

#### **Manish Sorout**

+91-9813944929 Manishsorout109@gmail.com

#### VALUE PROPOSITIONS

Delivering world class solution to the organization, focusing on administrative works, ensuring total organizational satisfaction driven by personal core values such as Ethical Business practice, Transparency & Integrity. Delivered through thought leadership & innovation excellent inputs in formulating highly efficient strategies, remapping processes & developing systems

#### **KEY COMPETENCIES**

Team WorkOptimisticResearch

#### **ACADEMIC QUALIFICATIONS**

Sr.	Qualification	School/College	Year	Board	Percentage/CGPA
No					
1	Bachelors of	Chandigarh	2020	Chandigarh	7.0 CGPA
	Engineering in	University		University	
	Petroleum				
2	Higher Secondary	Vidya Anand	2016	CBSE	63%
		Public School			
3	Matriculation	Vidya Anand	2014	CBSE	9.6 CGPA
		Public School			

### EXPERIENCE

### **Vendatu Innovations Pvt Limited**

**March to Present** 

Senior Academic Counsellor

- Strong Product Knowledge in Education Industry and B2C Sales.
- Met or exceeded all quotas, resulting in 80% revenue increase over 15 months
- Maintained organized, presentable merchandise to drive continuous sales.
- Knew how to lead a team of technical and nontechnical marketing analysis in the design and execution of marketing

# Netscribes (india) Pvt Ltd. (Gurgaon)

**August to December 2020** 

Marketing Executive

- Manage product lifecycle which includes: manage/maintain site catalogs and loading product across sites.
- Strong capacity for multi-tasking, working independently and time management.
- Maintain up to data knowledge of ecommerce platforms (i.e. amazon, walmart, brand sites and alibaba etc.)
- Follow Departmental workflow to ensure all content is reviewed and approved by proper stakeholders prior to going live.

#### One Point One Solution ltd. (Gurgaon)

Jan to June 2020

Sales and Marketing Executive

- Maintain constant presence on sales floor to address customer needs.
- Accessed the company internal system to obtain and extract information and provide customer service management.

#### Reliance Industries Ltd. Kakinada (A.P)

**July to August 2019** 

Trainee

**Duration**: 6 weeks

**Description**: This project has been undertaken to clearly understand the operations involved in production operations from gas fields of KG-D6 block and the processing of gas in the onshore terminal.

PAN INDIA (Gujarat) June 2019

Trainee

**Project:** Applications of surfactant in Enhance oil recovery

**Duration**: 4 weeks

**Description**: This project has been undertaken to clearly understand the operations involved in production operations from reservoir fields of pan India block and the processing of oil in the onshore terminal.

### ACADEMIC ACHIEVEMENTS

- Successfully completed a laboratory research project on "Application of Surfactant in Various Chemical EOR Processes for Enhancing the Oil Recovery".
- Demonstrated Sucker Rod pump in Tech fest 2019 University level.
- Completed Udemy training in petrophysical properties of Reservoir Engineering.
- Secured 1st Position on Engineer's Day Poster Presentation in departmental level.
- Secured first position in International Chinthana Science Examination

## **CERTIFICATIONS and AWARDS**

- Successfully completed "Udemy" training in petrophysical properties of Reservoir Engineering
- Got the six weeks training certificate in production operation from gas fields in Reliance Industries ltd.
- Secured fours weeks training certificate inoperations from Reservoir fields of Pan india,
- Acquired international well control forum (IWCF) certificate of well operation crew management (WOCRM).
- Secured international well control forum (IWCF) certificate of Level 1 Programme on Drilling Rigs.
- Successfully completed TATA STEEL training in Compressors.
- Got the certificate of achievement for the successful completion of digital marketing training from Google.
- Has successfully completed local marketing course from BitDegree.
- Secured the First Position with a team in Poster Competition in the University Level in the 3<sup>rd</sup>year.
- Awarded by a bronze medal inGoprep Talent search Examination 2020.
- Successfully completed Internshala training in Business Communication Skills

#### TECHNICAL PROFICIENCY

- Languages: C, C++.
- Databases: M.S. Office.
- Operating System: Windows.
- Design: AutoCAD.
- Have sound knowledge of MATLAB.
- Have sound knowledge in measuring various rheological and lithological properties in the laboratory.
- Have experience in working with fluid flow instruments.

### **EXTRA-CURRICULAR ACHIEVEMENTS**

- Has successfully completed digital marketing Exam from google.
- An active participant at College fests and cultural events in and around Chandigarh
- Enthusiastically participated in a debate competition at the university.
- An active member of Rotaract Club Chandigarh Himalayan.
- Energetically participated in Goprep Talent Search Examination 2020 and Got a bronze medal Certificate.
- Won the online quiz competition on COVID-19 Safety measure

### **INTERPERSONAL SKILLS**

- Positive Attitude
- Excellent Team Work and Co-ordination skills
- Excellent Leadership Skills
- Dedicated and Confident
- Helpful
- Adaptable

#### **HOBBIES/INTERESTS**

- Computer & Mobile Gaming.
- Travelling.
- Fitness Freak
- Keen interest in Volleyball

### **PERSONAL** DOSSIER

Father's Name: Devender Kumar
Mother's Name: RameshwariSorout
DateofBirth :10 June1998
LanguageProficiency : English and Hindi

Address : House No.1 District Palwal Haryana