## **Digital Music Store Analysis**

### Overview

The Digital Music Store Analysis project is a comprehensive exploration of database management and data analysis skills applied to the digital music industry. It encompasses the design of a relational database schema tailored for a digital music store, the implementation of SQL queries to extract meaningful insights from the database, and the generation of reports and recommendations based on analytical findings.

### **Key Components:**

Database Design

**Data Import and Manipulation** 

**SQL** Queries and Analysis

Reporting and Visualization

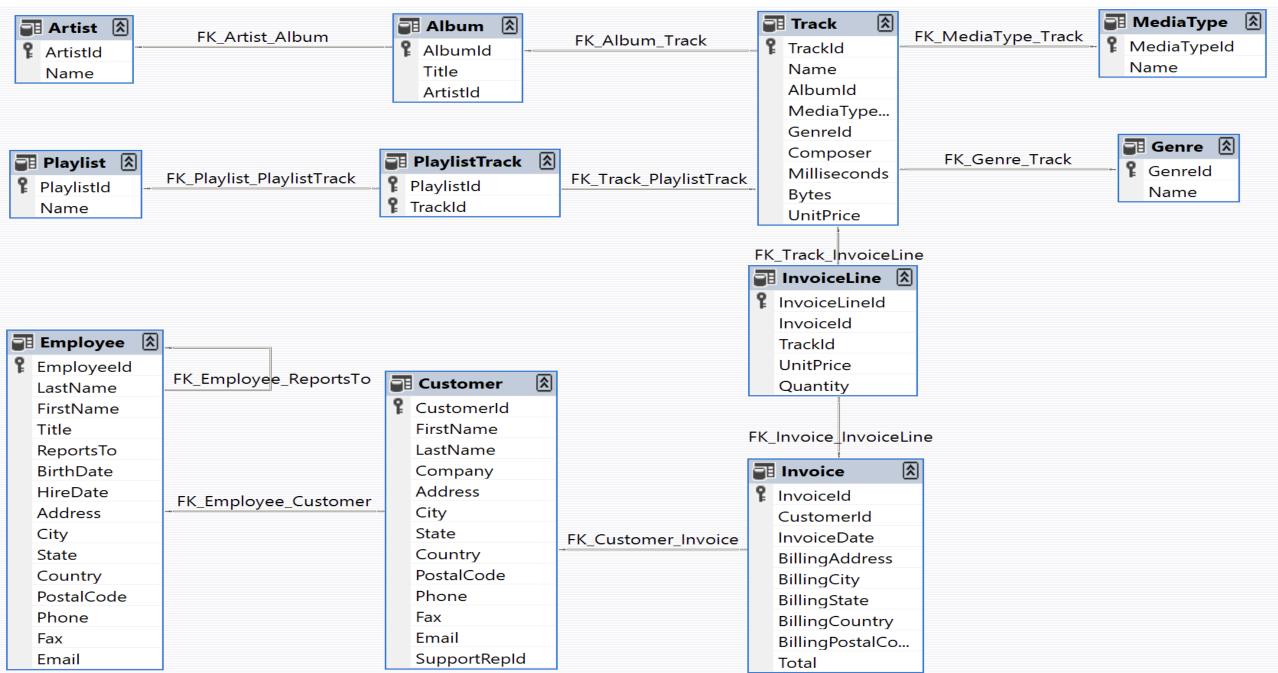
#### **Skills Demonstrated:**

- Database Design
- SQL Querying
- Data Import and Manipulation
- Data Analysis and Interpretation
- Report Generation and Presentation
- Critical Thinking and Problem-Solving in Business Contexts

