

MSIS 2868 – Fall 2015,
The Business of Cloud Computing
Santa Clara University

So how does a cloud look like

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PayPal Inc





PayPal's Cloud Journey

Business Requirements

Goals & Principles

Deliverables

Learnings



Cloud Adoption @ PayPal

- + Havana
- + 12k+ hypervisors
- + 300k+ cores
- + 10+ availability zones
- + 15+ virtual private clouds
- + > 1.6 pb block storage
- + 100% KVM(Kernel-based Virtual Machine)
- + 100% OVS (Open Virtual Switch)

PayPal's OpenStack based private cloud serves 160+M customers for payment, website interactions, mobile and more...

100% of PayPal web-tier and mid-tier services run on OpenStack cloud.



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Business Requirements

Journey to Cloud began in 2012 in response to specific business asks.

Business Agility

- + Reduce time spent between “code to LTS (Long Term Support)”
- + Rapid elasticity (scale up and down as needed)
- + Self-service

Cost Efficiency

- + Standardization
- + Automation

Enhanced Service Quality

- + Superior to the current model



PayPal's Cloud Journey

Business Requirements

Goals & Principles

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Goal: Enable the Developer

- 1 Design/Code
- 2 Build/Test
- 3 Test/Integrate
- 4 Deploy/Monitor



Goal: Enable the Business

- 1 Cloud as the interface for the data center
- 2 Improve resiliency & efficiency of apps
- 3 Lights Out Management (LOM)



