PROMITA PEW

Technical Support Specialist with 5+ years of global experience driving transformation and growth

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Professional profile

Tech enthusiast with 5+ years of experience in Al-driven healthcare, e-commerce, and telecom. Skilled in troubleshooting, system optimization, problem-solving, and stakeholder communication. Proficient in leveraging Al tools and adapting to new technologies, thriving in diverse, remote-first environments. Committed to growth, actively advancing coding and Al expertise to excel in dynamic roles like Shopify's.

PROFESSIONAL EXPERTISE

Technical Troubleshooting Al Tools Integration & Documentation SaaS Environment Proficiency

Project Management Stakeholder Management Training & Development

Strategic Planning Cultural Sensitivity Growth Mindset & Adaptability

Office & Communication Tools: Microsoft Office Suite, Google Workspace, Avaya

CRM & ERP Systems: Salesforce, HubSpot, SAP, MS Dynamics 365, Magento, Zendesk, Kronos

Data & Project Management: SQL, Power BI, Advanced Excel, Trello, Microsoft Project

Coding, Networking & Security Beginner knowledge of GitHub, HTML, HTTP, DNS, Rest API (proactively learning)

PROFESSIONAL HIGHLIGHTS

Technical Support Specialist – AT&T US

<u>Sutherland Global</u> | Windsor, ON

Company: Leading provider of digital transformation solutions, Delivery Center: 120+, workforce: 60,000+

Role: Provided advanced technical support for AT&T Internet Products and Services (Smart TV, IPTV, Broadband, Phone) by diagnosing and resolving complex hardware/software issues, managing knowledge databases, and delivering tailored solutions to diverse client needs.

Key achievements:

- Managed 50–60 daily customer interactions, achieving a 90% first-call resolution rate.
- Resolved 85% of technical cases within SLA, contributing to team efficiency.
- Maintained a 98% accuracy rate in client documentation and claims processing.
- Mentored 4 new hires, enhancing their troubleshooting and customer interaction skills.
- Streamlined workflows, boosting customer satisfaction by 20% and SLA success rates by 87%.

Digital Product & Pricing Specialist (Sales & Market Operations)

Jul 2021 – Aug 2022

Feb 2024 - Present

Robi Axiata Plc. | Bangladesh

<u>Company</u>: Leading telecommunications service provider in Bangladesh, Annual Revenue = CA\$1.2B, Employees =1800+ <u>Function</u>: Budget = CA\$4M, Direct Report = 9, Team = 15

<u>Role:</u> Spearheaded strategies to optimize product life cycles, increase internet conversions, and reduce churn. Designed data-driven campaigns, developed go-to-market plans for IoT and mobile data services, and implemented AI-powered tools to enhance operational efficiency and customer retention.

Key achievements:

- Automated workflows, reducing claims processing time and boosting efficiency by 15%.
- Leveraged AI tools (e.g., chatbots) to improve customer retention by 15%.

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- Exceeded quarterly business targets by 112% through effective SLA management.
- Supervised a team of 15 to drive \$18M in incremental national revenue via targeted strategies.
- Collaborated with cross-functional teams to develop and refine workflows using AI tools, to create Chatbots like Airtel Simi, achieving a 15% increase in customer retention.

Projects:

- Government Project: streamlining 200+ product portfolios to 50, increasing efficiency, and competitiveness.
- Subscriber Biometric Verification System (BVS): Ensured data migration, and seamless commercial launch.

E-Commerce Officer (Sales & Marketing)

Apr 2020 - Jun 2021

BRAC - Aarong | Bangladesh

<u>Company</u>: The largest Ethical Lifestyle Retailer, Annual Revenue: CA\$587M, Customers: 58.7M, Employees: 1,600+ <u>Role:</u> Optimized Aarong's online store by driving e-commerce operations, implementing effective product strategies, and coordinating cross-functional teams to enhance the digital customer experience. Utilized data insights to improve site performance, conversion rates, and customer satisfaction while executing high-impact marketing campaigns.

Key achievements:

- Troubleshoot technical issues promptly, ensuring seamless e-commerce operations and user satisfaction.
- Improved conversion rates, reduced cart abandonment through data-driven strategies using Google Analytics.
- Expanded the knowledge base with product FAQs, enabling customers to find quick and accurate solutions.
- Monitored e-commerce trends to enhance Magento features, driving growth and improved functionality.
- Optimized e-commerce site to minimize out of stock situation by connecting suppliers in real time.
- Utilized Magento to manage product catalogs, pricing strategies, and online promotions, while leveraging ADMS and EBIS to streamline backend operations, including inventory synchronization and order fulfillment.

Projects:

- Aarong US Website Launch: Delivered a global site for a seamless shopping experience for US customers.
- Seasonal Campaigns: Eid-ul-Azha, Falgun, Pahela Baishakh boosting traffic and sales during peak periods.

Business Development Executive (Growth & Marketing)

Oct 2018 - Mar 2020

BRAC - Mayalogy Ltd | Bangladesh

<u>Company</u>: Al-based Healthcare Startup App (MAYA APA), Annual Revenue: CA\$2.2M, Users: 8M+, Employees: 50+

<u>Role:</u> Led BGMEA-Maya partnership projects to deliver Al-powered healthcare services to 8M factory workers, collaborating with strategic partners like Marks & Spencer, Primark, BRAC, and Unilever. Designed and executed growth initiatives, negotiated international expansion deals and mobilized a team to drive user acquisition and implement partnership campaigns.

Key achievements:

- Delivered AI healthcare app, exceeding sales targets by 20% and maintaining a 95% client satisfaction rate.
- Improved user engagement by analyzing behavior using Mixpanel, Google Analytics, and Metabase.
- Collaborated with IT & BI teams to develop AI-powered app (Maya Apa) tailored to client needs.
- Supported international expansion by assisting teams in India and Pakistan with technical integrations.
- Secured \$2.2M in seed funding for partnership projects and closed 8 local and international deals.

Projects:

• **Digital Wellbeing Centers in Gazipur**: Conceptualized and established 10 digital healthcare centers in 3 city wards, improving access to health services for factory workers and their families.

TRAINING & CERTIFICATIONS

- Introduction to GitHub Concepts Datacamp (In Progress)
- Introduction to HTML Datacamp (In Progress)
- Learning REST APIs by Morten Rand-Hendriksen LinkedIn Learning (Planned)
- Modern Project Management in Microsoft 365 LinkedIn, 2024 (project optimization and task coordination)
- Google Data Analytics Professional Google, 2023 (foundational knowledge of scripting and query optimization)

ACADEMICS

- Master of Management Supply Chain Management | University of Windsor, ON | 2022 2023
 Dean's Award for Academic Excellence | Graduate Student Mentor
- Bachelor of Business Administration Marketing | Jahangirnagar University, Bangladesh | 2015 2018