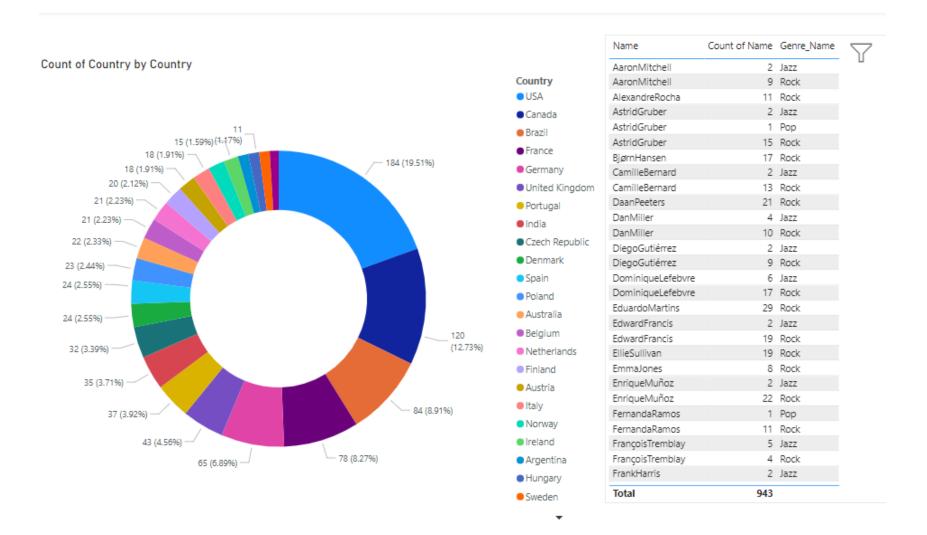
#### **Outcome and Impact:**

Through this project, proficiency in database management, SQL querying, data analysis, and potentially data visualization is demonstrated. The insights gained from the analysis contribute to informed decision-making within the digital music store environment, Identifying areas for improvement in sales strategies, inventory management, and customer engagement.

### Schema



## Query) Display name, email id, country of all listeners who love Jazz, Rock and Pop music.



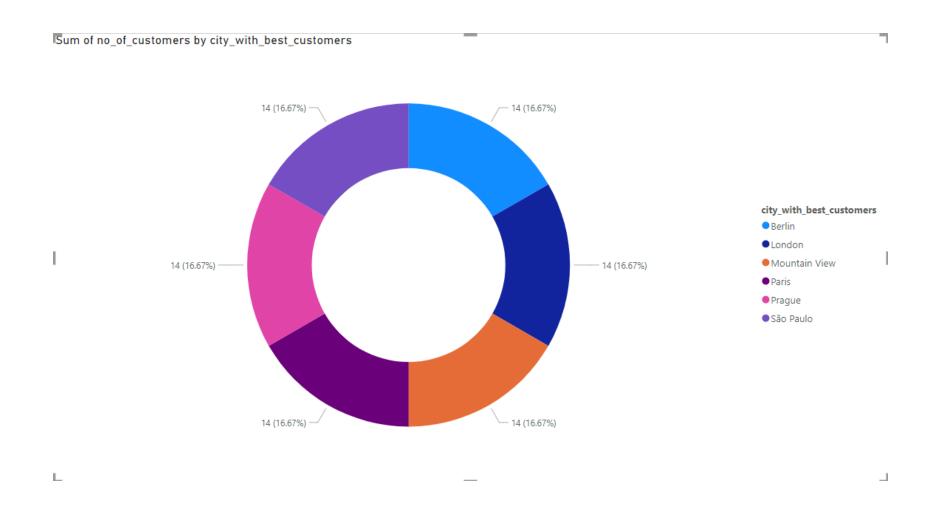
Q) Find the employee who has supported the most no of customers. Display the employee name and designation



Q) Find the artist who has contributed with the maximum no of songs Display the artist name and the no of albums.

artist_name	no_of_songs
Iron Maiden	213

## Q) Which city corresponds to the best customers?



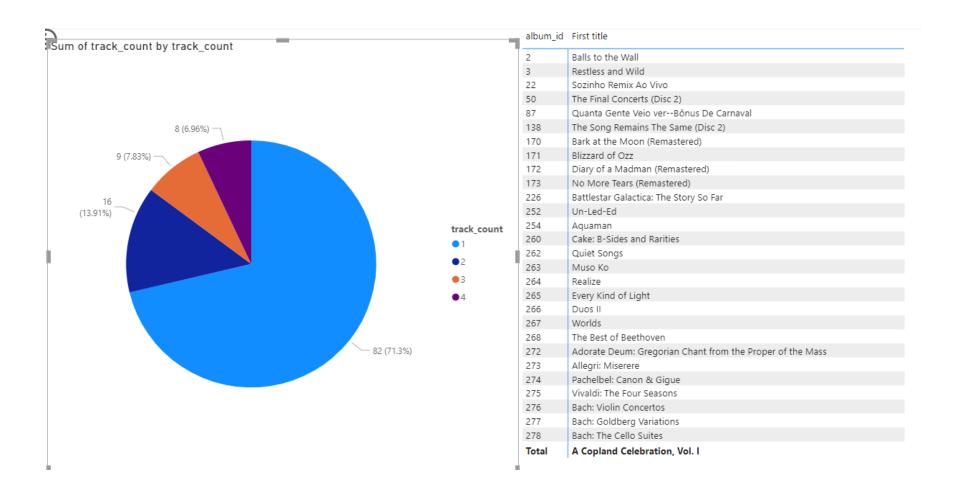
Q) Name the best customer (customer who spent the most money).

