Introduction to Machine Learning



What is Machine Learning?

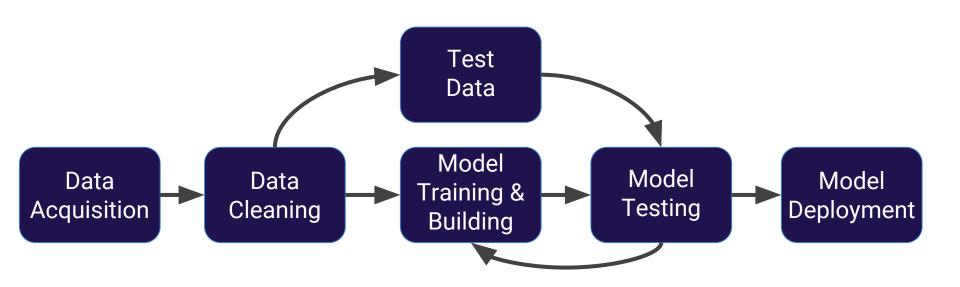
- Machine learning is a method of data analysis that automates analytical model building.
- Using algorithms that iteratively learn from data, machine learning allows computers to find hidden insights without being explicitly programmed where to look.

What is it used for?

- Fraud detection.
- Web search results.
- Real-time ads on web pages
- Credit scoring and next-best offers.
- Prediction of equipment failures.
- New pricing models.
- Network intrusion detection.

- Recommendation Engines
- Customer Segmentation
- Text Sentiment Analysis
- Predicting Customer Churn
- Pattern and image recognition.
- Email spam filtering.
- Financial Modeling

Machine Learning Process



- Supervised learning algorithms are trained using labeled examples, such as an input where the desired output is known.
- For example, a piece of equipment could have data points labeled either "F" (failed) or "R" (runs).

- The learning algorithm receives a set of inputs along with the corresponding correct outputs, and the algorithm learns by comparing its actual output with correct outputs to find errors.
- It then modifies the model accordingly.

- Through methods like classification, regression, prediction and gradient boosting, supervised learning uses patterns to predict the values of the label on additional unlabeled data.
- Supervised learning is commonly used in applications where historical data predicts likely future events.

- For example, it can anticipate when credit card transactions are likely to be fraudulent or which insurance customer is likely to file a claim.
- Or it can attempt to predict the price of a house based on different features for houses for which we have historical price data.

Unsupervised Learning

- Unsupervised learning is used against data that has no historical labels.
- The system is not told the "right answer." The algorithm must figure out what is being shown.
- The goal is to explore the data and find some structure within.

Unsupervised Learning

- Or it can find the main attributes that separate customer segments from each other.
- Popular techniques include self-organizing maps, nearestneighbor mapping, k-means clustering and singular value decomposition.

Unsupervised Learning

These algorithms are also used to segment text topics,
 recommend items and identify data outliers.

- Reinforcement learning is often used for robotics, gaming and navigation.
- With reinforcement learning, the algorithm discovers through trial and error which actions yield the greatest rewards.

 This type of learning has three primary components: the agent (the learner or decision maker), the environment (everything the agent interacts with) and actions (what the agent can do).

- The objective is for the agent to choose actions that maximize the expected reward over a given amount of time.
- The agent will reach the goal much faster by following a good policy.

 So the goal in reinforcement learning is to learn the best policy. Business Case Studies

Qualitative Analytics

Preliminary Data Report

Business

Reporting with Visuals

Creating Dashboards

Sales Forecasting Business Case Studies Business

Qualitative Analytics

Preliminary Data Report

Reporting with Visuals

Creating Dashboards

Sales Forecasting

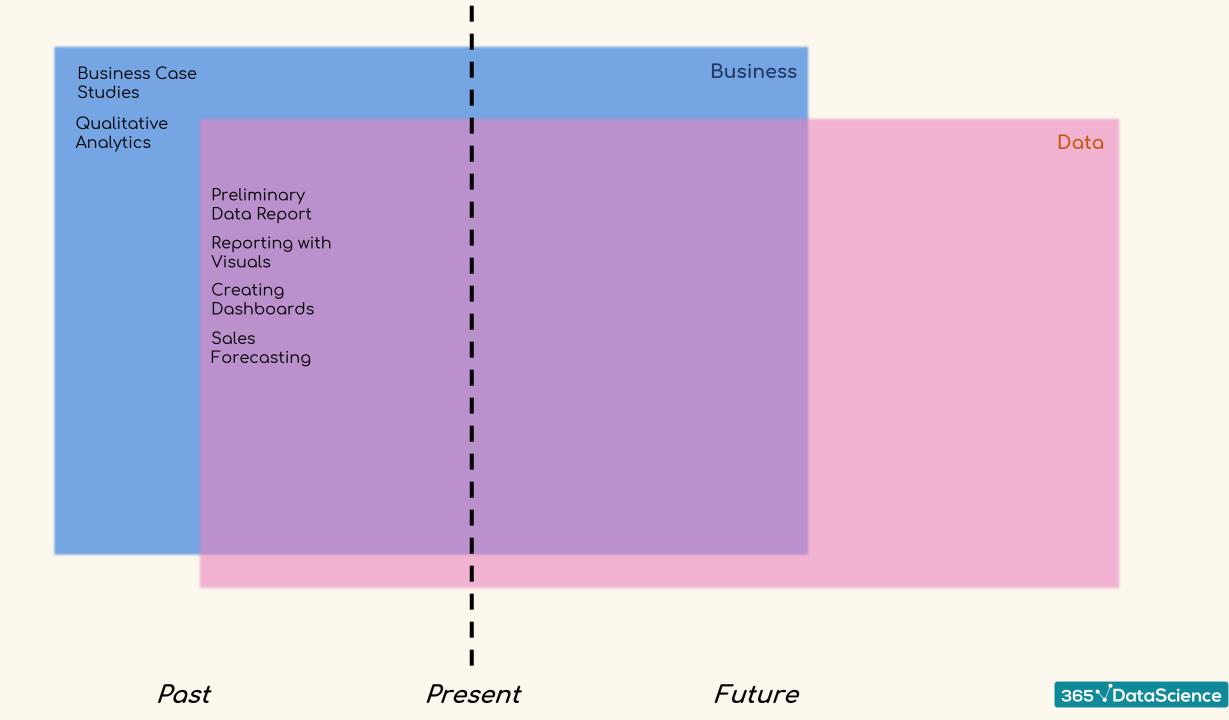
Business Case Studies	Business
Qualitative Analytics	
Preliminary Data Report	
Reporting with Visuals	
Creating Dashboards	
Sales Forecasting	

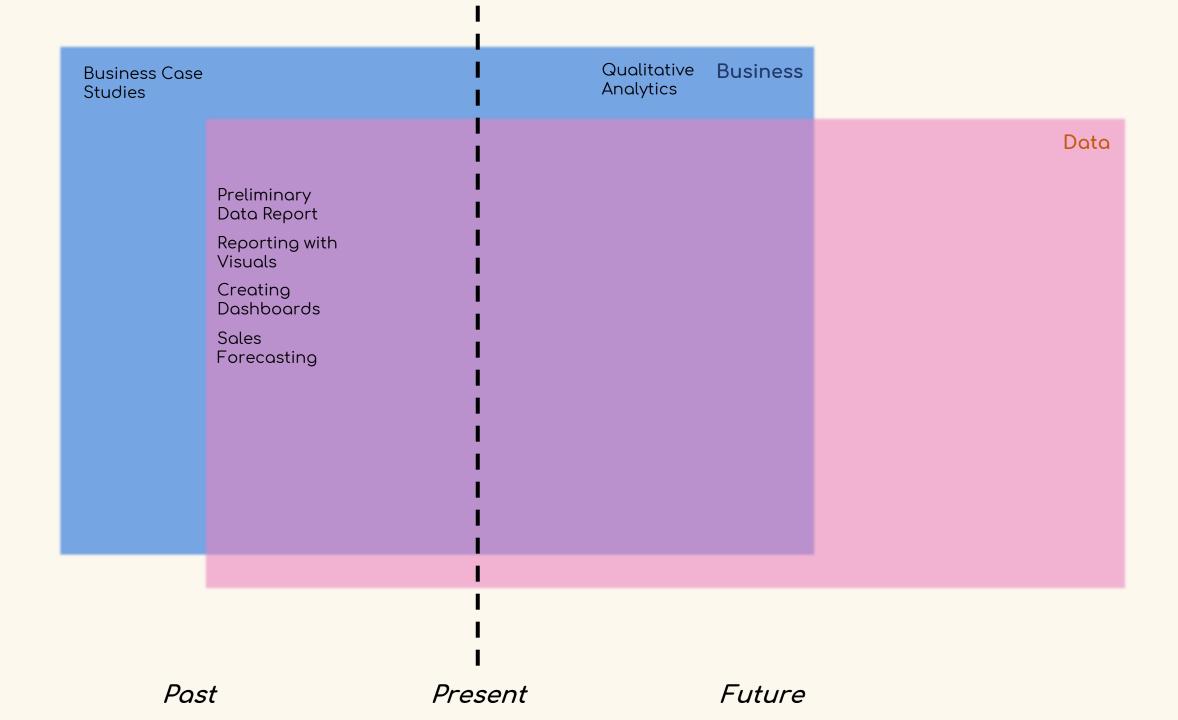
Business Case Studies	Business	
Qualitative Analytics		Data
Reporting with Visuals	Preliminary Data Report	
Creating Dashboards		
Sales Forecasting		

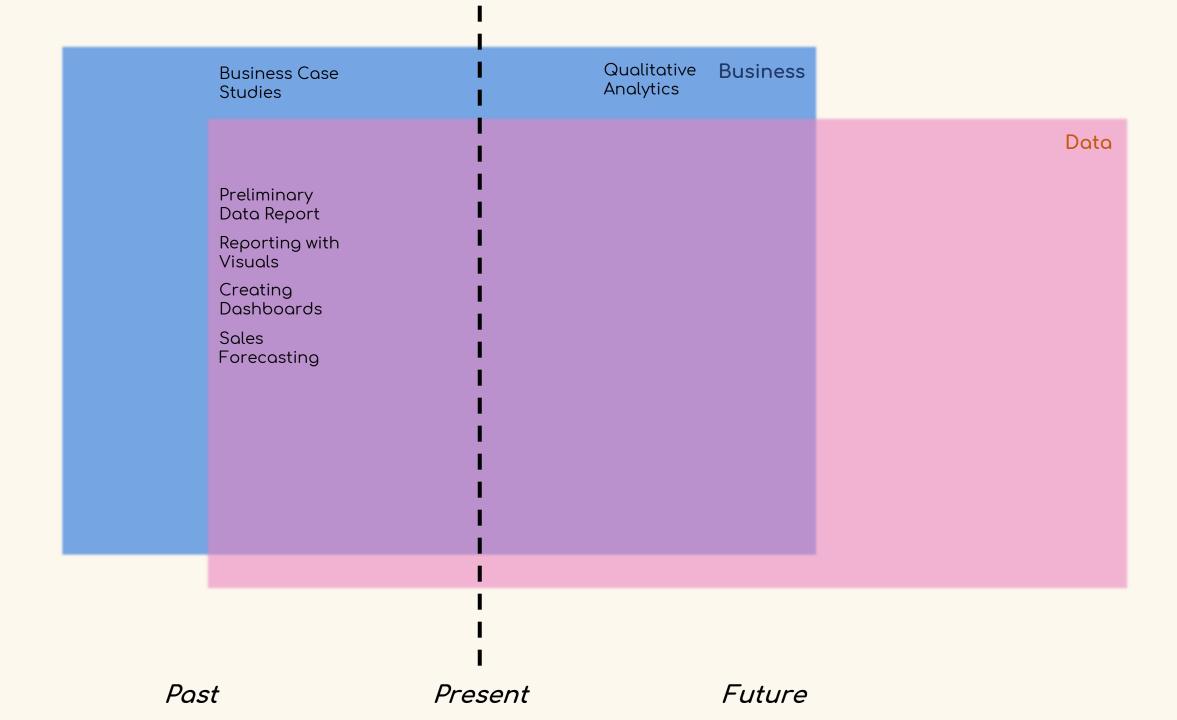
Business Case Studies	Business	
Qualitative Analytics		Data
	Preliminary Data Report	
Creating Dashboards	Reporting with Visuals	
Sales Forecasting		

