PABLO D. SAGARNA PROIETTI
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Director of Solution Architecture with extensive experience in designing and implementing high-impact technology solutions focused on business process automation and optimization, systems integration, enterprise architectures, cloud technologies, artificial intelligence, and data governance.

With a background in Computer Engineering and an MBA, I combine a strong technical foundation with strategic business insight, which has enabled me to add value in complex international projects by aligning technology with corporate objectives.

Throughout my career, I have faced demanding challenges across various industries, developing a strong ability to anticipate and resolve problems, manage unforeseen issues, and lead initiatives that drive operational efficiency and innovation. I am distinguished by a holistic vision, strong results orientation, and a deep commitment to technological excellence.

Work Experience

Director Solution Architecture (WSO2)   05/2024-Today
Responsible for the Solutions Architecture team for Spain and Southern Europe. My main challenge is to collaborate with our customers and partners in expanding their technical knowledge of our technology during the complete commercial cycle, offering support in the definition of the AsIs-ToBe architecture, PoCs, demos, RFP responses, presentation of demos at Meetups, Webinars and different other events. I also collaborate with all business areas of the company in defining and implementing the expansion strategy of our products in the region.

Sr. Technical Architect Manager (Accenture)   09/2021-04/2024
Responsible for the delivery of several integration teams; Design the definitive E2E architecture solution based on business requirements; Technical reference for architects and developers; Progress report of customers through "Steercos" and other operational meetings; P&L control; I collaborate with different pre-sales processes for new opportunities; I carry out technical training for new team members. Customers: Vodafone, CMA-CGM, Danone, Naturgy, Fenie and Astara

Regional Sr. Solution Architect Manager (MuleSoft-Salesforce)   01/2019-09/2021
Responsible and technical architectural reference for all LATAM partners. I collaborated in the expansion of the business within the region by defining technical strategies to attract new partners and clients. I collaborated on several implementation projects, being the architectural reference for partners. I participated in leads with a vision of a solution architect. I carried out workshops, debates and technical training for partners and end clients throughout the region.

CTO (Grupo RV)   01/2016-01/2019
Responsible for carrying out the company's digital transformation by implementing an ERP system in the AWS cloud that allowed the company to eliminate 90% of paper use, optimize its processes by 200%, reduce its direct and indirect costs and increase customer satisfaction by 150% regarding the improvement of their response times. I managed a large team of talents (project managers, Architects, Analysts, developers). Increase the company's digital presence by 200%.

Delivery lead, Sr. Solution Architect (IBM)   09/2014-05/2016
Architect responsible for the BPM (Business Process Management) and SOA (Software Oriented Architecture) practice for Global Business Services. I collaborated in the definition of technological solutions based on process automation (BPM), application integration and information governance. I was responsible for the analysis, design, and technical delivery of the solution of two projects for the LATAM region. P&L management. Clients: Rimac, Telecom.

Regional Sr. Solution Architect Manager (Software AG)   08/2012-09/2014
Responsible for defining the E2E architecture of BPM and SOA projects. I expanded the practice together with partners and clients in the LATAM region, being the technical reference. Implement workshops, debates, technical training, POCs. Lead a team of 5 people.

Team lead, Sr. Architect (PampaIT – Capgemini)   04/2009-08/2012

Responsible for the design and implementation of the solution based on BPM and SOA services. I coordinate a dev team. I designed and implemented different frameworks to facilitate developers' productivity. I have applied design patterns in BPM and governance management of SOA services. Customers: HMRC (UK), Citibank (UK)

Team Lead, Sr. Software Engineer (Bee Solutions)   02/2005-05/2009

I have defined and implemented different BPM and SOA software solutions based on the automation of banking business processes. As a member of the BPM global architecture and governance team, I have defined standard rules and procedures to technically implement projects within the bank at a global level and I have taught different workshops and technical sessions to expand the regulations in the different geographies of the bank. Customers: BBVA (Spain) and Santander (Spain)

Sr. Software Engineer (Capsa–Capex S.A)   01/2002-01/2005

I was responsible for carrying out the complete software engineering cycle, understanding the business needs, designing and implementing a technical solution for each particular case.

