







## ANDRE FISHER

**OBJECTIVE** I would like to apply for a promotional position.

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### SKILLS & ABILITIES

- Confidence
- Organisation
- Eye for Detail
- M.Y.O.B
- Teamwork
- Courage to Lead
- Respect
- Integrity
- Determination
- Personal Ambition
- Proficient with Technology
- Quick Learner
- Communication Skills
- Efficiency

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### ACHIVEMENTS

- Queensland Debating – Queensland Semi Finals 2010, 2011, 2012, 2013.
- Customer Service – 2011 & 2012 Australian Customer Service award for Rebel Sport & Amart All Sports.
- Sales – Awarded Australia's top warranty seller in JBHIFI in November 2013.
- Sports – Football (Soccer) Captain U16
- School – Student Council Treasure 2013
- Villanova College representative Constitutional Convention
- Senior Leadership Certificate 2012
- Music – Lead Jazz Alto Saxophone player 2011 & 2013
- Starting up a fully functional business (Black Jacket Suiting)

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### EXPERIENCE

#### CO-OWNER/MARKETING MANAGER – BLACK JACKET SUITING

Nov 2013 - Present

Black Jacket Suiting is a Men's Fashion Boutique originally started up in January 2014. The store is set up on Oxford Street, Bulimba. As buying into the company in February 2014 I am head of Marketing, a Co-Owner and sales representative. Since November 2013 I have been planning all the marketing ideas as well as designing and creating the online store. I have never had experience in website designing or marketing; however I wanted to take on the challenge. Since then we have been very successful attaining 1500 Facebook likes in 3 weeks and sponsoring several university accounting society's such as FMAA, LCARD and UQBS.

### **SALES & MARKETING – COPY CAT PRINTING**

January 2014 - Present

Copy Cat Printing is medium sized business with large clientele offering quality-printing services at affordable prices. My current role is Sales and Marketing, as well as doing small printing jobs here and there. My role in sales is to contact clientele over the phone and sell the idea that we offer a range of other services other than their purchases. My role in marketing is to offer ideas to the directors on how to improve the business. My role here is full on, being thrown in the deep end on my first day there were so many things for me to learn and gain experience. Over my time here I have learnt many new skills as well as experience, one example being multitasking.

### **ADMINISTRATION ASSISTANT – BRISBANE BMW**

Nov 2013 – Present (Seasonal)

In 2012 I participated in two weeks of work experience, in which I worked in all departments of Brisbane BMW. When applying for a position I was appointed administration assistant, which made me a casual employee who was a 'floater'. What this meant was that I would work in all aspects of Brisbane BMW from Service, Sales, Marketing, Finance and Valet.

### **SALES – JBHIFI LIMITED**

Nov 2012 – January 2014

JBHIFI Carindale was a step up in the retail world, having stricter sales targets, larger amounts of dollar sales and more complex ways of selling, including warranties and movements on prices. Here I learnt how to read customer behavior as well as learning many different ways to approach customers, ultimately being able to take control of the sale. Although I moved all throughout the store I was placed within portables; cameras, headphones and docking stations. As a casual employee, in November 2013 I was appointed head of headphones and docking stations, which lead me to take control and make the department appealing to customers. I have learnt many skills throughout JBHIFI, including product knowledge and sales techniques.

### **SALES ASSISTANT – REBEL SPORT**

Jan 2011 - Dec 2012

Rebel Sport Carindale was my first casual job in Retail Sales, working in the Fitness and Shoe department as a sales representative. Rebel Sport introduced sales targets, complex software programming, organizational skills, customer relations, training new employees and department planning. In 2011 and 2012 I received the Australian Customer Service award through all Rebel Sport and Amart All Sports in Australia.

### **CASHIER – WOOLWORTHS LIMITED**

Feb 2009-May 2011

Woolworths Carindale was my first job; I worked in various departments including the registers, the deli, fresh food and promotional products. Here I learnt confidence with customers, customer satisfaction, teamwork, professional standards, handling money.

## EDUCATION UNIVERSITY OF QUEENSLAND – ARTS

Currently I am completing a bachelor of ARTS at the University of Queensland until Semester two 2014. Then I am transferring into a bachelor of Commerce majoring in finance and accounting.

## VILLANOVA COLLEGE – COOPAROO – HIGH SCHOOL

In 2013 I graduated at Villanova College, an all boys school in Cooparoo, Brisbane. Throughout my eight years at Villanova I participated in many sports, ministry groups, debating and even music. I was the type of individual that made a stance within the school, nominated treasure for the Student Council in 2013 as well as raising \$6000 for children with cancer in 2012. Villanova had a major segment building my character from a boy to young man.

## BSB110 QUEENSLAND UNIVERSITY OF TECHNOLOGY – GARDENS POINT – ACCOUNTING

In 2013, while completing grade 12, I successfully completed the QUT START Program. The program consisted of high school students participating in a real university courses. I participated in BSB110, an Accounting course, which gave me a full understanding of university accounting, much different from high school.

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**LEADERSHIP & TEAMWORK** I believe that I have resilient leadership skills, able to guide a team to success though convincing communication, enforcing policies and taking other opinions on board. Additionally as a team member I work well with others by contributing relevant outlooks as well as spreading workflow evenly.

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## REFERENCES

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