Guiding Principles



**Adopt Open Source
Where Possible**



**Avoid Vendor
Lock-In**



**Leverage eBay/PayPal
Inc.-wide
Investments**



PayPal's Cloud Journey

Business Requirements

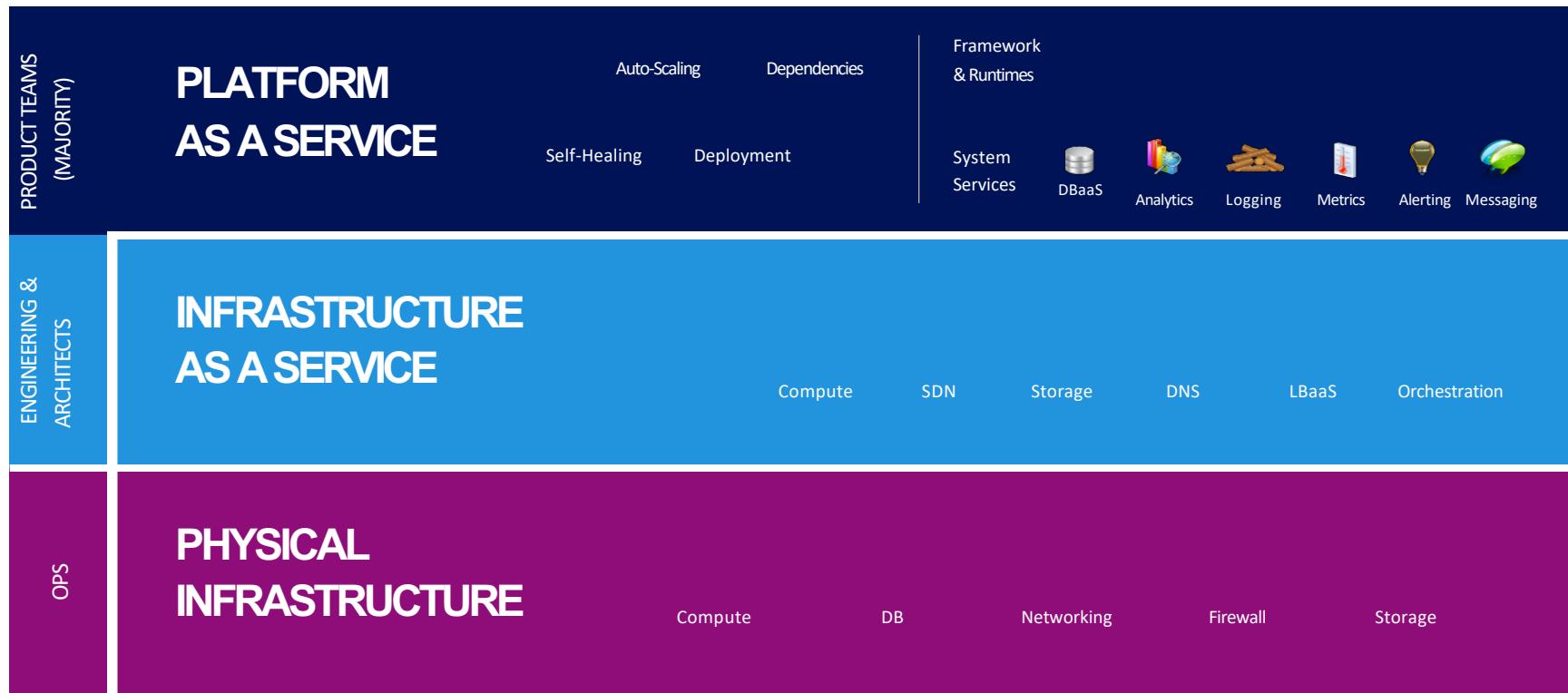
Goals & Principles

Deliverables

Learnings

Cloud Product Suite

(Capabilities Aligned to Customer Needs)





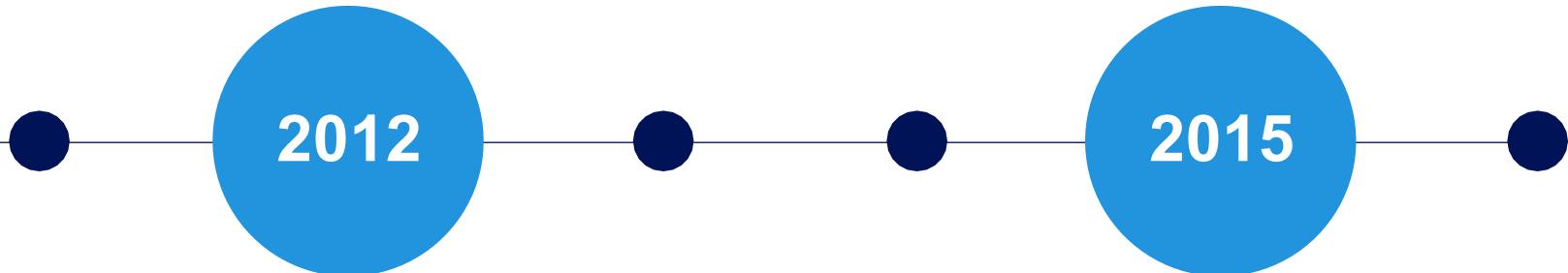
PayPal's Cloud Journey

Business Requirements

Goals & Principles

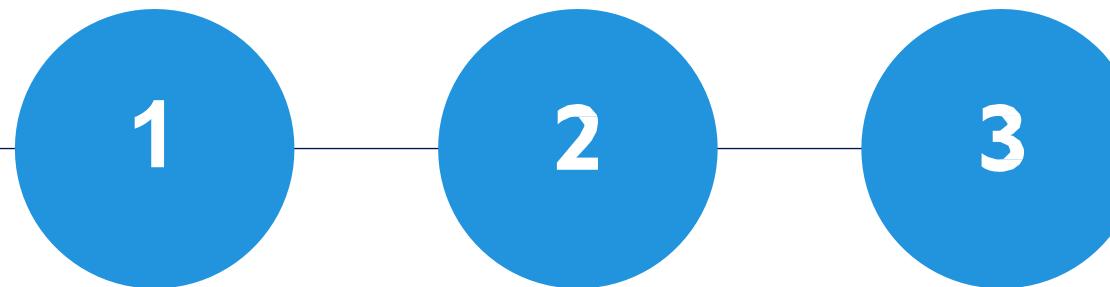
Deliverables

Learnings



- + A Dev/TestCloud
- + Less Than a Rack of Compute
- + Handcrafted by an Engineer
- + Supported by Another Engineer
- + Zero Automation

- + Thousands of Nodes
- + Distributed Across Several AZs
- + Automated
- + Operated 24x7
- + Running the Business