Sr. Software Engineer (Fuegotech)   01/2001-01/2002

I have participated in the design and implementation of the Fuego BPM product (Oracle BPM later) within the team that implemented the module that was responsible for integrating with other external systems to the product.

Education

Phd Candidate. Politécnica de Madrid, Spain	2023
Executive MBA. IAE Business School. Argentina	2013-2014
Ing. en Informática. Universidad Austral, Spain.	1998-2003

Courses, Certifications and Languages

Languages: Spanish: Native Language; **English**: Proficiency; **Portugues:** Intermediate.

Courses and Certifications: Mastering of LLMs and AI Agents (2025), WSO2 APIM(2024), WSO2 MI(2024), WSO2 IAM(2024), WSO2 Choreo(2024), Machine Learning and Neural Networks(2024); Agile Teams (2024); AWS Cloud Architecture Program (2024); SAP S/4 Hana for Architects (2023); Observability Engineer (2023); Salesforce Architecture Program (2023); MuleSoft Runtime Fabric (2022); MuleSoft API Management (2022); MuleSoft Integration Architect (2022); MuleSoft Platform Architect (2022); MuleSoft Fundamentals Developer (2022); Design Thinking (2022); PMP (2021); Togaf 9.1 (2020); Six Sigma (2020); Course ITIL (2020); Java Certified Programmer (2010)

Technology Stack

TOGAF 9.1[5], Archimate 3.0[5], Enterprise Architect[10], RSA[5], ARIS[5], UML[+20], Java[+20], Python[10], Javascript[+20], .NET[2], C/C++[+20], Scripting Bash[20], PHP[15], AWS Lambdas[5], MySQL[+20], PostreSQL[15], Oracle[10], DB2[2], MongoDB[5], Snowflake[5], AWS Aurora[5], AWS DynamoDB[5], Redis[3], AWS Stack[5], Google[5] y Azure[5], Salesforce[10], Sharepoint[5], ServiceNow[5], Confluence[10], Jira[20], Azure Devops[5], Bitbucket[20], Gitlab[20], Github[20], Jenkins[20], Sonar[10], SAP ECC[1], ISU[1], SAP S/4 Hana[1], MuleSoft[10], Boomi[1], WSO2[3], WSO2 Choreo[2], IAM[2], Asgardeo[1], OSB[10], OBPM[10], WebLogic[10], Tomcat[20], Apache[+20], JBoss[10], Nginx[+15], Gunicorn[+10], IBM Integration Bus[5], IBM BPM[5], Websphere[10], OracleBPA[3], WebMethods[5], Tibco[5], JBPM[5], BonitSoft[5], Bizagi[5], Activiti[5], API Managment (AWS[2], Apigee[1]), MQ Series[5], Kafka[5], Active MQ[5], JMS[5], AWS Kinesis[5], RPA[10], Redes WAN[+20], Ethernet[+20], OpenShift[1], Kubernetes[5], Docker[10], Linux[+20], Centos[+20], Windows Server[+20], Grafana[5], Log4j[+20], JMeter[+20], Sellenium[15], OpenTelemetry[5], HTML[+20], jSON[+15], XML[+20], SQL[+20], Flask[5], FastAPI[5], AngularJS[1], React.js[2], Vue.js[2], WebServices[+10], RAML[10], OpenAPI[10], BPMN[15], Spring[10], Struts[+10], Maven[+20], Ionic 2[1] y Django[1], Machine Learning[1], Neural Networks[1], Pytorch[1], Keras[1], TensorFlow[1], LangChain[1], LLM models (Ollama, Gemini, Claude, GPT)[1], Owasp[5].