

VISHAL AHMAD
S/O ABDUL WAJID

Residence: H.N0 103, Village Mohammadpur Trilok
(Trilokawala), Post Jhilmila, Tehsil Nagina, Bijnor
UP - 246762.

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Carrier Objective

To be honest toward to the organization I will be working with and use my skills and experience efficiently to achieve success in every endeavor.

Working Experience

Company: **TECHMARK BUILDER & DEVELOPERS PVT LTD.**

Time Period: **1st February 2014 to at Present posting in NCR.**

Designation: **Senior Sales Manager.**

Job Responsibilities

1. Proper planning, organizing and providing suitable manpower to conduct the business.
2. Prepare daily/weekly/monthly/quarterly/annual sales reports for the purpose client Services.
3. Coordinating customers and consider department.
4. Conducting client meeting for each adviser.
5. Conducting Business Opportunity Program (**BOP**) for market awareness.
6. Drive a team of 10 sales advisers.
7. Goal-Setting targets for each adviser Conduct team meetings and get monthly commitments.
8. Interacting with existing clients and developing relations for new clients.
9. Achieving the set targets on a monthly basis through, methods and planning.
10. Reporting to Managing Director.

Company: **Naaz Candle Enterprises.**

Time Period: **1st June 2011 to 31st August 2012 posting in Moradabad.**

Designation: **Marketing Manager.**

Job Responsibilities

1. Regular visit to distributors and retailers and generating business from them.
2. Coordinating with distributors and operation department.
3. Interacting with existing clients and developing relations for new clients.
4. Achieving the set targets on a monthly basis through, methods and planning.
5. Reporting to Agency Manager.

Professional Qualification

Master of Business Administration (MBA) with dual specialization in Marketing & HR from Noida International University Greater Noida India in 2014 CGPA 6.60

Professional Exposure

Eight weeks training (June 2013-August 2013) on a project titled “Study of LIC insurance plans” with Life Insurance Corporation of India (**LIC**) for better marketing.

Industrial Visit during MBA

NSIC (National Small Industries Corporation), Parle Product Private Ltd. & Bislery.

Academic Qualification

B.Sc from MJPRU Bareilly in 2011 with PCM.

Intermediate from Board of High School & Intermediate Education UP in 2007 with Mathematics.

High School from Board of High School & Intermediate Education UP in 2005 with Science.

Technical Skills

Fifteen month diploma as “Master Diploma in Computer Information & System Management” in 2012. (Basic, Windows XP, Windows 7, Windows 8.1 & 10, Microsoft Office 2007 (Word, Excel, PowerPoint), Adobe Photoshop, Corel Draw, PageMaker, Tally ERP 9.0.

Typing Skills

English typing speed are 30 to 40 words per minute.

Language Proficiency

- English
- Hindi
- Urdu (Basic)

Personal Profile

Name	:	Vishal Ahmad
Father's Name	:	Mr. Abdul Wajid
Date of Birth	:	02 April, 1990
Nationality	:	Indian
Religion	:	Muslim
Gender	:	Male
Marital Status	:	Unmarried
Languages Known	:	Hindi, English and Urdu

Passport Details

Passport No	:	M7044999
Place of Issue	:	Bareilly
Date of Issue	:	11 March 2015
Date of Expiry	:	10 March 2025

Declaration

I hereby declare that the above information given about me is true. I am ready to abide to the rules and regulations of the organization.

Date -

Place -

(Vishal Ahmad)