

CURRICULUM VITAE

UPENDRA SINGH

D-44/1, Garima Gardan

Ghaziabad, (U.P) 201005

Mob: +91 9310006070

Email id:- upendra.8510@gmail.com



Objective:

To work for an organization as Sales professional where I could make significant contributions in the growth of the organization simultaneously nurturing my skills.

Expertise

- Distribution Management
- Presentations & Proposals
- Relationship Building
- Sales Team training and Coordination
- * Sales Planning
- * Target Achievement
- * Decision Making
- * Complex Negotiations
- * Timely Visit Clients location
- * New Territory Development
- * Closing Strategies
- * Lead Qualification

Professional Experience:

• April 2005 To December 2005

Worked as a Area Sales Executive in **Uksom Breweries Ltd, B.O. Ghaziabad.**

Territory :- Uttarpradesh (W)

• February 2006 To July 2018

Worked as a Area Sales Manager in **Cairo International**, Gandhi Nagar, Delhi.

it is the one of the reputed Readymade Garments Company. Manufacturer of Mens Shirts and Trousers. **Brand Name: CAIRON & DASH**

Worked in Territory :- Rajasthan, Madhya Pradesh, Chhattisgarh, & Vidarb (MS)

• August 2018 To Present

Worked as a Area sales manager in **Chinar Traders Pvt.Ltd**, Delhi.

Manufacturers of Men Shirts, Trousers and Ethnic Wear, **Brand Name:- Chinar Plus**

Division of Chinar Syntex Ltd, (Bhiwani Fabric Mill)

Territory Handling :- Madhya Pradesh, Chhattisgarh, Vidarb (MS)

Work Experience:

- Visit to the Client location and booking orders.
- Aggressively achieving the sale target.
- Develop Dealer and Distributor network for generating the sale.
- Handling customers queries, problem, and provide them helpful suggestions.
- Collecting customer feedback and market research.
- Maintains relationships with clients by providing support, information, and guidance, researching and recommending new opportunities, recommending profit and service improvements.
- Handling a Sales team, coordinate and motivate them for generating the sale.
- Develop efficient and creative sales and marketing strategies for the assigned territory.
- Building good relation with the corporate and individual customers.
- Managing training and motivating existing sales team to drive revenue growth.
- Provide feedback to board members and senior management.

Present Salary:

35000.00 P/m, + Incentive on sale

Educational Qualifications:

B.A. From Delhi University

Computer Skills

Basic knowledge of computer

Word, Excel, Power point, Internet

Strength:

- * Extremely hard working
- * Positive attitude and optimistic
- * Self development, Communication, and Problem solving skills
- * High level of confidence and determination

Personal Details:

Father's Name	:	Shri Baleshwar Singh
Date of Birth	:	07th July 1983
Marital Status	:	Married
Nationality	:	Indian

Declaration

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Date

Upendra Singh