### PAWAN KUMAR CHAUDHARI

Address: Civil Line Sufipura, Behind Saraswati Vidya Mandir School, Bahraich

U.P.: 271801

Mob. No: +91-9565193261,

E- mail: - pawanc325@gmail.com

# **Professional Summary**

- Expert professional in business development, planning and executing business strategies, master in developing new market channels and building strong relationships with sales managers, customers and industry leaders.
- Vast experience with branding and introducing new products.
- Superb understanding of business sense and strategies.

# **Core Competencies**

- Competition Analysis Ability to analyze and compare firm's products with that of competitors.
- Good communication and management skills effective leader and motivator.
- Self-assured and confident.

# Objective Statement -

Desire to join a fast paced growing firm that offers a constructive workplace to develop brand strategies, initiate strategic alliances, promote new products, and interact with new clients in order to develop sustained business for the organization

### PROFESSIONAL QUALIFICATION

•M B A with Marketing and HR specializations from **Bansal Institute of Engineering & Technology College,** Affiliated from A.K.T.U. in 2017 at Lucknow, U.P.

### **EDUCATIONAL QUALIFICATION**

- M.COM from Dr. R.M.L.A.U in 2014.
- B.COM from Dr. R.M.L.A.U in 2012.
- Intermediate from U P board 2009.
- High school from U P board 2007.

#### **CURRENT EMPLOYEE**

Jan 2018 - To till date: - Sales Coordinator

**Department: Network Business** 

Company: MUTHOOT FINCORP PVT. LTD.

- Co-ordinate with all the department of (Ola Auto and Ola Cab)
- Ola Play, Ola Auto documentation process and Loan clearance, NOC handover to Partner.
- I am able to lead a team to form a cohesive organization.
- I achieve all the targets in the given specified time.
- Responsible for Loan Closing, Calling Partners to clear the Loan Debts.
- And, Ola Loan Document Disbursement.

## **ACTIVITIES**

Six-week summer internship in 'SAMSUNG MARKETING,LUCKNOW'

#### **RESPONSIBILITIES**

- To analyze daily order booking system and manipulate according to beat plan, and analyzing
   And interaction with vendors.
- Analysis of marketing of SAMSUNG in the market with its competitors.

#### COMPUTER PROFICIENCY

- · Basic and Fundamentals.
- Good knowledge of M.S Office and Internet.
- Course on Computer Concepts (CCC).

### **STRENGTHS**

- Strong Inter-personal organizational skills.
- Sincerity towards job and punctuality.
- Able to cope under pressure.
- Excellent communication skills.

### PERSONAL DOSSIER

Name : Pawan Kumar Chaudhari

Father's Name : Mr. Rajendra Prasad

Date of Birth : 02- JUL-1988

Nationality : Indian

Gender : Male

Languages Known : Hindi, English

Marital Status : Single

# **DECLARATION\_**

I hereby declare that all the above information's are true to the best of my knowledge and can be produced at the time of demand.

DATE- (PAWAN KUMAR CHAUDHARI)
PLACE: