

BS (4 Years) for Affiliated Colleges



Code	Subject Title	Cr. Hrs	Semester
POL-405	Diplomacy	3	VII
Year	Discipline		
4	Political Science		

Objectives:

The course endeavors to develop an understanding of the concept of diplomacy, its kinds and learning of negotiation techniques and strategies. Through its study, the students would acquire firsthand knowledge and insight into the process and diplomatic methods. It also focuses upon analyzing diplomatic procedures as an integral part of diplomatic practices and diplomatic missions.

Contents:

1. Evolution and development of diplomacy
2. Kinds of diplomacy and various methods of its implementation
 - a. Environmental diplomacy
 - b. Public diplomacy
3. Diplomacy since World War-II
4. Techniques of diplomacy and crisis management
5. The art of negotiations
 - a. Negotiation process
 - i. Preliminaries
 - ii. Substantives negotiations
 - b. Negotiation techniques
6. Diplomatic institutions
 - a. Consular immunities and privileges
 - b. Diplomatic missions: functions and organization
- Diplomacy in Islam

Recommended Books

- Iqbal, Afzal, *Diplomacy in Islam*, Latest Edition.
- Hamidullah, M., *Muslim Conduct of State*, Sheik Muhammad Ashraf, Lahore, Latest Edition.
- Kissinger, Henry, *Diplomacy*, New York, Simon and Schuster, 1994.
- Laurel, Paul (ed), *Diplomacy: New Approaches in History, Theory and Practice*, New York Free Press, 1979.
- Nicholson, Harold, *Diplomacy*, Washington D.C., Institute for Study of Diplomacy, 1988.
- Hissman, Roger, *The Politics of Policy Making in Defense and Foreign Affairs*, New York, Harper & Row, 1971.
- Kaplan, Stephen, *Diplomacy & Power*, Washington D.C., Brookings, 1981.
- Kennan, George F., *Realities of American Foreign Policy*, New York, W.W. Norton, 1966.

