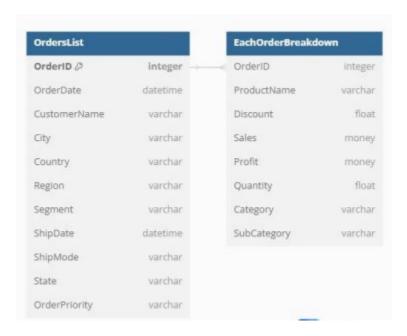
## **Superstore Analysis:**

## **Data Cleaning:**

Q1. Establish the relationship between the tables as per the ER diagram.



- Q2. Split City State Country into 3 individual columns namely 'City', 'State', 'Country'.
- Q3. Add a new Category Column using the following mapping as per the first 3 characters in the Product Name Column:
- --TEC- Technology
- --OFS Office Supplies
- --FUR Furniture
- Q4. Delete the first 4 characters from the ProductName Column.
- Q5. Remove duplicate rows from EachOrderBreakdown table, if all column values are matching
- Q6. Replace blank with NA in Order Priority Column in Orders List table.

## **Data Exploration:**

- 1. Show the number of orders for each product category in the EachOrderBreakdown table.
- 2. Find the total profit for each sub-category in the EachOrder Breakdown table.
- 3. Identify the customer with the highest total sales across all orders.
- 4. Find the month with the highest average sales in the Orders List table.
- 5. Find out how many new customers were acquired in the year 2014?
- 6. Calculate the percentage of total profit contributed by each sub-category to the overall profit.
- 7. Find the average sales per customer, considering only customers who have made more than one order.
- 8.Identify the top-performing subcategory in each category based on total sales. Include the sub-category name, total sales, and a ranking of sub-category within each category.