Treat Infrastructure As Code

1

Fully Automate Deployments

Well defined and agreed upon

2

Treat Automation Artifacts Like You Treat Code

Source Control ➔ Code Reviews ➔
Tests ➔ Deployment

3

Take Automation as a Product Feature

Road Map, Sprints, Bugs,
Backlog, Releases

4

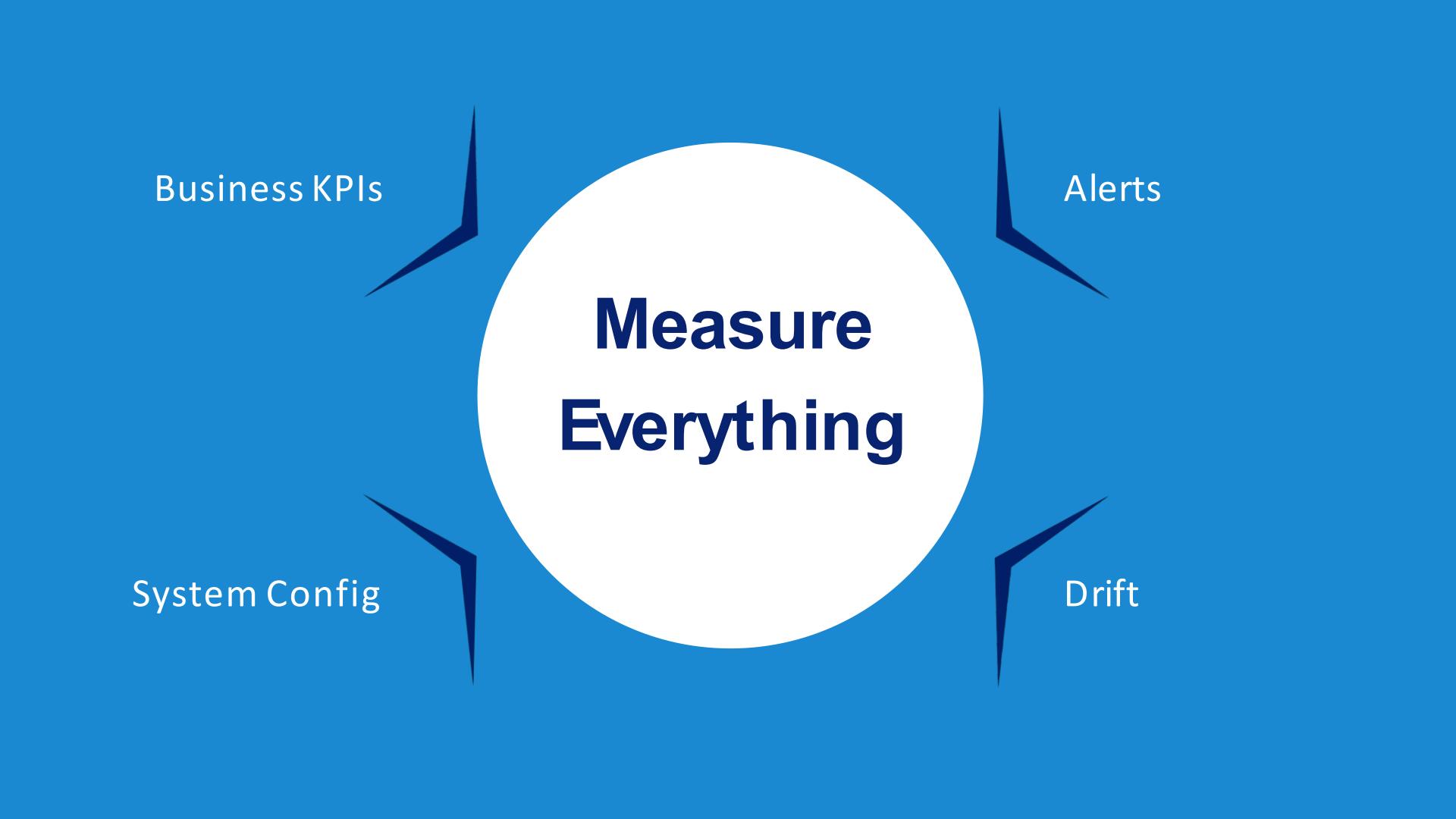
Measure Outcomes with KPIs

Time to Deploy, Time to Recover,
Time to Rollout a Change

```
function startPresentation() {
    if ($app->isMedia)
        set_error('Presentation media not found');
    else if ($app->isSerial)
        startReport();
    else
        startModelFile();
}

if ($app->isSerial)
    $serial = true;
else
    $check = true;

foreach ($app->getSqlTables() as $table) {
    $sql = "SELECT * FROM $table";
    $edit = "UPDATE $table SET ";
    $ext = "DELETE FROM $table WHERE ";
    $file = "CREATE TABLE $table (";
    $move = "RENAME TABLE $table TO ";
}
```



