

# Ashish Sharma

Delhi, Delhi

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I want to seek my career in professionally managed organization where there is an opportunity to share, contribute and upgrade my knowledge for development of self and organization.

## Work Experience

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### **TENDER EXECUTIVE**

RAFA-INTERNATIONAL PVT LTD

August 2020 to Present

till

date.

### **Tender Executive**

DS FIRE SYSTEMS PVT. LTD

January 2019 to July 2020

### **Supervisor (Designation)**

Sagar, Karnataka

November 2017 to February 2018

#### RESPONSIBILITIES

- Review of information about demands and derivation of supply and proposal preparations
- Clarification of bid conditions and management of the tender preparation
- Monitoring of the bid management in order to ensure it is aligned with the organization's requirements
- Contribution in cost and price calculations
- Coordination of tender reviews and deadlines and adjust them to the frameworks given by the custom

#### NATURE OF WORK

- Searching Tenders by daily visit the government websites, personal meeting with government officials, daily read newspaper and many ways to search Tender.
- Registration of company on the Government Portal for On-line Bidding in the Tenders.
- Reading and analysis of Tender document.
- Check Eligibility criteria in the Tender Document.
- Prepare Tender Sheet.
- Prepare EMD, Tender Fee and all the related Technical Documents.
- Taking quotation for the particular Tender from our Vendor.
- Analysis of quotation and make the final cost sheet.
- Prepare Cost sheet and share it to management for final approval.
- Fill the On-Line and Off-Line (Both) Government Tenders.
- Send quotation to existing client and sought out Query of the Customer through Outlook (Email), Telephonic or any other way of communication related to tender only.

## Education

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### **CBSE in year in Commerce**

Delhi University - Delhi, Delhi

## Skills / IT Skills

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- Fundamentals of Compute: Tally ERP 2009 & MS Office (Excel, Word, Power Point)
- Operating System: Windows 7.
- Complete Diploma in Basic Computer application.
- Complete Certification course in Tally ERP 2009.