

# Matrix games

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# Coin Poker

# Game Theory

- ▶ We have mostly looked at *combinatorial game theory*, which is the study of simple, deterministic games.
- ▶ Today we will spend a little time looking at *classic game theory* or *economic games*.

# Today

- ▶ The structure of today is to play and analyse some simple games.
- ▶ The conclusion of the analysis will probably not surprise you if you have played the game a bit.
- ▶ But the point is to see a method of analysis that can be applied to more complicated games.

# Play a game: Coin Poker

Play in pairs. Play proceeds as follows

1. Both players put one token in the pot and each toss a coin,\* but do not share the outcome.

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\*Or somehow generate 50/50 outcomes, for example put “toss a coin” into a search engine.

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2. Player 1 moves. They either:
  - ▶ fold, ending the game and giving the pot to player 2; or,
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2. Player 1 moves. They either:
  - ▶ fold, ending the game and giving the pot to player 2; or,
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3. Player 2 moves. They either:
  - ▶ fold, ending the game and giving the pot to player 1; or,
  - ▶ bet 2 more tokens.

---

\*Or somehow generate 50/50 outcomes, for example put “toss a coin” into a search engine.

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3. Player 2 moves. They either:
  - ▶ fold, ending the game and giving the pot to player 1; or,
  - ▶ bet 2 more tokens.
4. Both coin tosses are revealed.
  - ▶ If both players have the same coin toss, the pot is split between them;
  - ▶ otherwise, the player who tossed heads wins the entire pot.

---

\*Or somehow generate 50/50 outcomes, for example put “toss a coin” into a search engine.



# Classic game theory

# History

- ▶ The origins of modern game theory are in a paper *On the Theory of Games of Strategy* by John von Neumann in 1928.
- ▶ Famous developments were made in analysis of two-person zero-sum games in economics by von Neumann and others in the 1940s and 1950s.
- ▶ Later applications were found starting in the 1970s in biology.

# Some terminology

- ▶ Typically, we might consider *simultaneous* games (players play at the same time) without *perfect information* (players don't know everything about the game in play).
- ▶ Games might be:
  - ▶ *Zero-sum*: choices by players can neither increase nor decrease the available resources; one player's win is the other's loss. (Opposite: *Non-zero-sum*.)
  - ▶ *Symmetric*: payoffs depend on the competing strategies, not who is playing them. (Opposite: *Asymmetric*.)

# More terminology

- ▶ A game typically specifies:
  - ▶ the *players* of the game;
  - ▶ the *actions* or *strategies* available to each player at each stage; and,
  - ▶ the *payoffs* for each outcome (positive or negative values), which are what a player gains or loses from this outcome.
- ▶ Often the payoffs for two players are represented as a pair  $(a, b)$ , where  $a$  is the payoff for player 1 and  $b$  is the payoff for player 2.

# Payoffs

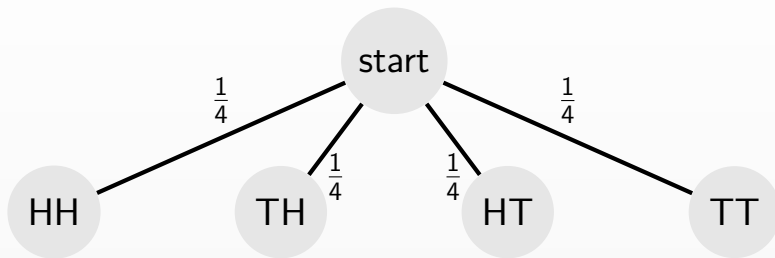
# Coin Poker

- ▶ Coin Poker:
  - ▶ involves two players, 1 and 2;
  - ▶ strategies are related to whether a player chooses to bet or fold.
- ▶ Coin Poker is:
  - ▶ not exactly simultaneous, but players do not have perfect information;
  - ▶ zero-sum (either Player 1 takes the pot, or Player 2 does, or the pot is split between them);
  - ▶ asymmetric (because Player 1 moves before Player 2).
- ▶ Let's think about payoffs.

# Outcomes and payoffs

- ▶ We wish to think about strategies – ways each player can approach playing the game.
- ▶ First, we need to think about the outcomes that occur when players make particular choices.

# Coin Poker game tree – first move

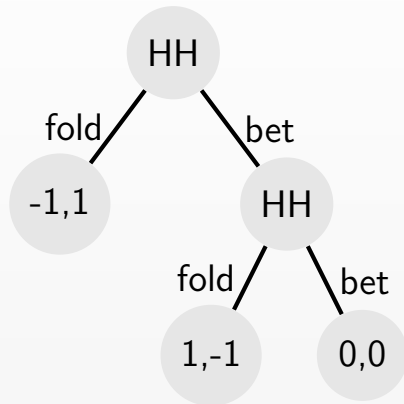




# Coin Poker game tree – HH

Player 1:

Player 2:



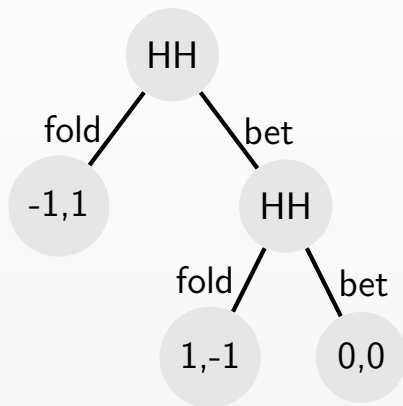
# Coin Poker game tree – HH

Exercise:

- Make the rest of the game tree for the TH, HT and TT situations.