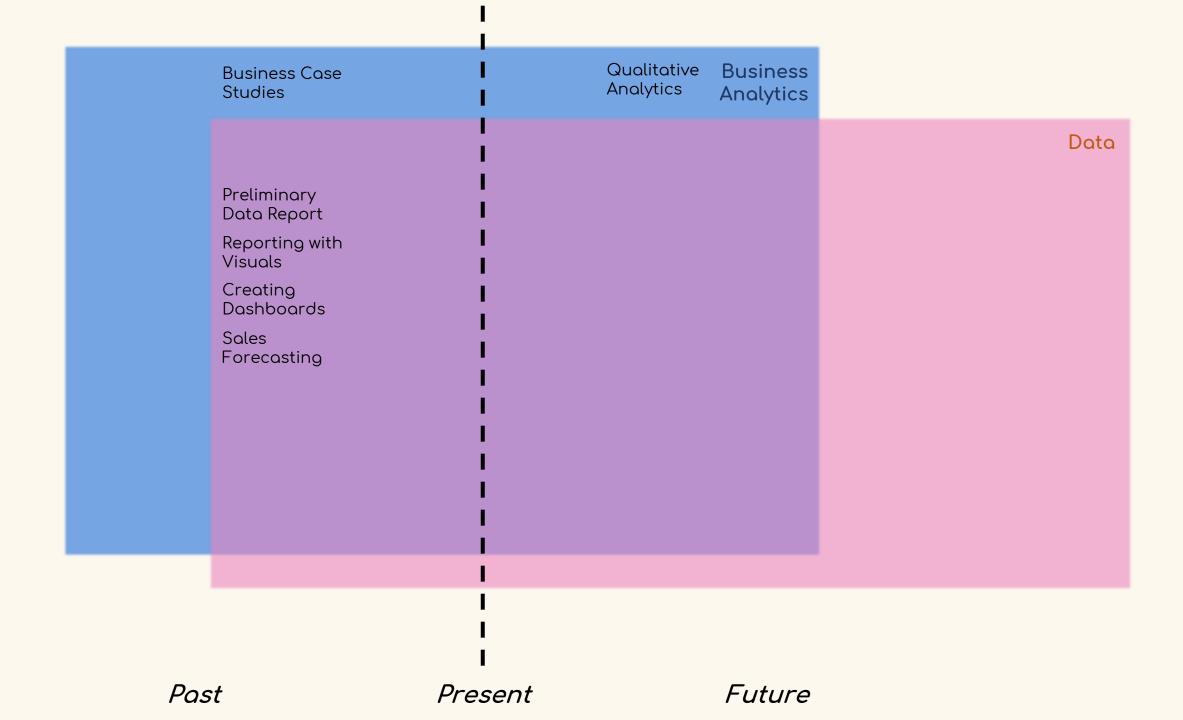
Business Case Studies	e Business	
Qualitative Analytics		Data
	Preliminary Data Report	
	Reporting with Visuals	
Sales	Creating Dashboards	
Forecasting		

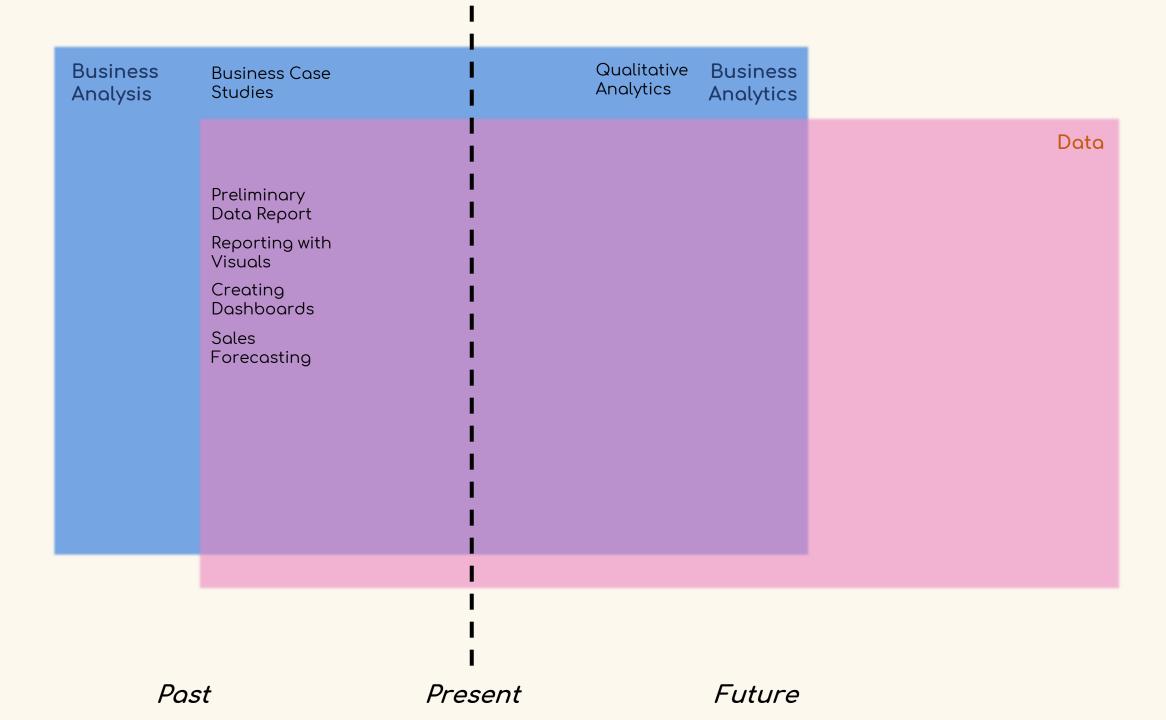
Business Case Studies	Business
Qualitative Analytics	Preliminary Data Report Reporting with Visuals Creating Dashboards Sales Forecasting

