



VINOD SAHI

RELATIONSHIP MANAGER

- House no 6/64 Mukta prasad colony, Bikaner , Rajasthan, 33 4001
- 8560990546
- sahi.vinod12@gmail.com

ABOUT ME

- Competent professional with 3.4 years of experience in GI industry as Relationship Management with TATA AIG.
- An effective leader with distinguished abilities in end-to-end sales and operations management, motivating team members to maintain deliverables.
- Want To Succeed in an environment of growth and excellence and earn a job which helps me in self-development
- | Team Leader | Business analyst | Motivator | Passionate | Learner | Curious | Insurance | Learning SQL

WORK EXPERIENCE

- RELATIONSHIP MANAGER | JUL 2019 - PRESENT**
TATA AIG, BIKANER
 1. Requirement Gathering/Analysis at Client Location/Work Station
 2. Studied the inherent systems to have a clear understanding of the business processes and the associated system workflows.
 3. Analysing the information gathered, documenting the business and functional requirements.
 4. Preparing Process Flow Diagrams
 5. Help in designing UI screens, Flows & validations
 6. Preparing Test scenarios for Rating Logic / UI validations
 7. Capture Business/Product/Coverage Rules or condition based rules and their validations
 8. Worked as a liaison between Business User and Development team to submit requirement and changes, clarify questions and resolve issues.
- MANAGEMENT TRAINEE | JUL 2018 - JUL 2019**
TATA AIG

LANGUAGES

- o English, Hindi, Punjabi, Marwari

PERSONAL DETAILS

- Date of birth**
12 Jan 1994
- Nationality**
Indian
- Marital status**
Single

SKILLS

- o Microsoft Office
- o Data Analysis using Excel
- o Excellent team management skills.
- o Excellent communications skills.
- o Balsamiq and azure
- o Microsoft visio
- o SQL

INTERNSHIPS/LIVE PROJECTS

- GURGAON, DELHI NCR**
 - Develop Strategies to increase the number of visitors to website.
 - Collaboratively work with sales and marketing team support functions and help develop lead generation strategies.
 - Conducting Marketing Research and analysis to evaluate trends and brands. Learned E-mail and Social Media Marketing Strategies.

EDUCATION

- MBA | 2018**
AMITY BUSINESS SCHOOL, NOIDA
 - Dual degree in Marketing and IT
 - Core member of IT club
 - Organised Amity cyber fun
 - Coordinator in Global Leadership Research Conference
 - Published journal on-'impact of digital marketing on Real estate sector
 - Published paper on Impact of digital marketing on Travel and tourism sector
- BCA | 2015**
ENGINEERING COLLEGE BIKANER, BIKANER
 - Secretary of Sakshama cultural event society.
 - Certified Data Analytics using excel and SQL
- XII | 2012**
ADARSH VIDYA HIGH SCHOOL, BIKANER
 - COMMERCE WITH IT
- X | 2010**
RSV , BIKANER