

**Company :** Reach Education Pvt Ltd  
**Company Name :** Reach Education Pvt Ltd  
**Nature Of Business :** Education Consultancy  
**Designation :** Intern - Business Development  
**Tentative Job Location :** Mumbai

**Job title – Business Development Intern; Full time at our Nariman Point, Mumbai office**  
**Division – NA**  
**Number of vacancies - 2**

**Here is your chance to work with a start-up and learn and grow with an early-stage venture.**

**Job description –**

**Reach Education Pvt. Ltd. is an educational services firm based in Mumbai, India. We are a start-up founded by HBS (MBA'2010) and CMU (Tepper'2003) alum Vibha Kagzi and focus on the higher education space in India.**

**Currently, we are successfully operating 1 business vertical, ReachIvy (www.reachivy.com), which is focused on counseling students targeting top-tier schools internationally.**  
**Description : We are assessing various incremental business models and ideas in the education space and are looking for a business development lead to help ideate, build and execute highly scalable business venture ideas with technology as the back-bone of the business.**

**Role and responsibility –**

- Evaluate and understand the nuances of our current business vertical**
- Prepare a blue print of new businesses, performing basic numerical analysis**
- Help with the creation of content for new businesses like online courses, career test etc**
- Interview candidates and build a team of professionals to help grow the businesses**
- Interact and maintain relationships with key stakeholders in the education space**

Eligibility :	Program	AE	BSBE	CE	CHE	CSE	EE	ES	ME	MSE	PHY	CHM	MTH	ECO	DES	IME	HSS
	BT-BS	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	--	--	--
	MT	No	No	No	No	No	No	No	No	No	--	--	--	--	--	No	--
	DoubleMajor	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	--	--	--
	dual	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	--	--	--
	dualB	No	No	No	No	--	--	--	No	No	No	No	No	No	--	No	--
	dualC	--	--	--	--	--	--	--	--	--	--	--	--	--	--	No	--
	Mdes	--	--	--	--	--	--	--	--	--	--	--	--	--	No	--	--
	MBA	--	--	--	--	--	--	--	--	--	--	--	--	--	--	No	--
	Phd	No	No	No	No	No	No	No	No	No	No	No	No	No	--	--	No
	Msc	--	--	--	--	--	--	--	--	--	Yes	Yes	Yes	Yes	--	--	--
	MSR	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

**Stipend per month :** INR 10000 to INR 20000 depending on the student's profile and the previous internship experience.

**Other Facilities Offered :** NA

**Bond :** False  
**CPI CutOff :** 0.0

**Medical Requirments :**  
**Resume Shortlist :** True

**Resume Shortlist Criteria:** N/A

**Aptitude** True

Test:	
Aptitude	
Test	N/A
Duration:	
Group	
Discussion:	False
Technical	
Test:	False
Technical	
Interview:	False
HR	
Interview:	True
HR	
Interview	
Duration:	N/A
Additional	
Information:	