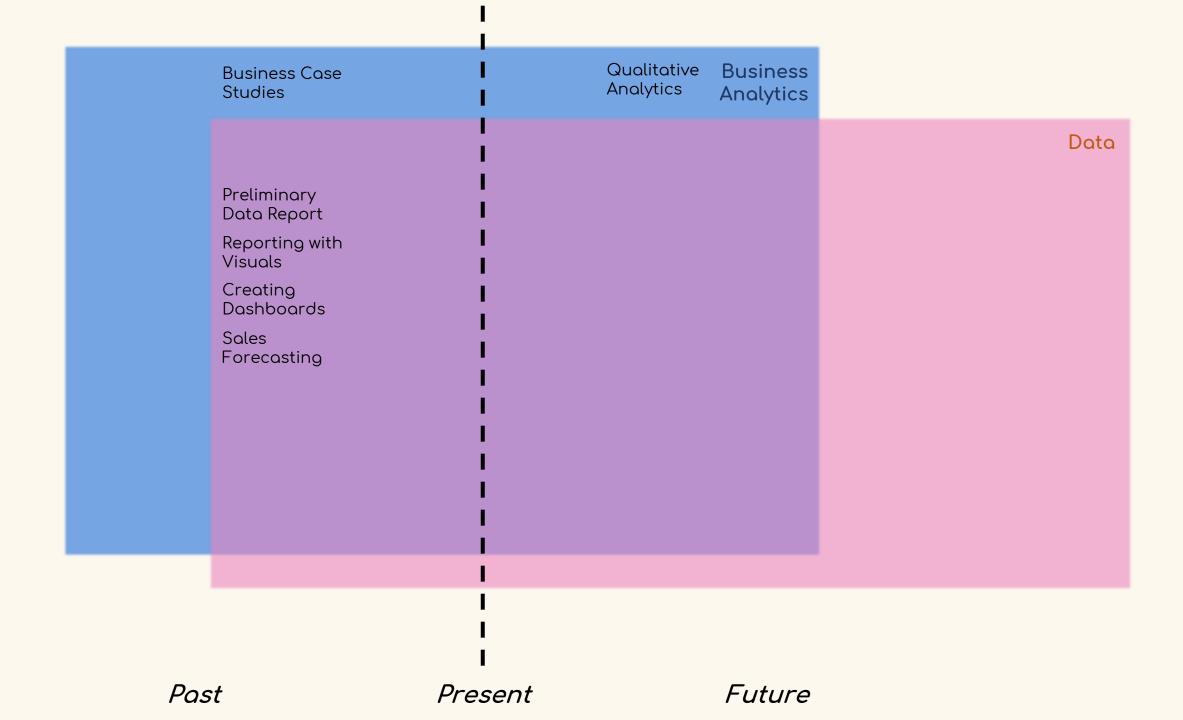


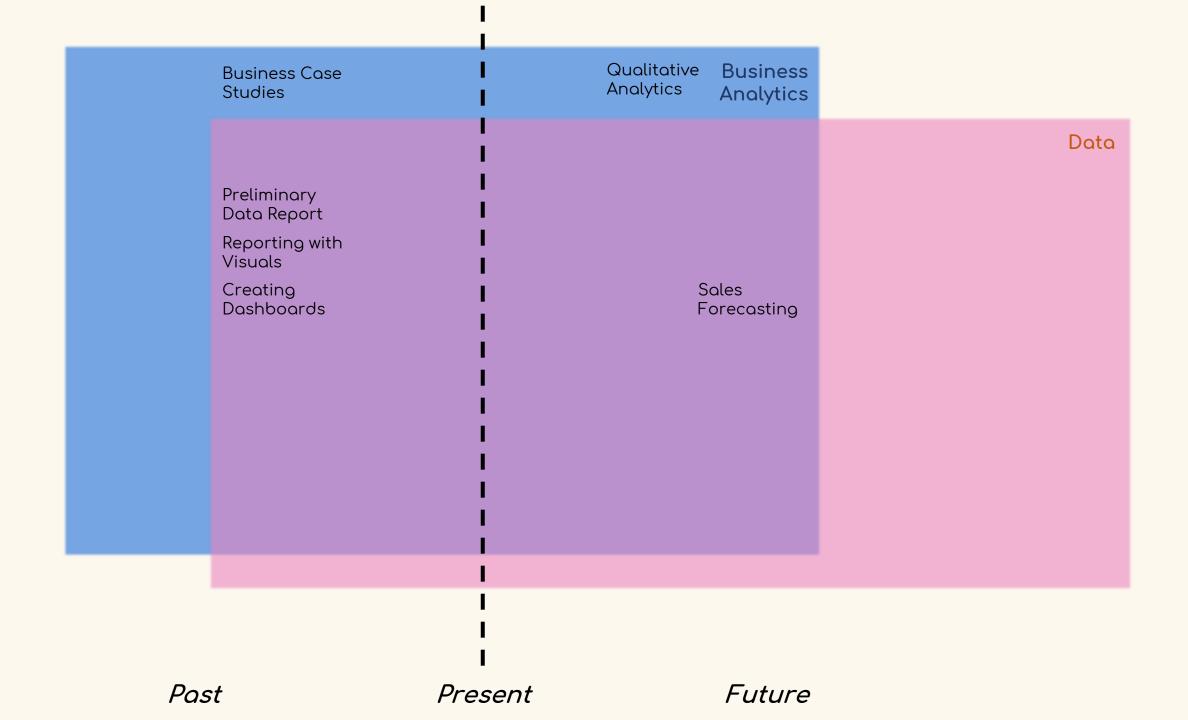


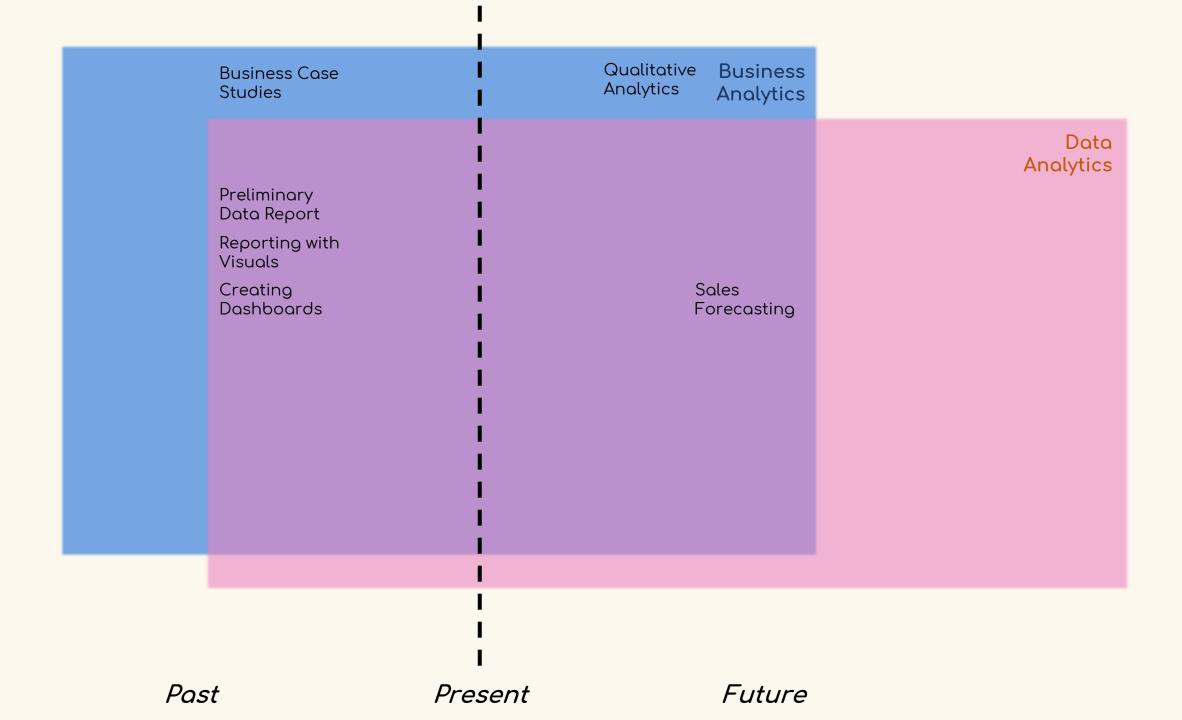


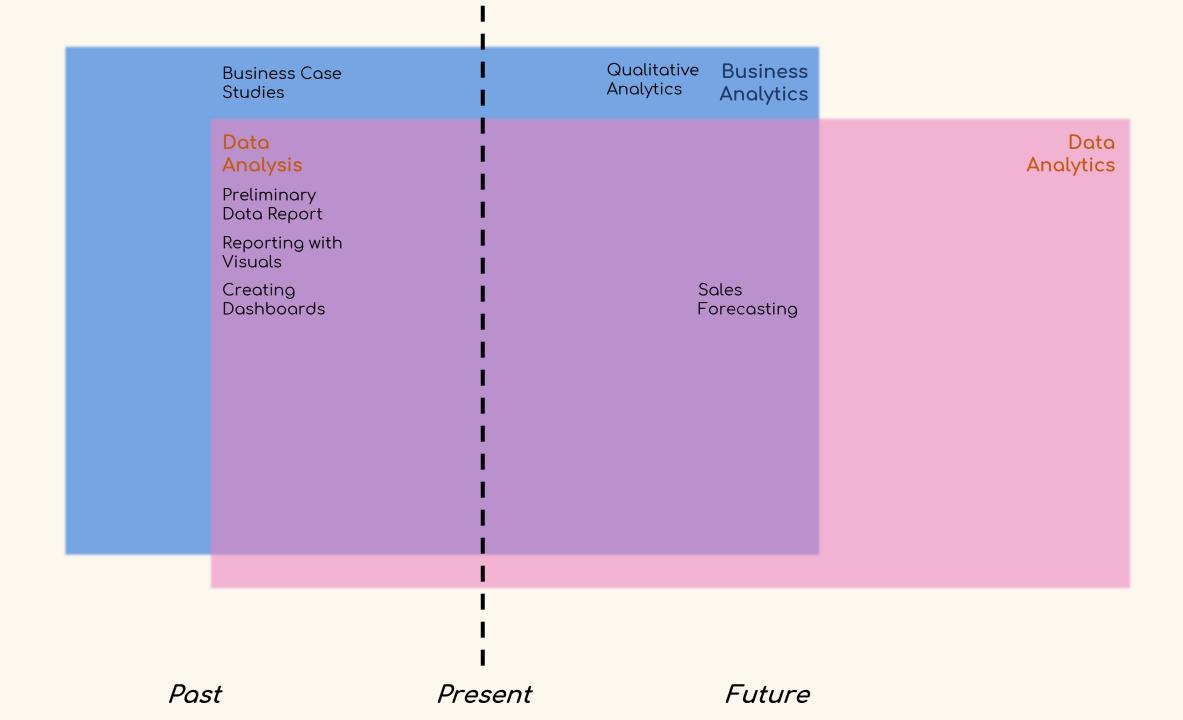


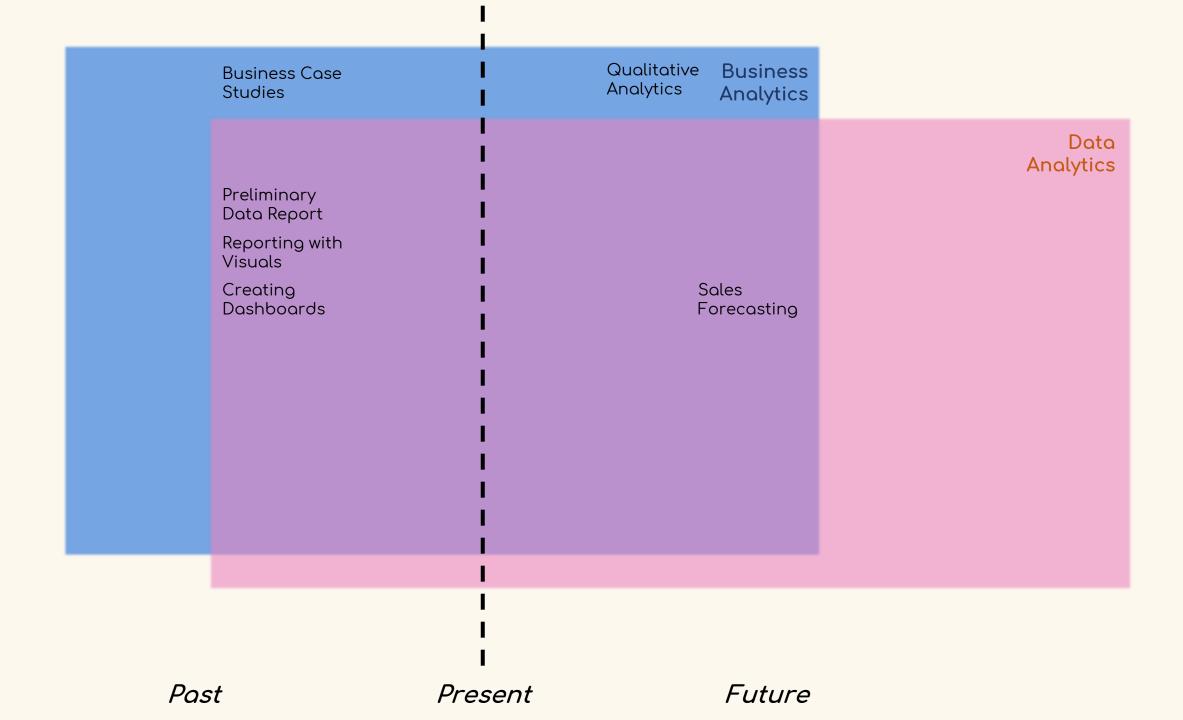


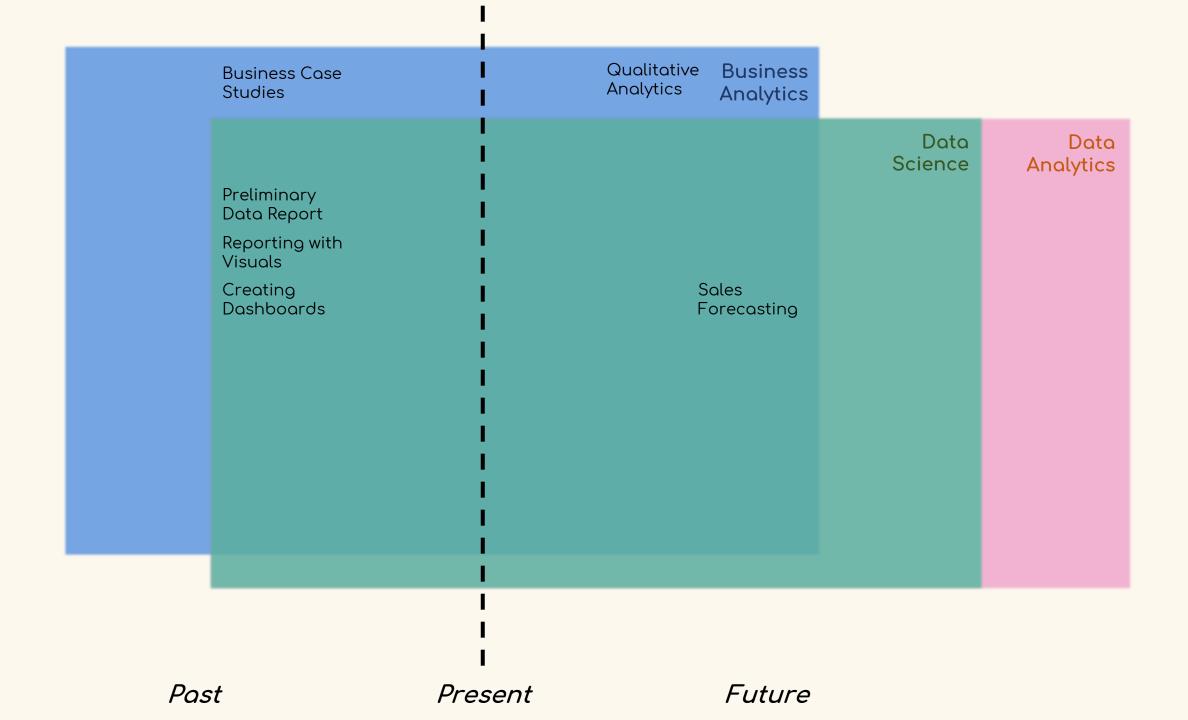


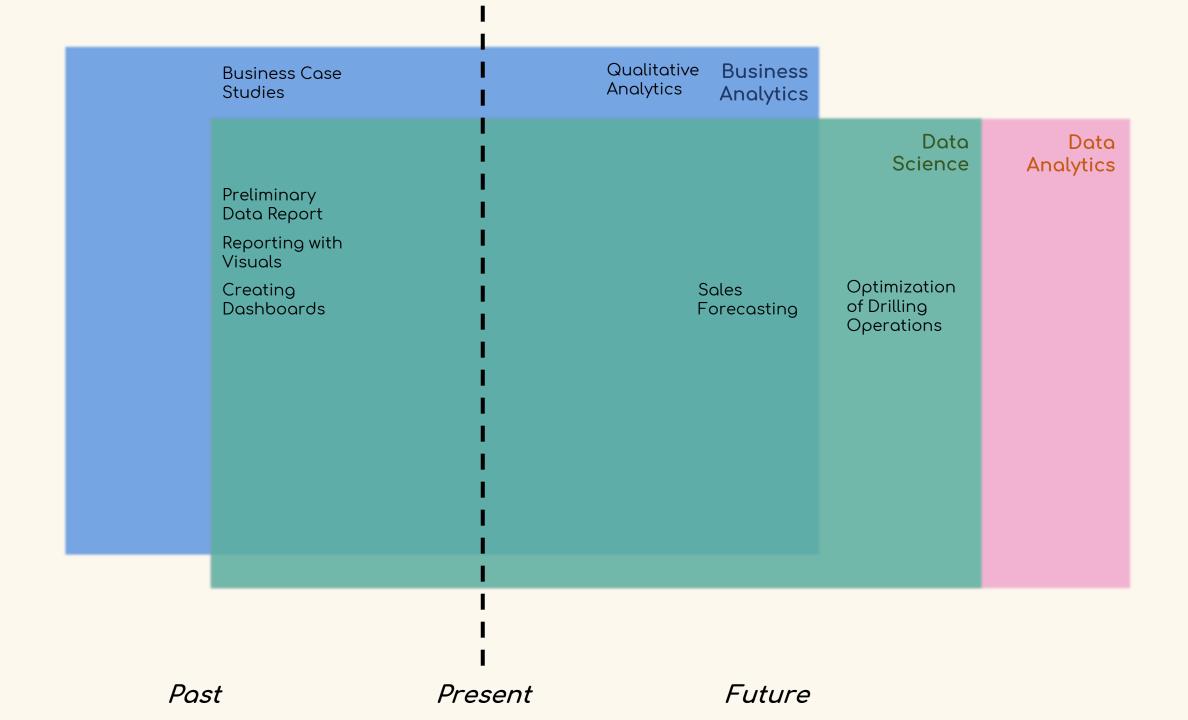


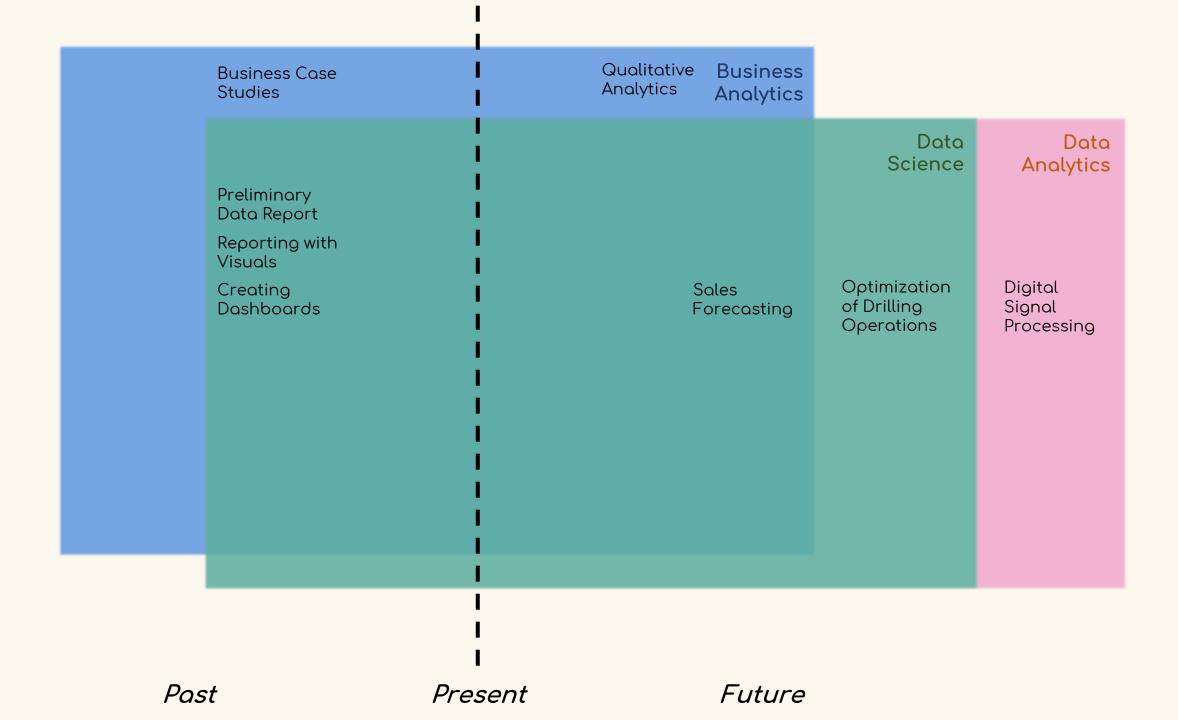


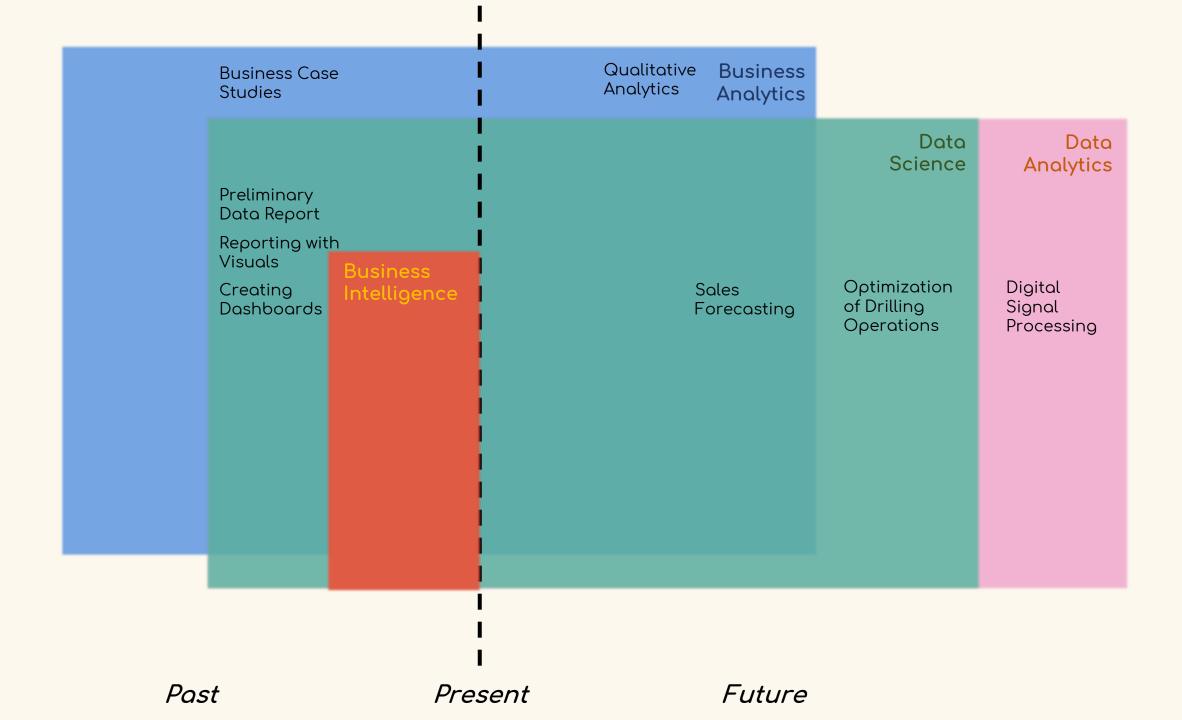


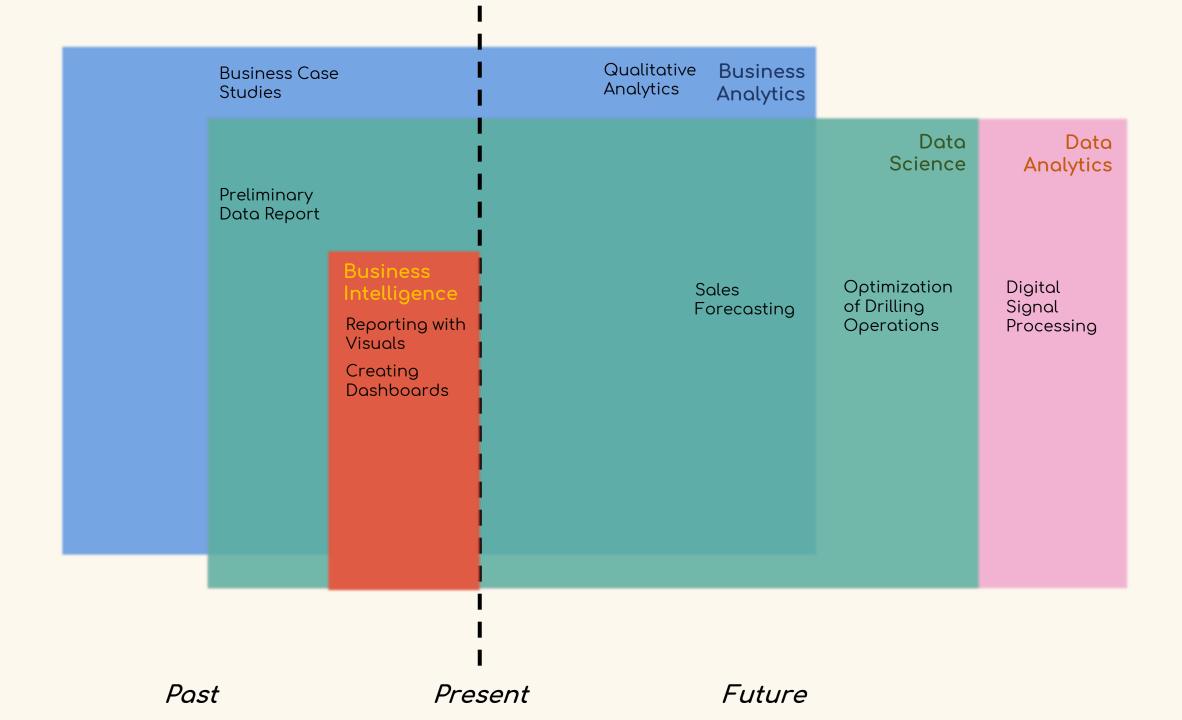


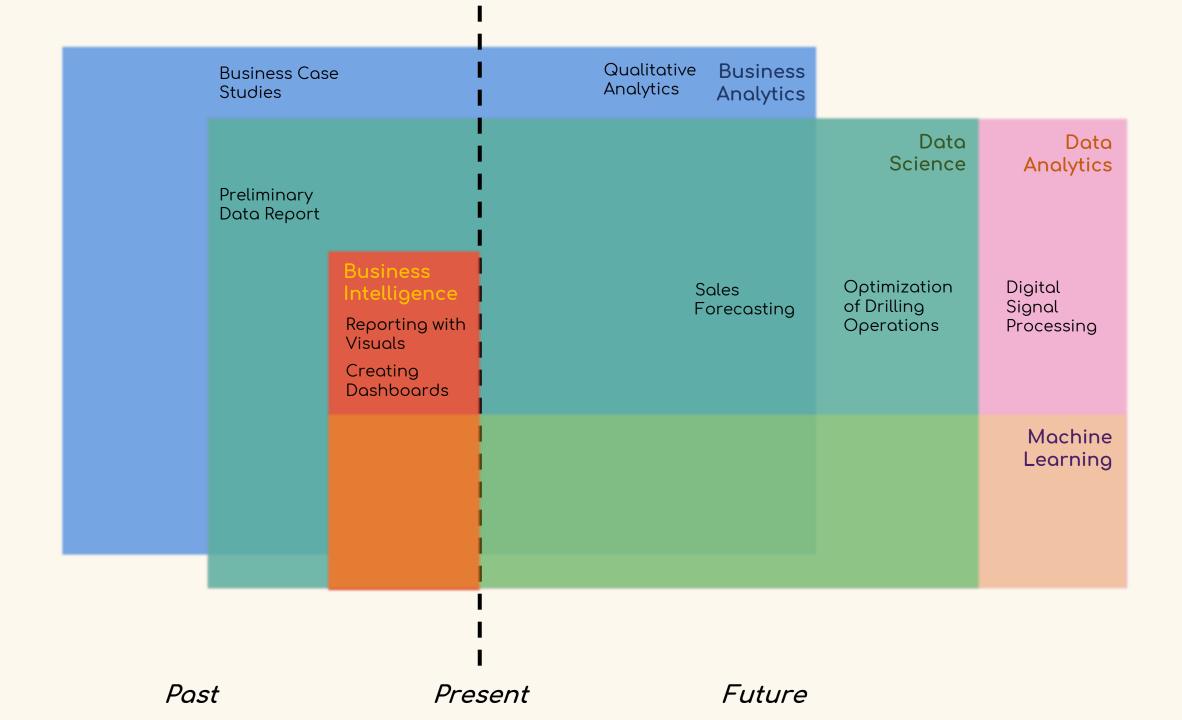


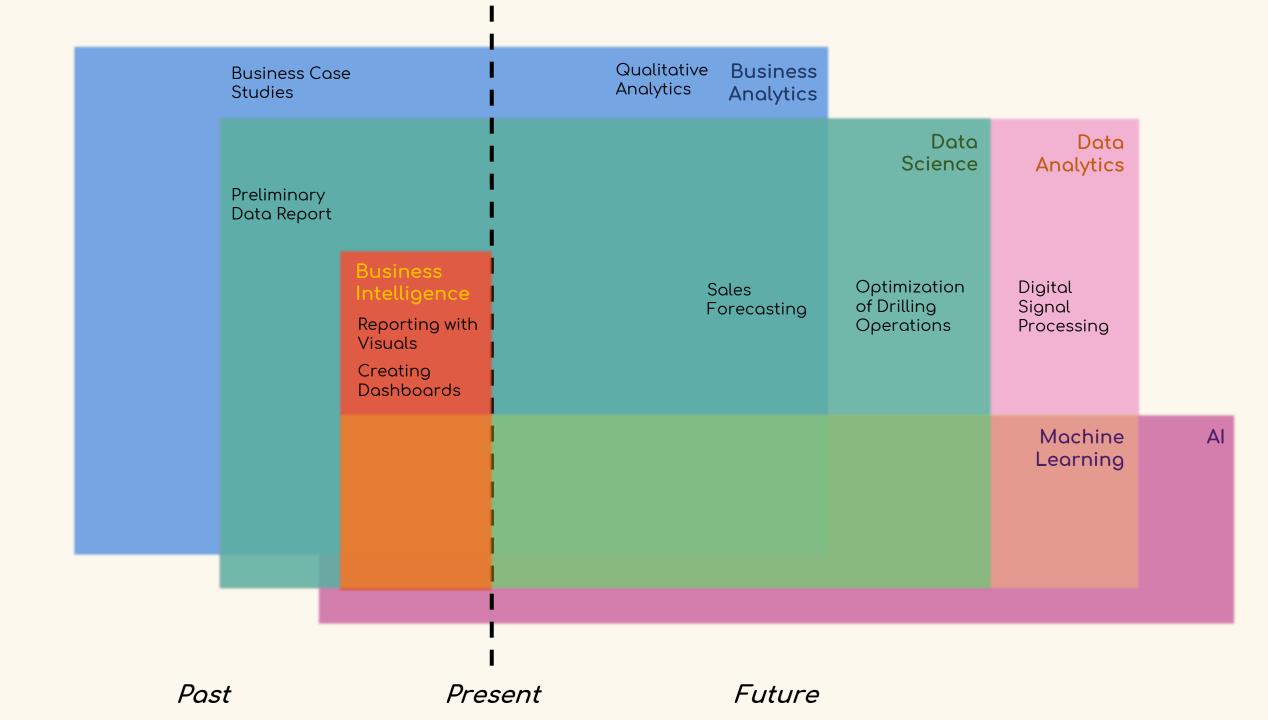


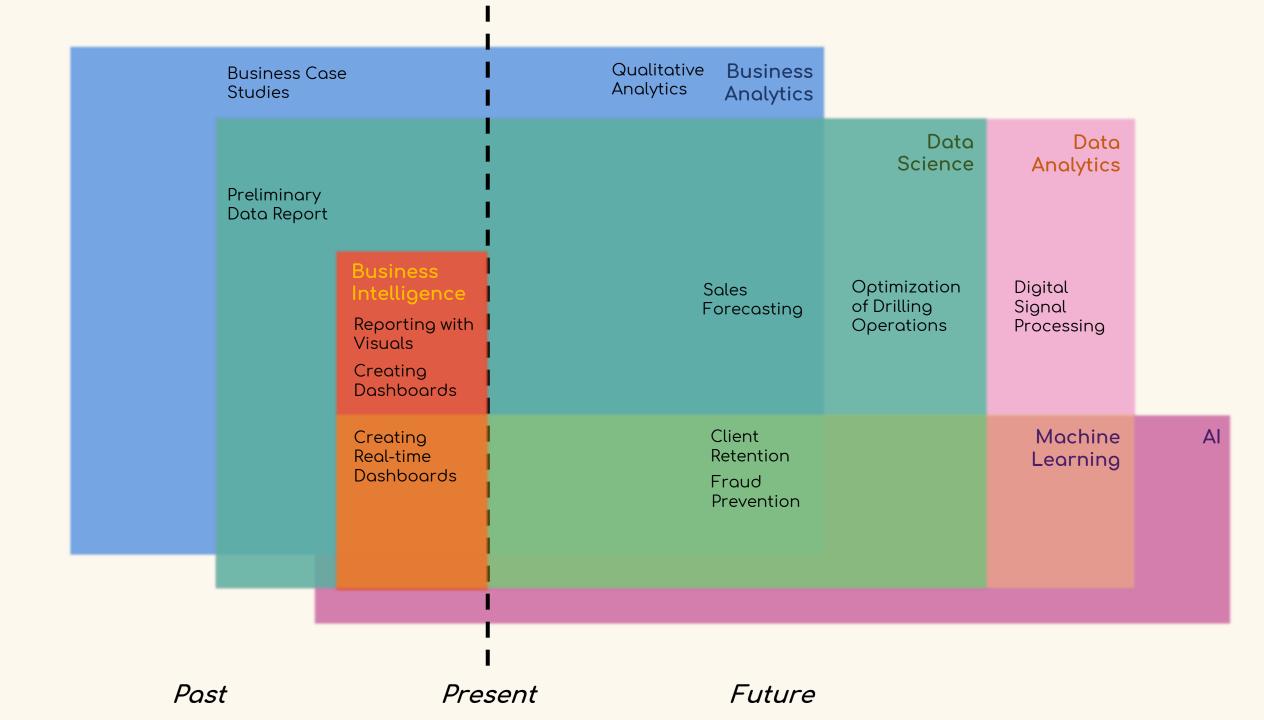


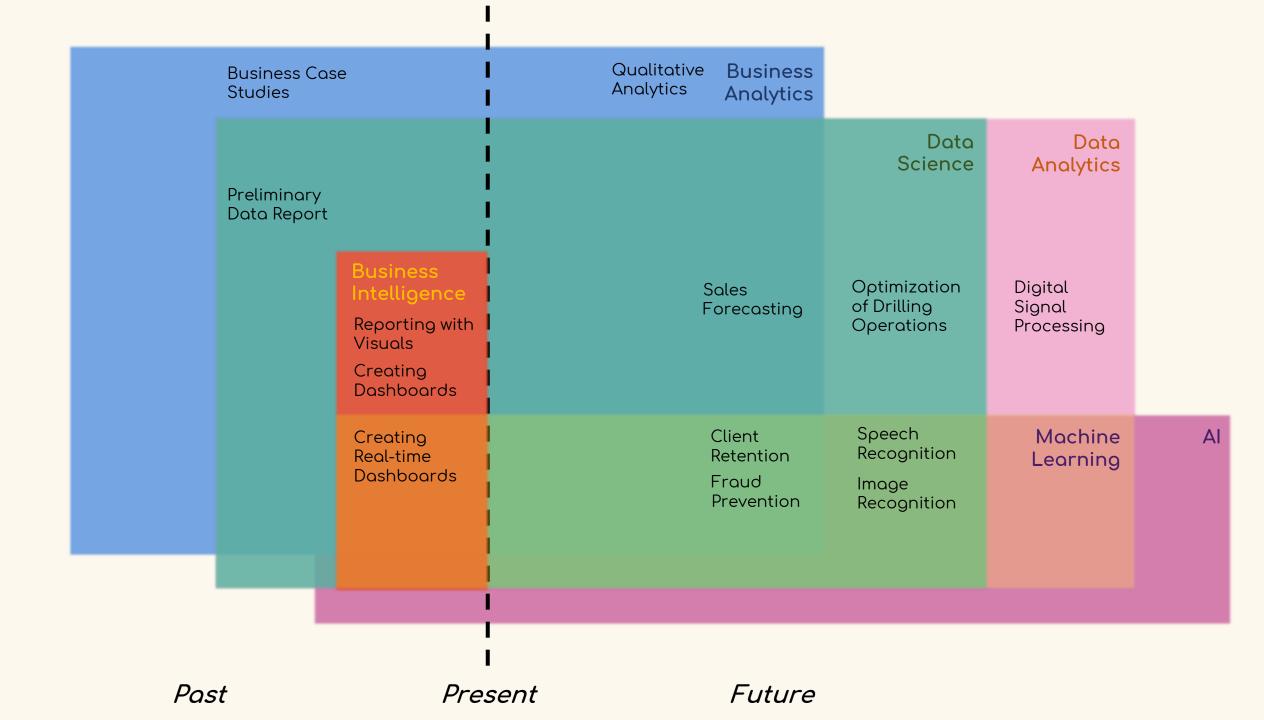


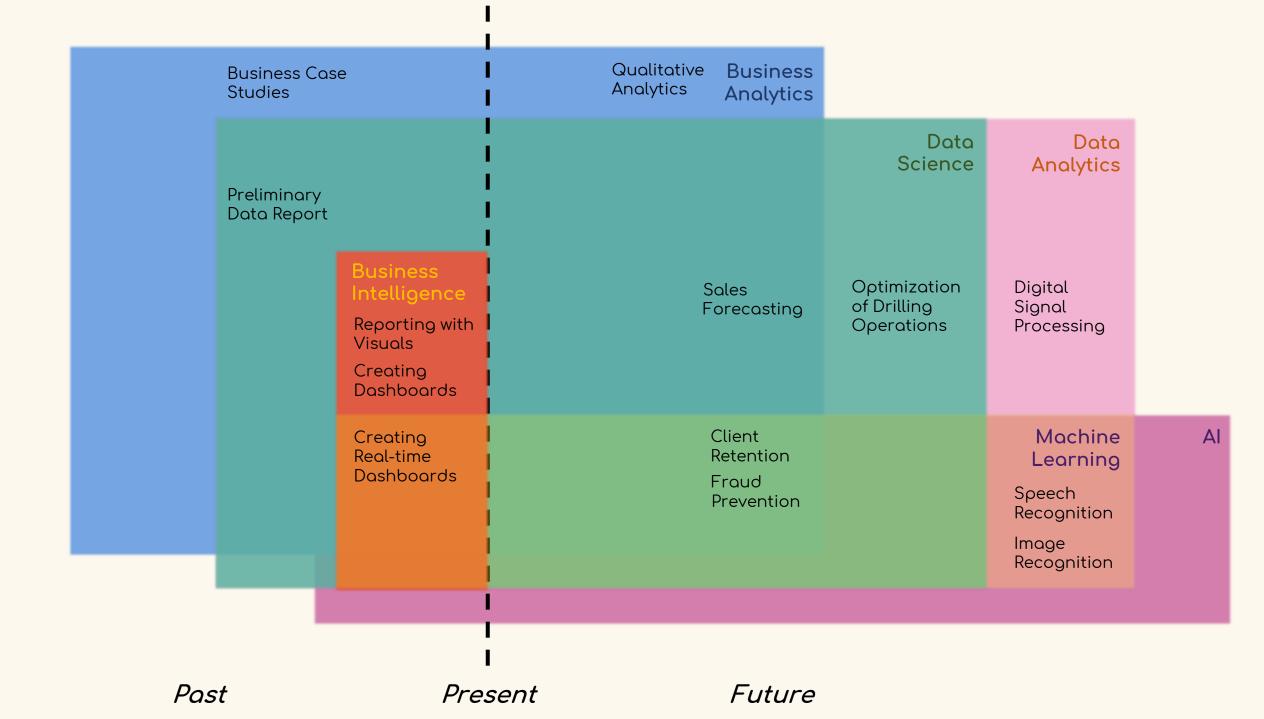


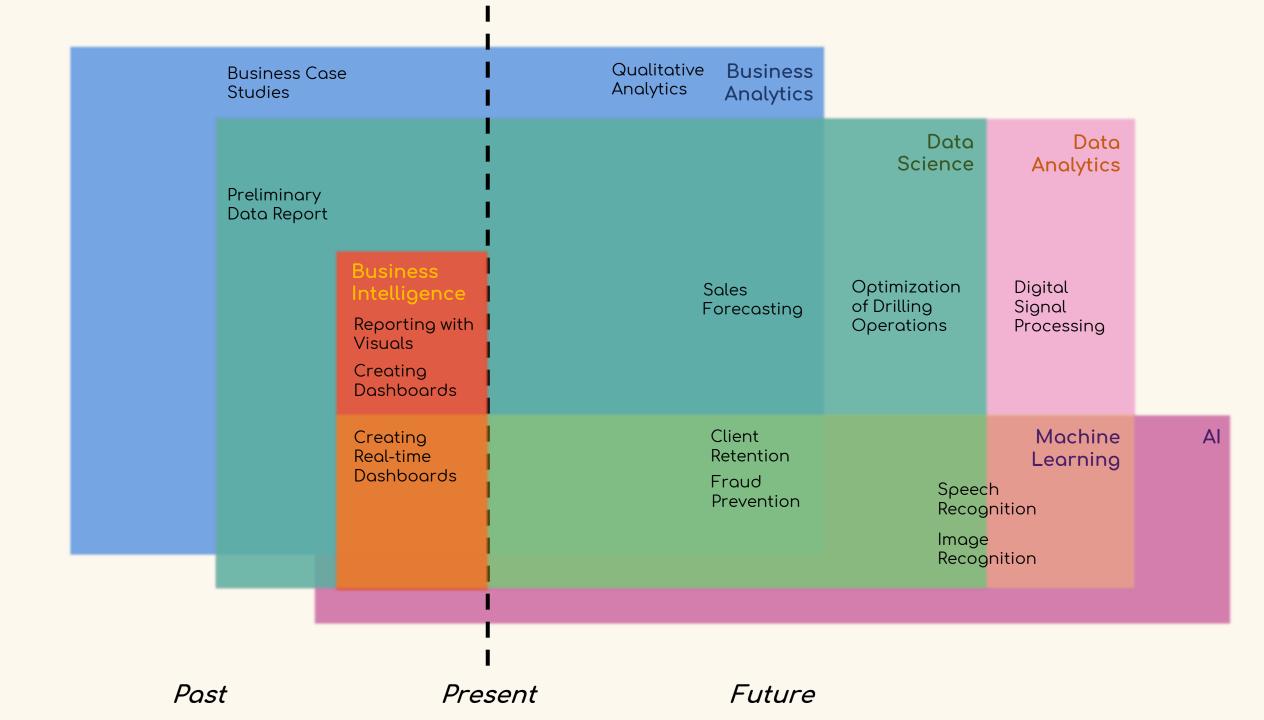


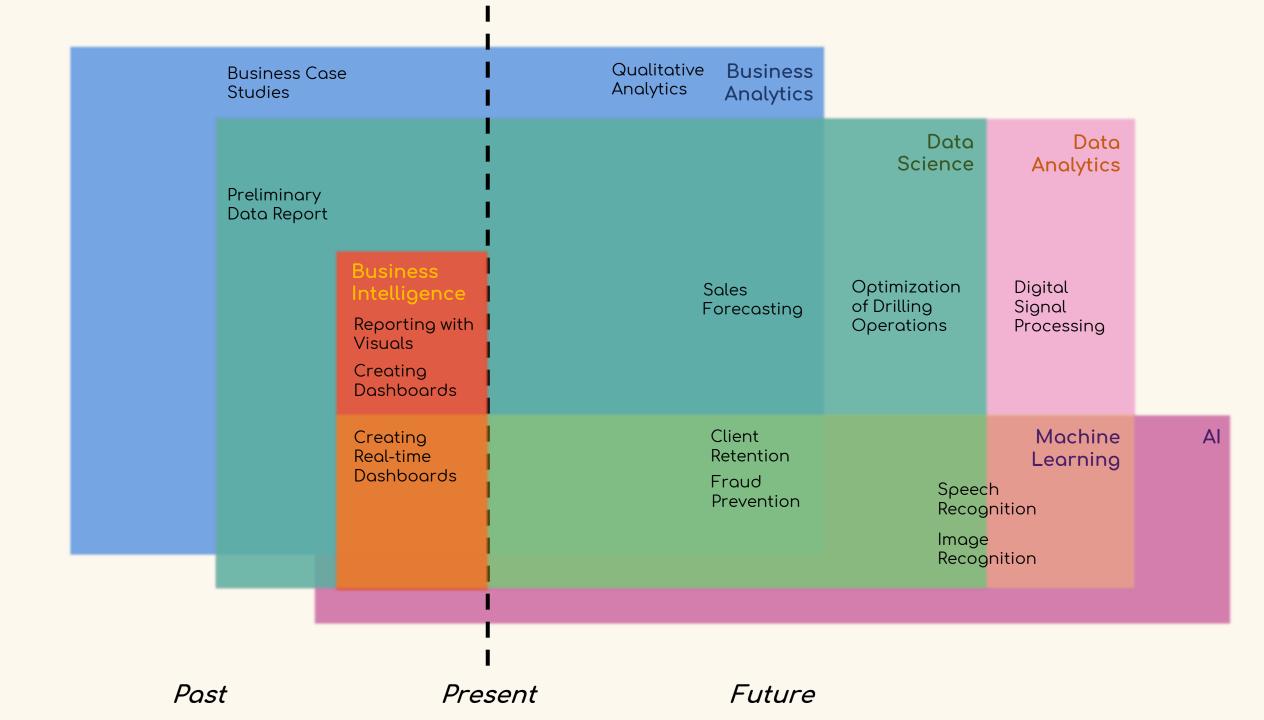


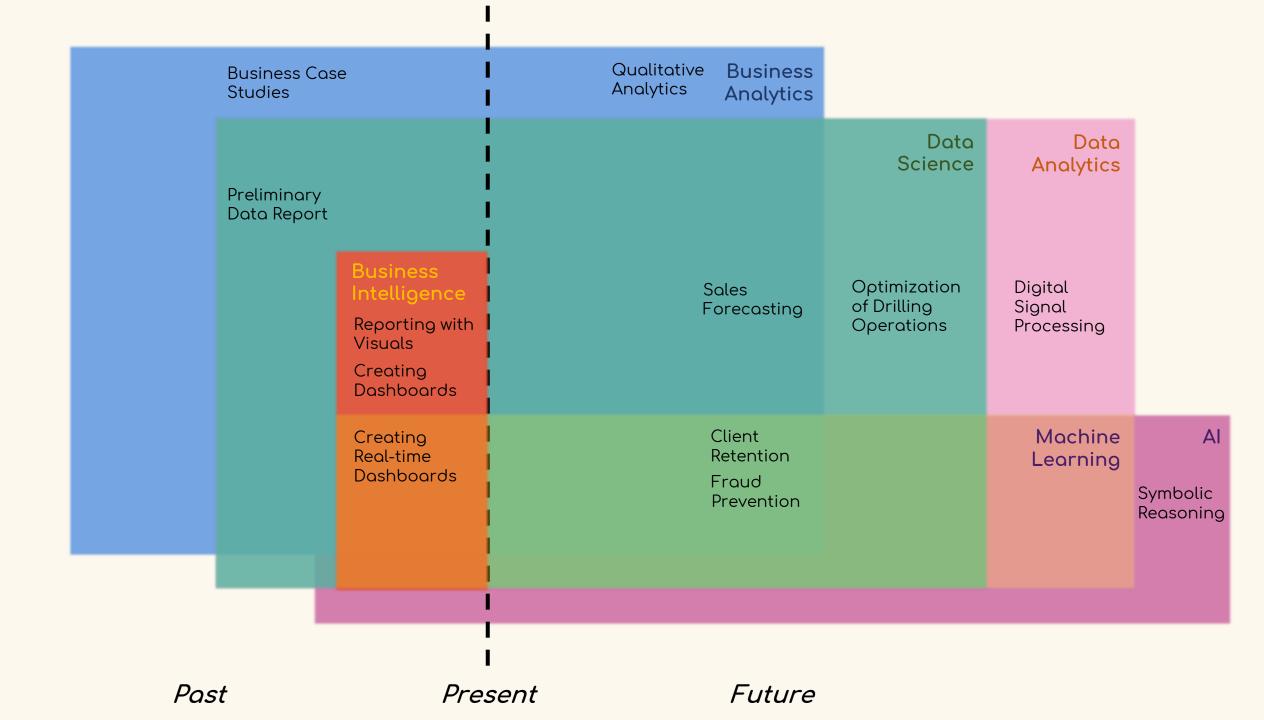


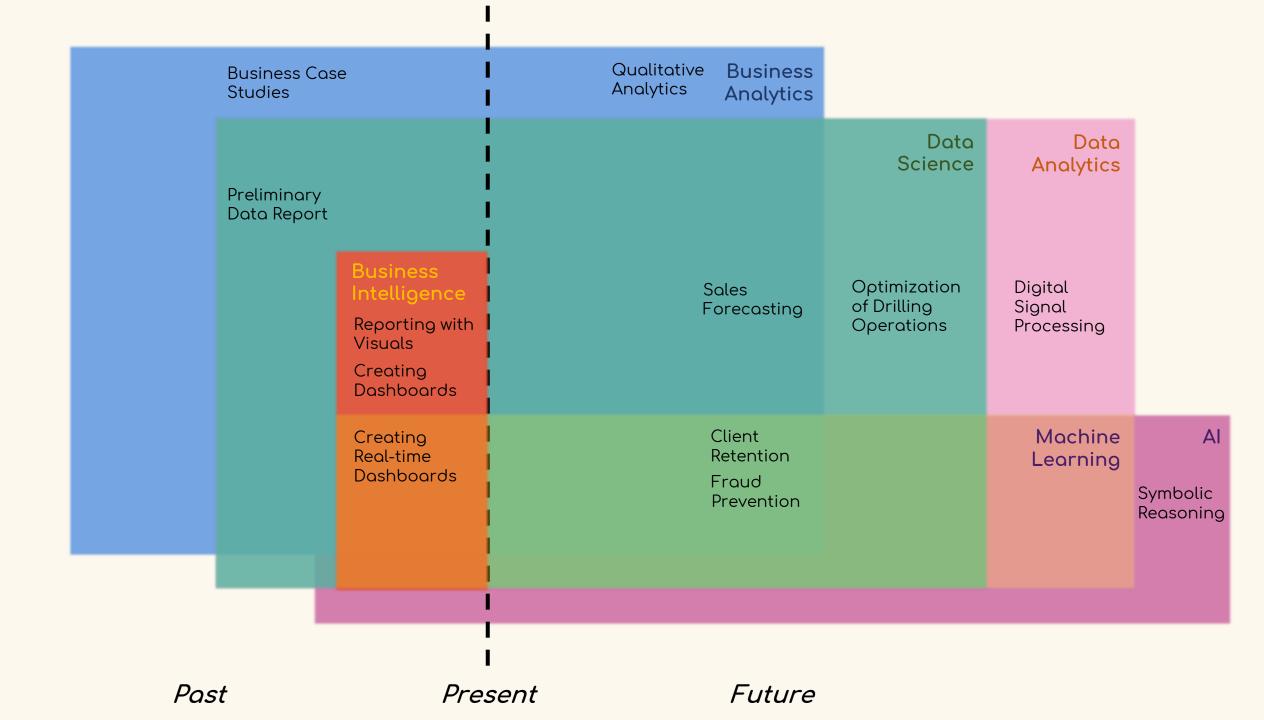


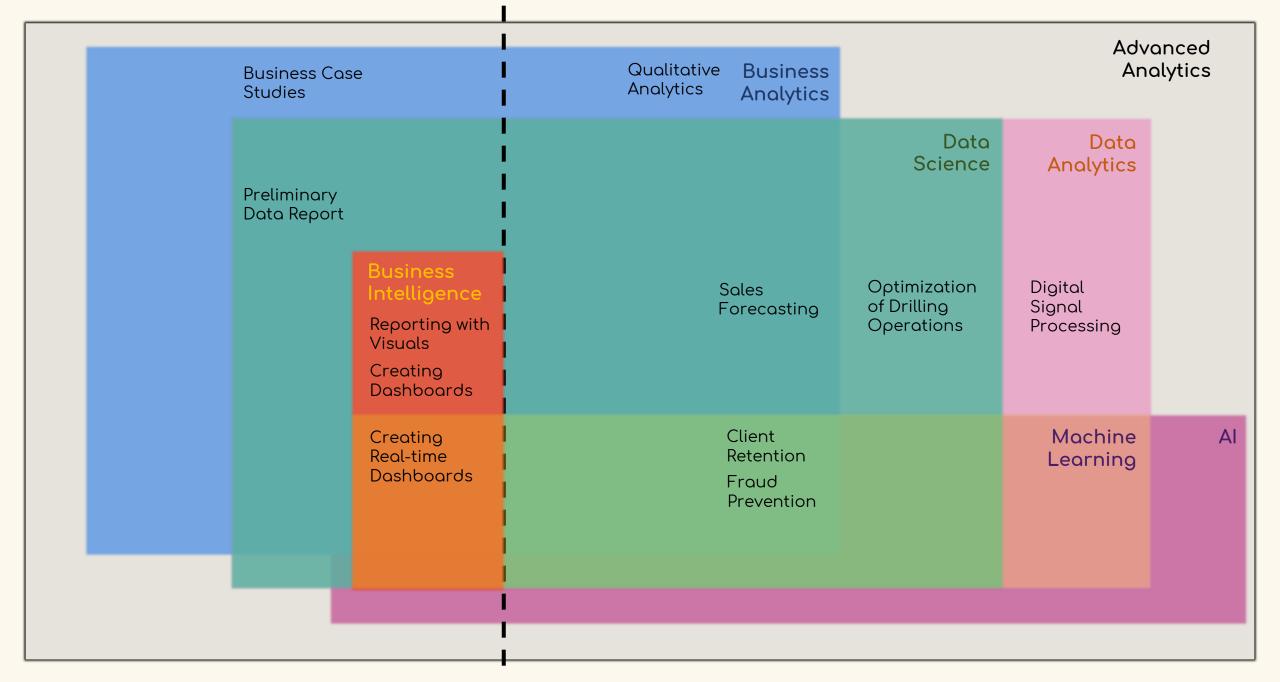




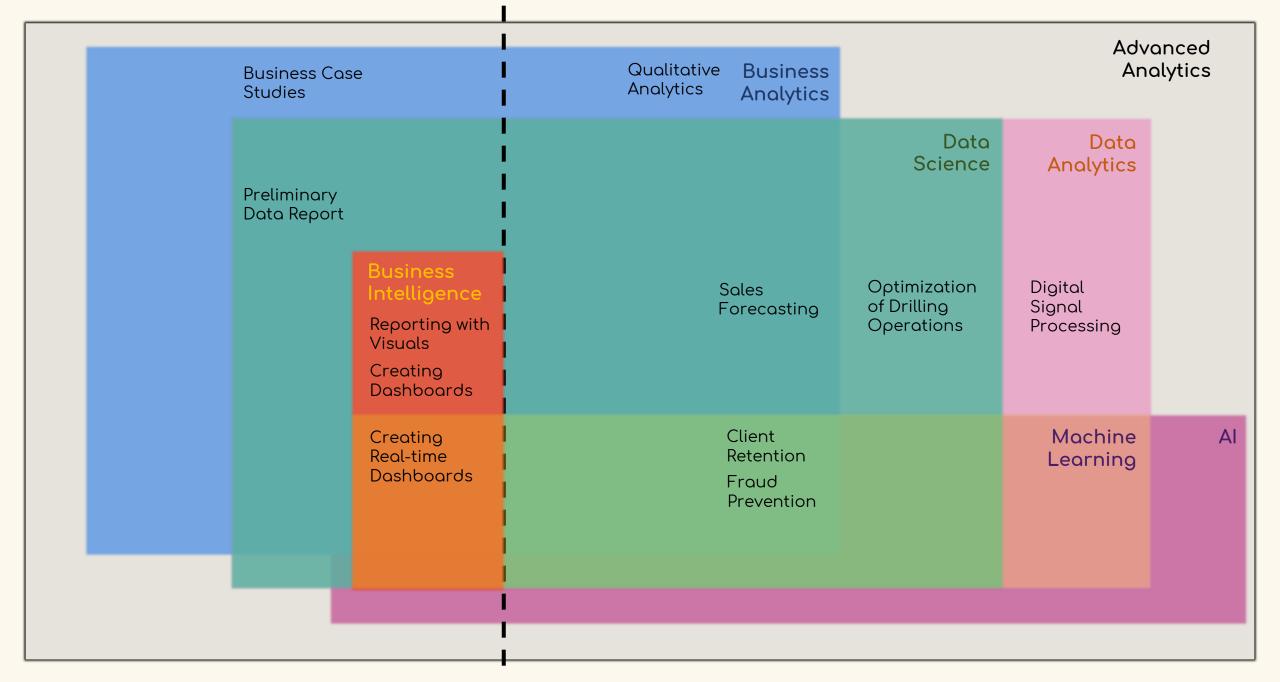




