



Bibhuti Singh Rajput

Student, Startup & Aspiring Entrepreneur



Sitamarhi, Bihar, 843301



www.linkedin.com/in/bibhutirajput



+91 7079142368



<http://worldstartupsassociation.com>



bibhuti@hamek.in

Startup is the journey and entrepreneur is destination, startup forever.

Hunger to create and innovate for bright future. Feel alive when surrounded by innovative people and ideas.



Skills



Entrepreneurship



Startup's user, investor and growth evaluation metrics



Innovation and Creative Thinking



Product Development



Business Model and canvas



Financial Model and Projection



Prepare Business Presentation and Pitch-deck



User behavior and Analysis



Market Research and Analysis



E-mail Marketing and Campaign



Marketing Strategies



Project Management and Operations



Team Management



SWOT and PEST Analysis



MS Office



Productive web and system softwares

2019-05 - Current



Work History

Incubated & Intern at

Bihar Industries Association, Patna, Bihar

- Incubation support for [hamek.in](#) and help other startups
- Develop Business Model
- Prepare PowerPoint Presentations and pitch deck
- Prepare Excel Financial Projection.
- Product conceptualization and development
- Interview Users and Market research

2019-10 - present

CEO & Founder

[World StartUps Association, Patna, Bihar](#)

- Identify new market opportunity and customers
- Pitch solution to Users, investors and relevant stake holders
- Retain and build engagement with users, inform them new features and development
- Research VC and startups online and identify new leads and potential new markets.
- Contacted potential users via email and phone to set up meetings
- Attending conferences, meetings, and industry events
- Developing quotes and proposals for resource providers
- Negotiating and renegotiating by phone, email, and in person

2017-05 - 2019-10

CEO & Founder

[hamek.in, Sitamarhi, Bihar](#)

- Prepare MVP
- Acquire 50+ user
- Manage Backend and Operations
- Planned and oversee new marketing initiatives
- Developed weekly and monthly goals for the team and ensure they are met

2017-07 - 2020-01

2018-06 - 2018-07

2019-07- Present



Education

Dropout : Bachelor of Defense Aviation

National Defence Academy - Khadakwasla, Pune

Startup Accelerator Programs: Entrepreneurship

Icreate - International Centre For Entrepreneurship And Technology - Ahmedabad (2018-06 - 2018-07)

Startup School - Y Combinator (2019-10 - Present)

- Learning Entrepreneurship, Startup, Business Model, Analyzing Customer, market, pain point, developing product, marketing strategies, building culture, etc.



Interests

Startups

Identifying Pain points

Brainstorming Ideas

Innovation

Creative thinking