

Reuben Lazar

Address: B-4/52, Sector 18,
Rohini, Delhi – 110089.

Mob: +91-8130955172

9871302200

Date of Birth: 14th September, 1997

Email: reubenlazar32@gmail.com

Career Objective

A dedicated student with theoretical experiences seeking an organization where I can enhance my knowledge and give my best to the organization.

Key Competencies

- † **Communication Skill**-Both verbal and Non-verbal: Presenting my views with clarity and authenticity. Ability to get along with people, understanding their areas of behavior change, identifying the negative feelings that trigger their emotions. Empathizing with their situation by giving them a space.
- † **Networking**- Confident at building strong relationship and networks with a wide range of stakeholders, this can be visualized through Academic Support Program and Community Projects.
- † **Team management**-Leading a team, dealing with diverse set of people coming from different background. Capable of engaging oneself with diverse stakeholders.
- † **Quick learner**-Ability to grasp things and ideas quickly.
- † **Decision Making**-Ability to take decisions when required, which ensure better outcomes.
- † **Leadership**- Strategic management, future planning, embracing change and proposing more effective ways of working.
- † **Problem Solving**- The ability to identify the cause and effects of problems in the workplace, analyzing existing information to come up with appropriate solutions.
- † **People Management**- Training and development, managing performance, coaching and mentoring, team management.

Education

Qualification	Year	Institution	Grades/Percentage
MBA-HR	2020-22	JIHE- JIMS, Rohini	Pursuing
BBA CAM	2015-18	CPJCHS, GGSIP University, Delhi	77%
12 th	2015	St. Xavier's School CBSE Delhi	68%
10 th	2013	St. Xavier's School CBSE Delhi	52%

Internships Done

† Aditya Birla Capital, Rajendra Place – 17th June 2019 to 06th Sept. 2019)

Here I got the opportunity to deal with third party distribution of Aditya Birla Sun Life Insurance and also with this I helped the HR in with recruitment process by providing suggestions and feedback from the executives collected from the market

† Axis Bank, Karol Bagh – 02nd June 2017 to 24th July, 2017)

Here I got the opportunity to complete a detailed study on Customer Relationship Management (CRM). It also includes meeting with the customers of the bank about their satisfaction through Surveys/ interview/questionnaire process. While meeting them, understanding their areas of behavior change, identifying the negative feelings that trigger their emotions. Empathizing with their situation by giving them a space.

† Sana Lightings Solutions, Shastri Nagar – (25th June 2018 to 25th July, 2018).

During this internship, I got opportunity to develop Marketing Resources for LED lighting products, handling the procurement of materials, conducting Primary Market Research through surveys and visits for the prospective clients and Follow ups with prospective clients.

Additional Information

Achievements In College	- Participated in many Inter college competitions (Debate/Quiz/Cooking/Rangoli). - Won Trophies/Certificates in different extra-curricular activities.
Industrial Visits	Successfully completed 2 industrial visits at Bislery Ltd and Yakults Industries Ltd.
Computer Skills	Microsoft office Word, Excel, PowerPoint.
Languages	English (Read, write, speak), Hindi (read, write, speak)
Interests/Hobbies	Meet new people and visit new places(wonder-lust), Listening music and love to capture memories(photography).

Date:- 09 November,2021

Reuben Lazar