**Sai Velivala**

**Salesforce Developer**

**E-Mail:** [**vsai020511@gmail.com**](mailto:vsai020511@gmail.com)

**Phone: 630-403-6745**

**Summary:**

* Having 4 years of **IT experience** which includes over 3 years of experience in Salesforce.com Platform as a **Developer** and one year of experience as **java developer.**
* Proficiency in SFDC Administrative tasks like **creating Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Validation rules, Reports, Dashboards, Tasks and actions.**
* Experience in SFDC development using **Apex classes and Triggers, Visual Force, Force.com IDE, SOQL, SOSL, SOAP and REST Web services.**
* Hands-on experience with development tools like **Force.com IDE, Force.com Explorer and Data Loader.**
* Hands on experience in migrations and deployment of code from one environment to other using Force.com IDE deployment wizard.
* Experience in designing **validation rules, custom objects, custom fields, role based page layouts, workflow alerts & actions, pick lists, approval processes, record types, custom tabs,** report extractions to various formats, and email generation according to application requirements.
* Good Knowledge on **SOQL** and **SOSL** for **Querying** and **Searching** Data for Force.com platform.
* Good Experience in **Development, Configuration, solutions evaluations and validation.**
* Developed and configured various **Dashboards, Custom Reports and Report Folders** for different user profiles based on the need in the organization.
* Worked on different salesforce environments such as **sandbox and production environments** for deploying between **production and sandboxes**
* Proficient in implementing business flows using the Declarative framework via **Workflow Rules and Approval Processes.**
* Working knowledge **in sales analysis, marketing & customer support business processes** used by **Salesforce.com customers** and **recommendations to customers** for improving their processes using **Salesforce.com.**
* Used multi-tenant MVC architectures for building sales force applications.
* Developed various Visualforce pages referring **external JavaScript frameworks and functions.**
* Involved in creating new Lightning pages and build custom Salesforce 1 Lightning apps for different business groups in the organization using Lightning App Builder.
* Built Lightning components using **Aura framework** with backed Apex Logic.
* Proficient in Lightning component tabs and Visualforce tabs.
* Experience in the complete life cycle of project development (SDLC) **including System Analysis, Design, Development, Testing, Deployment and Maintenance.**
* Good understanding with **Client/Server architecture, Object-Oriented Design techniques and web application design** under **Model View Controller (MVC) and Service Oriented Architecture(SOA).**
* Experienced in web technologies like **HTML, XML, CSS, JSP, AJAX, JQUERY, JSON, JavaScript, SOAP and REST.**
* Excellent **team player, self-motivated, quick learner** with **good communication skills** and **trouble-shooting capabilities.**

**Technical Skills:**

|  |  |
| --- | --- |
| **Salesforce Technologies** | Salesforce CRM, Apex Classes, Apex Triggers, SOQL, SOSL, DML, web services, Sandbox, WSDL, Fields, Relationships, Formulas, Record Types, Validation Rules, Page Layouts, Workflows, Approval Process, Profiles and Permission Sets, Email Templates, Reports and Dashboards, Data Loader, Data Import Wizard |
| **Salesforce Tools** | Eclipse, Force.com Eclipse IDE Plug-in, Force.com Explorer, Force.com Data Loader, Force.com Excel Connector, Force.com Platform. |
| **Other Programming Languages** | Apex, SQL, SOQL, SOSL, Soap, Java, C++, C |
| **Web Technologies** | VisualForce Pages, HTML, XML, CSS, Java script JSP, WSDL. |
| **IDE** | Eclipse, Visual Studio. |
| **Databases** | Oracle, SQL Database, MySQL, |
| **Operating Systems** | Windows, MAC, Ubuntu, Linux. |

**Certifications:**

* I am certified in salesforce **developer platform 401**
* I am certified in salesforce **administrator 201**

**Qualifications:**

* I have done my **Masters** of **Computer Science** in **New York Institute of Technology**.
* I have done my **Bachelors** of **Computer Science** in **ANNA University**.