Measure Everything

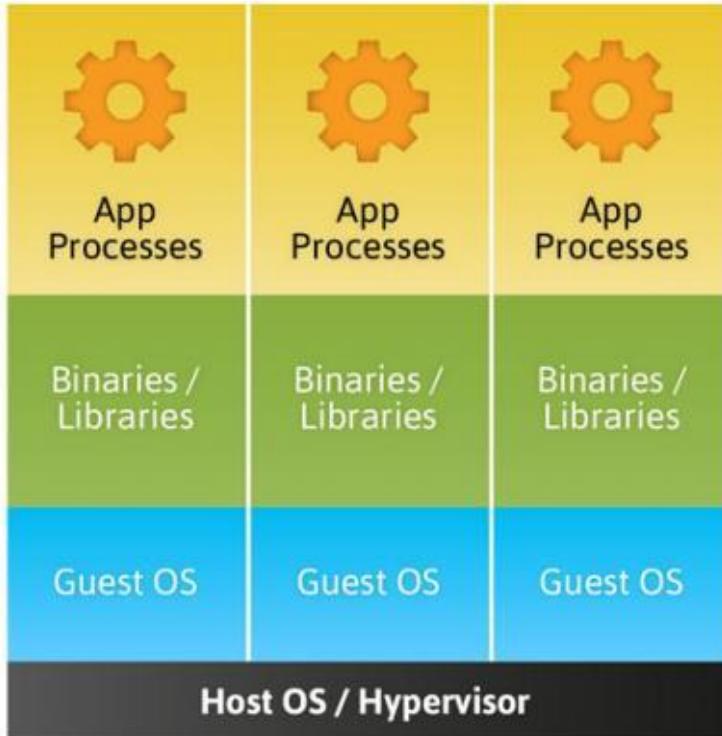
Business KPIs

Alerts

System Config

Drift

Current Cloud: Full OS for each VM

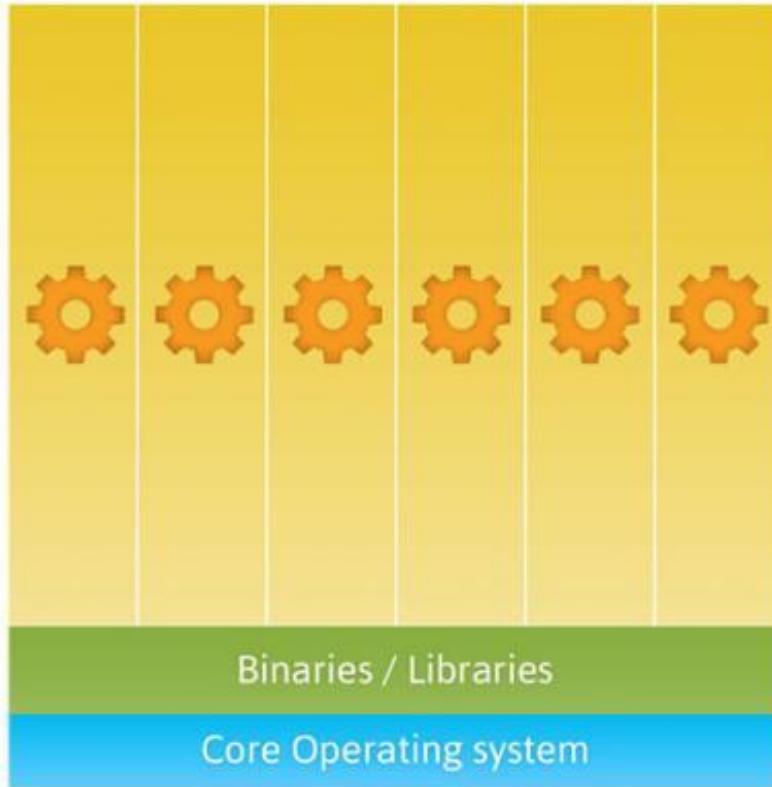


The Problem with VMs

Penalties:

