# Job Search & Interview Skills

careers.ucr.edu (951) 827-3631

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## Agenda

- Job Search
- Networking
- Prepare for the Interview





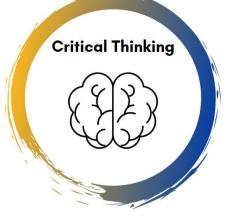








## NACE CAREER READINESS COMPETENCIES





Obtaining requisite competencies that broadly prepare college graduates for a successful transition into the workplace.





## **Intern & Job Search**

- 1. Prepare, polish and tailor your resume
- Job search (company's website, job search website, government website)



















- **Networking**
- **Prepare for Interview**

## Where to Search













(engcen.com)







Keywords: Data Analyst/Database Administrator/Data Visualization Specialist/Statistician/Power BI Developer/Web developer/UX/UI designer/ System Architect/AI / Machine Learning/Python, R, SQL, ......



## **The Facts**

- Two-Way Street: It's not solely about what you can gain but also what you can contribute and offer to others in your network.
- Long-Term Investment: Networking is a long-term investment.

  The benefits may not be immediate, but over time, it can lead to significant rewards.
- It starts way before you need a job.



## **How To Network Effectively: Making Deposit**

#### " self-centered ask" mistake

"Can you take a look at my resume and give me some advice?"

"I saw you work at [Company] and my goal is to work there too, can you pass my resume along?"

"Can you introduce me to X person?"

#### Relations are like Banks---You need to deposit social dollars before withdrawing

Let's say a referral costs you "\$20 Social Dollars."

You need to start by making "deposits" in the relationship.

Each of those actions is a \$2-\$3 deposit into your social bank account.

When you've made \$20 worth of deposit, now you can ask

## WHEN & WHERE & Who to Network



## Building Relationships via Linked in

- Research UCR alumni in fields/occupations you're interested in
- Scroll through their profiles to see if it's someone you want to talk to/learn more about
- Send a personalized note with your invitation to connect to increase the chances of them accepting
- Consider asking professionals for an "informational interview"
- Remember, the worst thing that could happen is nothing



Hi Julia,

My name is Alex Highlander. I am in my senior year at UCR as a computer science major. Your career as a non-profit professional is inspiring and I would love to connect with you to learn more about what you do and how you achieved all that you have! Thank you for the opportunity to be a connection on LinkedIn.



## **Networking Sample Questions**

#### **PROFESSIONAL:**

- How did you get into your profession?
- What parts of your job do you find most challenging?
- What do you find most enjoyable?
- Are there any negatives to your job?
- What is a typical day like for you?
- How would you describe the corporate culture?
- What skills are required in your position on a day-to-day basis?
- What is unique about your company?
- What advice do you have for someone looking to get into your field of work?
- What's the best business advice you have ever received?
- Who else do you recommend that I should talk to \*tonight\*?

#### **PERSONAL:**

- What is the best job you've ever had? What's the worst?
- Where did you grow up?
- What do you like to do outside of work?



## Ace the interview



# Types of Interviews & Interview Logistics









Time

Type

Interviewer(s)

Location



## Virtual Interview

### **Test your technology**

Ensure a stable internet connection; Test the camera, microphone, speaker

### Create a professional virtual background

- Setup a plain, neutral and clean background (a plain wall, clean blur Zoom background)
- Pre-test the virtual background

#### Choose a suitable room

Select a quiet and well-lit area with a position for the best visibility

#### Use note strategically

Refer to notes only to stay on track, but don't read from them directly.

#### **Dress professionally**

#### Be mindful of body languages

Maintain eye contact; Smile when appropriate and nod to show engagement.





## **In Person Interview**

- Verify the time and location
- Ask for clarification (if needed)
  - Will this be a panel or individual interview?
  - Who will I be meeting with during the interview?
  - Should I prepare any materials or a presentation for this interview?





## **Arriving at the Interview**

#### **In-Person**

- Arrive early (10-15 minutes so you are not rushed)
- Leave cell phone in the car or shut off before going into interview
- Interview begins in the parking lot —
   be courteous
- Bring extra copies of resume
- Take cues from interviewer

#### **Virtual or Phone**

- Access the link/platform ahead of time
- Pay attention to the time zone
- Put cell phone or any other distractions away before the interview
- Have a copy of resume, CL, & job description in front of you
- Take cues from interviewer



## **Dress for Success**

- Dark or muted colors are more professional
- Closed-toe shoes, dark socks if appropriate
- Avoid heavy perfume or cologne
- Clean hands, nails, and brushed teeth
- Grooming (hair & facial)
- Visit R' Professional Career Closet







## Do Your Research

Review the job description

Research the company/organization

Prepare technical questions (Leetcode, Glassdoor, HankerRank)

Prepare questions to ask



## **Interview Question Styles**

Different interviews include different types of questions

Tell me how your background prepares you to do the job?

**Straightforward** 

 Could you tell me about a time when you worked on a group project?

**Behavioral Based** 

How would you respond to a dissatisfied customer?

**Situational** 

 What new feature would you add to MS Word if you were hired?

**Technical** 

Reflect on past actions and provide real examples for your answer



## **Common Questions**

## Tell us a little bit about yourself and why this position interests you?

- 1. Start with a brief introduction
- 2. Summarize/Highlight your relevant skills, projects, qualifications, strengths, trailing to the job description
- 3. Connect to the role and company and your career aspirations

## Why do you want to work for our organization?

Research the organization: understand its mission, values, culture, and recent accomplishments.

Highlight alignment with your aspiration.

Let them know that you did research

#### Why do you want to gain this internship experience?

Personal and professional growth, Network, Career goals, Company alignments, Industry exposure

## Tell me about a time you made a mistake, what did you learn?

Choose an appropriate example, focus on how to correct mistake by taking ownership of the error (avoid blaming others or making excuses); Show learning and growhth





## Behavioral Questions

- Problem-solving & Critical thinking: "Tell me about a time when you had to find a creative solution to a
  complex problem at work. Or Overcome a changeling problem during the project"
- **Time Management:** "How do you prioritize your tasks and manage your time? Can you provide an example of a time when you had to handle multiple projects or tasks with competing deadlines?"
- **Teamwork and Collaboration**: "Tell me about a time when you had to work in a team to complete the project before the deadline."
- Adaptability and Flexibility: "Describe a time when you had to quickly adjust to new environment, unexpected changes or shifting priorities. How did you handle it?"
- Communication and Interpersonal Skills: "Tell me about a challenging conversation you had to have with a coworker or client. How did you approach it, and what was the outcome?"
- Initiative and Proactivity: "How do you initiate a project?"



## **STAR Method**

## **S**Situation

Describe the situation or scenario you encountered.

Example: "During my internship at XYZ Biotech Company..."

## Task

Explain the task or challenge you faced in that situation.

Example: "I was tasked with optimizing the production process for a new biocompatible material..

Or I encountered \*\*\* problem for new modeling workflow."

## A

## Action

Detail the actions you took to address the task or challenge.

Example: "I conducted thorough research on existing production methods and identified areas for improvement. I collaborated with the R&D team to...
I implemented methods of A and B"

## R Result

Summarize the outcomes, accomplishments and impacts

Example: "As a result of efforts, I successfully reduced production time by 20% and improved material quality, leading to cost savings and increased product efficiency."

## Last question: Do you have any questions for us?

Prepare 2-3 questions in your pockets to demonstrate your interest in the role

- Research the company and job description
- Personalize your questions: Avoid asking simple questions that could be answered easily by a quick online search. "What qualities or skills are you looking for in an ideal candidate for this position?"
- Ask about the team and culture: Inquire about the work environment, team dynamics, and company culture to assess if it aligns with your own values and working style.
- Avoid asking about compensation and benefits



## After the Interview

- Send a thank you note (email, card)
- Be specific with what you appreciated about them in the interview
- Follow-up if the date that they said they would get back to you has passed
- Always be professional



Exception:

If the employer stated to not contact them, do not contact them



## **Offer Negotiation**

#### **Should I negotiate?**

- Am I completely entry-level?
- Is the job in a field that doesn't allow for negotiation?
- Is the offer reasonable?

#### How do I negotiate salary?

- Maintain professionalism
- Present an appropriate salary range for the position
- Consider cost of living and other factors
- View the What's My Worth? Salary Negotiation workshop













## Career Center

Learn more at careers.ucr.edu

**Virtual & In-Person Career Services** 

## 1:1 Meet with Career Specialist at UCR Career Center for any of the following topics:

- Career Planning/ Major Choice
- Resumes /Cover Letters Review
- Interview Tips
- Career Assessments
- Graduate/Professional School Planning
- Job/ Internship Search
- Mock Interview Practice



#### Location:

Our entrance is across from the University Lecture Hall behind the UCR Campus Book Store.

#### **Hours:**

Mon. - Fri. 8 am to 5 pm

#### **Schedule appointment:**

- Schedule a career counseling appointment on Handshake to meet with Career Specialist in person or on Zoom
- Drop in for a 15- minute express career advising with your Career Center Peer Advisor

















# What questions do you have?