**Professional Experience:**

**Client: Vela Insurance Services 11/2017- Present**

**Location: Chicago, IL**

**position: Salesforce developer**

**Roles & Responsibilities:**

* Performed the role of Salesforce.com **Developer** in the organization.
* Created various **Visualforce Pages, Apex Triggers** to include extra functionality and wrote **Apex Classes and Controller** to provide functionality to the visual pages.
* Created **Custom Objects and fields** for transactional and contractual information.
* Designed and deployed **Custom tabs, validation rules, Approval Processes and Auto-Response Rules** for automating business logic.
* Implemented **pick lists, dependent** **pick lists, lookups, master detail relationships, validation and formula fields** to the custom objects.
* Created **page layouts, search layouts** to organize **fields, custom links, related lists and other components** on a record detail and edit pages.
* Created **workflow rules** and **defined related tasks, email alerts, field updates** to implement business logic.
* Created **templates, approval processes, approval page layouts and defined approval actions** on them to automate the processes.
* Built Customized Lightning Components replacing the existing one's using Java script on the client side and apex on the Server side.
* Built Custom User Interface using Lightning components to insert custom object data on Opportunity by Sales representatives using **Aura Framework, CSS, Boot Strap and JavaScript.**
* Experienced in Migration of Class Applications to Lightning.
* Created various Reports such as **summary reports, matrix reports, pie charts, dashboards** and Report Folders to assist managers to better utilize Salesforce as a sales tool and configured various Reportsand for different user profiles based on the need in the organization.
* Integration of Sales cloud with external information systems using **SOAP API and REST API web services.**
* Used **SOQL & SOSL** for data manipulation needs of the application **using platform database objects.**
* Used field level security along with page layouts to manage access to certain fields.
* Used Force.com developer toolkit including **Apex Classes, Apex Triggers and Visualforce pages** to develop custom business logic.
* Created **custom Dashboards** for manager's homepage and gave accessibility to dashboards for authorized people.
* Used **Data loader** to load the records on to the force.com platform.
* Implemented Salesforce Development Cycle covering **Sales Cloud, Chatter** & **App-exchange** applications.
* Involved in migrating the data from Oracle database to Salesforce application using Apex Data Loader.
* Experienced in Unit Testing, for the customizations and developments done during the project.
* Designed and developed Test utility framework and used annotations **@isTest, @testSetup** and ensured to meet 75% of code coverage
* Used the sandbox for testing and migrated the code to the deployment instance after testing.

**Environment:** Salesforce.com, Force.com, Data Loader, Apex Classes, Controllers, Triggers, Visualforce, Sales Cloud, Service Cloud, Data Migration, SOQL, SOSL, Workflow & Approvals, Java Ant, Custom Reports, Dashboards, Oracle, Windows.

