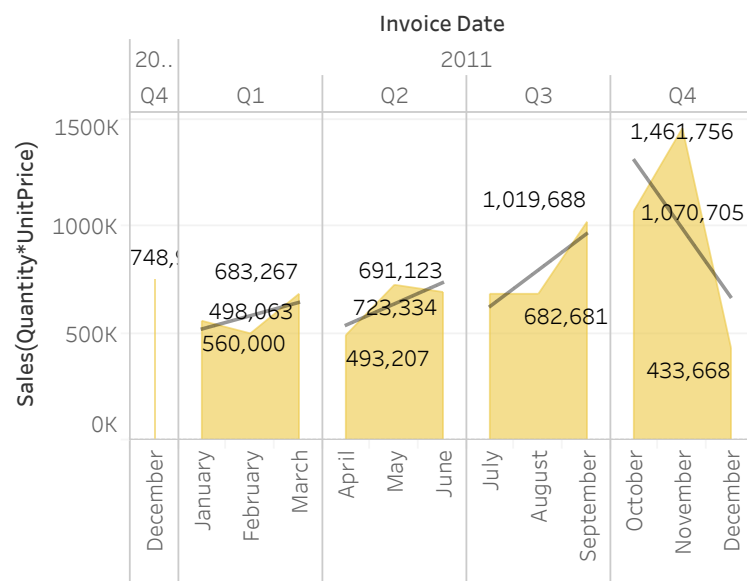
Predictive Analysis for Invoice Month Vs Total Sales

Forecast for Invoice Month Vs Total Sales

Invoice Date

	2010	2011				2012	
	Q4	Q1	Q2	Q3	Q4	Q1	Q2

Sales(Quantity*UnitPrice)

- 2,042,890
- 2,480,071
- 3,010,809
- 3,655,125
- 4,437,326

Months: December, January, February, March, April, May, June, July, August, September, October, November, December, January, February, March, April, May

Trend Line for Invoice Month Vs Total Sales

Invoice Date

20..	2011			
Q4	Q1	Q2	Q3	Q4

Sales(Quantity*UnitPrice)

- 748,9
- 683,267
- 498,063
- 560,000
- 691,123
- 723,334
- 493,207
- 1,019,688
- 682,681
- 1,461,756
- 1,070,705
- 433,668

Months: December, January, February, March, April, May, June, July, August, September, October, November, December

Clustering for Invoice Month Vs Total Sales

Invoice Date

20..	2011			
Q4	Q1	Q2	Q3	Q4

Sales(Quantity*UnitPrice)

- 823,746
- 691,365
- 523,632
- 717,639
- 537,809
- 770,536
- 761,740
- 719,221
- 737,014
- 1,058,590
- 1,154,979
- 1,509,496
- 638,793

Months: December, January, February, March, April, May, June, July, August, September, October, November, December