



## Vijay Singh

Business development executive

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*Learner candidate with a sound understanding of organizational development and sales. Persuasive negotiator who uses integrity and professionalism in identifying new markets Innovative thinker who detects more efficient ways of growing company assets and testing new market approach.*

### EXPERIENCE

#### Seair exim solutions

*June 2019 - still active*

Sales & Marketing executive

- Facilitate sales presentations and communications.
- Identify ways to build brand awareness through engaging campaigns that establish the company reputation, incite curiosity, and inform potential customers.

#### Greenpeopleind

*June 2018 till December 2018*

Business development intern

- Responsible for assisting the management of marketing operations under the supervision of a marketing manager.
- Prepare proposals, research marketing needs, and host events.

### EDUCATION

#### Teerthanker Mahaveer University

*2014 -2017*

Bachelor of computer applications

#### Graphic era University

*2017 - 2019*

Master's in business administration

### SKILLS

#### MANAGEMENT SKILLS

- Business development
- Sales
- Teamwork/ Collaboration
- Customer service

#### PERSONAL SKILLS

- Communication skills
- Computing skills

### ACHIEVEMENTS

- Captain of University football team
- Silver meadal in University chess competition
- Certificates from the sports federation of Uttarakhand & Punjab govt.

### VOLUNTEERING

#### Greenpeopleind

*2017- still active*

Reverse Migration

#### JOY - Just open yourself

*2019*

Social awareness about the hygeine