#### ASHISH KABRA

#### **Contact Information**

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*Phone:* +33-770415105 *Webpage:* www.akabra.com

#### **Education**

2017 INSEAD

(EXPECTED) Technology and Operations Management

Committee:

Karan Girotra (Chair) (email: karan.girotra@insead.edu) Elena Belavina (email: elena.belavina@chicagobooth.edu) Serguei Netessine (email: serguei.netessine@insead.edu)

2005-2009 BIRLA INSTITUTE OF TECHNOLOGY AND SCIENCE (BITS), PILANI, INDIA

Computer Science, Bachelor of Engineering

### **Research Interests**

Peer-to-Peer Marketplaces, Sustainable Transportation, Online Grocery Retail, New Product Introductions.

#### Articles under Revision/Review

Kabra A., E. Belavina and K. Girotra, "Bike-Share Systems: Accessibility and Availability", Revision invited at *Management Science*.

Belavina E., K. Girotra and A. Kabra, "Online Fresh Grocery Retail: A La Carte or Buffet?" Conditionally accepted at *Management Science*.

### **Work in Progress**

Kabra A., E. Belavina and K. Girotra, "Peer-to-Peer Marketplaces: Get em' Up and Running"

Kabra A., "Role of Demand Asymmetry in Bike-Share Systems"

Jain A., A. Kabra and N. Rudi, "New Product Introductions: Improving Demand Information and Supply Responsiveness"

## **Industry Experience/Internships**

2014-2015 Data Science Consultant, Easy Taxi, Singapore

| 2009–2011       | Product Developer, Bravo Lucy Technologies Pvt. Ltd., India (A supply chain analytics startup)              |
|-----------------|---|
| 2009 (Jun-Nov)  | Software Developer, Adobe Systems, India  |
| 2009 (Jan-June) | Research Intern, Computational Research Laboratories, India. (now part of Tata Consultancy Services, India) |
| 2008 (May-Jul)  | Research Intern, Chennai Mathematical Institute, India (Advisor: Prof. Samir Datta)                         |
| 2007 (May-Jun)  | Project Intern, Ballarpur Industries Ltd., India  |
| 2006 (May-Jun)  | Nurture Camp, Indian Statistical Institute-Kolkata, India   |
|                 |   |

## **Honors and Awards**

| 2004 | In top 30 (11th) at Indian National Mathematics Olympiad (INMO).   |
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| 2005 | In top 50 at Indian National Physics Olympiad (IPhO).  |
| 2003 | Awarded NCERT scholarship after being selected among $0.05\%$ students in India in National Talent Search Examination.           |
| 2008 | Second place, ACM Coding Competition, APOGEE 2008, an all India level annual technical festival conducted at BITS-Pilani, India. |
| 2015 | Part of Winning Team, Hack4Insead, a data mining competition at INSEAD.  |

## **Professional Service**

Reviewer for Management Science, Manufacturing & Service Operations Management, IIE Transactions.

# **Programming**

R, Stata, Mata, C++, Perl, Java, MySQL, Flex.

# **Teaching**

| 2012 | Co-taught PhD Mathematics for incoming class of PhD students. |
|------|---|
| 2012 | Assisted Microeconomics PhD course.                           |
| 2015 | Assisted MBA elective Identifying New Business Opportunities. |

## **Selected Presentations**

| 2015 | Georgia Institute of Technology, Atlanta, USA  |
|------|--|
| 2014 | Wharton Empirical OM Workshop, Philadelphia, USA INFORMS, Annual Meeting, San Fransisco, USA 31st Sustainability Executive Roundtable, INSEAD, France POMS-ISB, Hyderabad, India |
| 2013 | INFORMS, Annual Meeting, Minneapolis, USA MSOM, Fontainebleau, France  |