- 1) Running a whole separate operating system to get a resource and security isolation.
- 2) Slow startup time while waiting for the OS to boot.
- 3) The OS often consumes more memory and more disk than the actual application it hosts. The Rackspace Cloud recently discontinued 256MB instances because it didn't see them as practical. Yet, 256MB is a very practical size for an application if it doesn't need to share that memory with a full operating system.

Future Cloud: Containers (One OS for all VMs)



Compared to VM:

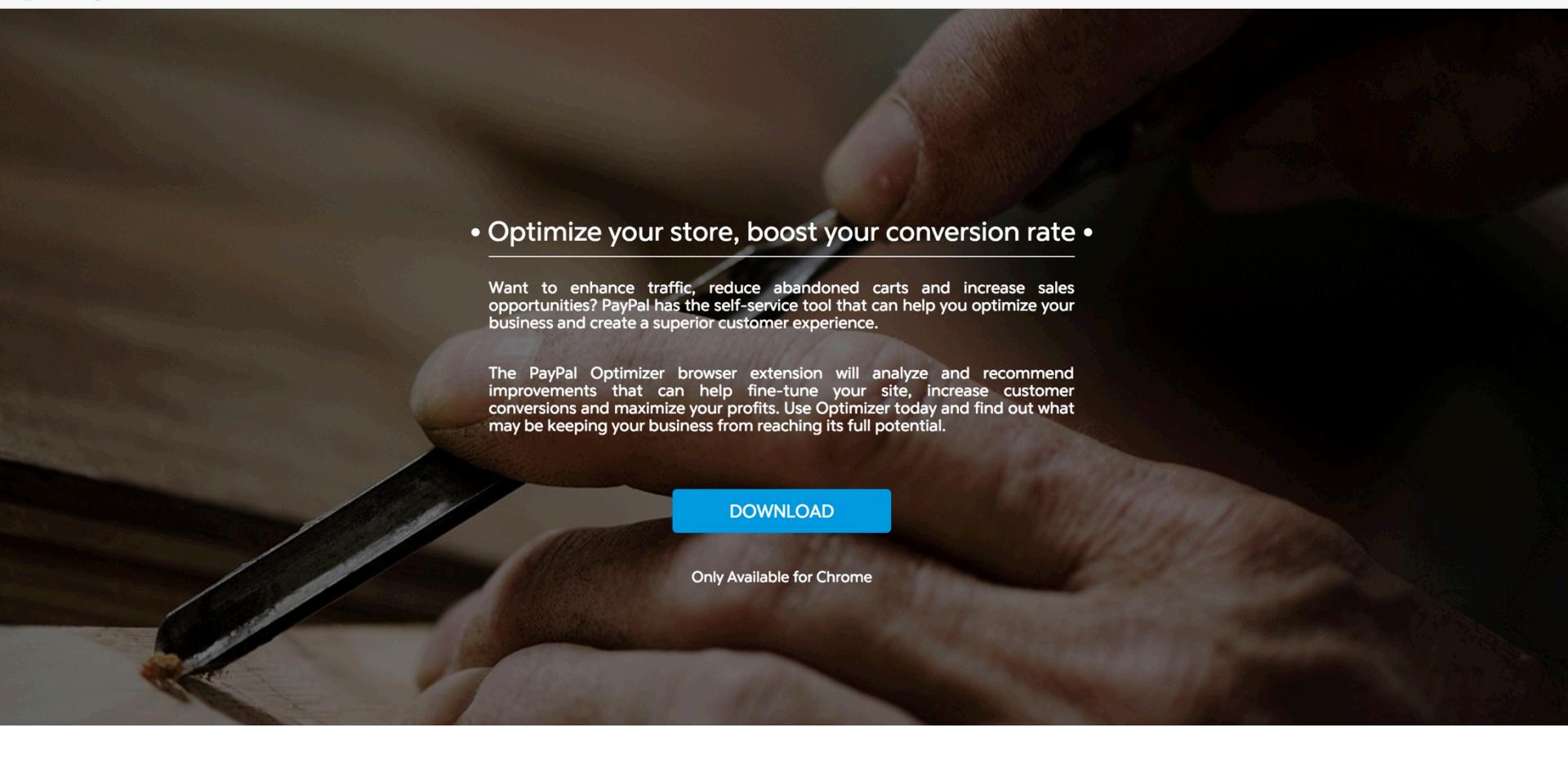
- 1) Overhead of a container is disruptively low.
- 2) They start so fast that many configurations can launch on-demand as requests come in, resulting in zero idle memory and CPU overhead.
- 3) A container running systemd or Upstart to manage its services has less than 5MB of system memory overhead and nearly zero CPU consumption.
- 4) With copy-on-write for disk, provisioning new containers can happen in seconds.