Player 1:

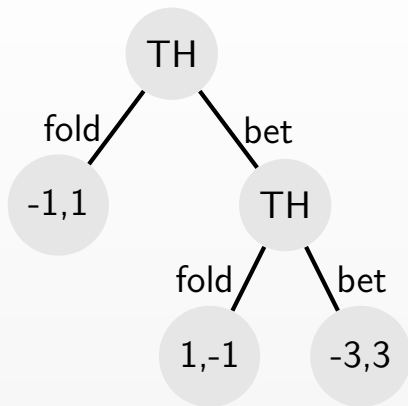
Player 2:



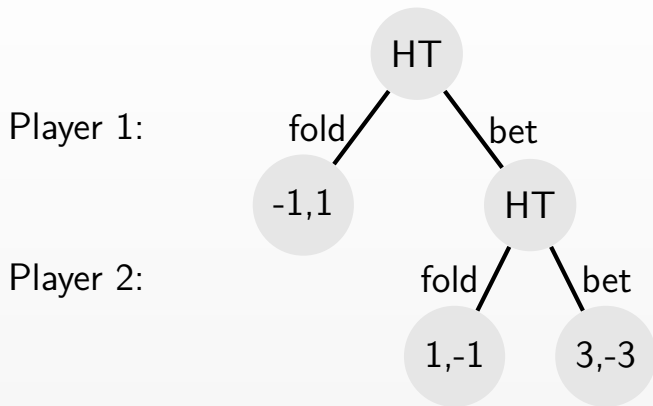
# Coin Poker game tree – TH

Player 1:

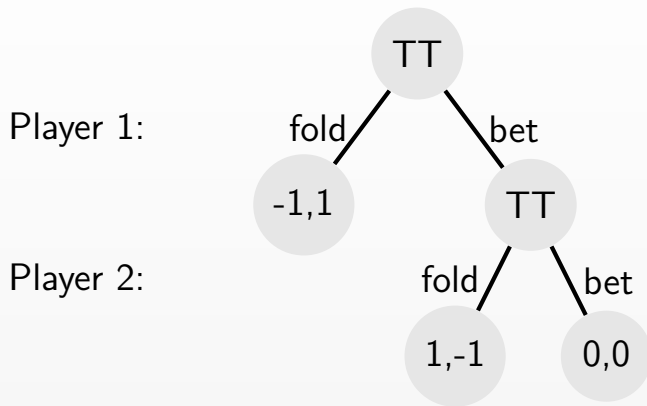
Player 2:



# Coin Poker game tree – HT



# Coin Poker game tree – TT



# Expectation

# Strategies

- ▶ Say the players choose their strategies ahead of the game.
- ▶ Assuming rational play, let's consider four strategies for each player:
  - ▶ always bet;
  - ▶ never bet;
  - ▶ only H: bet if and only if you've thrown heads;
  - ▶ only T: bet if and only if you've thrown tails.

# Expected outcomes

- ▶ Suppose a strategy leads to  $i$  possible outcomes  $x_i$ .
- ▶ Suppose outcome  $x_i$  occurs with probability  $p_i$ .
- ▶ Then the player's *expected outcome* is given by

$$\sum_i p_i x_i.$$



# Example

- ▶ You give me £1 and choose a card at random from a standard deck of playing cards.
- ▶ I give you £10 if and only if you draw the Queen of Hearts.

# Example

- ▶ You give me £1 and choose a card at random from a standard deck of playing cards.
- ▶ I give you £10 if and only if you draw the Queen of Hearts.
- ▶ So you expect to be 'up' £9 in one time out of 52, and 'down' £1 the rest of the time.

# Example

- ▶ You give me £1 and choose a card at random from a standard deck of playing cards.
- ▶ I give you £10 if and only if you draw the Queen of Hearts.
- ▶ So you expect to be 'up' £9 in one time out of 52, and 'down' £1 the rest of the time.
- ▶ Your expected outcome is therefore

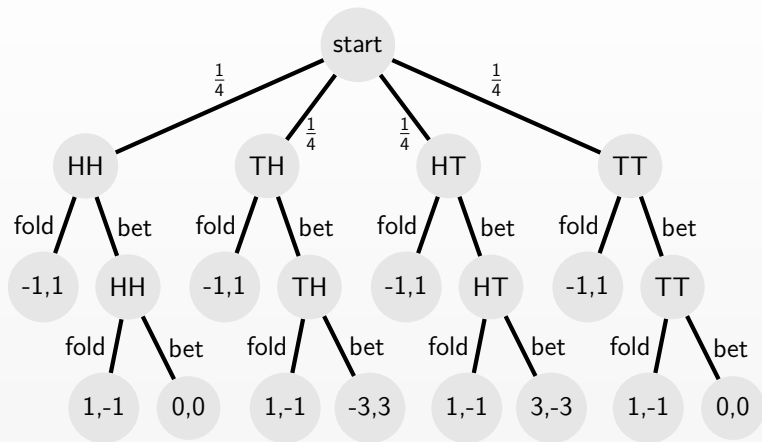
$$9 \times \frac{1}{52} + -1 \times \frac{51}{52} \approx -0.81$$

i.e. on average you expect to lose 81p playing this game.

