



The Art of the Possible

PyLadies – Dublin

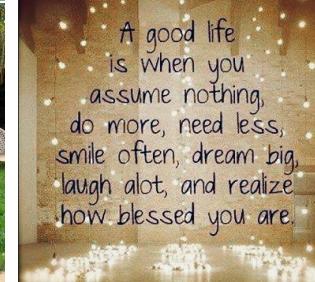
Leane Hannigan
Director – Technology & Operations Solutions
Payment Integrity – Non-Clinical Operations

June 2025

Getting to know Leane

Life Journey

- Born and raised in Johannesburg, South Africa
- Leane with one “n” – Parents combined their names! Flower power folks ;-)
- Global travel adventure in my 20's - Engaged to Professional Golfer – PGA tour for two years
- Travel and work experience landed me in Dublin Ireland in 2001 – Marconi telecommunications
- Single Mom to
 - Stepdaughter – Hannah (25) Genetics and works in a Lab for BMS
 - Son – Alec (22) Studying Architecture
 - Daughter – Riley (18) Last Year High School
- Moved back to South Africa from Dublin in 2006 and left in 2017 for the UK. Returned and set roots down in Dublin in 2019
- Cancer Survivor – 7 years -
 - Outlook on life = thriving mentality
 - I love the fact that I now work in this industry – I can contribute, in a small way, it gives me professional delight & purpose!



Conversation Starters

- I Live in Donabate – Dublin – I love living by the ocean – nothing beats a walk on the beach
- Love nature – African bush was my childhood playground– Been chased by a Rhino!
- Animal lover – Our fur babies, Jimmy, Joey & Charlie are our world
- Love Cooking
- Love the Xmas period
- Doing my best to stay healthy – balance is the key!
- I practice and swear by TM - Meditation
- I have a crazy blended family that is scattered across the globe – thank goodness for social media to stay connected
- Once a year me and the mini-Adults (my kids) go on an adventure (bucket list stuff), 2023 was Sydney Australia and Japan – 2024 was Italy & Iceland – 2025 is Morocco

Let's go on a Journey...



Career Journey

2024	Optum Insight Payment Integrity	Now
	• Director Technology & Operations Solutions, United Non-Clinical Operations	
2019	Microsoft Device Supply Chain	2023
	• Director, EMEA Channel Operations (IRE)	
2014	Westcon Comstor Distribution - Microsoft	2019 8
	• Director, EMEA Cloud Solutions (UK) • Director, Africa Cloud Solutions (SA)	
2004	Microsoft Ireland & South Africa	2014
	• Distribution Partner Account Executive (SA) • SA Customer and Partner Experience Lead (SA) • Consulting Services – Bus Operations Mgr (SA) • Supply Chain – Snr Business Manager (IRE)	

“Notable OMG - What have I done moments”

- Breaking into Cloud***
- Going back to Hardware AND ... COVID***
- Moving Industry***



Career Highlights

2023 – Implementation of Global Commercial Deal Management Framework and interactive PBI for Supply Chain

2022 – Delivered deep dive investigation of the e2e Commercial Device \$5B Business, delivered 5 key improvement

2020 – Centralised EMEA Channel Operations into a Centre of Excellence in Dublin

2015/17 – Business lead contributor - develop, deploy and monetize a global aggregation platform (product) to transact cloud solutions, with multivendor infrastructure

2014/15 – Established and grew Cloud Solution Business practise from Software licensing & On-prem to Cloud

2015/16/17 – Global member – Microsoft Distribution Advisory Council

2012 – Restructured the Distributor ecosystem to optimize scale and increase revenue for Microsoft

2006 & 2010 – Awarded Microsoft Circle of Excellence award (Global top 500)

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