

# Raman Sahay

Mechanical engineering graduate and Certified Ethical Hacker with the ambition of becoming an Cyber security expert.

Experienced Business Development associate and Service Advisor with a demonstrated history of working in the mechanical engineering industry.

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## EXPERIENCE

### BYJU'S (Think and Learn Pvt. Ltd) , Pune

#### *Business Development Trainee*

01/2020 – 04/2020

Schedule meetings and presentations with prospects. Create, plan, and deliver presentations on company products. Develop strong, ongoing relationships with prospects and customers. Handling lead/prospect doubt and issues. Crack the deal.

### Maruti Suzuki Arena (Yug cars), Ujjain

#### *Service Advisor*

03/2019 – 08/2019

Scheduling service appointments. Cataloging customers' concerns and comments Writing service orders and descriptions of problems and repairs. Translating customer's repair problems into standard repair terminology. Explaining repairs to customers. Estimating the cost and time needed for repairs. Handling customer complaints.

## IT COURSES AND CERTIFICATE

### **Cyber Security Expert Master's Program**

Simplilearn

2021

This program Include training and certification of **CompTIA Network+**, **CompTIA Security+**, **CEH**, **CISM**, **CISSP** and **CCSP**.

### **The Python Programming A-Z Definitive Diploma in 2021 Certificate**

Udemy

2021

This certificate provide hands-On Guide to Master Modern Python and Data .

## SKILLS

CEH

Security+

Network+

CISM

CISSP

CCSP

CISA

Python

Microsoft Office

AutoCAD

Solidworks

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Leadership

Teamwork

Presentation

Quick Learner

## PARTICIPATION

Seminar on Entrepreneurship and business development (02/2017) by and at IIT Jodhpur

Workshop on AutoCAD (03/2015) by IIT Madras and RoboSejougous at UEC ujjain

BAJA SAEINDIA (07/2015) at Chitkara University, Punjab

## EDUCATION

### Bachelor of Engineering (Mechanical Engineering)

Mahakal Institute of Technology ,Ujjain

2018

67.00%

### Higher Secondary (10+2)

Kalidas Montessori H.S. School ( M.P. Board)

2014

70.40%

### High School (10)

Kalidas Montessori H.S. School ( M.P. Board)

2011

62.17%

## PROJECTS

### Design and fabrication of "Multitasking automated frame"— (01/2018 – 06/2018)

This project is the basic stage of any autonomous robot. This robot has sufficient intelligence to cover the maximum area of provided space. It has mobility, can be modified according to problem. It is easy to control and low in cost at same time.

### Fabrication and Comparative Study of Duct Cooler — (07/2018 – 12/2018)

Comparative study of duct coolers in different working conditions. Design and fabricate a cooler which has maximum cooling effect and minimum humidity.

EFFI Cars (01/2016) at Punjab University , Chandigarh

Robo Race (04/2016) at MIT, Ujjain

Volunteer in Central Super Carting Competition (07/2016) at MIT Ujjain

Volunteer in Simhastha (04/2016) at Government HelpDesk , Ujjain

## INTERNSHIP

### Gold Star Pet Pvt. Ltd. (07/2016)

Trainee in Manufacturing Department

### G.S. Metals (06/2017)

Trainee in Casting Department.

### Unitron Engineers (07/2017)

Trainee Engineer in Manufacturing and Maintenance Department.

## LANGUAGES

English , Hindi