

# VENNILA K.R

## Senior Relationship Officer

### Profile

Dynamic Senior Relationship Officer skilled in developing HR strategies, fostering positive workplace culture, and enhancing employee engagement. Expertise in talent acquisition, performance management, and employee relations. Strong communicator dedicated to promoting diversity and inclusion.

### • Work Experience

#### July 2023- Present

#### **Aviva Life Insurance Company India Ltd** **Senior Relationship Officer**

As a Senior Relationship Officer at Aviva Life Insurance Company India Ltd, I manage client relationships, drive sales growth, and expand the customer base. Key responsibilities include providing clients with comprehensive insurance information, assisting in plan selection, and meeting sales targets. Strong client engagement and industry knowledge are essential.

### • Professional Achievements

#### **Aviva Life Insurance Company India Ltd**

- Pan India TOP 3 Sales Achiever

### • Accomplishments

**Member of Student's Madras Management Association.**

**Typewriting completed junior Senior English 2019-22.**

### • Languages

**-English**

**-Tamil**

**-Telugu**

### • Declaration

**I hereby declare that the above given details are true and correct to the best of my knowledge and belief.**

### Contact

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Chennai, India, 600067

### Education

- **Bachelor of Commerce**  
*Alpha arts and science college*  
Completed in 2023
- **Senior Secondary: Commerce 12th**  
*Our Angel School*  
Completed in 2020

### Skill

- Sales and marketing
- Multitasking
- Problem Solving
- Critical Thinking
- Communication Skills
- Analytical abilities
- Negotiation

### Hobbies

