SAS Output Page 1 of 8

The SAS System

The FACTOR Procedure

| Input Data Type | Raw Data |
|--------------------------|----------|
| Number of Records Read | 25439 |
| Number of Records Used | 23261 |
| N for Significance Tests | 23261 |

SAS Output Page 2 of 8

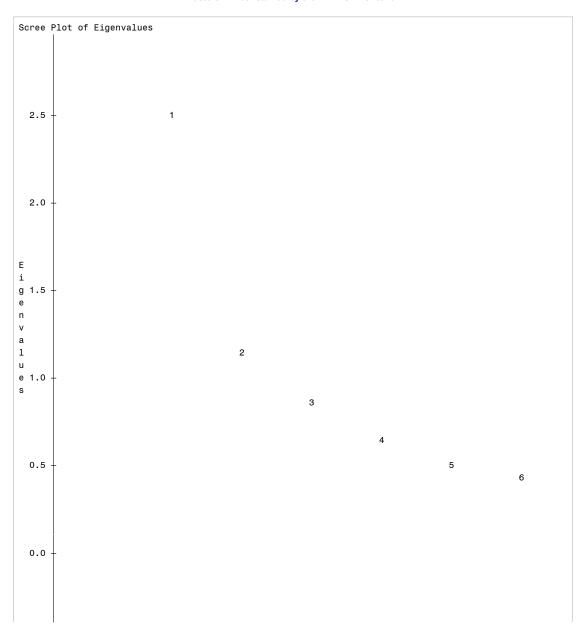
The SAS System

The FACTOR Procedure Initial Factor Method: Principal Components

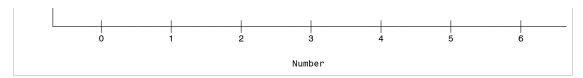
Prior Communality Estimates: ONE

| | Eigenvalues of the Correlation Matrix: Total = 6 Average = 1 | | | | | |
|---|-----------------------------------------------------------------|------------|--------|--------|--|--|
| | Eigenvalue Difference Proportion Cumulative | | | | | |
| 1 | 2.47412425 | 1.35557004 | 0.4124 | 0.4124 | | |
| 2 | 1.11855421 | 0.24011502 | 0.1864 | 0.5988 | | |
| 3 | 0.87843919 | 0.26698895 | 0.1464 | 0.7452 | | |
| 4 | 0.61145024 | 0.09528653 | 0.1019 | 0.8471 | | |
| 5 | 0.51616371 | 0.11489530 | 0.0860 | 0.9331 | | |
| 6 | 0.40126841 | | 0.0669 | 1.0000 | | |

2 factors will be retained by the MINEIGEN criterion.



SAS Output Page 3 of 8



| Factor Pattern | | | | | |
|----------------------------|-----------------------------------------------------|---------|----------|--|--|
| | | Factor1 | Factor2 | | |
| my_diet_healthy_scale | my diet is healthy | 0.66927 | 0.45832 | | |
| try_eat_healthy_scale | I try to eat healthy | 0.68482 | 0.32159 | | |
| watch_calories_scale | I try to watch the calories I eat | 0.58418 | 0.48725 | | |
| pers_resp_eco_scale | I am personally responsible for the environment | 0.64315 | -0.48653 | | |
| import_see_me_eco_scale | its important for people to see me as eco conscious | 0.68739 | -0.52013 | | |
| choose_eco_transport_scale | I choose eco friendly transport | 0.57428 | -0.24582 | | |

| Variance Explained by Each Factor | | |
|-----------------------------------|-----------|--|
| Factor1 | Factor2 | |
| 2.4741243 | 1.1185542 | |

| Final Communality Estimates: Total = 3.592678 | | | | | |
|-----------------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|------------|------------|
| my_diet_healthy_scale try_eat_healthy_scale watch_calories_scale pers_resp_eco_scale import_see_me_eco_scale choose_eco_transport_scale | | | | | |
| 0.65797581 | 0.57240147 | 0.57868290 | 0.65035572 | 0.74303574 | 0.39022681 |

SAS Output Page 4 of 8

The SAS System

The FACTOR Procedure Rotation Method: Varimax

| Ort | Orthogonal Transformation Matrix | | | | |
|-----|----------------------------------|---------|--|--|--|
| | 1 | 2 | | | |
| 1 | 0.70964 | 0.70457 | | | |
| 2 | -0.70457 | 0.70964 | | | |

| Rotated Factor Pattern | | | | | |
|----------------------------|-----------------------------------------------------|---------|---------|--|--|
| | | Factor1 | Factor2 | | |
| my_diet_healthy_scale | my diet is healthy | 0.15202 | 0.79678 | | |
| try_eat_healthy_scale | I try to eat healthy | 0.25940 | 0.71071 | | |
| watch_calories_scale | I try to watch the calories I eat | 0.07126 | 0.75737 | | |
| pers_resp_eco_scale | I am personally responsible for the environment | 0.79920 | 0.10789 | | |
| import_see_me_eco_scale | its important for people to see me as eco conscious | 0.85426 | 0.11521 | | |
| choose_eco_transport_scale | I choose eco friendly transport | 0.58073 | 0.23018 | | |

| Variance Explained by Each Factor | | |
|-----------------------------------|-----------|--|
| Factor1 | Factor2 | |
| 1.8012001 | 1.7914784 | |

| Final Communality Estimates: Total = 3.592678 | | | | | |
|-----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|------------|
| my_diet_healthy_scale | my_diet_healthy_scale try_eat_healthy_scale watch_calories_scale pers_resp_eco_scale import_see_me_eco_scale choose_eco_transport_scale | | | | |
| 0.65797581 | 0.57240147 | 0.57868290 | 0.65035572 | 0.74303574 | 0.39022681 |

