

Curriculum Vitae

Suraj Nagi

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Permanent Address:

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Personal Profile

Father's Name : Mr. Jagmohan Nagi

Date of Birth : September 20, 1989

Nationality : Indian

Marital Status : Un-Married

Languages Known :

- English,
- Hindi,

Objective

To work in an environment full of challenges which provide ample growth to my career and contribution towards organizational growth.

Academic Profile

GRADUATION :

B.COM (Prog)
Delhi University
2007-2010

Graduate Diploma in International Business (GDIB)
From jagannath Institute of Management Science
(2008-2011)

12th (C.B.S.E.):

Ludlow Castle No. 1
Commerce (with Maths)
68 %
2006-2007

10th (C.B.S.E.):

Pt. M.M.M. G.S.V.
64 %
2004-2005

Computer Proficiency

- ❖ Sound knowledge of MS Office
- ❖ Proficient working with various operating systems

Competencies

- ❖ Managerial Skills, Communication Skills, Analytical Skills etc.
- ❖ Good Interpersonal Skills, Judgmental Skills and Research Skills
- ❖ Good motivator and hard working
- ❖ Confident and passion to learn new things.

Interests and Hobbies:

- I like to play Video games and chat online.
- I like Dating.
- I like to play badminton, cricket and football. Also, I like to spend time surfing on the Internet like news websites, college research work.
- I like driving motor bikes.

Summer Project/Workshops/Seminars Attended

Summer Project:

- ❖ **Project Title: Comparative Analysis Between Hyundai And Maruti**
- ❖ **Description:** The project report consisted of comparative analysis of the marketing strategies of Hyundai and Maruti on a small scale basis and survey on the popularity of both the companies amongst the Indian population.
- ❖ **Duration:** 60 Days (May 2009 to June 2009)

Summer Internship:

- ❖ **Training: Share Khan Limited.**
Duration-8 weeks

Seminars:

- ❖ **2K10 : “Young India: Challenges And Opportunities”.**
Duration: 4 Hours
- ❖ **2K9: “Managing downturn converting Setback into an opportunity”.** Duration: 4 Hours
- ❖ **2K9: “Contested with Mother Dairy”.**

Work Experience

Currently Working with Magicbricks.com as an Account Manager.(Joined on 26th July 2015 to till date)

1 Year experience in Sulekha.com as a Sr. Executive Business Development. (Joined on 19th may 2014)

16 Months experience in Indiaproperty.com as a Relationship Manager.(Joined on 3rd Jan 2013)

1 Year experience in Quikr India Pvt. Ltd. as a Sr. Relationship Officer (10th December 2011)

Roles & Responsibility-

- Sustained sound relationship with current clientele – Quantified client requirements through close contact.
- Ensured internal communication was efficient across the company: Sales, Market, Customer Support – Tracked sales (computer or spreadsheets) to provide accurate reports.
- Participated in conferences and exhibitions to deliver

presentations on customer sites – Demonstrated new products/services at the various sites of company clients.

- Monitored competitor activities closely to identified any business threats.

Having 18 months experience in Taxeia Infotech Pvt. Ltd. as a Crew leader (marketing)[10th July 2010]

Roles & Responsibility

- To work with common objective.
- To interact with client(B to B)
- To lead the sales team.
- To accountable for the team performance
- Giving & preparing presentation to clients.

Additional Accomplishments

- Certificate of excellence in various extra co-curricular activities at school level.

Area of Interest

- ❖ Marketing

DECLARATION

I, hereby, declare that the above details are true to the best of my knowledge and that I'll do my best for the good of the organization.

Date : 30.04.2016

Place: Ghaziabad

(Suraj Nagi)