Source: <http://www.linuxjournal.com>

So how does a cloud look to a user and developer?

Not that different

Let's take a look



• Optimize your store, boost your conversion rate •

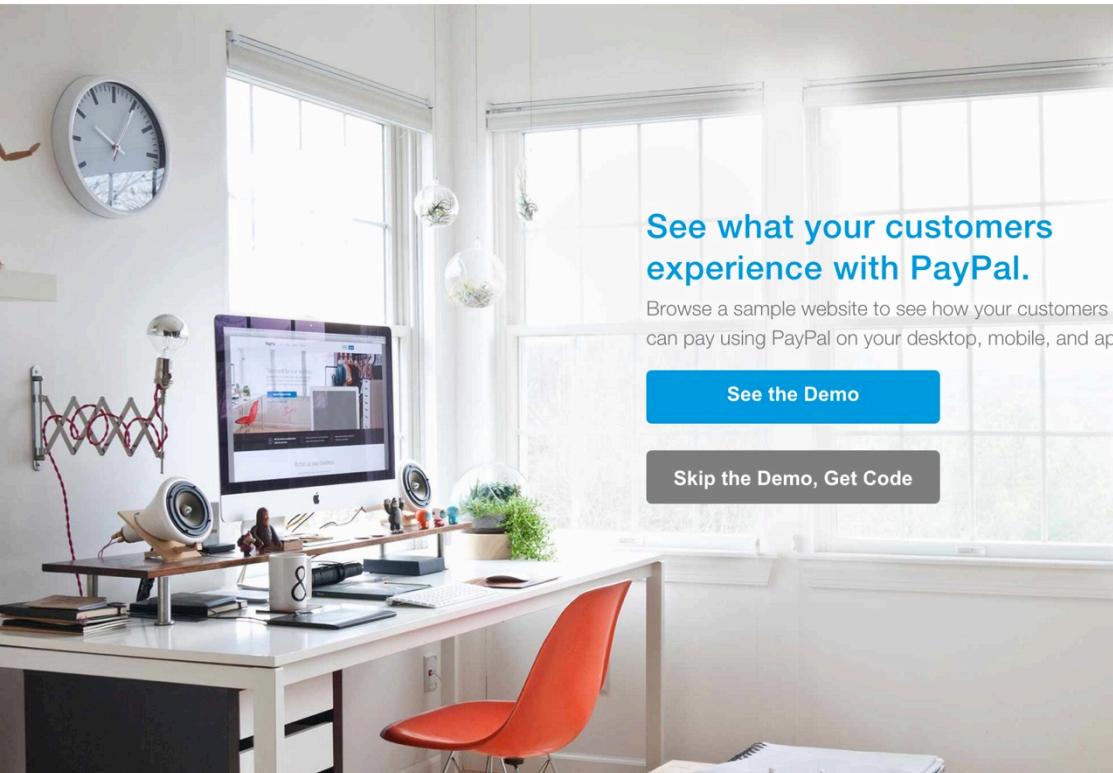
Want to enhance traffic, reduce abandoned carts and increase sales opportunities? PayPal has the self-service tool that can help you optimize your business and create a superior customer experience.

The PayPal Optimizer browser extension will analyze and recommend improvements that can help fine-tune your site, increase customer conversions and maximize your profits. Use Optimizer today and find out what may be keeping your business from reaching its full potential.

