

# **CURRICULAM VITAE**

## **SUMIT SHARMA**

D2/34 Vinod puri  
Vijay enclave  
New Delhi - 110045  
Mob: 9599843543  
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### **CAREER OBJECTIVE:-**

To be a part hard work team to achieve the organization goals. To promote my professional skills to work for the development of organization I join utilizes my potentials in the grown of my corporate sector and achieves success in my career.

### **ACADEMIC QUALIFICATION:-**

- ❖ 10<sup>th</sup> Passed from CBSE Board.
- ❖ 12<sup>th</sup> Passed from CBSE Board.
- ❖ B.TECH (C.S.E) from UTU.(Dropout)

### **PROFESSIONAL QUALIFICATION**

- ❖ Basic knowledge of Computer.
- ❖ Completed CORE JAVA from NIIT
- ❖ Completed CCNA From HCL NOIDA

#### **Experience**

- Holding a 3 months of experience in MYNAA Tech Services PVT LTD.
- Holding a 6 months of experience in VCQRU as a Business development executive from December 2019 to June 2020.
- Working in GKC Consultants OPC PVT. LTD from August 2020 as a Business development executive.

#### **Work and Responsibilities**

- Lead generation from LinkedIn and other sources expertise in IT sales software and end to end sales
- To make a quotation ,perfoma Invoice ,Invoice and collection as well ,good in communication and negotiation skills.
- Lead generation, meeting with clients and sell our services to the manufacturers and retailers or suppliers. Customer handling, deal closing.

### **STRENGTH**

Fully concentration on the work in hand. Positive thinker and can work independently as well as a team member.

### **PERSONAL DETAILS:-**

Father's Name	:	Mr. Sarvesh K.SHARMA
Date Of Birth	:	10/11/1994
Gender	:	male
Marital Status	:	Unmarried
Religion	:	Hindu
Language Known	:	English, Hindi

Nationality : Indian  
Hobbies : Listing Music

Place : New Delhi

Date : ...../...../.....

**(SUMIT)**