



# Unlock the true potential of your business with Flux. How?

## ABOUT

In a world where rapid change & growth is not just possible but increasingly common Flux is the new Big Data system designed to help.










Flux enables your team to do what they do best – create and innovate. By digitizing all company processes, management can monitor the health of the enterprise in real time and free up resources to scale rapidly and profitably.

Flux is built for you. It is designed to be completely adaptable to your on-going needs. As industry & technological changes impact your business needs, Flux will evolve in tandem.

## SOLUTIONS

Flux is built on a single database that enables users to have a personalised dashboard showing all relevant activities occurring in real time on any device, anywhere in the world.

### Core components of the system reflect the requirements of any business

 <b>Accounts</b> , including real time trial balance, balance sheet, P&L, and cash-flow	 <b>Stock Management</b>	 <b>CRM</b>
 <b>Invoicing/contracts</b>	 <b>Analytics</b>	 <b>Integrated electronic payment system</b>
 <b>Web based HTML5 Customer/Supplier interface</b>	 <b>Workflow management</b>	 <b>Employee analytics</b>

Once a new sale is made, stocks, invoicing, accounts, and workflow all update in real time without any user involvement. The single database means that this happens without any lag regardless of the device or location that the sale is recorded on. Having a unified database also results in data only needing to be inputted once - a major time saver compared with today's traditional ERP systems.

All transactions are constantly monitored and compared by Flux. If a suspicious looking transaction occurs, the relevant user is notified immediately to assess the issue.

## Implementation

Flux's core framework is for everyone. Specialisation arises from installing industry specific apps on top of the core platform. If Flux have not already created the app your company needs, then this will be done as part of the implementation process. Current apps include:

 <b>Logistics – domestic &amp; international</b>	 <b>Storage/warehousing</b>	 <b>Currency management/ trading/hedging</b>
 <b>Futures management/ trading/hedging</b>	 <b>Dynamic trading book with scenario/ Monte-Carlo analysis</b>	 <b>Quality control</b>












### Consultation

The Flux team is also available on a consultancy basis. We specialise in analysing processes to see if they can be digitised and automated.

### Global Access

Flux is an entirely cloud based system that is accessible from any device, anywhere in the world, at any time. The system synchronises in real time; if you add a sale on your mobile device everyone in the office will see their screens update to reflect the sale immediately. We also offer Flux as a local server based system if customers prefer to host the system locally.

## Other features

 <b>Dynamic Dashboard</b>  Customisable per user dashboard that supplies all KPI's in real time in the background of the users screen.	 <b>Dynamic Reporting</b>  Real-time KPI's & reports that are filterable, drillable and exportable, not just static pdf's.	 <b>Full Email &amp; Phone System Integration</b>  All calls logged and can be recorded too if required.	 <b>User Defined Access Levels</b>
 <b>Database Snap Shots</b>  Take fully functional point in time database snapshots for audit purposes.	 <b>Easy Transfer of Historical Data</b>	 <b>Customisable</b>  All areas are for industry specific needs.	 <b>Sensor Data Readiness</b>  The "Internet of Things" will soon be proliferating industries with sensor driven data, Flux is built to anticipate this.
 <b>Sandbox Interface</b>  Modular software platform means you decide what it's in front of you, you shape the system every day or every minute as your needs change.	 <b>Speed</b>  Unlike established ERP companies, Flux is built on new, "clean" code which, allied to a single database, means unrivalled speed in every facet of the system.	 <b>Intuitive Navigation</b>  No screen is more than three clicks away from another.	





## CUSTOMER SERVICE

Today's business world is accelerating at an ever faster rate. Most traditional ERP systems do not change from the day you purchase them, they are a sunk cost. Flux is different - the core system will continue to be developed and upgraded free of charge.

Additionally, we have found that once companies get access to a digitised version of their processes and data they rapidly develop new ways of doing things. Users know more about their company than ever before, and catch problems when they start rather than at the end of a reporting period. This leads them to suggest process improvements & additional functions to enhance them & their company's performance.

Uniquely Flux provides regular 6-12 month system reviews to see where the Flux system can be further tailored for customer needs. This enables users to change the system to suit their changing business needs – a large departure from traditional, static ERP systems. Flux's modular software architecture means that new functions & processes can be added quickly with no business disruption.

### Helping your business run smoother

 <b>Your Business</b>	 <b>Flux BDS</b>	 <b>Free Upgrades</b>	 <b>Growth</b>
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### A Fully Transparent System

Flux is based on the concept that a fully transparent workplace leads to greater worker engagement and harmony. All user activity is monitored in real time with user reports helping you identify your best team members and those who require extra attention.

### Employee satisfaction

Employee satisfaction improves as transparent recognition of achievement becomes the norm. Freed from mundane tasks and empowered by easy real time access to all relevant company data, staff become innovative and entrepreneurial.

### Customer Front End Web Portal

If required you can also share analytics & data with your customers via the web portal.

## CASE STUDY: COMEX MCKINNON



Prior to the implementation of Flux, Comex McKinnon was a mid-tier Irish agricultural supply chain management company with turnover of € 108m, handling 450,000 tonnes of product annually. Following the implementation of Flux in 2011, the company began to grow rapidly. By 2013, the company had turnover of € 203m, handling 1,000,000 tonnes of product with one less employee. Due to Flux's transparent nature, Comex was also trading with less risk and increased profitability.

### Key Facts

€203m turnover with 13 employees
1,000,000 tonnes of stock physically moved globally using shipping and trucking with one stock controller and one logistics manager
€400m of transactions overseen by one accounts staff
88% revenue growth in three years since the implementation of Flux

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## BLOG