



We are America's largest classroom. We provide quality educational programming to children - preparing them for school and life.

We are America's largest stage. We bring music, theater, dance, art, and drama straight into the living rooms of 30 South Central Texas counties.

We are a window to the world. We address important issues across various subjects with fairness and trust.

We are community. We host community events that align with our commitment to drive education and culture.

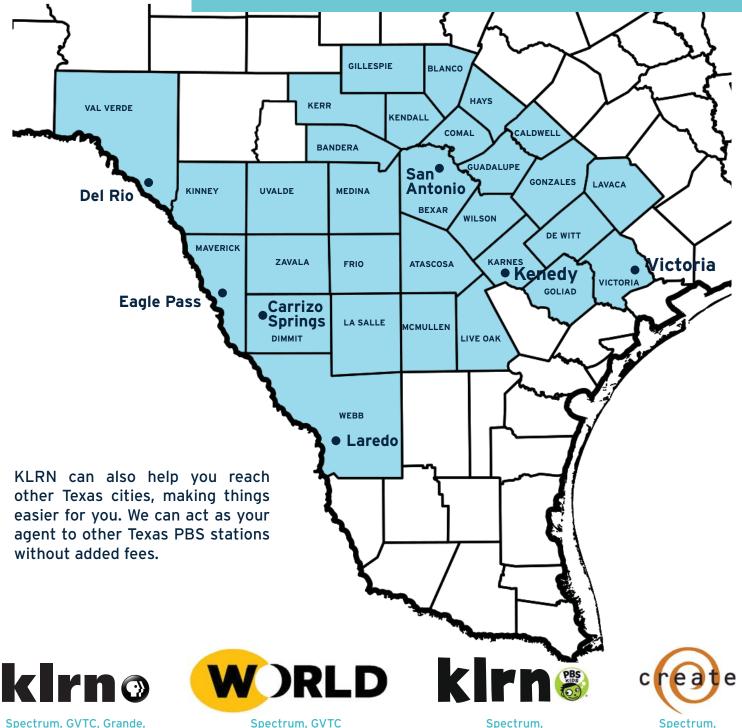
KLRN is PBS. No one else does what we do.





KLRN is broadcast, without a subscription to cable or satellite, to 30 counties reaching a potential three million viewers. With themed-genre nights and four channels, we have an audience to fit your target needs.

## **OUR REACH**



AT&T U-verse, Dish Network, DIRECTV

- Arts
- Drama
- Science
- History
- News
- Public Affairs
- Lifestyle
- Children

- News
- Public Affairs
- Science
- History
- Music
- Arts
- Drama

- GVTC, Grande
- Social/ Emotional
- STEM
- Arts
- Science
- Math
- Literacy

Cooking

GVTC, Grande

- Travel
- Home Improvement
- Arts & Crafts
- Garden
- Health

<sup>\*</sup>To find KLRN on your local television provider, please visit klrn.org/schedule

## **OUR AUDIENCE**

Drive trends through word of mouth, influence corporate & social networks.

Influential

32%

Contributors to PBS are more likely to hold the job title of President<sup>1</sup>



PBS viewers are more likely to have a postgraduate degree<sup>1</sup>



Masterpiece viewers are more likely to be a member of a group that tries to influence public policy or government<sup>1</sup> **Educated** 



Make education a priority for themselves and their families.

PBS viewers are more likely to attend adult education courses<sup>1</sup>

Care about the future of their community.

Community Minded

22%

PBS News & Public Affairs viewers are more likely to have attended a public meeting on town or school affairs<sup>1</sup>



## OUR AUDIENCE

Do not watch MSNBC<sup>3</sup>



#1

4/10

4 out of the top 10 most credible programs were PBS programs<sup>5</sup>



Do not watch AMC or Discovery<sup>3</sup>

## OPINION LEADERS

PBS programming is a trusted source that opinion leaders turn to on a regular basis.

5/10

5 of the top 10 most objective programs were PBS programs<sup>5</sup>

#### **UNDUPLICATED**

PBS viewers are selective & loyal.



Do not watch History Channel<sup>3</sup>

#4

PBS ranked as #4 in networks watched in the last week by opinion leaders<sup>5</sup>

82%

Do not watch A&E<sup>3</sup>

84%

Do not watch CNN<sup>3</sup>



Long-term care insurance<sup>4</sup>



Travel outside & inside the U.S.<sup>4</sup>

#### **AFFLUENT**

PBS viewers rank #1 across numerous categories in spending

#1

Travel for personal reasons<sup>4</sup>

#1

Charitable donations, memberships, ticket purchases<sup>4</sup>



### THE HALO EFFECT

Our viewers attribute specific qualities including excellence, integrity, innovation, and concern for the community with PBS and, by association, with our sponsors.