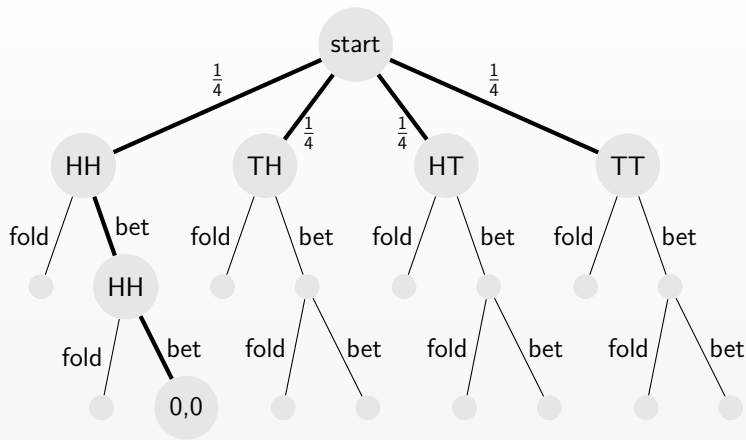
# Back to Coin Poker

- ▶ Let's consider the outcome of the situation where the players play these strategies:
  - ▶ Player 1 'always bet';
  - ▶ Player 2 'only H'.
- ▶ The outcomes for each player of these strategies depends how the coin tosses turned out.
- ▶ We can examine the possible outcomes to calculate the expected outcome.

e.g. Player 1 'always bet', player 2 'only H'

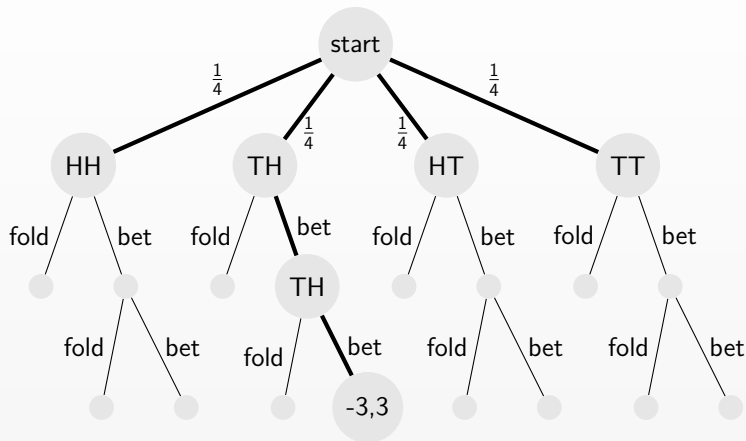


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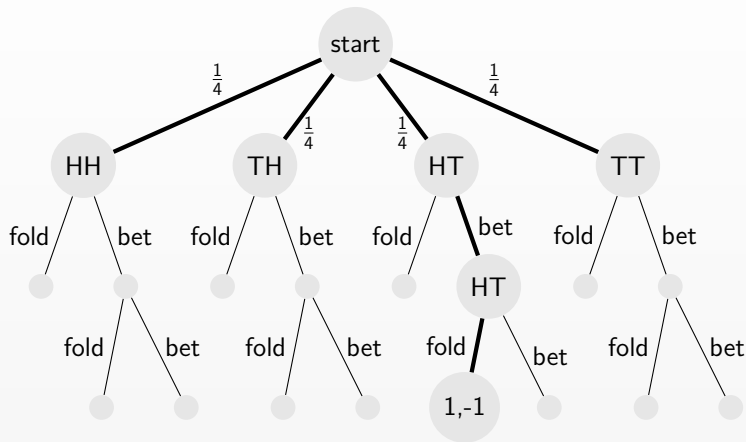
► So if the players throw HH, the outcome will be (0,0).

e.g. Player 1 'always bet', player 2 'only H'



► So if the players throw TH, the outcome will be (-3,3).

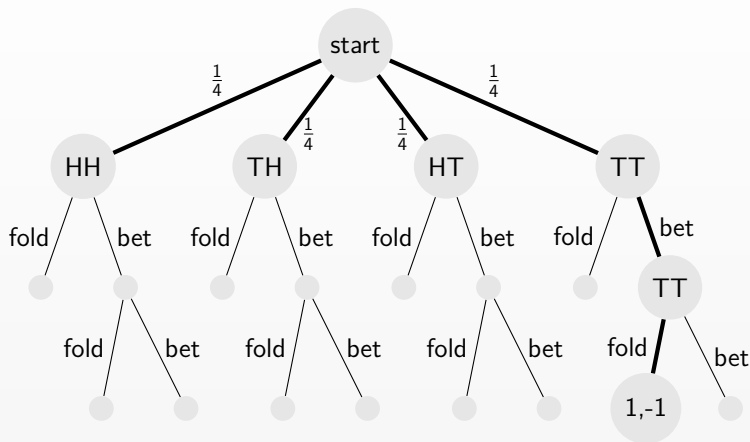
e.g. Player 1 'always bet', player 2 'only H'



► So if the players throw HT, the outcome will be (1,-1).



e.g. Player 1 'always bet', player 2 'only H'



► So if the players throw TT, the outcome will be (1,-1).

e.g. Player 1 'always bet', player 2 'only H'

| throw | probability   | outcome |
|-------|---------------|---------|
| HH    | $\frac{1}{4}$ | (0,0)   |
| TH    | $\frac{1}{4}$ | (-3,3)  |
| HT    | $\frac{1}{4}$ | (1,-1)  |
| TT    | $\frac{1}{4}$ | (1,-1)  |

- Putting this together, the expected outcomes from these strategies are:

$$\text{Player 1: } \frac{1}{4} \times 0 + \frac{1}{4} \times -3 + \frac{1}{4} \times 1 + \frac{1}{4} \times 1 = -\frac{1}{4};$$

e.g. Player 1 'always bet', player 2 'only H'

| throw | probability   | outcome |
|-------|---------------|---------|
| HH    | $\frac{1}{4}$ | (0,0)   |
| TH    | $\frac{1}{4}$ | (-3,3)  |
| HT    | $\frac{1}{4}$ | (1,-1)  |
| TT    | $\frac{1}{4}$ | (1,-1)  |

