Harshagandha Patki

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OBJECTIVE

To seek a challenging position and strive for excellence with dedication, positive attitude and passion towards the work that will fully utilize my logical and reasoning abilities in the best possible way for the fulfilment of organizational goals.

EDUCATION

University of Bridgeport, Connecticut
Master of Science in **Computer Science**

University of Pune, India
Bachelor of Engineering in **Computer Engineering**

BUSINESS SKILLS

Verbal and written communication
Leadership
Adaptability and Flexibility
Team-working
Creativity

EXPERIENCE

DSIJ Private Limited - Pune, India   *Jan 2020 – July 2020*
Business Development Executive (Academic/Education Counsellor)

• Ensured students met educational goals as primary guide through degree requirements. Furnished course registration assistance to students.
• Advised students on degree-specific programs and procedures**.** Provided registration instructions to students for online courses.
• Responded to student inquiries regarding academic appeals student orientations probation and various curriculum issues and concerns. Addressed students questions and issues regarding online courses within a specified timeframe.
• Liaison between students and the University with regard to University policies and procedures. Identified potential barriers within the student academic process and initiated steps resulting in resolution.
• Effectively communicated, motivated, and inspired students through critical thinking, creativity, and problem solving. Completed daily educational tasks associated with these students.

Network Components Private Limited - Pune, India   *Jan 2019 – Dec 2019*
Junior QA Engineer

• Wrote and implemented Test scenarios, Test cases, Performed System testing, Regression testing and bug reporting using Mantis. Performed User acceptance testing immediately after every build of Clouzer Web Application.
• Responsible for gathering business requirements and preparing FSDs, communicate with development team and QA team. Created application Prototypes and screen mock-ups. Prepared Process Flow Diagram using draw.io.

- Collaborated in the planning of new product decisions and **enhancements to Clouzer** Web application. Served as a liaison between the programmers and internal business entities in designing and implementing functionalities.

Exltech Solutions India - Pune, India   *June 2018 – Jan 2019*
Business Development Executive (Corporate Relations)
- Generated revenues & achieved sales target through new strategy and innovative ideas.
- Making multiple outbound calls to potential clients. Closing sales and **working with client** through closing process. Handling Client process for their recruitment services.
- Reaching out to HR Department of Companies to understand vacancies for College Graduates. Short listing the students based on eligibility requirement of the Corporates and Coordinating with the Corporates and scheduling the Drives, industrial visits.

Infostretch Corporation- Santa Clara, California   *July 2016 – Sept 2016*
Mobile Application Development Intern
- Developed and tested **Android Applications** with external Bluetooth GPS Receiver on the latest Android phones.
- Used SiRF star III protocol to convert NMEA data to SiRF Format and processing of data in NMEA Format

PROJECTS
Effective way to protect Networks using Network Intrusion Detection Systems (Masters' Project)
- Used snort Intrusion Detection System (IDS). Coding was done in **Linux** Environment.
- Compared and tested the results of various IDS Systems used and found out which is the more efficient one.

Network Traffic Measurement and Analysis   *September 2015*
- Used effective Network Monitoring tools to analyze network traffic based on organization requirements. Compared the results of four network monitoring tools and determined which the best is.

Roadside quality and Ghats Complexity Analysis (Senior Year Project)   *May 2015*
- Developed an **Android App** for navigation which alerts the user for approaching potholes by entering source destination. Incorporated accelerometer and magnetometer sensors and coding was done using Eclipse IDE.

HONOURS & AWARDS
- Received "Cisco Certification" in Computer Communications and Networks (**CCNA**).
- Published Paper, "Network Traffic Measurement and Analysis" in: Long Island Systems, Applications and Technology Conference (LISAT), IEEE.
- Received "Best Paper Award-Student Track" in LISAT Conference, New York, USA for the paper, "Network Traffic Measurement and Analysis".
- Recognized in "2016 Annual Engineering Achievement Ceremony" in University of Bridgeport, CT.
- Completed Udemy Certification Course in "Business Development and B2B Sales for Startups – Sales Valley".
- Completed Salesforce Trailhead Courses in "Sales and Business Development".