best_customer -	customer_id 🔻	total_money_spent
Helena Holý	6	49.62

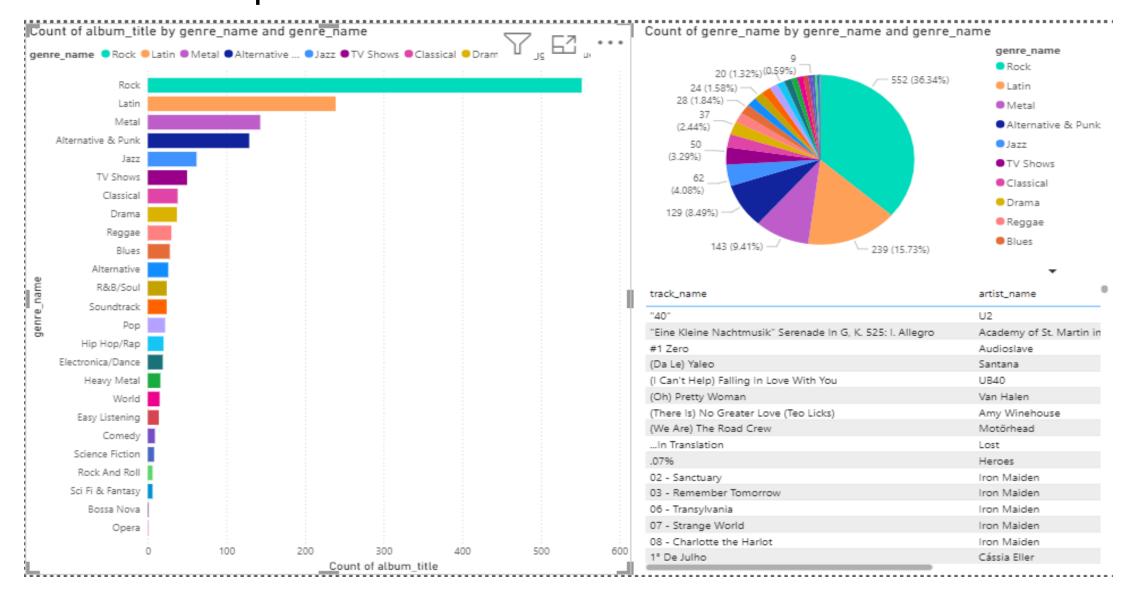
Q) Suppose you want to host a rock concert in a city and want to know which location should host it.

best_city_for_rock_concert	highest_no_of_customers
São Paulo	40

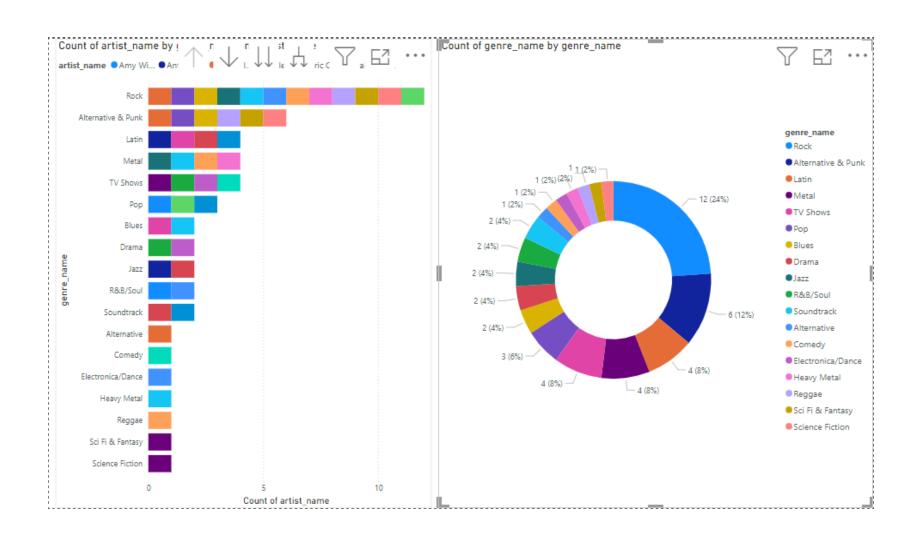
### Q) Identify all the albums who have less then 5 track under them.