PBS viewers that say those who advertise on PBS have a commitment to quality & excellence<sup>2</sup>



Viewers that say those who advertise on PBS provide a valuable public service<sup>2</sup>



Viewers that say those who advertise on PBS are high quality brands<sup>2</sup>



Viewers that say those who advertise on PBS are industry leaders<sup>2</sup>

## **OUR RATES**

9.1 KLRN	DAY	TIME	(1) :15	(1) :30/(2) :15
Children	Monday-Friday Monday-Friday Saturday Sunday	6A-11A 1P-5P 6A-9A 6A-10:30A	\$100	\$140
Daytime	Monday-Friday Saturday Sunday	11A-12:30P 9A-5P 10:30A-5P	\$100	\$140
News	Monday-Sunday	5P-7P	\$150	\$210
Prime	Monday-Sunday	7P-10P	\$200	\$280
Fringe	Monday-Sunday	10P-12M	\$100	\$140
Overnight	Monday-Sunday	12M-6A	\$80	\$110
9.2 WORLD	DAY	TIME	(1) :15	(1) :30/(2) :15
All Day ROS	Monday-Sunday	6A-6A	\$35	\$50
All Day ROS	Monday Sunday	OA OA	<b>333</b>	\$50
9.3 KLRN KID	S DAY	TIME	(1) :15	(1) :30/(2) :15
All Day ROS	Monday-Sunday	6A-6A	\$35	\$50
9.4 CREATE	DAY	TIME	(1) :15	(1) •30/(2) •15
				(1):30/(2):15
All Day ROS	Monday-Sunday	6A-6A	\$35	\$50

#### Discounts Available:

- 15% with a six month commitment
- 20% nonprofit discount
- 20% multiplatform discount if at least three different sponsorship mediums are purchased
- 25% with an annual commitment

#### Additional Info:

- Prices are subject to change without prior notice.
- Special programming may be purchased at premium rates.
- All rates are net to station.

<sup>\*</sup>Discounts cannot be combined. KLRN will apply whichever is greater.

## **GUIDELINES & SPECS**

KLRN must abide by FCC regulations for on-air underwriting. But don't worry, we promise it's not as scary as it sounds and our team can help ensure your message gets across to your audience while also adhering to the guidelines.

## FCC GUIDELINES

#### ON-AIR UNDERWRITING MAY:

- Describe your business
- Identify facilities, services, products or events
- Describe your corporate mission
- Inform the public of events you sponsor
- Include a corporate slogan, so long as it is not flagrantly promotional or has been shown to be in use for over a year
- Include a web address, phone number, and street address for your business
- Indicate the number of years you have been in business
- Include the name of a nonprofit organization you support

#### ON-AIR UNDERWRITING MAY NOT:

- Use qualitative language (award winning, leading, etc.)
- Use comparative language (better, best, oldest, etc.)
- Use a call to action (visit our store, buy now, etc.)
- Use an inducement to buy, sell, rent, or lease
- Make references to price or value (free, discount, specials, etc.)
- Use personal pronouns

## **BROADCAST SPECS**

#### VIDEO REQUIREMENTS

Codec Preferred: Apple ProRes or H.264 (.mov or MPEG-4)

Video Profile: 1920x1080 HDV 60i

• Framerate: 29.97 fps

• Frame Mode: Interlaced Upper Field First

• Bit Rate: Greater than 20 mbps

#### **AUDIO REQUIREMENTS**

MPEG-1 Layer 2 or 16 bit Little Endian

Audio Profile: StereoBit Rate: 48 kHz

Audio Levels: at or below -20 dBFS

(0 VU, +4dBu)

#### SPOT DELIVERY

- KLRN does not have an FTP site. We can download from Dropbox, WeTransfer, Google Drive, etc.
- Please contact your Account Executive or Valerie Darling for all spot deliveries



# DIGITAL

KLRN fans turn to kIrn.org for unique online content. Whether you're looking to build brand awareness or drive people to your website or event, our digital content allows you to capitalize on these resources through digital sponsorship.





#### Schedule Page \$100/month

- 10,800 average monthly views
- Includes external link

Dimensions: 180x180 px

Format: jpg, png Resolution: 300 dpi



#### Don't Miss List \$300/week

• 33,000 subscribers

Includes external link

Dimensions: 800x100 px

Format: jpg, png Resolution: 300 dpi

#### Homepage Rotator \$100/month

- 7,000 average monthly views
- Includes external link
- 1 of 4 sponsors

Dimensions: 300x250 px

Format: jpg, png Resolution: 300 dpi



#### Facebook Post \$20/post

- 10,000+ likes
- Includes external link/hashtag
- Content must adhere & align with KLRN's mission
- Rules & guidelines may apply





## SUPPORT +

KLRN makes it easy to get your message out in multiple ways, across multiple mediums, and to a variety of people. Each medium brings about its own special benefits and can help your organization tell its story with a multi-platform approach.



#### **EVENTS**

- Member & Major Donor Events
- Community Events
- Preview Screeners
- Blazing Gavels Auction
- Antiques Appraisal Day

#### **BENEFITS**

- Reach engaged viewers
- Face-to-face interaction
- Become a part of the event
- On-air recognition included



#### LOCAL PROGRAMMING

- SciTech Now
- On The Record
- News Updates

#### **BENEFITS**

- Consistent Exposure
- Highly targeted audience
- On-air spots included



#### **WAYS TO SPONSOR**

- Professional Development
- Early Childhood Services
- School Services
- Community Engagement

#### **BENEFITS**

- Reinforce your commitment to education
- Reach an enthusiastic, engaged audience
- Highly targeted audience