

# Ashish Kadian

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## Objective:-

Dynamic smart working executive with excellent success in marketing field for ICT Products in Pan India managing sales and advertising for the company portal all over India. Willing to relocate. Additional capabilities in:

- ☐ Industry analysis
- ☐ Customer research
- ☐ Marketing initiatives

## Work Experience:-(4 years)

- Started with **Best e-cluster soft services Pvt. Ltd. From April 2011 to May 2012** as an sales executive
- **Joined Genee Technologies India Pvt. Ltd. In June 2012 to July 2014** where I was promoted to **Sr. Executive-sales** .
- **Joined iMpressive Technologies in August 2014 to April 2015** as **Team Leader**.
- **Started working at Brio Interactive technologies in May 2015** as **Territory Manager**.

## Key responsibilities:

- Responsible for coordinating with the existing dealers of the company.
- Taking orders of the product from the dealer.
- Updating dealers about the change in product price and new product launch.
- Meeting the existing customers.
- Meeting the new target customers and converting them in to sales.
- Solving the problem and queries of existing dealers and customers.
- Giving all the details of the company to the upcoming dealers and explaining them policies for the dealership.
- Giving Training of the Products to the end users.
- Making daily call reports and sending them to the seniors.
- ☐ Responsible for meeting monthly targets.

## Academic details:

- ☐ **Graduation from ELLIM university** Karnataka.
- ☐ Diploma in **electronics and communication engineering** from technical board Panchkula.
- ☐ One Year **Diploma in Basics of computers** from Bright Computer Institute Jhajjar.
- ☐ Senior secondary **passed from Mahindra Model School** Rohtak .
- ☐ High School **passed from R.E.D School** Jhajjar .

### Key Skills:

- ☐ Good convincing power.
- ☐ Hard working.
- ☐ Passionate about my work.

### Languages known:

- ☐ **Hindi : Read, Write, Speak**
- ☐ **English: Read, Write, Speak**

### Hobbies:

- ☐ Listening pop Music.
- ☐ Surfing over the internet.

### Personal Details:

**Father's Name** : Sh. Raj Singh Kadian  
**D.O.B** : 22<sup>nd</sup> sept. 1992  
**Sex** : Male  
**Religion** : Hindu  
**Nationality** : Indian  
**Marital Status** : Unmarried

### Declaration:-

It is firmly declared that all the information given above is true & correct up to the best of my knowledge.

Date.....

Place.....

(Ashish Kadian )