

# Rohit Pandey

Engineer, Salesman, Stock Market Reader

Aiming to make a successful career displaying highest levels of learning, contribution, coach ability, innovation and ethics.



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## WORK EXPERIENCE

### Sr. Sales Manager CapQuest Research Pvt Ltd

05/2015 – 12/2016

Delhi

CAPQUEST delhi based equity research company to help investors profit handsomely on seismic shift in the global economy.

#### Achievements/Tasks

- Handle HNI clients and their portfolio.
- Creating new avenues for increasing client base and revenue.
- Acquiring quality clients through networking, data base, market intelligence and references from existing clients.
- Acquisition of new client.
- Maintaining client relationship.
- Brand Development.
- Manage recruits, appraise, promote and dismissal human resources as per the recruitment policy and guidelines.

### B.D.E. HBJ CAPITAL

01/2015 – 05/2015

Delhi

HBJ Capital a Next Generation Financial Services Provider with an innovative and unique business model striving to create value for its clients.

#### Achievements/Tasks

- Acquisition of new client.
- Provide regular updates to the immediate superior as and when required.
- Being up to date with market information, trends, exchange rules and regulations.
- Responsible for reactivation of trading account of dormant clients accounts.
- Required to efficiently manage the sales without any target pressure.

## VOLUNTEER EXPERIENCE

### Swayamsevak RSS

03/2018 – Present

Delhi

"National Volunteer Organisation" is an Indian right wing, hindu nationalist, paramilitary volunteer organisation.

#### Tasks/Achievements

- Social service and Reforms.

## HONOR AWARDS

### Cadate of National Scoute & Guide

Bharat Scoute & Guide

- Participated in many stages and got appreciation certificate for that.

## SKILLS

Team Management

Marketing Strategy

Data Analysis

Stock Market

Business Strategy

Management Information Systems (MIS)

Customer Relationship Management (CRM)

## PERSONAL PROJECTS

Presented seminar on "3-D Laser Scanner" (2013)

- Project on "GPS & GSM Based Accident Alert System" (GPS, GSM & Accelerometer Sensor)

## EDUCATION

### B. Tech.

Krishna Institute of Management & Technology (UPTU)

2010 – 2014

Moradabad

#### Courses

- Electronics & Communication Engineering

## ACHIEVEMENTS

Worked for an organization as a Senior Manager.

## CONFERENCES & COURSES

Course on Computer Concepts. (09/2013 – 12/2013)

National Institute of Electronics & Information Technology (NIELIT)

- NIELIT erstwhile known as the DOEACC Society, is an autonomous scientific society under the administrative control of Ministry of Electronics and Information Technology of the Government of India.

## ORGANIZATIONS

ALL INDIA RADIO (AIR) (06/2013 – 07/2013)

Summer/Industrial Training

ANS Research (12/2014 – 01/2015)

Internships

## INTERESTS

Sustainability

Passionate

Self- driven

Highly motivated

Team Management

Disciplined