

Saurabh shukla

Arjun.NagarPateri behind of Power House Satna(mp) Mobile

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Email Address: sshukla846@gmail.com

Career Objective::

Seeking a dynamic and challenging position in a rapidly growing organization and desire to show the efficiency and skills with completing the goals and objective of the company to make a better professional and a respectable human being in general.

Summary::

To utilize my technical competencies & skills and act as a solution finder for industrial growth.

Educational Qualification:

MBA	MARKETING & FINANCE	BARKATULLAH UNIVERCIY, BHOPAL	PURSUING
PGDCA	COMPUTER SKILLS	GRAMODAY UNIVERCITY, CHTRACOOT	69%
B.E	Mechanical engineering	RGPV, Bhopal	75%
12 th	Science	M.P.B.S.E	60%
10 th		M.P.B.S.E	70%

Computer knowledge:

- Computer aided drawing (CAD), MS Office, MS Excel, MS power point

Working experience:

- MONDELLEZE INTERNATIONAL LTD. (TERRITORY SALES INCHARGE)

Responsibilities:

- i. Handling distributor.
 - ii. Handling a team of SR and HCA.
 - iii. Coordinating with depot for proper flow and distribution of stock.
 - iv. Maintaining up to date records of all report.
 - v. Monitoring market and competition trends.
 - vi. Training development and motivating the sales team.
 - vii. Responsible for primary and secondary sales.
 - viii. Ensuring to achieve business plan like volume & value.
 - ix. Collect proper feedback to the customer & pass it on the right source.
- MARUTI SUZUKI, NEXA (SALES MANAGER)
 - SHRI RAM LIFE INSURANCE (SALES EXECUTIVE)
 - CHIRAG EDUCATION AND CHARITABLE TRUST, DELHI (ALL TYPE OF SOCIAL WORK)

KEY RESPONSIBILITIES:

Costumer's by checking all the points being mentioned in 5 sheets.

- Carrying Warranty parts analysis along with the costumers and submitting inspection Reports based on various checking parameters as asked by costumers.

CURRICULUR ACTIVITIES:

- Winner at inter college debate.
- Winner at inter college quiz contest.
- Winner at inter college role play.
- Winner at college as N.S.S commander.
- President in college student union.

PROFESSIONAL TRAITS:

- Good Analytical & Presentation skills
- Good Communication Skill
- Team Building and Leadership skills
- Business development
- Competitor analysis
- Continuous Improvement

Personal Details:

Date of Birth : 05th jul 1995

Marital Status :
Single

Languages Known :
English &

Hindi

Hobbies : Reading book, playing cricket, net surfing

PERSONAL TRAITS:

- Self -confident & motivated
- Optimistic
- Sincere
- Energetic

Declaration:

I hereby declare that all the statements made in this C. V. are true, Complete & correct of the best of my knowledge and belief.

Date: / / 2020

Place: satna

Saurabh shukla