

SUMIT KUMAR

E-Mail:- mathur1826@gmail.com

Contact No.:- +917692925697 , +918839546812

Career Objective:-

To secure a position in E-commerce field with a progressive company where I can utilize my work experience and theoretical knowledge for organization's growth and personal career growth.

Work Experience:-

➤ Business Development Executive

Flipkart Internet Private Limited

04/03/2019 - 05/02/2021

Job Role:-

- Seller Acquisition/Vendor Management
- Cataloging
- Seller Account Management
- Lead Generation

➤ Business Development Executive

Justdial Ltd.

16/07/2018 - 15/02/2019

Job Role :-

- Direct Sale (Justdial Subscription Package)
- Lead Generation

Educational Qualification:-

- MBA-2016-18 with 7.38 CGPA, From **ITM UNIVERSITY,GWALIOR**
- BBA(Marketing)-2016 with 6.66 CGPA, from **ITM UNIVERSITY,GWALIOR**
- Intermediate -2013 with 64.4% from **Bihar School Examination Board, Patna**
- Matriculation-2011 with 66% from **Bihar School Examination Board, Patna**

Skills:-

- **Computer Skills-** Well versed with PC operation like Internet, E-Mail, MS Office(Word, Power Point, Excel),
- Good communication skill
- Analytical Thinking
- Marketing Research
- Leadership & Team co-ordination

Extra-Curricular Activities:-

- Participate in Innovation summit, 2017 & 2018
- Volunteered and active member of college Event Group

Personal Attributes:-

- Motivated, persuasive and goal oriented
- Flexible with working hours
- A solid team player who thrives on working in a fast paced environment

Academic Project/ MBA Summer Training:-

Project Title : “Customer Satisfaction towards Amul Dairy Products”

Organization : **Amul ,GWALIOR**

Duration : 45 Days

MBA Dissertation Project:-

Project Title : “STUDY OF THE EFFECTIVENESS OF ONLINE MARKETING ON INTEGRATED MARKETING COMMUNIVATION”

Academic Project/ BBA Summer Training:-

Project Title : “A Study on THE PERFORMANCE AND INVESTORS OPNION ABOUT HDFC MUTUAL FUND”

Organization : **HDFC,GWALIOR**

Duration : 45 Days

Personal Details:-

Name	:	Sumit Kumar
Father's Name	:	Pradeep Kumar
DOB	:	11-09-1995
Language Known	:	English, Hindi
Current Address	:	137-A, Patparganj Mayur Vihar Phase - 1, New Delhi
Permanent Address	:	10-A ,Bela Road Khizersarai, Gaya (Bihar)

Date:/...../.....

Place:

Sumit Kumar