

# BIG DATA

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The term Big Data is often used to describe

- Terabytes,
- Petabytes and even
- Exabytes of data captured over time.

# HOW COMPANIES USE BIG DATA

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- Predict what customers want before they ask for it  
They know what you purchased  
When you purchased  
When you visit their website  
What you click on  
They know what ads to show you !
- Get customers excited about their own data  
Like Nike+ FuelBand, FitBit, Apple health  
Don't you get excited when your phone tells you how much calories have you burned ?
- More effective Marketing  
They send you emails, Messages when they know that you will read them