# **SONU ARORA**

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To work in a challenging and creative environment in the industry, where I can utilize my managerial and interpersonal skills in achieving company's objectives and in the process nurturing and enhancing myself professionally and personally.

## Personal Qualities

- \* Willingness to learn
- \* Effective communication and interpersonal skills

#### WORK EXPERIENCE

#### MARKETING EXECTIVE

STAR FILTARTION - Delhi, Delhi - September 2012 to July 2013

During MBA (Training & Research)

- \* Undergone 6 week summer training at STAR FILTRATION (DELHI) in marketing
- \* Comparative study on Personal Banking in Public and Private bank

STAR FILTRATION (DELHI) (from Sep 2012 to July 2013)

#### Marketing Executive

- \* Identifying the prospective customer and developing a database
- \* Approaching prospective customer though telephone seeking an appointment
- \* Meeting the concerned person and proposing the product
- \* Handling queries
- \* Making the sale & closing the deal

## **EDUCATION**

## MBA in Finance/Marketingin

Kurukshetra University - Kurukshetra, HARYANA, IN 2010 to Present

## ADDITIONAL INFORMATION

IT Skills

Basic computer knowledge with Excel, Powerpoint, Access and Microsoft office.