# KORIPALLI JAYA SINDHU

HR EXECUTIVE | MBA





#### **CAREER OBJECTIVE**

Innovative and goal-oriented Management professional committed to Human Resource. Dedicated team player skilled at mediation and conflict resolution. Motivated with exceptional social skills, communication abilities, and customer service background.



#### PROFESSIONAL EXPERIENCE

#### **Management Trainee**

#### DEC INDUSTRIES PVT LTD | APRIL 2021-NOW

- Implemented performance review and motivational strategies to elevate HR team results.
- Resourcing, screening, and short listing resumes through various job portals.
- Monitored and handled employee claims involving performance-based and harassment incidents.
- Motivated employees through special events, incentive programs and constructive feedback.
- Convey the rules and policies to the employees.
- Preparing various letters like Offer letter, Appointment letter, Increment letter, warning, Relieving letter etc.
- Supervised and mentored direct reports and developed talented HR teams.
- Recommended, initiated, and finalized HR actions regarding faculty and staff position management, compensation, and employment postings, hiring proposals and new hire onboarding.
- Implemented standardized programs and policies, driving smooth operations, employee retention and engagement.
- Boosted customer satisfaction ratings by enabling staff to implement speedy resolutions for diverse issues through robust internal knowledgebase and industry-leading training.
- Part in designing a company holidays calendar.
- Assist for HR Manager in planning of organizational Recruitment.
- Coordinated with senior leadership and handled managerial needs by implementing fresh solutions into business strategies.



#### CONTACT

**Phone** 

9963783809

**Email** 

sindhukoripalli123@gmail.com

LinkedIn

https://www.linkedin.com/in/sindhu-koripalli-8256b6aa/



#### **EDUCATION**

GITAM University, VIZAG, | May 2021

MBA, (CGPA: 7.2/10)
SRI VASAVI ENGINEERING
COLLEGE, | MAY 2017

B TECH, (CSE) CGPA 7.51

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#### **RELEVANT SKILLS**

- LEADERSHIP SKILLS
- TEAM MANAGEMENT
- INTERPERSONAL SKILLS
- PROBLEM SOLVING SKILLS
- DECISION MAKING SKILLS



#### LANGUAGES KNOWN

- TELUGU
- ENGLISH
- HINDI

- Generated salary pay-outs of the employees by linking biometric data and leave records
- Compiled all the production reports of various products and normalized to one single report for the top management
- Worked extensively in developing brand recognition for DEC in PVC Pipes and Aluminium Formwork
- Generated sales leads of worth 8Cr through networking and cold calling
- Implemented CRM software 'To DO' for handling key business accounts of DEC
- Participated in team-building activities to enhance working relationships.

# **\*** HOBBIES

- COOKING
- TRAVELLING
- VOLUNTEERING

#### **INTERNSHIP**

# KINGS LABS INNOVATION PVT LTD, KERALA, | AUG 2020-SEPT 2020

- Worked on 'Digital Marketing and Digital Sales in Kings Labs Pvt.
   I td '
- Created digital marketing content for CRM software 'To Do'
- Participated in team-building activities to enhance working relationships.

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### **CERTIFICATIONS/ ACHEIVEMENTS**

- Course completion certificate on MARKETING AND ADVERTISING
- Course completion certificate on DIGITAL MARKETING
- Course completion certificate on ENTREPRENEURSHIP
- Participation certificate in essay writing competition on Consumer Protection Act
- Executive Member at Rangasthala Club
- Organized 'GEM Fest' annual Technical Summit at GITAM Vizag
- Generated Rs. 6,00,000.00 funds for organizing the event,
   highest individual fund raiser for the event and got 3 rd. prize