**GOURAV TRIPATHI** 

B.Tech - Material Science & Metallurgical Engineering

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### **CAREER OBJECTIVE**

To work in a firm with a professional work driven environment where I can utilize and apply my knowledge, skills which would enable me as a fresh graduate to grow while fulfilling organizational goals.

#### **BASIC ACADEMIC CREDENTIALS**

Qualification	Board/University	Year
B.Tech (MSME)	MANIT- BHOPAL	2010-2014
12 <sup>th</sup>	SARDAR VALLABH BHAI PATEL H.S. SCHOOL, PANAGAR, JABALPUR	2010
10 <sup>th</sup>	SHANTI NIKETAN SCHOOL, PANAGAR JABALPUR	2008

## **EXPERIENCE**

- Business Development Executive at Six Sigma services. (Feb-2019 to Aug-2019)
- Working in PAYTM as Associate Sales manager. (Nov-2018 to Feb-2019)
- Working in Worksolution consultancy as Business developer. (Apr-2017 to Dec-2017)
- Working in Zigitza Health Care Ltd. as Cluster Leader (Operation). (Sep-2016 to Mar-2017)
  - Manage all the ambulances (108) on the district level (availability, maintenance, prompt action)
  - o Audit fleet on regular basis for performance baselining
  - o Conducting FRP (First Response Program) for brand awareness
  - Conducting meeting with Government health officials on regular basis and brief them about various programs initiated by company
- Working in RATAN Group as Marketing & Operation Assistant manager. (Aug-2015 to Sep-2016)
- Key Result Area's
  - Brand creation client generation, Participation in govt. tender. Creation of hierarchy and fetch the tender
  - Agreement process then Deployment of Manpower after interview.
  - o Manage all types of manpower. (Skilled, Unskilled in all categories)
  - Resolve all sorts of problems related to manpower on priority.
  - Operate all type of services like Facility Management, Hospitality and all kind of security services in private and government both organizations.
  - Responsible for Collecting Payroll sheet from different areas and sector, Bill Processing,
    Payment collection with all government compliance formalities.

## **SUMMER TRAINING PROGRAM**

- Company Name BHILAI STEEL PLANT & KIRLOSKAR BROTHERS LMT.
- Duration **BROTHERS LMT**
- 17/06/2013 to 13/07/2016 at BSP & 12/01/2013 to 27/01/2013 at KIRLOSKAR

# **PROJECTS REPORT**

- Major Project -Cryo rolling of Aluminum alloy.
- Doping of Cerium nano particles with Aluminum to enhance Minor Project magnetic and electric properties.

# IT PROFICIENCY

- \* Microsoft Word, Microsoft Office Excel, Microsoft Office Power Point.
- Operating System: Windows XP, Windows 7, Windows 8. \*

### CO-/EXTRA -CURRICULAR ACTIVITIES

- \* Executive Member of Sports Committee in Shanti Niketan school, Jabalpur.
- \* Model presentation on sintering plant.
- \* Event coordinator of POWERLESS an event in Technosearch 2012.
- Part of the core team to organize the Fest Technosearch 2012 (Largest Technical fest in Central India.) \*
- \* Member of the core organizing team of TPL, an event in Technosearch 2012.

## **ACHIEVEMENTS**

- Won a bronze medal in 400m relay on the zonal level in year 2007.
- Member of school Cricket team (2008-2010)
- Avid participation in taekwondo tournaments.

## INTERPERSONAL SKILL

- Ability to rapidly build relationship and set up trust.
- Confident and Determined
- Ability to cope up with different situations.
- Conversant in English and Hindi.

### **PERSONAL DETAILS**

Father's Name : - Mr. Ram Pratap Tripathi

\* Date of Birth :- 02<sup>nd</sup> July 1992 : - English & Hindi Language Known

**Marital Status** : - Married