

Rahul Gulati

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rahulgulati2k@gmail.com

- Experienced professional with 16+ years of extensive exposure to Service Provider, Enterprise, and Data Center environment with proven experience in Solution Architecture, Consulting and Delivery with strong technical and functional knowledge.
- Conduct customer engagement workshops, plan and deliver proof-of-concept, trials to help build business case justifying the ROI and TCO. Experience in responding and supporting to RFP, RFI.

Industries

- Banking & Financial Services (BFSI)
- Telecom & Technology Advisory & Consulting
- Products & Pharmaceutical
- Energy & Utilities
- Government Sectors

Certifications

- Togaf 9 certified
- AWS Solution Architect - Associate
- Microsoft Azure fundamental
- Cisco Certified (Datacenter, Route & Switch, Security)
- ITIL V3 Foundation Level Certified
- Six Sigma Green Belt certified

Skills and Expertise

- *Enterprise* – Cisco DNA-C/SDA, Cisco ACI, Arista SDN solution (Cloud Vision), Enterprise switching.
- *Cloud*: Public Cloud platform AWS & Azure, Private & Hybrid Cloud.
- *Expertise WAN* – Cisco Viptela SDN, Velocloud SDN solution & traditional WAN solutions.
- *Wireless technology* - Wireless Cisco & Aruba.
- *Network Management* - ISE, Cisco DNA-C & Prime.

Professional Background

Orange Business Services

07-January-2016 to till date

Consultant EMS

Duration: (01-Sep-2018 to till date)

Roles and Responsibilities: -

- Digital Transformation journey architecture framework, governance & consulting services. Business to IT Alignment, Early engagement, Feasibility Analysis, Value Engineering (Business case development including ROI and TCO analysis), Migration solution, Analytics solutions design.
- Leading the team of SME and manage Cloud & SDx solution design, implementation, and network transformation to next generation customer network.
- Expertise is in handling B2B consulting, leading discussions with Orange existing and new international customers on SDx & Cloud solution, understanding their business needs and working with Presales for proposing solutions which can help meet their Business requirements.
- Working on public (AWS & Azure) and private cloud partners and prepare response for large multitower opportunity.
- Greenfield / brownfield SDx & Cloud transformation services - advising clients about OBS SDx solutions, detailed assessment of client environment and recommending roadmap for transforming customer requirement in NextGen network.
- Lending technical expertise to Presales team while proposing customized technical solution on SD-LAN & multi-Cloud flavors.
- Present technical solutions to customer for PoC/PoV.
- Leading technical discussions with Orange existing and new customers and understanding the business needs and working with Presales to support in proposing solutions which can help meet their Business requirements.

Presales Consultant

Duration: (07-Jan-2016 to 31-Aug-2018)

Roles and Responsibilities

- Responsible to understand the customer requirement and provide the High level solution designs and architecture.
- Create BoM for network devices to implement the proposed design of customer network.
- Worked with the other members in the Presales & account manager in developing Proposals and responding to RFP's and RFQ's,
- Involved in Requirement analysis and providing end-to-end solution design.
- Provide solution related with Capacity management audit of network devices.
- Responsible for validation of design with customer.

**Accenture Services Pvt Ltd
Infrastructure Team Lead****06-August-2012 to 06-January-2016****Project Undertaken:** Major Postal Company in Japan, Major Pharma Company in US.**Role: Consultant**

- Responsible for creation of Low-Level Network Design (LLD) and perform implementation of solution.
- Greenfield / brownfield SDx transformation services - advising clients, detailed assessment of client environment and recommending roadmap, designing and implementation.
- Responsible to transformation of client network as per requirement.
- Greenfield & Brownfield Implementation client network as per requirement.
- Transformation of customer network to next generation as per the requirement.
- Responsible for Wireless Design and deployment which includes Site survey from wireless Planning tool AirWave Magnet and plan Mobility group in WLC for DR.
- Work with customer and offshore team during the Onshore assignment.

**Orange Business Services
Cust Chg & Rel Mgt VPO Sr. Specialist****07-August'06 to 03-August'12****Roles and Responsibilities:**

- Perform router configurations, activation and acceptance testing. The operational changes include configuring routing protocols (MPLS, BGP, OSPF, EIGRP etc.)
- Troubleshooting MPLS based VPN's related issues for various customers of Orange.
- IP Design, solution design and IP allocation/validation, Configuration management and change management for several major customers for SITA.
- To analyze and implement complex solutions and forecast any complexity and challenges involved.
- Implementing router configuration, activation and acceptance testing with design and implementation of VPN network for the esteemed customers remotely globally.

**Network Solutions an IBM Company
Member Managed Services****15-November'04 to 10-April'06****15-Nov'04 to 31-July'05 (Shreyas Integrated Payroll) & 01-Aug'05 to 10-April'06 (On-rolls)****Roles and Responsibilities:**

- As part of manage services group I manage Implementation & trouble-shooting LAN & WAN Infrastructure of NetSol Customer
- Monitoring of WAN devices like Routers, Switches, Leased Line modems.
- Configuration & troubleshooting of LAN, WAN

Professional Qualification

- Bachelor of Engineering **(B.E.)** from Maharishi Dayanand University, Rohtak in 2004
- Diploma from Govt Polytechnic Jhajjar in Dec-2000

Achievements

- Employee of the quarter in Orange – Shine award (2019)
- Awarded employee of the quarter for Client Champion in Accenture (2014)
- Awarded employee of the quarter in Accenture (2013)

Personal Strengths

- A Practical headed person with strong interpersonal & communication skills.
- Solution based approach to problems and urges to strive for excellence in all endeavors.
- Ensuring high level of end user satisfaction.

Personal Profile

Date of Birth: 9th Oct. 1980
Father: Mr. Subhash Chander Gulati
Address: H.No 769, Sector 42, Gurgaon

Reference: Available on request

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