[DOWNLOAD](#)

Only Available for Chrome

PayPal Demo

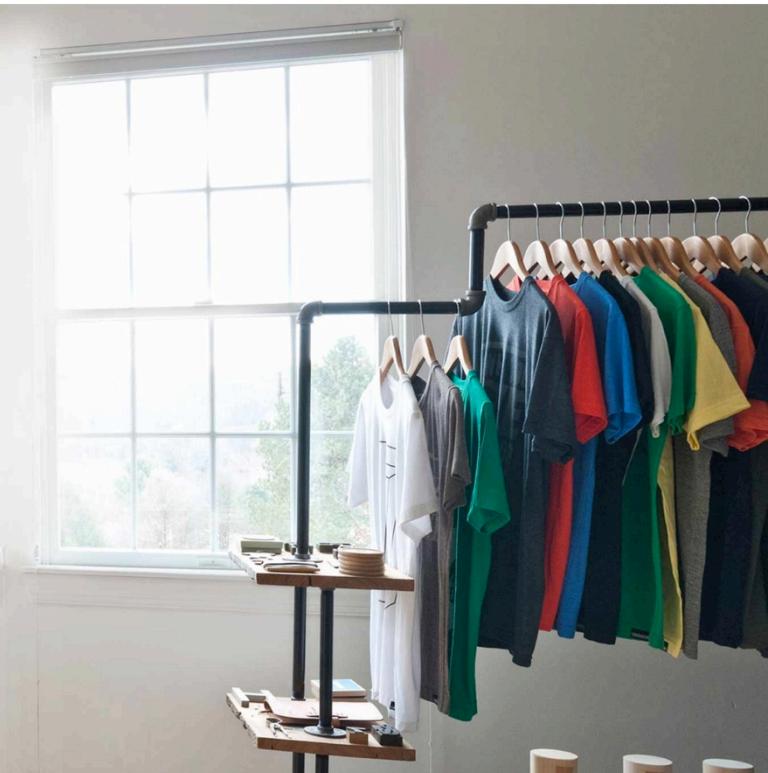


See what your customers experience with PayPal.

Browse a sample website to see how your customers can pay using PayPal on your desktop, mobile, and app.

[See the Demo](#)

[Skip the Demo, Get Code](#)



FAQ





PayPal Optimizer tool helps you analyze and fine-tune your website. It recommends improvements, helps you enhance customer experience, increase customer conversions and maximize your profits.

PayPal Optimizer scans the following pages from your website in the next steps. Please select the appropriate page as per the instructions in every page.

1. Home Page
2. Product Page
3. Shopping cart page
4. Payments Methods Page
5. Checkout Page

GET STARTED

See what your customers
experience with PayPal.

Browse a sample website to see how your customers
can pay using PayPal on your desktop, mobile, and app.

See the Demo



Project

Optimizer ▾

VPC
EXT

Region
LVS03 ▾

 Member

Databases

Launch:



Databases

+ Launch Instance

VPC EXT Region LVS03 ▾

Member

Manage Compute

Overview

Instances

Volumes

Instances

Filter



Filter

+ Launch Instance

Soft Reboot Instances

Terminate Instance

	Instance Name	Image Name	IP Address	CPU Usage	Memory Usage	Size	Keypair	DNS Name	Status	Task	Power State	Uptime	Actions
<input type="checkbox"/>	Optimize [REDACTED] (not found)	[REDACTED]	[REDACTED]	-	-	g2-standard-2 6GB RAM 2 VCPU 30.0GB Disk	migration-key	[REDACTED].com	Error	None	Running	5 months	<button>Edit Instance</button> <button>More ▾</button>

Project
Optimizer ▾

VPC EXT Region LVS03 ▾

Member

Manage Compute

Volumes

Volumes

 Filter

Filter

[+ Create Volume](#)[Delete Volumes](#)

<input type="checkbox"/>	Name	Description	Size	Status	Type	Attached To	Actions
<input type="checkbox"/>	Stage1Data		30GB	In-Use	-	Attached to OptimizerStageExt1	Edit Attachments

Project
Optimizer ▾

VPC EXT Region LVS03 ▾

Member

Manage Compute

Overview

Images & Snapshots

Images

Project (0) Shared with Me (0) Supported (2) Community (0)