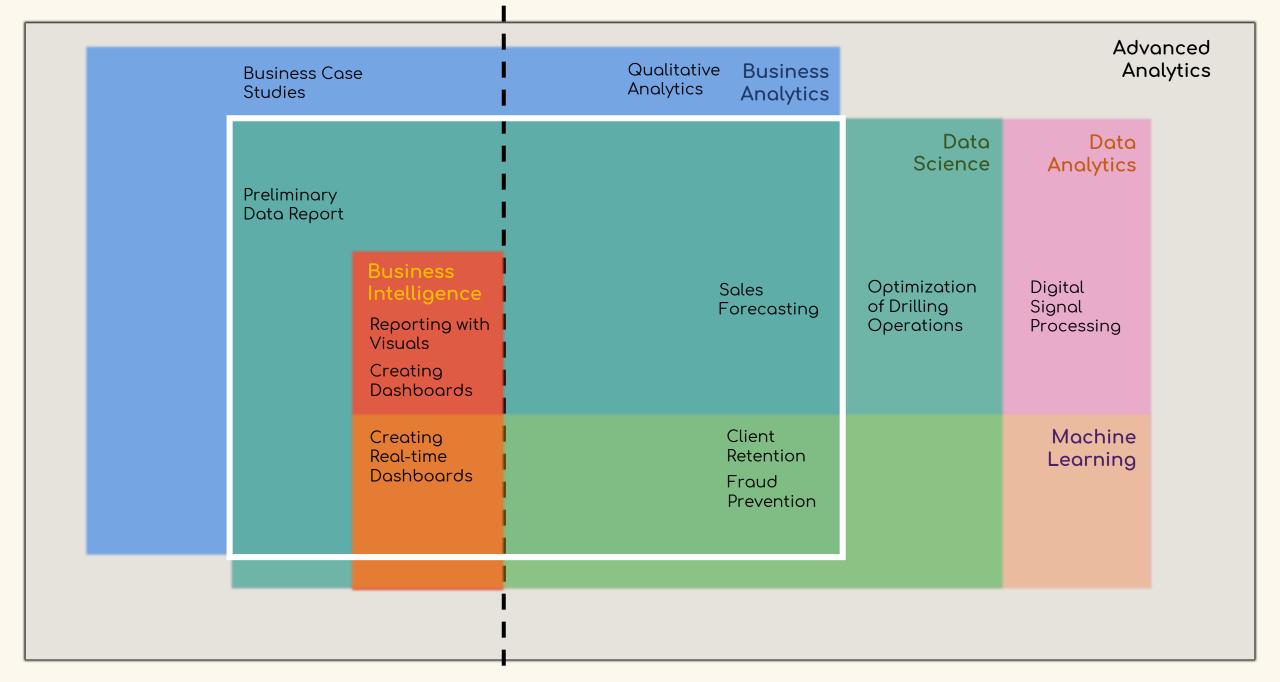




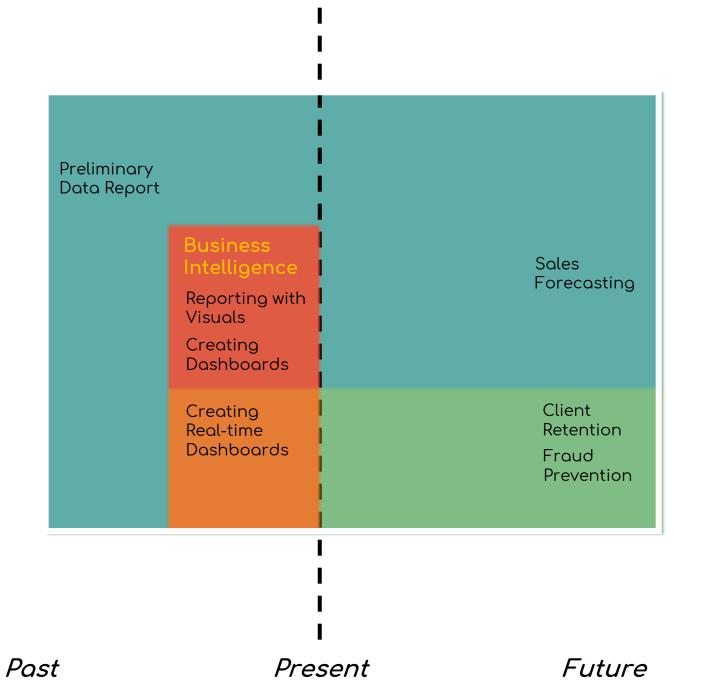
Past Present Future

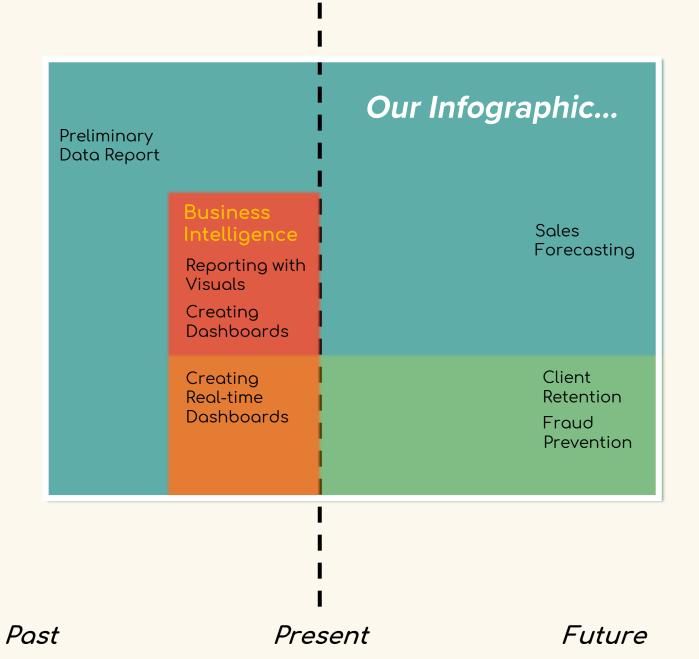


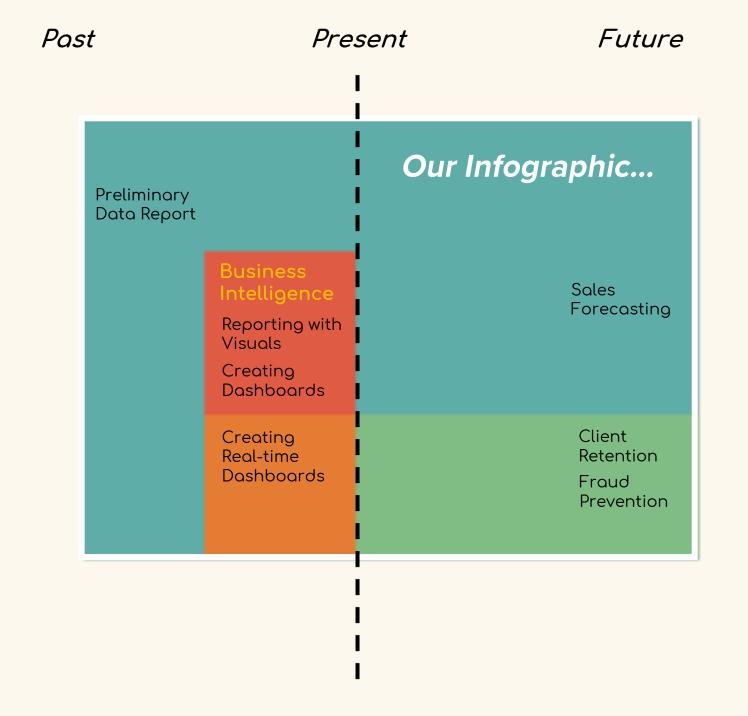
Past Present Future

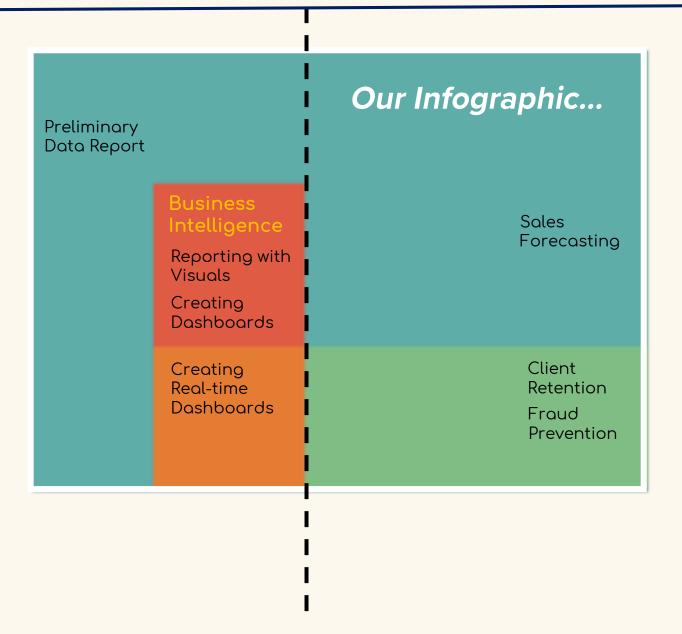


Past Present Future









BIG

BUSINESS INTELLIGENCE

TRADITIONAL METHODS

Data Science MACHINE **LEARNING**

After the data has been gathered & organized

After BI reports have been created and discussed

PAST

NOW

FUTURE

WHY you need it

WHEN

it is applied

data-driven decisions require well-organized and relevant raw data stored in a digital format

At the beginning of your analysis

use data to create reports and dashboards to gain business insights

Predictive Analytics

assess potential future scenarios by using advanced statistical methods

REGRESSION

LOGISTIC

REGRESSION

CLUSTERING

FACTOR ANALYSIS

TIME SERIES

USER

EXPERIENCE (UX)

SALES

FORECASTING

