

RESUME

Priya Aman Prakash

H. No.-136 1st floor, Pocket -10, Sector -24 ,Rohini , New Delhi - 110085

Contact number: 918447113162, Email id: aman660@gmail.com

CARRER OBJECTIVE

Looking for the right working environment conducive to learning where I can get ample opportunities to challenge my own limit's and add value to the work I am assigned-with in line with organizational goals and objectives.

PROFESSIONAL EXPERIENCE

- I worked in justdial.com as just dial ambassador –Sales and Marketing department, since 5th October 2015 to 6th September 2016.

Key Responsibility

1. Acquisition of new customer for the just dial services.
2. Handling the customer problems.
3. Making the healthy relationship with the customer.
4. Every day giving 6 to 8 presentation in front of customer about product and services.

- I worked in indiamart.com as Assistant Manager for NSD team since 14th March 2017 to 4th April 2018.

Key Responsibility

1. Acquisition of new customer for Indiamart services.
2. Handling the customer objection and problems.
3. Scheduling fresh meeting every day with new as well as follow up clients.
4. Every day giving 3 presentations.
5. Giving training for new join employee.

- I worked in Manomav Engineers Pvt. Ltd. as a Business Development Manager since 15th June 2018 to 17th September 2019.

Key Responsibility

1. Handling sales team.
2. Lead Generation.
3. Maintain relationship with existing clients.
4. Acquisition of new customer for Manomav Engineers Pvt. Ltd.
5. Preparing PPT for presentation & Making Quotation.

6. Every day 2 meeting with clients
7. Scheduling fresh meeting every day with new as well as follow up clients.
8. Finding new opportunity for the origination.
9. Making new strategies for marketing and achieving the sales target.
10. Working on branding part of the origination.

SUMMER INTERNSHIP

I worked in **Indian expo mart** which is responsibility for foster the international business. I contribute as marketing analyst.

Key Responsibility

1. To understand the behavior of customer foreign product.
2. To know the feedback of customer.
3. To resolve the problem regarding the product.

EDUCATIONAL PROFILE

- PGDM (Post-Graduation Diploma in Management) from Accurate Institute of Management & Technology (2014 to 2016) (Marketing & International Business)
- Graduation in Commerce from GKPD College , Samastipur, Bihar (2009 to 2012)
- Intermediate (10+2) from RNAR College, Samastipur, Bihar (2007 to 2009)
- Matriculation (10th) from Dharmpur High School, Samastipur, Bihar (2007)

KEY SKILLS & STRENGTHS

- Fairly good Negotiation and Communication skills.
- Team-working skills.
- Inquisitive for learning.
- Ability to work under pressure
- Customer-oriented Approach

EXTRA CURRICULUM ACTIVITIES

- Ramp modeling in 2011 to 2012 (**Elite Model Management**)
- Participation in various events and activities like Fresher's party, Money Multiplier, HR Seminar

PERSONAL DETAILS

Father's Name : Kanhaiya Lal Thakur

D.O.B : February 2, 1993

Hobbies: Travelling , Music