

Contact Information

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Education

2017 INSEAD

(EXPECTED) Technology and Operations Management
Committee:

Karan Girotra (Chair) (email: karan.girotra@insead.edu)

Elena Belavina (email: elena.belavina@chicagobooth.edu)

Serguei Netessine (email: serguei.netessine@insead.edu)

2005-2009 BIRLA INSTITUTE OF TECHNOLOGY AND SCIENCE (BITS), PILANI, INDIA
Computer Science, Bachelor of Engineering

Research Interests

Peer-to-Peer Marketplaces, Sustainable Transportation, Online Grocery Retail, New Product Introductions.

Articles under Revision/Review

Kabra A., E. Belavina and K. Girotra, "Bike-Share Systems: Accessibility and Availability",
Revision invited at *Management Science*.

First Place, MSOM Best Student Paper Competition 2015

Runner Up, POMS Best Student Paper Award in Sustainability 2015

Belavina E., K. Girotra and A. Kabra, "Online Grocery Retail: Revenue Models and Environmental Impact"

Conditionally accepted at *Management Science*.

Work in Progress

Kabra A., E. Belavina and K. Girotra, "The Efficacy of Incentives in Scaling Marketplaces"

Kabra A., "Role of Demand Asymmetry in Bike-Share Systems"

Jain A., A. Kabra and N. Rudi, "New Product Introductions: Improving Demand Information and Supply Responsiveness"

Industry Experience/Internships

2014-2015	Data Science Consultant, Easy Taxi, Singapore
2009–2011	Product Developer, Bravo Lucy Technologies Pvt. Ltd., India (<i>A supply chain analytics startup</i>)
2009 (Jun-Nov)	Software Developer, Adobe Systems, India
2009 (Jan-June)	Research Intern, Computational Research Laboratories, India. (<i>now part of Tata Consultancy Services, India</i>)
2008 (May-Jul)	Research Intern, Chennai Mathematical Institute, India (<i>Advisor: Prof. Samir Datta</i>)
2007 (May-Jun)	Project Intern, Ballarpur Industries Ltd., India
2006 (May-Jun)	Nurture Camp, Indian Statistical Institute-Kolkata, India

Honors and Awards

2004	In top 30 (11th) at Indian National Mathematics Olympiad (INMO).
2005	In top 50 at Indian National Physics Olympiad (IPhO).
2003	Awarded NCERT scholarship after being selected among 0.05% students in India in National Talent Search Examination.
2008	Second place, ACM Coding Competition, APOGEE 2008, an all India level annual technical festival conducted at BITS-Pilani, India.
2015	Part of Winning Team, Hack4Insead, a data mining competition at INSEAD.

Professional Service

Reviewer for *Management Science*, *Manufacturing & Service Operations Management*, *IIE Transactions*.

Programming

R, Stata, Mata, C++, Perl, Java, MySQL.

Teaching

2012	Co-taught PhD Mathematics for incoming class of PhD students.
2012	Assisted Microeconomics PhD course.
2015	Assisted MBA elective <i>Identifying New Business Opportunities</i> .

Selected Presentations

2015	Georgia Institute of Technology, Atlanta, USA MSOM Sustainable OM Special Interest Group, Toronto, Canada MSOM, Toronto, Canada INFORMS, Annual Meeting, Philadelphia, USA
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2014	Wharton Empirical OM Workshop, Philadelphia, USA INFORMS, Annual Meeting, San Fransisco, USA 31st Sustainability Executive Roundtable, INSEAD, France POMS-ISB, Hyderabad, India
2013	INFORMS, Annual Meeting, Minneapolis, USA MSOM, Fontainebleau, France