PROGRAMMING

LANGUAGES

utilize artificial intelligence to predict behavior in unprecedented ways

SUPERVISED

LEARNING

deep learning

random forests

bayesian networks

UNSUPERVISED

LEARNING

k-means

learning

deep

REINFORCEMENT

LEARNING

similiar to supervised

learning, but instead

of minimizing the loss,

one maximizes reward

FRAUD

DETECTION

CLIENT

RETENTION

PROGRAMMING

LANGUAGES

SVMs

• NNs

WHAT

techniques

are involved

WHERE

HOW

using

what tools

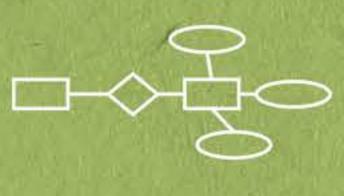
DATA COLLECTION

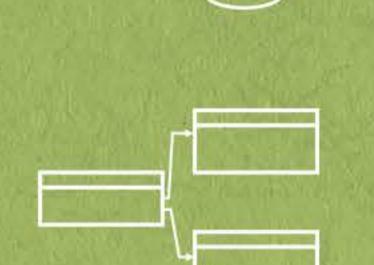
PREPROCESSING

- class labeling (categorical vs numerical)
- data cleansing
- dealing with missing values

CASE SPECIFIC

e.g. balancing & shuffling datasets





BASIC

CUSTOMER DATA

HISTORICAL STOCK

PRICE DATA

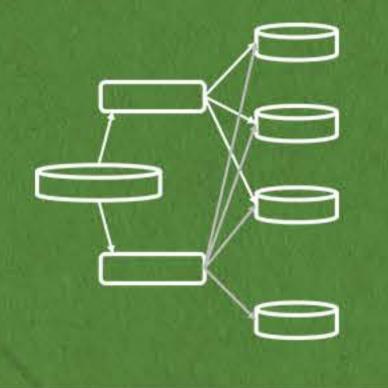
DATA COLLECTION

PREPROCESSING

- class labeling (number, text, digital images, digital video data, digital audio data)
