

Swapnil Mulane

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Career Objective

To continue my career with an Organization that will utilize my Management, Supervision, Sales strategy and Administrative skills to benefit Mutual growth and success.

Employment and Work Experience

- **IT Engineer** **Aug 2018 - Present**
Mcon's Media Marketing Pvt Ltd, Nashik
Providing knowledge Related to Computer and handling the queries related to computer hardware and Troubleshooting.
Maintaining the database of students.
Handle and guide the trainers under IT department.
Reporting of daily activities to MIS.
- **Business Development Executive** **Jul 2017 – Aug 18**
Indian Visionary Technology And Research(IVTR), Nashik
Suggested ideas for product evolution and new product variants.
Promoted company products and services, including Product type, product and Service offering.
Handling and guide the team of 10 members.
- **Sales Executive** **Mar 2014 – Jun 17**
Trimbak Computer Sales And Services, Nashik
Establishing Contact and developing relationship with prospects, recommending Solution.
Handling a team of 5 members
Provide Solutions to hardware problems and troubleshooting.
maintain relationship with clients by providing support, information and guidance, recommending profit and service improvements.
- **Salesperson Of Computer Hardware** **Jan 2013 – Feb 14**
Trimbak Computer Sales And Services, Nashik
Providing Solution to Computer Hardware Problems and provide computer hardware equipment's.
Desktop computer and Laptop troubleshooting.

Professional Training

- Completed Online Course of CRM (Customer Relationship Management).
- Completed 6 month Chip level Repairing course of computer hardware.
- Completed Online Course of Digital Marketing.

Education

[2017-18]	[Engineering in IT] [Matoshri College of Engg. ,Nashik]
Grade achieved:	[55.13%]
[2012-13]	[Diploma in IT] [SMES Polytechnic,Nashik]
Grade achieved:	[56.67%]
[2007-08]	[SSC] [Purushottam English School,nashik]
Grade achieved:	[66.72%]

Skills

Technical: Advanced Knowledge of Computer hardware and software.

Interpersonal: Negotiation, Leadership, Excellent communication.

Other: Sales Strategy, Project Management, Project Reporting.

Hobbies and Interests

In my spare time, I surf the web and enjoy spending time with my family and friends and meeting new people from all backgrounds.

Place:

Date:

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