Delete Images

<input type="checkbox"/>	OS	Provider	Image Name	Type	Status	Public	Protected	Login User	Actions
<input type="checkbox"/>	 redhat.	admin	rhel6.5-x86_64-ext	Image	Active	Yes	No	-	<button>Launch</button> <button>More ▾</button>
<input type="checkbox"/>	 ubuntu	admin	ubuntu-14.04-server-ext	Image	Active	Yes	No	-	<button>Launch</button> <button>More ▾</button>

Connected
Commerce
Cloud

My Projects

What's New



API Access

phakumar

Project

Optimizer

VPC
EXTRegion
LVS03

Member

Manage Compute

Overview

Instances

Volumes

Images & Snapshots

Access & Security

Manage Network

Load Balancers

Load Balancers

Load Balancers

[+ Launch Load Balancer](#)[Terminate Load Balancers](#)

<input type="checkbox"/>	Load Balancer	Name	DNS Name	Method	Protocol	Monitor	Provisioning Status	Admin State	Actions
<input type="checkbox"/>	0	optimizerSSHloadBalancer-80	[REDACTED].com	Round Robin	HTTP	TCP	Vip: Active Pool: Active Monitor: Active	Enabled	Edit Load Balancer More
<input type="checkbox"/>	0	OptimizerStagePPC3	[REDACTED].com	Round Robin	HTTP	TCP	Vip: Active Pool: Active Monitor: Active	Enabled	Edit Load Balancer More
<input type="checkbox"/>	43	optimizerSSHloadBalancer-80-443	[REDACTED].com	Round Robin	HTTPS	TCP	Vip: Active Pool: Active Monitor: Active	Enabled	Edit Load Balancer More

Displaying 3 items



Project

Optimizer ▾

VPC
EXTRegion
LVS03 ▾

Member

Manage Compute

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Images & Snapshots

Access & Security

Manage Network

Load Balancers

Launch Instance

Launch Instance

Details *

Access & Security *

Post-Creation

Availability Zone

No availability zones found.

Specify the details for launching an instance.

The chart below shows the resources used by this project in relation to the project's quotas.

Flavor Details

Name	g1-highmem-2
VCPUs	2
Root Disk	30 GB
Ephemeral Disk	120 GB
Total Disk	150 GB
RAM	15,360 MB MB

Project Limits**Number of Instances**

4 of 48 Used

**Number of VCPUs**

8 of 48 Used

**Total RAM**

24,576 of 49,152 MB Used

**Launch**

Project

Optimizer ▾

VPC

EXT

Region

LVS03 ▾

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Launch Instance

[Details *](#) [Access & Security *](#) [Post-Creation](#)**Availability Zone**

No availability zones found.

Instance Name ***Flavor ***

g1-highmem-2(2 VCPUs, 15360 MB RAM, 150 GB)

Instance Boot Source *

Boot from image

Image Name

✓ Select Image

- rhel6.5-x86_64-ext (311.9 MB)
- ubuntu-14.04-server-ext (281.4 MB)

Specify the details for launching an instance.

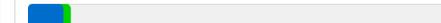
The chart below shows the resources used by this project in relation to the project's quotas.

Flavor Details

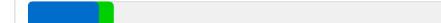
Name	g1-highmem-2
VCPUs	2
Root Disk	30 GB
Ephemeral Disk	120 GB
Total Disk	150 GB
RAM	15,360 MB

Project Limits

Number of Instances 4 of 48 Used



Number of VCPUs 8 of 48 Used



Total RAM 24,576 of 49,152 MB Used

**Launch**



Project

Optimizer

VPC
EXTRegion
LVS03

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Load Balancers

Load Balancers

Load Balancers

 Load Balancer

Name

 173.0.94.41:80

optimizer

 173.0.94.76:80

optimizer

 173.0.94.41:443

optimizer

Displaying 3 items

Edit Load Balancer

LB Details *

SSL Certificate

Monitor *

Instances

Please select a list of instances that should handle traffic for this target load balancer. All instances must reside in the same Project as the target load balancer.

All Instances

Filter



OptimizerStage



OptimizerStage



Selected Instances

Filter



OptimizerPro



OptimizerPro



Cancel

Update



Thank You