

Viren Chauhan

Chala, GUJARAT, IN

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Work Experience

Car Sales & fiancé business and commercial vehicle

SAI FINANCE - Vapi, Gujarat

January 2012 to Present

I have vide experience of Car Sales & fiancé business and commercial vehicle Sales & finance business, Exchange, having personal relationship with most of dealer in entire south Gujarat and Maharashtra, having experience of handle the team.

- Doing Own Business (DSA) SAI FINANCE, Navsari & Vapi. Since Jan, 2012.

Manager

Au Financiers (INDIA) Ltd - Navsari, Gujarat

August 2011 to Present

Job Profile: handling commercial vehicle business, and car business, even refinance of both Segment vehicles.

Monitoring - Collection, Dealer relationship, recruiting executive, training and motivate the team and generating business with help of team. Area of operation is Navsari dist, tapi dist, etc.

Executive as Sales Manager

Rathod Motors - Vapi, Gujarat

October 2005 to Present

1. Recruiting Executive.
2. Motivating them.
3. Training and coaching them.
4. Generating Business from them.
5. Corporate Business
6. M.I.S.

Sr. Sales Consultant. In Uvs. Segment. (Sales & Finance)

Mahindra & Mahindra Dealership - Surat, Gujarat

April 2002 to Present

1. Adding various Big and Small Corporate.
2. Daily reporting to Cluster head.
3. Daily preparation of MIS for Sale Numbers.
4. Generating feedback for customer support.
5. Daily co-ordination within the team to improve sales & customer satisfaction.

Education

B.COM

Skills / IT Skills

- Personal Skills: Hard-Working with Decision Making Skills & Willingness to Learn.