



AI FOR RECRUITING: A BUYER'S CHECKLIST

ideal.



Questions for Your Team:

- ☐ What is our business problem?
- ☐ What is our desired outcome?
- ☐ What are our innovative peers using? What are industry Qualified candidates analysts recommending?
- ☐ What is our budget?
- ☐ What data do we have access to? Do we need to get IT involved?
- ☐ Who is the decision maker? What other stakeholders are involved?



Questions for Your Vendor:

- ☐ Do you integrate with my current recruiting software?
- ☐ Can I conduct a trial or pilot of your product?
- ☐ Do you have experience with my vertical? Do you have case studies?
- ☐ How do your features compare with others in the market?
- ☐ How long does the implementation take?

I can't say enough about the impact this technology has made on our business, especially at scale.



Johnny Sanchez,

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