- Putting this together, the expected outcomes from these strategies are:

$$\begin{aligned}\text{Player 1: } & \frac{1}{4} \times 0 + \frac{1}{4} \times -3 + \frac{1}{4} \times 1 + \frac{1}{4} \times 1 = -\frac{1}{4}; \\ \text{Player 2: } & \frac{1}{4} \times 0 + \frac{1}{4} \times 3 + \frac{1}{4} \times -1 + \frac{1}{4} \times -1 = \frac{1}{4}.\end{aligned}$$

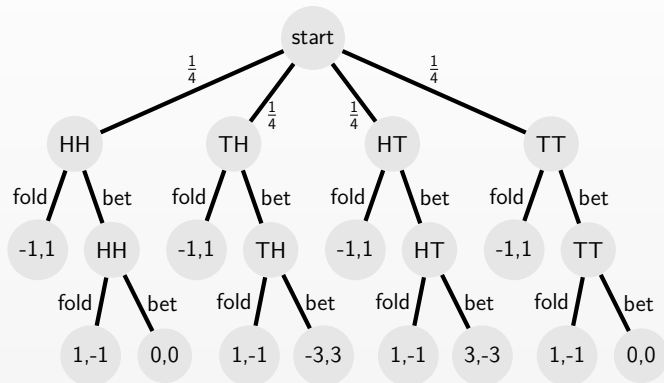
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| throw | probability   | outcome |
|-------|---------------|---------|
| HH    | $\frac{1}{4}$ | (0,0)   |
| TH    | $\frac{1}{4}$ | (-3,3)  |
| HT    | $\frac{1}{4}$ | (1,-1)  |
| TT    | $\frac{1}{4}$ | (1,-1)  |

- i.e., the expected outcome from this pair of strategies can be expressed as the payoff  $(-\frac{1}{4}, \frac{1}{4})$ .

► Exercise<sup>†</sup>: Work out the payoffs for the following:

1. Player 1 'always bet', Player 2 'always bet';
2. Player 1 'always bet', Player 2 'never bet';
3. Player 1 'always bet', Player 2 'only T';
4. Player 1 'only H', Player 2 'only T'.



<sup>†</sup>If you finish: how many of the 16 can you work out?

# Answers

1. Player 1 'always bet', Player 2 'always bet':  $(0, 0)$ ;
2. Player 1 'always bet', Player 2 'never bet':  $(1, -1)$ ;
3. Player 1 'always bet', Player 2 'only T':  $(\frac{5}{4}, -\frac{5}{4})$ ;
4. Player 1 'only H', Player 2 'only T':  $(\frac{1}{2}, -\frac{1}{2})$ .

# Payoff matrices

# Payoff matrix

- ▶ A game can be represented in a *payoff matrix*.
- ▶ Here is a two-player game where each player has two strategies and
  - ▶  $a$ ,  $b$ ,  $c$  and  $d$  are the payoffs for Player 1 in the four scenarios.
  - ▶  $w$ ,  $x$ ,  $y$  and  $z$  are the payoffs for Player 2, similarly.

|          |            | Player 2   |            |
|----------|------------|------------|------------|
|          |            | Strategy 1 | Strategy 2 |
| Player 1 | Strategy 1 | $(a, w)$   | $(b, x)$   |
|          | Strategy 2 | $(c, y)$   | $(d, z)$   |



# Our Coin Poker strategies in a payoff matrix

|          |            | Player 2                      |           |                               |                               |
|----------|------------|-------------------------------|-----------|-------------------------------|-------------------------------|
|          |            | Always bet                    | Never bet | Only H                        | Only T                        |
| Player 1 | Always bet | $(0, 0)$                      | $(1, -1)$ | $(-\frac{1}{4}, \frac{1}{4})$ | $(\frac{5}{4}, -\frac{5}{4})$ |
|          | Never bet  | $(-1, 1)$                     | $(-1, 1)$ | $(-1, 1)$                     | $(-1, 1)$                     |
|          | Only H     | $(\frac{1}{4}, -\frac{1}{4})$ | $(0, 0)$  | $(-\frac{1}{4}, \frac{1}{4})$ | $(\frac{1}{2}, -\frac{1}{2})$ |
|          | Only T     | $(-\frac{5}{4}, \frac{5}{4})$ | $(0, 0)$  | $(-1, 1)$                     | $(-\frac{1}{4}, \frac{1}{4})$ |

# Dominance

# Dominance

- ▶ We say that player 1's strategy of row  $i$  *dominates* their strategy of row  $k$  if every entry in row  $i$  is greater than or equal to the corresponding entry in row  $k$ .
- ▶ i.e. in any circumstances, they would be better playing strategy  $i$  than strategy  $k$ .
- ▶ And similarly for player 2 with columns.

# Dominance: example

- For example, consider this game

|          |   | Player 2  |           |
|----------|---|-----------|-----------|
|          |   | D         | E         |
| Player 1 | A | $(2, -2)$ | $(1, -1)$ |
|          | B | $(3, -3)$ | $(0, 0)$  |
|          | C | $(-1, 1)$ | $(0, 0)$  |

- For every option in strategy C, Player 1 would be better off using strategy A.
- So we say Player 1's strategy A *dominates* strategy C.

# Dominance: example

- ▶ Consequently, we can safely remove strategy C as it will never be used. This gives a simpler game to analyse.

|          |   | Player 2  |           |
|----------|---|-----------|-----------|
|          |   | D         | E         |
| Player 1 | A | $(2, -2)$ | $(1, -1)$ |
|          | B | $(3, -3)$ | $(0, 0)$  |

- ▶ Looking at the columns, we see that Player 2 is always better off playing strategy E.
- ▶ So we say that strategy E *dominates* strategy D, and we remove strategy D.

