Company :
Company
Name :
Nature Of
Business :

Nomura Structured Finance Services Pvt. Ltd.

Nomura Structured Finance Services Pvt. Ltd.

**Investment Banking** 

**Global Markets Analyst Internship** 

Tentative Job Location : Mumbai

**Designation** 

:

Job Description for Global Markets Analyst Internship Program

#### Overview

Nomura is an Asia-headquartered financial services group with an integrated global network spanning over 30 countries. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its four business divisions: Retail, Asset Management, Wholesale (Global Markets and Investment Banking), and Merchant Banking. Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership. For further information about Nomura, visit <a href="https://www.nomura.com">www.nomura.com</a>.

Nomura's Wholesale business includes Global Markets (Fixed Income & Equities) and Investment Banking division (ECM, DCM, M&A). Wholesale division operates across all four regions – Japan, Asia, Europe and Americas – and is a globally integrated franchise.

#### Job Description

We are currently looking to recruit analysts for our Global Markets Division. Based in Mumbai, the front-office team which works on a team extension model delivers pricing, modelling and risk management expertise to the Global Markets business. Founded as a center of excellence, the group leads the way in price discovery and portfolio optimization techniques and is integral to the business' aggressive revenue targets. The team is playing an integral role in structuring, pricing, risk management and new idea generation.

Global Markets Division consists of the following teams.

1. Structuring

The team works with structuring, sales and trading teams to deliver bespoke solutions to clients' hedging / investment requirements in asset classes such as Foreign Exchange, Rates, Hybrids, Credit and Equity.

1. Quantitative Investment Strategies

The Quantitative Investment Strategies structuring team develops algorithmic trading strategies across all asset class to capture various Risk Premia i.e. momentum, carry and value. This involves working on the state-of-the-art pricing models to value complex derivative products.

1. Equity-Linked Multi-Strategy Ideas (Ideas Hub)

The IdeasHub Team is the strategy/ research team of Nomura's Equity-Linked businesses (Convertible Bonds, Equity Derivatives and Delta-One) across all regions. The team works the regions on highlighting/ publishing trade ideas, pricing, back testing, index/basket creation, building analytical tools and managing databases required for strategy work. The role is of Convertible Bond, Equity Derivatives and Delta-One strategist and involves learning and working on technical as well as fundamental analysis and contribute actively towards business PnL.

1. European Asset Backed Security (ABS)

Nomura's European ABS team provides clients with a range of service including flow trading liquidity, bespoke solutions, in-depth market analysis, trade ideas, and unrivalled analytics. The team in Mumbai works with three counterpart teams in London namely, ABS Strategy, ABS Trading and ABS Solutions. The team assists the London desks in identifying and valuing bond-specific opportunities in the European ABS market. The Mumbai team also prepares reports/presentations on the various macroeconomic and regulatory themes that impact the market thereby providing an evolution of the desk's views regarding the same.

1. CVA FVA Trading

Nomura's Wholesale CVA FVA trading team manages the counterparty, funding and financial resources for the firm, working closely with various other desks like Treasury, Finance etc. The team is also actively involved in multiple regulatory driven projects like implementation of NSFR, Leverage Ratio, Bilateral Initial Margining, to

name a few. Powai team works as an integrated part of the regional teams and helps in pricing xVA charges on new transactions, in evaluating credit and funding risks and in managing those risks. It also participates in the regional teams' various day to day activities as well as new initiatives.

1. GM Front Office Risk (FORisk)

Nomura's Front Office Risk team covers various gamut of Risk and capital Management activities for the Global Markets business globally. Team roles can be divided into three main categories:

Analysis of GM risks and PnL and identifying potentially toxic risks and PnL drivers and impact of Macroeconomic events on Nomura portfolio

Analysis of changes in the regulatory capital requirement; Algorithmic ways to identify potential trades to mitigate capital increases.

Represent Global Markets within various committees for new regulatory projects like BCBS239 and FRTB.

