

Name: MANOJ KUMAR GARIA

,MUKHANI

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Seeking for an entering in a world class, highly reputed organization with challenging and competitive environment. To use my knowledge and experience for the betterment of the organization

1. Name of the organization : HIMGIRI ZEE UNIVERSITY
Position Held : **MANAGER (MARKETING)**
Duration : APRIL 2022-Till date
Job Profile : Branding , Promotions and Admissions in UG-PG and
Ph.D programs
Location : DEHRADUN

2.Name of the organization : ICFAI UNIVERSITY
Position Held : **BRANCH HEAD**
Duration : MARCH-2019 to APRIL 2022
Job Profile : Managing the Centre
Location : DEHRADUN

3.Name of the organization : AROH FOUNDATION
Position Held : **CENTRE IN-CHARGE**
Duration : JAN-2018 to MARCH-2019
Job Profile : Managing the Centre
Location : HARIDWAR

4.. Name of the organization : AAKASH INSTITUTE
Position Held : **BRANCH MANAGER**
Duration : DECEMBER 2016 to JUNE 2017
Job Profile : Managing the Centre
Location : MORADABAD

5. Name of the organization : BHARTI AXA LIFE INSURANCE CO LTD
Position Held : **SR. BUSINESS MANAGER**
Duration : MARCH 2015 to JUNE 2016
Position Held : **BUSINESS MANAGER**

Duration : FEB 2014 to FEB 2015
 Job Profile : Recruiting Advisors and Selling life Insurance plans
 Location : DELHI

ACHEIVEMENTS-

National and International trips

Various category awards and certificates

6. Name of the organization : Home And Office Services Helpline P. Ltd.
 Position Held : **CENTRE HEAD**
 Duration : August 2011 to JANURARY 2014
 Job Profile : Managing and Handling the Branch.
 Location : DEHRADUN

7. Name of the organization : MTRK home helpline services Pvt. Ltd.
 Position Held : **SALES MANAGER**
 Duration : May 2009 to March. 2011
 Job Profile : Handling sales force and Relationship Managers.
 Location : NEW DELHI

Professional:

Two year full-time Post graduate programme in Planning and Entrepreneurship 2007-09, also leading to a MBA degree from International Management Institute, Belgium–specialization in (Finance And Marketing) From I.I.P.M New Delhi.

Academic:

S.NO.	EXAM	BOARD/	SUBJECTS	YEAR	PERCENT AGE	PLACE
	PASSED	UNIVERSITY				
1.	10th	C.B.S.E.	ENGLISH	2000	68.20%	HALDWANI (U.K.)
			SCIENCE			
			SOCIAL SCIENCE			
			MATHS			
			HINDI			
2.	12th	C.B.S.E.	BOIOLOGY	2003	60.40%	HALDWANI (U.K.)
			MATHS			
			ENGLISH			
			PHYSICS			
			CHEMISTRY			
3.	B.Sc.	KUMAUN	BOTANY	2006	54.37%	NAINITAL (U.K.)
		UNIVERSITY	ZOOLGY			
			CHEMISTRY			
			ENVIRONMENT SCI.			

OTHER QUALIFICATION----

One year DIPLOMA IN COMPUTER APPLICATIONS from E-SHIKSHA 2006-07

INCLUDES—

MS- OFFICE, DOS, WINDOWS, POWER POINT, EXCEL, WORD, TALLY 7.2, ENGLISH & HINDI TYPING.

Company : Birla Sun Life Insurance Ltd.
Position : **Management Trainee**
Period of work : 16-06-2008 to 16-08-2008
Project Details : Role of various ulip plans and comparison with other companies.
Job Profile : Dealing with all investment plans and recruiting advisors.

EDUCATIONAL TOUR:

Went in various countries like **FRANCE and FINLAND** for educational tour from collage (IIPM) and visited various industries and institutes.

1. Seminar in Leonardo (Pole) University.
2. I.S.T.E.C. Business School visit.
3. Meeting with the chairman of SBI International.
4. Lecture by the I.F.S. Officer MOHAN KUMAR.
5. Company visit in RENAULT Industry.

