



# Narayan Reddy

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Jaipur, Hyderabad

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## EDUCATION

### Post Graduate Diploma in Management (P.G.D.M.) (2016 - 2018)

Taxila Business School

### Bachelor of Business Administration (B.B.A.), Business and Management (2013 - 2016)

GD Rungta College Of Science And Technology

Percentage : 67.00%

### XII (Senior Secondary), Commerce

Year of Completion: 2013

CBSE Board (MGM Senior Secondary School)

Percentage : 68.00%

### X (Secondary)

Year of Completion: 2011

CBSE Board (MGM Senior Secondary School)

Percentage : 68.00%

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## INTERNSHIPS

### Investigator

Airport Authority of India (Jaipur)

Aug 2016 - Aug 2016

Conducted a capacity assessment investigation of jaipur international airport. And got the insights of customs dept working and working of airport.

### Management Trainee

Idfc Asset Management Company (Bhilai)

Jan 2016 - Feb 2016

Conducted market survey on "investors perception towards mutual funds with respect to service class". Provided financial knowledge to retired class employees and provided them with useful insights of market.

## Management Trainee

Sharekhan India Pvt Ltd (Bhilai)

Oct 2015 - Oct 2015

Learned the insights of Indian share market and did research on "investors perception towards pharmaceutical stocks". Opened demat accounts for Customers.

## Shop Floor Associate

Sony India Pvt Ltd (Raipur)

Sep 2014 - Oct 2014

Indulged in marketing and sales of Sony products in a multi brand counters. And conducted a market survey simultaneously on the consumer behavior.

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## POSITIONS OF RESPONSIBILITY

- Team leader for a management talk show at Taxila business school. Where MD citi bank Anuranjita Kumar blessed us with her presence. Lead a team of 70 students and coordinated the whole event.

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## TRAININGS

### Design Thinking For Start Ups

Indian Institute of Management (Ahmedabad)

Nov 2016 - Nov 2016

Learned the overall of how to build a business from the scratch and how to grow it to an empire. It was great experience to implement our ideas practically in team of unknown we came together and performed the task.

### Creative Communication

Indian Institute of Management (Ahmedabad)

Nov 2016 - Nov 2016

Had a session with founder of kraftshala on creative communication. What different we can do to talk to our customers so that we can create an effective communication which others are lacking

### Venture Capital

Indian Institute of Management (Ahmedabad)

Nov 2016 - Nov 2016

Got an insight of basics of venture capital how to go for it and what does an angel look for an start up.

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## PROJECTS

## Investors perception towards pharmaceutical stocks

Oct 2015 - Oct 2016

Detailed investigation of pharmaceutical stocks as what are the special features that draw the customers towards pharma stocks and what will be the future scope of them.

## Investors behavior towards mutual funds with respect to service class

Jan 2016 - Feb 2016

Conducted a brief survey on investors behavior where a total of 100 respondents has been interviewed and their response has been analyzed and submitted to idfc AMC.

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### SKILLS

#### Salesforce

Intermediate

#### MS-PowerPoint

Beginner

#### Telugu Proficiency (Spoken)

Advanced

#### MS-Word

Intermediate

#### English Proficiency (Spoken)

Advanced

#### Event Management

Advanced

#### Hindi Proficiency (Spoken)

Advanced

#### Report Writing

Beginner

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### ADDITIONAL DETAILS

- Secured 3rd position in National conference on E-waste management
- 2 time state runner up in quiz mania
- Cracked campus interviews among 1500 students