# Dominance: example

- We are now left with only one possible outcome for this game,

|          |   | Player 2  |  |
|----------|---|-----------|--|
|          |   | E         |  |
| Player 1 | A | $(1, -1)$ |  |
|          | B | $(0, 0)$  |  |

- Now, Player 1 will play strategy A and the outcome of this game will be  $(1, -1)$ .

# Dominance

- ▶ This process is called *iterative removal of dominated strategies* and can help clarify a game by removing outcomes that would not occur.

# Back to our Coin Poker strategies...

- Exercise: Apply iterative removal of dominated strategies to this game.

|          |            | Player 2                      |           |                               |                               |
|----------|------------|-------------------------------|-----------|-------------------------------|-------------------------------|
|          |            | Always bet                    | Never bet | Only H                        | Only T                        |
| Player 1 | Always bet | $(0, 0)$                      | $(1, -1)$ | $(-\frac{1}{4}, \frac{1}{4})$ | $(\frac{5}{4}, -\frac{5}{4})$ |
|          | Never bet  | $(-1, 1)$                     | $(-1, 1)$ | $(-1, 1)$                     | $(-1, 1)$                     |
|          | Only H     | $(\frac{1}{4}, -\frac{1}{4})$ | $(0, 0)$  | $(-\frac{1}{4}, \frac{1}{4})$ | $(\frac{1}{2}, -\frac{1}{2})$ |
|          | Only T     | $(-\frac{5}{4}, \frac{5}{4})$ | $(0, 0)$  | $(-1, 1)$                     | $(-\frac{1}{4}, \frac{1}{4})$ |



# Back to our Coin Poker strategies...

|          |            | Player 2                      |           |                               |                               |
|----------|------------|-------------------------------|-----------|-------------------------------|-------------------------------|
|          |            | Always bet                    | Never bet | Only H                        | Only T                        |
| Player 1 | Always bet | $(0, 0)$                      | $(1, -1)$ | $(-\frac{1}{4}, \frac{1}{4})$ | $(\frac{5}{4}, -\frac{5}{4})$ |
|          | Never bet  | $(-1, 1)$                     | $(-1, 1)$ | $(-1, 1)$                     | $(-1, 1)$                     |
|          | Only H     | $(\frac{1}{4}, -\frac{1}{4})$ | $(0, 0)$  | $(-\frac{1}{4}, \frac{1}{4})$ | $(\frac{1}{2}, -\frac{1}{2})$ |
|          | Only T     | $(-\frac{5}{4}, \frac{5}{4})$ | $(0, 0)$  | $(-1, 1)$                     | $(-\frac{1}{4}, \frac{1}{4})$ |

- Notice that Player 1's strategy 'Only T' is dominated by their 'Always bet'.

# Back to our Coin Poker strategies...

- So we remove Player 1's strategy 'Only T'.

|          |            | Player 2                      |           |                               |                               |
|----------|------------|-------------------------------|-----------|-------------------------------|-------------------------------|
|          |            | Always bet                    | Never bet | Only H                        | Only T                        |
| Player 1 | Always bet | $(0, 0)$                      | $(1, -1)$ | $(-\frac{1}{4}, \frac{1}{4})$ | $(\frac{5}{4}, -\frac{5}{4})$ |
|          | Never bet  | $(-1, 1)$                     | $(-1, 1)$ | $(-1, 1)$                     | $(-1, 1)$                     |
|          | Only H     | $(\frac{1}{4}, -\frac{1}{4})$ | $(0, 0)$  | $(-\frac{1}{4}, \frac{1}{4})$ | $(\frac{1}{2}, -\frac{1}{2})$ |

- In this reduced game, notice that Player 2's 'Only H' dominates all other strategies.

# Back to our Coin Poker strategies...

- So we remove all Player 2's strategies except 'Only H'.

|          |            | Player 2                      |  |
|----------|------------|-------------------------------|--|
|          |            | Only H                        |  |
| Player 1 | Always bet | $(-\frac{1}{4}, \frac{1}{4})$ |  |
|          | Never bet  | $(-1, 1)$                     |  |
|          | Only H     | $(-\frac{1}{4}, \frac{1}{4})$ |  |

- Since Player 1 prefers  $-\frac{1}{4}$  to  $-1$ , their strategy 'Never bet' is dominated by the other two.

# Back to our Coin Poker strategies...

- We remove Player 1's 'Never bet' strategy.

|          |            | Player 2                                 |  |
|----------|------------|--|--|
|          |            | Only H                                   |  |
| Player 1 | Always bet | $\left(-\frac{1}{4}, \frac{1}{4}\right)$ |  |
|          | Only H     | $\left(-\frac{1}{4}, \frac{1}{4}\right)$ |  |

- We conclude that optimal play leads Player 1 to choose either 'Always bet' or 'Only H' and Player 2 to choose 'Only H', with the expected outcome  $\left(-\frac{1}{4}, \frac{1}{4}\right)$ .

# Coin Poker conclusions

- ▶ This is not a good game to be the first player!
- ▶ In fact, it isn't a particularly interesting game.
  - ▶ Player 2 bets only when they have a head (no choice).
  - ▶ Player 1 has a choice to either always bet or bet only when they throw a head, but the outcome doesn't change (the illusion of choice).
- ▶ Real poker has:
  - ▶ a much more complicated probability mechanic than a simple coin toss;
  - ▶ the ability to 'raise', allowing a more iterative betting dynamic – crucially involving bluffing.

# Odds and Evens

# Odds and Evens

- ▶ Play in pairs.
- ▶ Both players at the same time show either one finger or two.
- ▶ If the total number of fingers shown is even, Player 2 gives that number of points to Player 1.
- ▶ If the total number of fingers shown is odd, Player 1 gives that number of points to Player 2.