SAS Output Page 5 of 8

The SAS System

The FACTOR Procedure Rotation Method: Varimax

Scoring Coefficients Estimated by Regression

| Squared Multiple Correlations of the Variables with Each Factor | | |
|-----------------------------------------------------------------|-----------|--|
| Factor1 | Factor2 | |
| 1.0000000 | 1.0000000 | |

| Standardized Scoring Coefficients | | | | | |
|-----------------------------------|-----------------------------------------------------|----------|----------|--|--|
| Factor1 Factor2 | | | | | |
| my_diet_healthy_scale | my diet is healthy | -0.09673 | 0.48136 | | |
| try_eat_healthy_scale | I try to eat healthy | -0.00614 | 0.39904 | | |
| watch_calories_scale | I try to watch the calories I eat | -0.13936 | 0.47548 | | |
| pers_resp_eco_scale | I am personally responsible for the environment | 0.49093 | -0.12551 | | |
| import_see_me_eco_scale | its important for people to see me as eco conscious | 0.52478 | -0.13423 | | |
| choose_eco_transport_scale | I choose eco friendly transport | 0.31956 | 0.00759 | | |

SAS Output Page 6 of 8

The SAS System

The HPCLUS Procedure

| Performance Information | |
|-------------------------|----------------|
| Execution Mode | Single-Machine |
| Number of Threads | 4 |

| Data Access Information | | | | | | |
|-------------------------|----|--------|-----------|--|--|--|
| Data Engine Role Path | | | | | | |
| WORK.CLUSREADY | V9 | Input | On Client | | | |
| WORK.MYCLUSTER | V9 | Output | On Client | | | |

| Model Information | | | | |
|------------------------------|----------------|--|--|--|
| Maximum Iteration | 10 | | | |
| Stop Criterion | Cluster Change | | | |
| Stop Criterion Value | 0 | | | |
| Clusters | 2 | | | |
| Seed Initialization | 12345 | | | |
| Distance | Euclidean | | | |
| Number of Cluster Estimation | ABC | | | |

| Number of Observations Read | 25439 |
|-----------------------------|-------|
| Number of Observations Used | 22953 |

SAS Output Page 7 of 8

The SAS System

The HPCLUS Procedure

| ABC Parameters | | | | | |
|--------------------|-------------------------------------------|----|---------------------|--|--|
| Minimum Cluster | imum Maximum Reference Distribution Count | | Alignment Method | | |
| 2 | 6 | 20 | PCA | | |

| ABC Statistics | | | | | | | |
|-----------------------|---------|---------------------------------|--------|-----------------------|------------------------|--------------------------|--|
| | | Logarithm of Within-Cluster SSE | | | Simulation Adjusted | One Standard Error | |
| Number of Clusters | Input | put Reference Ga | | Standard Deviation | Adjusted Gap | | |
| 2 | 11.1506 | 12.4923 | 1.3417 | 0.0375 | 1.3042 | | |
| 3 | 11.0020 | 12.2535 | 1.2516 | 0.00865 | 1.2429 | | |
| 4 | 10.8519 | 12.0875 | 1.2356 | 0.0212 | 1.2144 | | |
| 5 | 10.6925 | 11.8762 | 1.1838 | 0.0215 | 1.1623 | | |
| 6 | 10.6040 | 11.6073 | 1.0033 | 0.0219 | 0.9814 | | |

| Estimated Number of Clusters | | | |
|-------------------------------------|-----------------------|--|--|
| Criterion | Number of Clusters | | |
| FIRSTPEAK | 2 | | |

| Cluster Summary | | | | | | | | |
|-----------------|---------------------------------------------|---------|---------|---------|---------|--------------------|--------------------|---------------------------|
| | Distance from Cluster Centro to Observation | | | | | | | Distance to Nearest |
| Cluster | Frequency | Maximum | Minimum | Average | SSE | Standard Deviation | Nearest Cluster | Cluster Centroid |
| 1 | 10880 | 5.3205 | 0.5313 | 1.6977 | 37061.4 | 1.8456 | 2 | 1.9219 |
| 2 | 12073 | 5.0873 | 0.3170 | 1.5149 | 32547.4 | 1.6419 | 1 | 1.9219 |

| Iteration Statistics | | | |
|----------------------|--------|--|--|
| Iteration Number | SSE | | |
| 0 | 121261 | | |
| 1 | 80445 | | |
| 2 | 76202 | | |
| 3 | 73458 | | |
| 4 | 71682 | | |
| 5 | 70658 | | |
| 6 | 70087 | | |
| 7 | 69802 | | |
| 8 | 69677 | | |
| 9 | 69631 | | |
| 10 | 69609 | | |

| Descriptive Statistics | | | | |
|------------------------------|-----------|--------------------|--|--|
| Variable | Mean | Standard Deviation | | |
| healthy | -0.001785 | 0.998696 | | |
| ecofriend | -0.001328 | 0.998566 | | |
| import_attract_opp_sex_scale | 3.329369 | 1.140030 | | |
| spend_time_family_scale | 4.517187 | 0.811952 | | |

| Within Cluster Statistics | | | | |
|---------------------------|--|--|--|----------|
| | | | | Standard |

SAS Output Page 8 of 8

| Variable | Cluster | Mean | Deviation |
|------------------------------|---------|---------|-----------|
| healthy | 1 | -0.3182 | 1.9601 |
| | 2 | 0.2834 | 1.9465 |
| ecofriend | 1 | -0.2530 | 1.7546 |
| | 2 | 0.2255 | 1.9652 |
| import_attract_opp_sex_scale | 1 | 2.4309 | 4.3772 |
| | 2 | 4.1391 | 7.1339 |
| spend_time_family_scale | 1 | 4.2909 | 6.9047 |
| | 2 | 4.7211 | 8.0227 |