Live Projects

- Conducted Market research in Tubular pole making company “PENNASULAR COMPANY” for the establishment of the foreign based company in India.
- Conducted market research in Comparative Analysis for various aspects with ordinary people with FMGC PRODUCT (Processed foods are MTR, KITCHEN KING OF INDIA, and HALDIRAM).

Desk Projects:

- Market plan for launching Men’s fairness cream in market (new brand & product in market).
- Finance Research of IPO (Initial Public Offering) of the ASHWARIYA TELECOM LTD.

- Winner of various competitions in Birla sun life.
- Was awarded with a trophy and certificate in cultural activities during graduation and selected as a **science faculty representative**.

Personal Data:

D.O.B: - 19-05-1985

Sex: - MALE

Nationality: - INDIAN

Marital Status: - UNMARRIED

REWARDS & RECOGNITION
1ST prize in art competition in year
3 rd prize in story telling in class 2 nd
Certificate of participation in Regional Cricket meet in 1998 in class 9 th
Runner Up certificate in Cricket in 2000
Certificate Of Merit in participation in Cricket Cluster Level
Elected As Class Representative in Bsc 1 st year
Elected As Secretary of Young Botanist Association in Bsc 2 nd Year
Elected Science Faculty Representative in Bsc 3 rd year
Won Samsung Galaxy Tab in 03/2014
Won trophy and certificate of 7 Star Manager
Tejas Agency Achievers Award for outstanding performance in 03/2015
Won Samsung Galaxy TAB IN 03/2015
Tejas Agency Achievers Award for outstanding performance in 04/2015
Elite Cub Member Certificate for outstanding performance in 05/2014
Elite Cub Member Certificate for outstanding performance in 06/2014
Elite Cub Member Certificate for outstanding performance in 07/2014
Elite Cub Member Certificate for outstanding performance in 10/2014
Shaurya's Idol Certificate for outstanding performance in 11/2014
Outstanding performance in Welcoming C.O.D
Certificate of Graduation
Qualification of National Distribution Meet in GOA 2014
Top Manager of agency in 02/2015
Top manager in activation in 10/2016
Top manager in WNBWP IN 02/2015
Trophy of 10 tendulkar in activation 02/2015
AVP club qualification trophy in 05/2015
Jashan A Shimla trophy in 05/2014
Top manager in number of policies in 03/2016
AVP club qualification trophy in 03/2016
AVP club qualification trophy in 04/2016
AVP club qualification trophy in 10/2016
Top manager in activation in 10/2016
AVP club qualification trophy in 09/2015
AVP club qualification trophy in 12/2015
Tejas celebrity night qualification in 08/2014
Tejas Book of records in 03/2015
Tejas super achievers meet 12/2015 at Bhiwadi Harayana
DJ Night qualifier Manager in 2016

11 star manager in 03/2016
Photo published in front cover page in High life Mazine of edition 16/11/2015
Persistenct idol award and gift voucher of RS 5000 IN 11/2015
The elite classic program appointment letter in 01/09/2015by Mr Vineet Patni (chief distribution officer)
Qualified of convocation in raddisson blu Dwarka
Qualified of convocation in Sri Lanka
Educational trip to country france and finland
Qualified of convocation in shimla
Superstar srilanka trophy shield in 10/2015
Bronze medal shakatveeer
Won gift cards
Won incentives on monthly basis on activation , licensing and business
09 national trips and 03 international trips
Branch of the day contest qualifier for maxiumum no of admissions on daily basis for continually 2 months in AAKASH INSTITUTE
Done 700 plus admissions in 05 months in AAKASH INSTITUTE
Certificate of appreciation in Aakash Institute , Moradabad by CENTRE DIRECTOR
Received BEST LEADERSHIP AWARD for 2021 from ICFAI Group Information Department No 1 Branch Pan India in 2022 for achieving 100 % target in THE ICFAI UNIVERSITY, Dehradun

I Hereby declare that the above mentioned information is true to the best of my knowledge
(MANOJ KUMAR GARIA)