# Equilibria



# Nash equilibrium

- ▶ A useful concept is the *Nash equilibrium*: a pair of strategies, each of which is the best response to the other.
- ▶ This is the state when no player can gain an advantage by changing their action while the others keep theirs.
- ▶ In some games we see *pure* Nash equilibria – pairs of single (pure) strategies that form an equilibrium.

# Example: driving game


- ▶ Here is a payoff matrix for which side of the road to drive on.
- ▶ Two players are driving in opposite directions towards each other on the same road.

|          |   | Player 2   |            |
|----------|---|------------|------------|
|          |   | L          | R          |
| Player 1 | L | $(1, 1)$   | $(-1, -1)$ |
|          | R | $(-1, -1)$ | $(1, 1)$   |

# Example: driving game

- ▶ One way to find equilibria is:
  - ▶ for each row, highlight the column player's best response;

Player 2


|          |   | L                 | R          |   |
|----------|---|-------------------|------------|---|
| Player 1 | L | $(1, \mathbf{1})$ | $(-1, -1)$ |  |
|          | R | $(-1, -1)$        | $(1, 1)$   |   |

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Player 2

|          |   | L                 | R                 |
|----------|---|-------------------|-------------------|
| Player 1 | L | $(1, \mathbf{1})$ | $(-1, -1)$        |
|          | R | $(-1, -1)$        | $(1, \mathbf{1})$ |




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  - ▶ for each column, highlight the row player's best response;

Player 2

|          |   | L   | R  |
|----------|---|---|--|
| Player 1 | L | ( <span style="background-color: blue; color: white;">1</span> , <span style="background-color: blue; color: white;">1</span> ) | (-1, -1)   |
|          | R | (-1, -1)  | (1, <span style="background-color: blue; color: white;">1</span> ) |




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  - ▶ for each column, highlight the row player's best response;



Player 2

|          |   | L                       | R                       |
|----------|---|-------------------------|-------------------------|
| Player 1 | L | ( <b>1</b> , <b>1</b> ) | (-1, -1)                |
|          | R | (-1, -1)                | ( <b>1</b> , <b>1</b> ) |



# Example: driving game

- ▶ One way to find equilibria is:
  - ▶ for each row, highlight the column player's best response;
  - ▶ for each column, highlight the row player's best response;
  - ▶ entries with both values highlighted represent equilibria.

|          |   | Player 2  |  |
|----------|---|---|--|
|          |   | L   | R  |
| Player 1 | L |  $(1, 1)$ | $(-1, -1)$   |
|          | R | $(-1, -1)$  |  $(1, 1)$ |

# Example: driving game

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  - ▶ for each row, highlight the column player's best response;
  - ▶ for each column, highlight the row player's best response;
  - ▶ entries with both values highlighted represent equilibria.

|          |   | Player 2   |            |
|----------|---|------------|------------|
|          |   | L          | R          |
| Player 1 | L |            | $(-1, -1)$ |
|          | R | $(-1, -1)$ |            |

- ▶ So this game has two equilibria, equally good for either player.
- ▶ (In this game, which happens in practice requires coordination.)



# Exercise: Volunteering game

- ▶ Two friends need to decide who should wash up.
- ▶ Each has two options:
  - ▶ volunteer ( $V$ ) to wash up;
  - ▶ stay silent ( $S$ ) and hope the other person does it.
- ▶ Both want the washing up done, so the outcome where neither person volunteers is bad.
- ▶ But both would rather the other person did it.
- ▶ If both volunteer, they flip a coin to decide who will do the washing up.

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- ▶ But both would rather the other person did it.
- ▶ If both volunteer, they flip a coin to decide who will do the washing up.

|          |     | Player 2     |            |
|----------|-----|--------------|------------|
|          |     | $S$          | $V$        |
| Player 1 | $S$ | $(-10, -10)$ | $(2, -2)$  |
|          | $V$ | $(-2, 2)$    | $(-1, -1)$ |


# Exercise: Volunteering game

- Look at the rows and columns and work out the equilibria options in this game.

|          |   | Player 2     |            |
|----------|---|--------------|------------|
|          |   | S            | V          |
| Player 1 | S | $(-10, -10)$ | $(2, -2)$  |
|          | V | $(-2, 2)$    | $(-1, -1)$ |


# Answer: Volunteering game

|          |   | Player 2     |            |
|----------|---|--------------|------------|
|          |   | S            | V          |
| Player 1 | S | $(-10, -10)$ | $(2, -2)$  |
|          | V | $(-2, 2)$    | $(-1, -1)$ |




# Answer: Volunteering game

|          |   | Player 2     |            |
|----------|---|--------------|------------|
|          |   | S            | V          |
| Player 1 | S | $(-10, -10)$ | $(2, -2)$  |
|          | V | $(-2, 2)$    | $(-1, -1)$ |




# Answer: Volunteering game

|          |   | Player 2     |            |
|----------|---|--------------|------------|
|          |   | S            | V          |
| Player 1 | S | $(-10, -10)$ | $(2, -2)$  |
|          | V | $(-2, 2)$    | $(-1, -1)$ |



# Answer: Volunteering game

|          |   | Player 2                    |                             |
|----------|---|-----------------------------|-----------------------------|
|          |   | S                           | V                           |
| Player 1 | S | $(-10, -10)$                | $(\mathbf{2}, \mathbf{-2})$ |
|          | V | $(\mathbf{-2}, \mathbf{2})$ | $(-1, -1)$                  |



# Answer: Volunteering game

|          |   | Player 2     |            |
|----------|---|--------------|------------|
|          |   | S            | V          |
| Player 1 | S | $(-10, -10)$ | $(2, -2)$  |
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# Answer: Volunteering game

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|          |   | S            | V          |
| Player 1 | S | $(-10, -10)$ | $(2, -2)$  |
|          | V | $(-2, 2)$    | $(-1, -1)$ |

- So we have two equilibria.
- But neither player really wants to *always* volunteer.
- Which strategy should each player play?