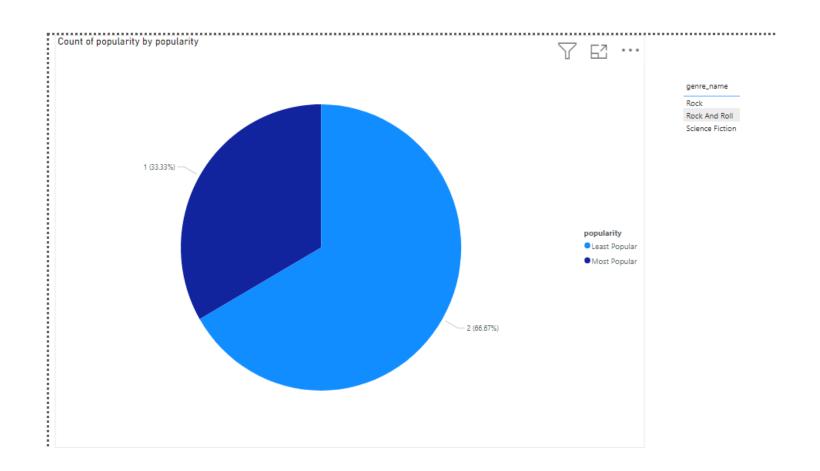
# Q) Display the track, album, artist and the genre for all tracks which are not purchased.



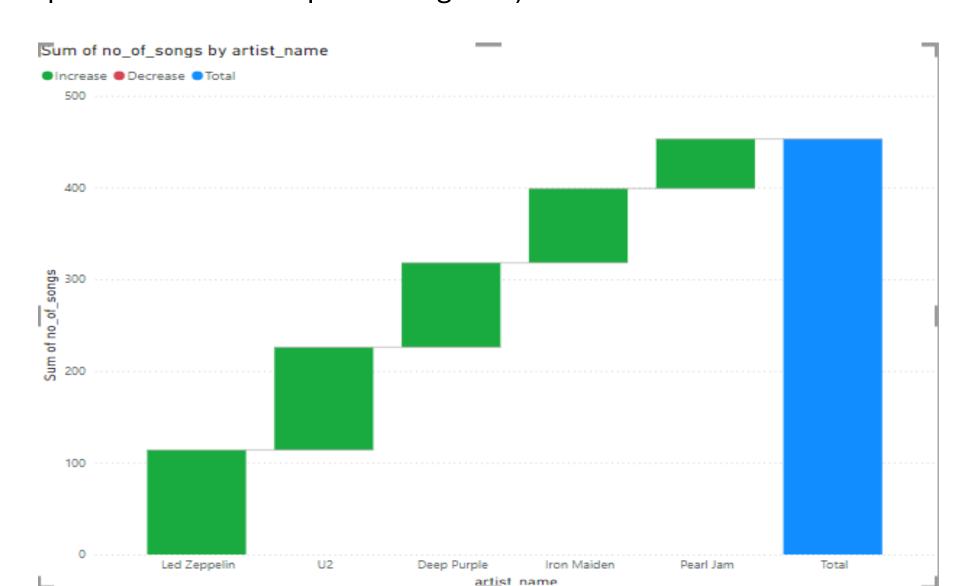
# Q) Find artist who have performed in multiple genres. Diplay the aritst name and the genre.



Q) Which is the most popular and least popular genre? (Popularity is defined based on how many times it has been purchased.)



Q) Identify the 5 most popular artist for the most popular genre. Display the artist name along with the no of songs. (Popularity is defined based on how many songs an artist has performed in for the particular genre.)



## Conclusion:

 Based on the analysis of the customers and sales in the PostgreSQL digital music store, it was observed that certain customer segments are more likely to make high-value purchases, indicating potential opportunities for targeted marketing or promotions. Additionally, sales performance may be influenced by factors such as the timing of promotional activities, customer acquisition channels, and product preferences. These insights can inform strategic decisions to optimize sales and customer engagement.