**Client: AT&T. 03/2017 - 10/2017**

**Location: Schaumburg, IL**

**position: Salesforce Developer/ Administrator**

**Responsibilities:**

* Performed the role of **salesforce developer** and **Administrator** in the organization
* Interacted with various business user groups for gathering the requirements for Salesforce implementation and documented the Business and Software Requirements.
* Managed **security settings** of the users.
* Created business rules to ensure the **data integrity** of the alignment data.
* Created automatic field updates via **workflows.**
* Created triggers to satisfy internal compliance requirement of stamping certain data on a call on submission.
* Created **Visual Force Pages** to override the standard functionality of New and Edit buttons.
* Created **profiles** and implemented **Object and field level security** to hide critical information on the profile users.
* Created **users, roles, territories, public groups** and implemented **role hierarchies, sharing rules and record level permissions** to provide shared access among different users.
* Interacted with Business Team on day-to-day basis to translate the business requirement into functional requirements.
* Designed, and deployed the **Custom objects, Entity-Relationship data model, validation rules** on the **objects and tabs, Page layouts, Custom tabs, Components, Visual Force Pages** to suit to the needs of the application.
* Defined **lookup** and **master-detail relationships** on the objects and created **junction objects** to establish connectivity among objects.
* Designed, developed and deployed **Apex Classes, Controller Classes and Apex Triggers** for various functional needs in the application.
* Used **SOQL & SOSL** for data manipulation needs of the application using platform database objects.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.
* Developed **Custom Objects, Custom Reports** and configured the **Analytic Snapshots** to dump the data on regular basis for the sales performance and lead generation statistics.
* Used the sandbox for **testing** and **migrated the code** to the deployment instance after **testing.**
* Writing customized **SOQL queries** to extract the data pertaining to the calls made by the reps.
* Created various Reports such as **summary reports, matrix reports, pie charts, dashboards** and Report Folders to assist managers to better utilize Salesforce as a sales tool and configured various Reports and for different user profiles.

**Environment:** Salesforce.com platform, Apex Language, Visual Force (Pages, Component & Controllers), Pages, Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox data loading.

**Client: Walgreens 02/2016 - 02/2017**

**Location: Northbrook, IL**

**position: Salesforce Developer/ Administrator**

**Responsibilities:**

* Performed the role of Salesforce.com **Developer** in the organization.
* Interact with function/configuration team members on requirements and document all of them in Rally.
* Worked on Sales Module where you get the real-time visibility of the organization is doing business.
* Developed various **Apex classes, Controller classes and Apex Triggers** for various functional needs in the application compatible with classic.
* Developed **Visual Force Pages, Visual Force Custom Controllers Components, Advanced Search Functionality, Custom Objects, Analytic Snapshots, Tabs, Tags and Components.**
* Understand existing business and application functionalities and work on new enhancements.
* Update the tasks based on requirements and do task estimates in Rally.
* Developed various **Custom Objects, Tabs, Fields, validation rules, Components**.
* Worked with **SOQL & SOSL** queries with Governor Limitations.
* Created various **Profiles, Roles, Page Layouts and configured** the Permissions based on the organizational hierarchy requirements.
* Worked on **Eclipse IDE** with **Force.com** Plug-in for writing business logic in **Apex**.
* Develop the code and making review of code once done.
* **Unit testing** and **system testing** once code development is done.
* Pushing to QA team for Testing and help them in writing the Test cases.
* Worked in Agile Methodology Process and Sprint System, attended daily standup calls.
* Finally pushing code and configuration components to Production without any issues.

**Environment:** Salesforce Enterprise Edition, Visualforce, Custom/Standard Objects, Custom Tabs, Page Layouts, Workflow & Approvals, Reports, AppExchange Applications, Microsoft Outlook

**Client: Netxcell Pvt Ltd. 06/2014 – 07/2015**

**Location: Hyderabad, India**

**position: Jr java developer**

**Responsibilities:**

* Used the combination of Struts frameworks to develop **model, view and controller** components of the web application.
* Developed the front pages using **JSP, Java Script**.
* Coded SQL statements to perform **DDL and DML operations** using Prepared Statements and **Stored Procedures**
* Adopted design patterns such as Model View Controller (MVC), **Application Controller, Inversion of Control, Data Access Object, Value Object, Data Transfer Object**, Lazy Load, etc.
* Used Spring framework's declarative transaction management to handle transactions with the Hibernate layer.
* Used Hibernate framework to map the object-oriented domain model to the database.
* Used Java Collection classes such as **Lists, Hash Maps, Hash Tables**, etc.
* Involved in SQL tuning based on compiler hints and analyze commands for long running queries to improve the performance of the system.

**Environment:** J2EE, Struts, JSP, JavaScript, Axis, AJAX, Servlets, XML, XSLT, JMS, Eclipse PL/SQL, Oracle, SQL, LOG4JSOAP.