# Mixed strategies

# Mixed strategies

- ▶ In a situation without a pure Nash equilibrium, it is possible to obtain a Nash equilibrium using *mixed strategies*, in which each player plays different strategies with some probability.
- ▶ We are looking for a combination of strategies for Player 1 so that Player 2 gets the same payoff no matter what they do, and vice versa.

# Example: Volunteering game

|          |   | Player 2     |            |
|----------|---|--------------|------------|
|          |   | S            | V          |
| Player 1 | S | $(-10, -10)$ | $(2, -2)$  |
|          | V | $(-2, 2)$    | $(-1, -1)$ |

- We can obtain two matrices, one giving the payoffs for Player 1 (**R** for rows) and one for Player 2 (**C** for columns).

$$\mathbf{R} = \begin{bmatrix} -10 & 2 \\ -2 & -1 \end{bmatrix}$$

$$\mathbf{C} = \begin{bmatrix} -10 & -2 \\ 2 & -1 \end{bmatrix}$$

# Example: Volunteering game

► Say:

- Player 1 plays  $S$  with probability  $p$  (and so plays  $V$  with probability  $1 - p$ );
- Player 2 plays  $S$  with probability  $q$  (and so plays  $V$  with probability  $1 - q$ ).

# Example: Volunteering game

► Say:

- Player 1 plays  $S$  with probability  $p$  (and so plays  $V$  with probability  $1 - p$ );
- Player 2 plays  $S$  with probability  $q$  (and so plays  $V$  with probability  $1 - q$ ).

► So let

$$\mathbf{p} = [p \quad 1 - p] \quad \& \quad \mathbf{q} = \begin{bmatrix} q \\ 1 - q \end{bmatrix}$$

# Example: Volunteering game

► Say:

- Player 1 plays  $S$  with probability  $p$  (and so plays  $V$  with probability  $1 - p$ );
- Player 2 plays  $S$  with probability  $q$  (and so plays  $V$  with probability  $1 - q$ ).

► So let

$$\mathbf{p} = [p \quad 1 - p] \quad \& \quad \mathbf{q} = \begin{bmatrix} q \\ 1 - q \end{bmatrix}$$

► Then

- the expected outcome for Player 1 is  $\mathbf{pRq}$ ;
- the expected outcome for Player 2 is  $\mathbf{pCq}$ ;

# Example: Volunteering game

- ▶ For an equilibrium, we are looking for a situation where:
  1. Player 1 chooses values for  $\mathbf{p}$  such that Player 2 gets the same payoff no matter what they choose for  $\mathbf{q}$ .
  2. Player 2 chooses values for  $\mathbf{q}$  such that Player 1 gets the same payoff no matter what they choose for  $\mathbf{p}$ .



# Example: Volunteering game

- ▶ For an equilibrium, we are looking for a situation where:
  1. Player 1 chooses values for  $\mathbf{p}$  such that Player 2 gets the same payoff no matter what they choose for  $\mathbf{q}$ .
  2. Player 2 chooses values for  $\mathbf{q}$  such that Player 1 gets the same payoff no matter what they choose for  $\mathbf{p}$ .
- ▶ For 1: the expected outcome for Player 2 is  $\mathbf{pCq}$ , so we are looking for the values of the entries in  $\mathbf{pC}$  to be the same.

# Example: Volunteering game

- ▶ For an equilibrium, we are looking for a situation where:
  1. Player 1 chooses values for  $\mathbf{p}$  such that Player 2 gets the same payoff no matter what they choose for  $\mathbf{q}$ .
  2. Player 2 chooses values for  $\mathbf{q}$  such that Player 1 gets the same payoff no matter what they choose for  $\mathbf{p}$ .
- ▶ For 1: the expected outcome for Player 2 is  $\mathbf{pCq}$ , so we are looking for the values of the entries in  $\mathbf{pC}$  to be the same.
- ▶ For 2: similarly, for Player 1's choice of  $\mathbf{p}$  to make no difference, we are looking for the values of the entries in  $\mathbf{Rq}$  to be the same.

# Example: Volunteering game

- Considering Player 1's choices to restrict the options for Player 2:

$$\mathbf{pC} = [p \quad 1 - p] \begin{bmatrix} -10 & -2 \\ 2 & -1 \end{bmatrix} = [-12p + 2 \quad -p - 1]$$

# Example: Volunteering game

- ▶ Considering Player 1's choices to restrict the options for Player 2:

$$\mathbf{pC} = [p \quad 1-p] \begin{bmatrix} -10 & -2 \\ 2 & -1 \end{bmatrix} = [-12p + 2 \quad -p - 1]$$

- ▶ Player 2 has the same expected outcome for either strategy if:

$$-12p + 2 = -p - 1 \implies p = \frac{3}{11}$$

## Example: Volunteering game

- ▶ Considering Player 1's choices to restrict the options for Player 2:

$$\mathbf{pC} = [p \quad 1-p] \begin{bmatrix} -10 & -2 \\ 2 & -1 \end{bmatrix} = [-12p + 2 \quad -p - 1]$$

- ▶ Player 2 has the same expected outcome for either strategy if:

$$-12p + 2 = -p - 1 \implies p = \frac{3}{11}$$

- ▶ This suggests Player 1 should stay silent  $\frac{3}{11}$  of the time and volunteer  $\frac{8}{11}$  of the time.