[Your internship can be in any of the above functions]

#### Roles & Responsibilities

- Working in close synergy with global trading desks facing dynamic markets and aggressive deadlines
- Pricing FX/Rates/Credit/ Equity derivative structured products
- Understanding and implementing the state-of-the-art pricing models in variable scenarios
- Work in close collaboration with the global teams to help develop and validate pricing models for the new business
- Pre-trade modelling, strategy selection, monitoring, performance analysis
- Integration with trading systems and execution channels
- Description:

   Suggest and actualize innovative product designs and trading ideas
   Risk modeling, optimal portfolio construction
  - Generating daily/weekly and monthly reports for clients pertaining to the executed trades and responding to other ad-hoc queries
  - Contribute towards highlighting / publishing trade ideas to Sales and Traders
  - Work on technical analysis, back testing of trade ideas and any other ad-hoc requests from Sales/Traders/Clients

## Knowledge & Skills Required

### **Core Competencies**

- Strong analytical skills
- High aptitude for mathematics
- Programming skills (such as Python and VBA) to suffice structuring and trading desk requirements
- Quick Learner

## **General Competencies**

- Strong communication skills.
- Ability to work effectively as part of the team
- Strong work ethics
- Multitasking
- Strong inclination towards Finance

#### **How to Apply**

Please send your resume to your placement cell.

# Nomura Core Competencies:

Competencies	Behavioral Indicators								
Culture & Conduct	Aware of own impact								
Building Nomura's Culture	Respectful attitude Professionalism								
Diversity & Inclusion Professional Integrity Self-Awareness	Gets involved								
integrity Self-Awareness	Gets involved								
	Deceluse (see in a long out of the								
Client-Centricity & Business Acumen	Product / service knowledge								
Commerciality Client-Centricity	Responsive, accountable Detail orientated								
Analytical Thinking & Problem Solving	Offers options/solutions								
	Offers options/solutions								
Strategy & Innovation	Stays up to date								
Strategic Thinking & Change	Thinks differently								
Decision Making & Judgment	Demonstrates entrepreneurial thinking								
Agility	Translates strategies into plans Stays one step ahead								
	Open to new ways of thinking								
	open to new ways or tranking								
Leadership & Collaboration	Stays up to date								
Managing Talent	Open to new ways of thinking								
Recognizing and Motivating Supporting,	Sees when to escalate								
Developing	Provides logical rationales								
& Collaborating with others	Shows initiative to develop								
Managing Conflict	Leverages resources								
Communication & Connectivity	Recognizes others' efforts								
Articulation & Receptiveness Impact	Offers to assist								
Connectivity	Willing team participant								
	Shows interest								

	Program	ΑE	<b>BSBE</b>	CE	CHE	<b>CSE</b>	EE	ES	ME	<b>MSE</b>	PHY	<b>CHM</b>	MTH	<b>ECO</b>	DES	<b>IME</b>	HSS
Eligibilty :	BT-BS	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes			
	MT	No	No	No	No	No	No	No	No	No						No	
	DoubleMajor	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes			
	dual	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes			
	dualB	Yes	Yes	Yes	Yes				Yes	Yes	Yes	Yes	Yes	Yes		No	
	dualC															No	
	Mdes														No		
	MBA															No	
	Phd	No	No	No	No	No	No	No	No	No	No	No	No	No			No
	Msc										No	No	No	No			
	MSR																

Stipend per month:

INR 75000/- per month

Other Facilities Offered:

To-&-Fro economy air fare

Bond: False

**CPI CutOff:** 0.0Medical Requirments : Resume True **Shortlist:** Resume **Shortlist** N/A Criteria: **Aptitude False** Test: Group True **Discussion:** Group Discussion 30 minutes **Duration:** Group Discussion 8-10 **Strength: Technical** False Test: **Technical** True **Interview: Technical** Interview 45 minutes **Duration:** Number of **Techincal** 3 Interview **Rounds:**  $\mathbf{HR}$ True Interview: HR Interview 45 minutes **Duration: Additional** N/A **Information:**