## **P&L** by fiscal year



region	All	all values In usd
market	A11	

	fiscal year			21-20/20%	
country	2019	2020	2021	21 vs 20	
N & S					
net sales	30.0M	51.4M	94.7M	84.4%	
cogs	17.8M	32.5M	59.9M	84.7%	
gross margin	12.2M	18.9M	34.8M	83.8%	
gm%	40.73%	36.83%	36.72%	-0.3%	
P & A					
net_sales	40.1M	105.2M	338.4M	221.5%	
cogs	23.3M	65.9M	215.2M	226.7%	
gross margin	16.8M	39.4M	123.2M	212.8%	
gm%	41.92%	37.43%	36.42%	-2.7%	
PC					
net_sales	17.4M	40.1M	165.8M	313.7%	
cogs	10.2M	25.1M	105.6M	321.4%	
gross margin	7.2M	15.0M	60.2M	300.9%	
gm%	41.49%	37.45%	36.29%	-3.1%	
Total net_sales	87.5M	196.7M	598.9M	204.5%	
Total cogs	51.2M	123.4M	380.7M	208.6%	
Total gross margin	36.2M	73.3M	218.2M	197.6%	
Total gm%	41.43%	37.28%	36.43%	-2.3%	