

Ram Kishor Choudhary

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**Objective**

To work as a manager in an amiable environment, where I have opportunity to grow professionally through recognition of hard work.

Experience

Working with SKY PROMOTION'S & TRADING (Distributor-CASIO WATCH) as a Sales Manager DELHI for CASIO WATCH from December 2010.

Working with **SHRI NATRAJ (Distributor-CASIO WATCH)** as a **Sales Manager DELHI for CASIO WATCH** from December 2009 To November 2010.

- Working with **Centre of Excellence in Design Ltd** as **Retail Operational Executive (Sales) Delhi NCR** from May 2009 to November 2009.
- Worked with **ATLAS BRANDS PVT LTD** as **Territory Sales Executive North India** from July 2008 to April 2009.
- Worked with **TECHNO TIMES** as **Sales Executive for ATLAS BRANDS PVT LTD** from July 2005 to July 2008.

Job Duties:

- Responsible for creating order of CASIO watch, managing supply, guiding team and receiving payment.
- Responsible for creating order of **Arbind Brands** such as **Arrows and Flying Machine's Exclusive Stores** and **SORS**, Managing supply and receiving payments.
- Responsible for creating order of **SHOPPER'S STOP Delhi (NCR)** for **Arrows** and **Kaos**, Managing **Brand Executive** for achieving targets.
- Managing supply from warehouse to dealers, stores and receiving payment on weekly basis.
- Interact with new dealer and establish business with them.
- Promoting brands of new products and establish them in market.

Achievements:

- Increase number of dealers from 35 to 125.
- Increase business volume three times (approx) of the current volume.
- Promoted as sales manager.

With two long year of relationship with **ATLAS BRANDS PVT LTD** company acquire me on his own payroll.

1. We started business with new distributor **ESS ESS enterprises**.
2. Establish good relation with **SHOPPER'S STOP & LIFE STYLE DM's**. We acquire front position for our products in all **SHOPPER'S STOP & LIFE STYLE** in *Delhi/NCR*.
3. I also established good relation with **METRO MANAGER** to increase our base stock to maximum extent.

4. I started business with new dealers such as RITU WEARS, SHNOW WHITE, VENSONS SHOES, BINDALS APPARELS, REGAL IN, REGAL INC 5, JOHN BROTHERS, BHAGWAN DAS & SONS, VELENSIA GARMENTS, and KUMAR DEEP...
5. I have good relations with all the watch dealers such as TINNY WATCH, ARUN WATCH, COLLEGE STORE, INDO WATCH, MAHINDRA WATCH, SUNDER WATCH, GANGA RAM, SETHI WATCH, RAJEEV WATCH, TIME EMPORIUM, DASS STUDIO, SIKKA & SONS, TIME COLLECTION, SAMAY AND OTHER DEALERS.....

Key Skills

- Strong expertise in the norms of retailing and branding products
- Strong exposure in understanding Business Development, Planning and implementation.
- Emphasis on hard work and making a significant contribution to the industry.
- Consistent learner and focused which reflects in performance.

Qualifications

- **Bachelor of Science** in 1998 from L.N.M.U, Darbhanga, Bihar
- **10+2** in 1993 from B.I.E.C, Patna, Bihar
- **10th** in 1991 from B.S.E.B, Patna, Bihar

Computer Skills

MS-Office and Well versed in Internet surfing, Email marketing, Web Marketing tools, Preparing Company presentation.

Personal Profile

Father's Name	:	Late Kedar Choudhary
Date of birth	:	March 01, 1977
Languages Known	:	Hindi, English, Maithli
Nationality	:	Indian
Avocation	:	Playing cricket, Listening music

I hereby, declare that all the information given above is correct to the best of my knowledge.

Date: _____

(Ram Kishore Choudhary)