- data cleansing
- dealing with missing values

CASE SPECIFIC

 text data mining, confidentiality preserving data mining techniques



SOCIAL **MEDIA**

FINANCIAL TRADING DATA













SOFTWARE

























BIG DATA

ENGINEER

ANALYZE THE DATA

EXTRACT INFO AND PRESENT IT IN THE FORM OF:

- metrics
- KPIs
- reports
- dashboards







PRICE **OPTIMIZATION**

INVENTORY **MANAGEMENT**

PROGRAMMING **LANGUAGES**









SOFTWARE









BI ANALYST

BI CONSULTANT

BI DEVELOPER

















 WHO

DATA ARCHITECT

DATA ENGINEER

DATABASE **ADMINISTRATOR**

BIG DATA ARCHITECT

> Qualitative analysis tools such as SWOT are not used for quantitative analysis. Hence, they are not part of business intelligence.

DATA ANALYST

DATA SCIENTIST

MACHINE LEARNING **ENGINEER**

ARE YOU AWARE

200,000 lines of data is not necessarily big data. It is not just volume that defines a data set as 'big' - variety, variability, velocity, veracity, and other characteristics are determinative as well.

ے Java MATLAB SOFTWARE











DATA SCIENTIST

In deep learning, Software like Excel, there is still a SPSS, and Stata, can debate on WHY be successfully used the algorithms by data science used outperform teams in many all conventional companies. methods.

MACHINE LEARNING

INTRODUCTION

Machine learning

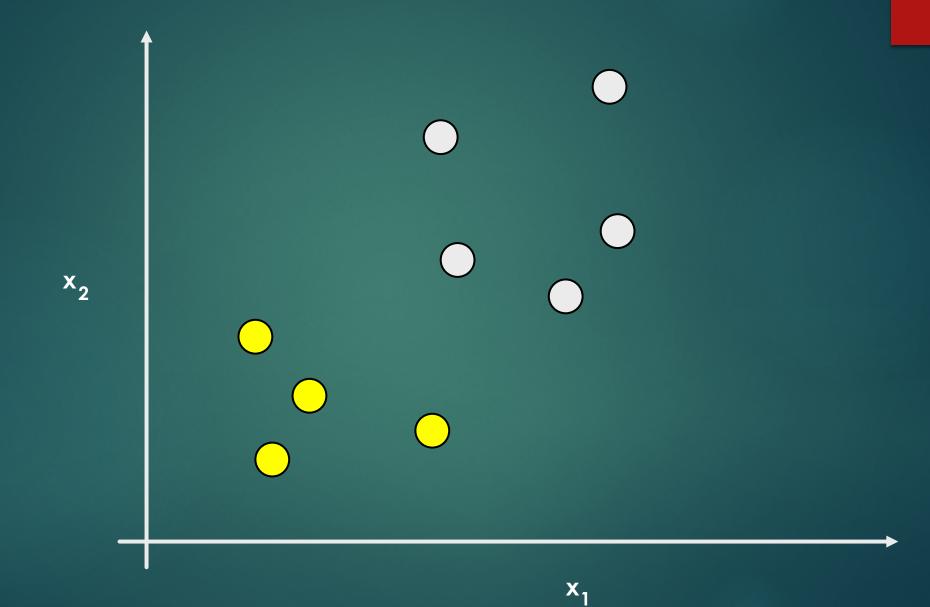
- This is a field of study that gives computers the ability to learn without being explicitly programmed
- Computer program performance on a given task improves with experience !!!
- Becoming more and more popular
- Types: supervised learing AND unsupervised learning

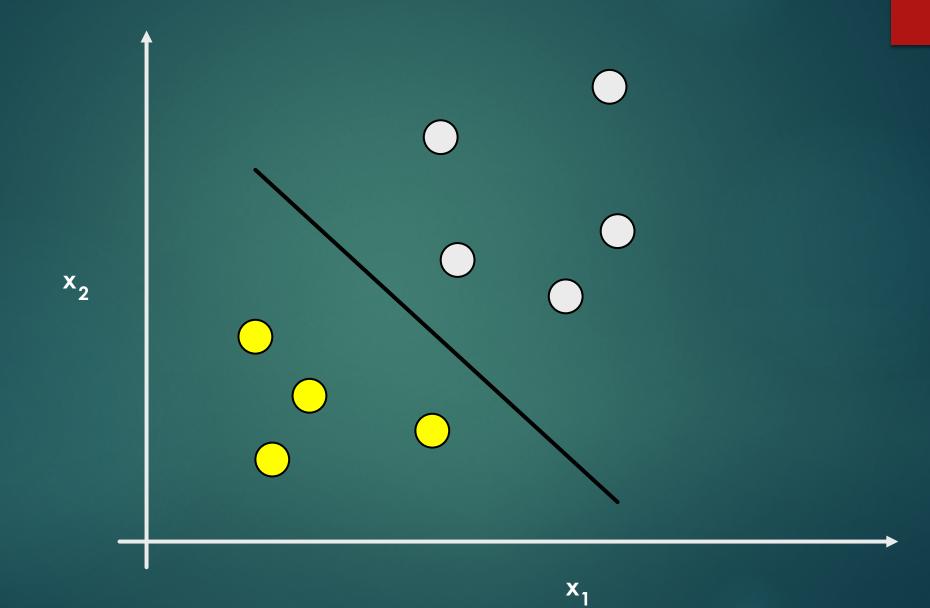
Supervised learning

- We give the algorithm the right answers
- For example: give prices of houses according to sizes (regression problems)
- Deciding whether a given email is a spam or not ... kind of a classification problem (logistic regression)
- Regression, naive Bayes, SVM, neural nets

AND logical relation

X	У	x AND y
0	0	0
0	1	0
1	0	0
1	1	1





- ▶ Important: we have a dataset !!!
- ▶ We usually split it up: training set and a test set // 80% 20%
- We train our algorithm on the training set then we run our algorithm on the test set to check whether it is working fine or not
- (we have two error terms: for the training set + for the test set)

Unsupervised learning

- ▶ We do not have a dataset with the right answers → we have just the data itself without labels !!!
- We have the data: can the algorithm find some pattern?
- ► The algorithm is able to find clusters
- For example: k-means clustering, hierarchical clustering, PCA
- Google news relies heavily on these techniques
- Genes classification
- Market segmentation or social networks

