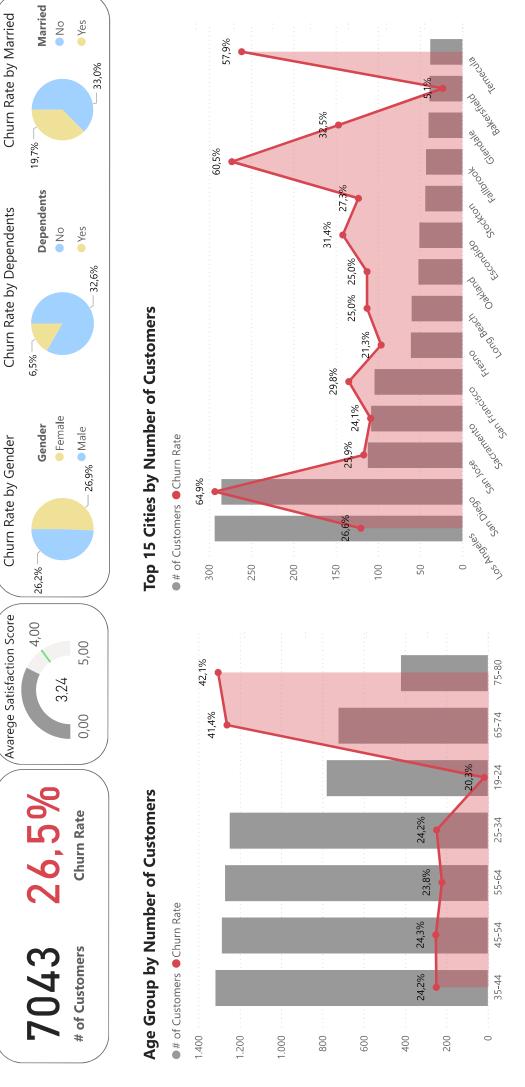
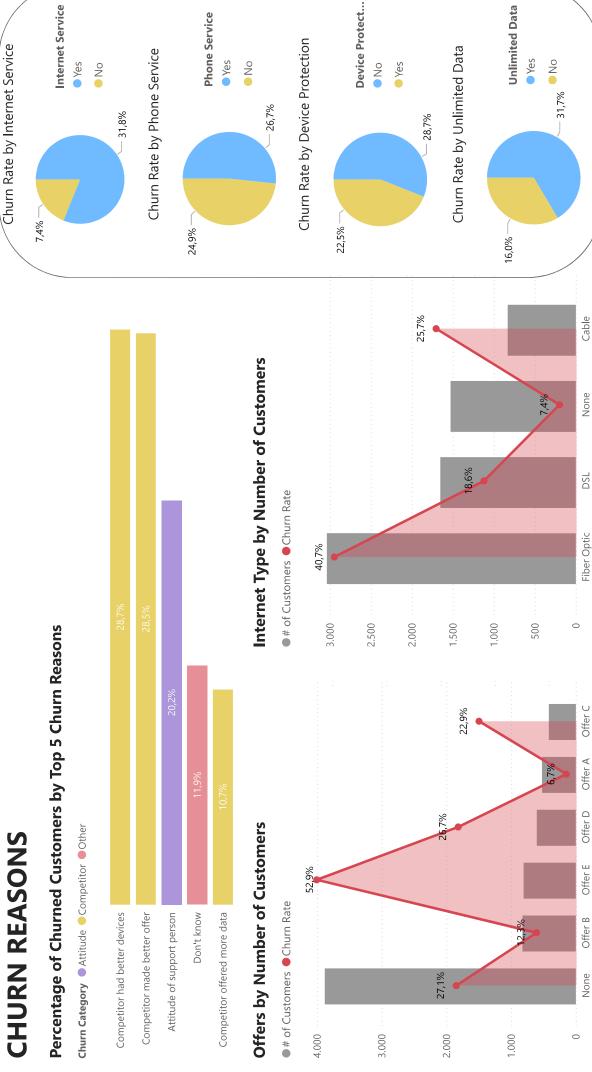
GENERAL OVERVIEW



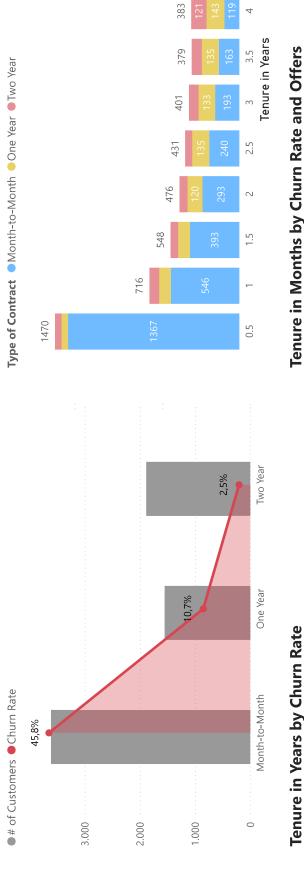
CHURN REASONS



CONTRACT AND TENURE

Time of Contract by Number of Customers

Tenure in Years by Number of Customers



944

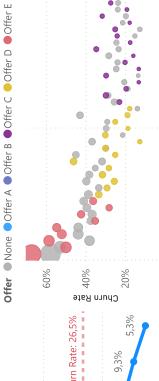
463

420

Tenure in Months by Churn Rate and Offers

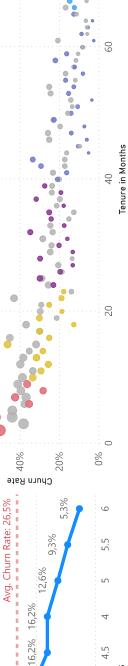
Bubble Size: Number of Costumers

9



21,9% 21,8% -21,4%-

Churn Rate %



4.5

2.5

3.5

2

1.5

0.5

%

Tenure in Years \sim