## Example: Volunteering game

- ▶ Similarly for Player 2's choices:

$$\mathbf{Rq} = \begin{bmatrix} -10 & 2 \\ -2 & -1 \end{bmatrix} \begin{bmatrix} q \\ 1 - q \end{bmatrix} = \begin{bmatrix} -12q + 2 \\ -q - 1 \end{bmatrix}$$

- ▶ Player 1 has the same expected outcome for either strategy if:

$$-12q + 2 = -q - 1 \implies q = \frac{3}{11}$$

- ▶ This suggests Player 2 should stay silent  $\frac{3}{11}$  of the time and volunteer  $\frac{8}{11}$  of the time.

# Example: Volunteering game

- The expected outcome for Player 1 (**R**) in this equilibrium is:

$$\begin{bmatrix} \frac{3}{11} & \frac{8}{11} \end{bmatrix} \begin{bmatrix} -10 & 2 \\ -2 & -1 \end{bmatrix} \begin{bmatrix} \frac{3}{11} \\ \frac{8}{11} \end{bmatrix} = -\frac{14}{11}$$

- The expected outcome for Player 2 (**C**) in this equilibrium is:

$$\begin{bmatrix} \frac{3}{11} & \frac{8}{11} \end{bmatrix} \begin{bmatrix} -10 & -2 \\ 2 & -1 \end{bmatrix} \begin{bmatrix} \frac{3}{11} \\ \frac{8}{11} \end{bmatrix} = -\frac{14}{11}$$

# Back to Odds and Evens

- ▶ If the total number of fingers shown is even, Player 1 takes that number of points from Player 2.
- ▶ If the total number of fingers shown is odd, Player 2 takes that number of points from Player 1.

|          |   | Player 2  |           |
|----------|---|-----------|-----------|
|          |   | 1         | 2         |
| Player 1 | 1 | $(2, -2)$ | $(-3, 3)$ |
|          | 2 | $(-3, 3)$ | $(4, -4)$ |



# Back to Odds and Evens

- ▶ Say Player 1 shows one finger with probability  $p$  and two fingers with probability  $1 - p$ .
- ▶ Say Player 2 shows one finger with probability  $q$  and two fingers with probability  $1 - q$ .
- ▶ What values of  $p$  and  $q$  create a Nash equilibrium?
- ▶ What are the expected outcomes for each player?

|          |   | Player 2  |           |
|----------|---|-----------|-----------|
|          |   | 1         | 2         |
| Player 1 | 1 | $(2, -2)$ | $(-3, 3)$ |
|          | 2 | $(-3, 3)$ | $(4, -4)$ |

# Answer: Odds and Evens

- Start by obtaining two matrices, one giving the payoffs for Player 1 (**R** for rows) and one for Player 2 (**C** for columns).

$$\mathbf{R} = \begin{bmatrix} 2 & -3 \\ -3 & 4 \end{bmatrix}$$

$$\mathbf{C} = \begin{bmatrix} -2 & 3 \\ 3 & -4 \end{bmatrix}$$

# Answer: Odds and Evens

- ▶ Start by obtaining two matrices, one giving the payoffs for Player 1 (**R** for rows) and one for Player 2 (**C** for columns).

$$\mathbf{R} = \begin{bmatrix} 2 & -3 \\ -3 & 4 \end{bmatrix} \qquad \mathbf{C} = \begin{bmatrix} -2 & 3 \\ 3 & -4 \end{bmatrix}$$

- ▶ Then we require the entries of  $\mathbf{pC}$  to be the same and the entries of  $\mathbf{Rq}$  to be the same.

# Answer: Odds and Evens

- Consider Player 1's choices:

$$\mathbf{pC} = [p \quad 1-p] \begin{bmatrix} -2 & 3 \\ 3 & -4 \end{bmatrix} = [3-5p \quad 7p-4]$$

- Player 2 has the same expected outcome for either strategy if:

$$3-5p = 7p-4 \implies p = \frac{7}{12}$$

- This suggests Player 1 should show one finger  $\frac{7}{12}$  of the time and two fingers  $\frac{5}{12}$  of the time.

# Answer: Odds and Evens

- ▶ Consider Player 2's strategy  $\begin{bmatrix} q \\ 1 - q \end{bmatrix}$ .

$$\begin{bmatrix} 2 & -3 \\ -3 & 4 \end{bmatrix} \begin{bmatrix} q \\ 1 - q \end{bmatrix} = \begin{bmatrix} 5q - 3 \\ 4 - 7q \end{bmatrix}$$

- ▶ Player 1 has the same expected outcome for either strategy if:

$$5q - 3 = 4 - 7q \implies q = \frac{7}{12}$$

- ▶ This suggests Player 2 should show one finger  $\frac{7}{12}$  of the time and two fingers  $\frac{5}{12}$  of the time.

# Answer: Odds and Evens

- Expected outcome for Player 1 (**R**) is:

$$\begin{bmatrix} \frac{7}{12} & \frac{5}{12} \end{bmatrix} \begin{bmatrix} 2 & -3 \\ -3 & 4 \end{bmatrix} \begin{bmatrix} \frac{7}{12} \\ \frac{5}{12} \end{bmatrix} = -\frac{1}{12}$$

- Expected outcome for Player 2 (**C**) is:

$$\begin{bmatrix} \frac{7}{12} & \frac{5}{12} \end{bmatrix} \begin{bmatrix} -2 & 3 \\ 3 & -4 \end{bmatrix} \begin{bmatrix} \frac{7}{12} \\ \frac{5}{12} \end{bmatrix} = \frac{1}{12}$$

# Answer: Odds and Evens

- ▶ This analysis suggests both players should show one finger  $\frac{7}{12}$  of the time and two fingers  $\frac{5}{12}$  of the time.
- ▶ Even though this represents an equilibrium (the best response of each player), the game works in favour of Player 2 on average they take  $\frac{1}{12}$  points from Player 1.