

## Says

What have we heard them say? What can we imagine from saying?

Immature love says: 3 love you because ( MONEY TRANS

> Nothing is impossible. the word itself Says Titt passible?

"In order to be one must always be different."



What are their wents, needs, hopes, and dresen? What other thoughts might influence their behavior?

In Joseph to gut the beyond higher, year need to their should the single message year went your cover enough to continuestation

Book cover design is: comprised of text and images.

Whoever message you decide to feeture, make sure every element from caser and image to typefoce and less.



It ones not matter how slowly you go as long as you eks nint stop. If a man does not keep place with his compensors. portraps it is pecsusor to hears a different drummer.

Act as if what you do makes a difference.

mailing a soldle previous of your stat, your cover should was clearly input the busin's gette

Feetings are something you hove; not something you ate.



## Does

What behavior have we observed? What can we imagine them daing?



## Feels

What are their feers, hustrations, and anvietes? What other feelings might influence their behavior?

