

Problems and Applications

Consider the regression of average hourly earnings AHE (in dollars) on Age (in years) and several binary variables for characteristics such as sex, education, and region of employment:

$$\begin{aligned}\widehat{AHE} &= 0.33 + 10.42 College - 4.57 Female + 0.61 Age \\ &\quad + 0.74 Northeast - 1.54 Midwest - 0.44 South \\ R^2 &= 0.185, \quad SER = 12.01, \quad n = 7178\end{aligned}$$

- Do there appear to be important regional differences?
- Why is the regressor $West$ omitted from the regression? What would happen if it were included?
- Juanita is a 28-year-old female college graduate from the South. Jennifer is a 28-year-old female college graduate from the Midwest. Calculate the expected difference in earnings between Juanita and Jennifer.

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- Do there appear to be important regional differences?

Since the variables for $West$ is omitted from the regression, it is the reference group to which the other regional variables can be compared to. On average, and controlling for other variables in the regression, workers in the *Northeast* earn \$0.74 more per hour than workers in the *West*; while workers in the *Midwest* earn \$1.54 less than workers in the *West*; and workers in the *South* earn \$0.44 less than workers in the *West*.

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- Why is the regressor $West$ omitted from the regression? What would happen if it were included?

The regressor $West$ is omitted to avoid perfect multicollinearity. Perfect multicollinearity would arise because the data is divided into exactly 4 groups: $West$, $Midwest$, $Northeast$, and $South$. Since the 4 categories are exhaustive and mutually exclusive, by construction, they add up to 1 for every observation in the dataset. This is known as the “dummy variable trap”. Perfect multicollinearity among regressors is usually easy to detect. Some software will produce an error, others will drop one of the perfectly multicollinear regressors and issue a warning. Imperfect multicollinearity is another issue, much less easy to deal with.

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- Juanita is a 28-year-old female college graduate from the South. Jennifer is a 28-year-old female college graduate from the Midwest. Calculate the expected difference in earnings between Juanita and Jennifer.

The expected difference in earnings between Juanita and Jennifer is:

$$\begin{aligned}AHE_{Juanita} - AHE_{Jennifer} &= (AHE|College = 1, Female = 1, Age = 28, \\ &\quad Northeast = 0, Midwest = 0, South = 1) \\ &\quad - (AHE|College = 1, Female = 1, Age = 28, \\ &\quad Northeast = 0, Midwest = 1, South = 0) \\ &= (-0.44) - (-1.54) \\ &= +1.10\end{aligned}$$

The expected difference in earnings between Juanita and Jennifer, based on the information used in the regression, is \$1.10 per hour.