

The ToolStats team also had an opportunity to exhibit their new "ToolStats 4.0" product initiative at the show, which includes solutions to help companies move their tools thru the validation and launch process more efficiently. Features include; built-in CAD and simulation viewers, design file revision log, customizable qualification forms, various scientific molding tests, and alerts to make sure the entire supply chain is aware of the current status of a program. The team is actively looking for customers and partners to help co-develop these new solutions with.



The product development team did a fantastic job managing these two development projects, and was able to design and build mock-ups for both RJG Stats and ToolStats 4.0 in a matter of weeks. This allowed the business team to demonstrate these new ideas live at NPE; which definitely created some buzz at the show. Oh yeah, a design refresh of both our iOS and Android mobile apps were also built and published prior to the show as well. Great work by the product team to get this all accomplished with tight deadlines, and a lot of eyes on the projects.

Q2 also brought a handful of new companies to the roster of ToolStats users. Edwards Lifesciences; which is a global top 50 medical manufacturing company, signed their first service agreement and is currently rolling out the product across their



supply chain. Inalfa Roof Systems is now an official ToolStats customer, and will be requiring it on new tools moving forward. The account management team also on-boarded 4 new Magna Exteriors divisions, bringing the total number of Magna plants using ToolStats to 25. The new divisions include two plants in Mexico, Magna Celaya and Decoplas, and two plants in China, Magna MCC Wuhu and Shanghai. Needless to say, the value of ToolStats is spreading, and the number of users being onboarded continues to grow at a rapid pace.

We're looking forward to carrying this momentum into the second half of the year, and continue our mission of helping companies better manage and track their tooling information.

Sean Brollev

Business Development Manager