



# Swift HVAC Solutions — Achieve a better sale with OffDeal

---

# Market Opportunity in HVAC

---

- 2025 HVAC deal volumes are surging, driven by increased demand for energy-efficient solutions and technology integration.
- Aging business owner demographics create a wave of retirements, prompting timely exits for motivated sellers like Swift HVAC Solutions.
- Private equity firms are actively targeting scalable HVAC businesses, with heightened interest in recurring revenue models and service contracts.
- The current market favors sellers, with rising valuations and selective buyers focusing on high-quality assets amidst economic recovery.
- Consolidation trends are reshaping the HVAC landscape, presenting opportunities for strategic partnerships and enhanced market positioning.

# Why Choose OffDeal

---

- Connect with 1,000+ strategic buyers—15x more than traditional methods, maximizing your sale potential.
- Receive competitive offers in less than 45 days, compared to the typical 4-6 month process.
- Experience ~30% higher sale prices through our AI-driven competitive auction process.
- No upfront fees—our success-based model ensures your interests are prioritized throughout the sale.
- Benefit from dedicated M&A advisors providing white-glove support and expertise at every step of your exit.

# Your Business Positioning

---

- Strong recurring revenue from maintenance contracts enhances buyer appeal and valuation.
- Established brand presence in New York City positions Swift HVAC Solutions as a market leader.
- Opportunity for growth through technology adoption, aligning with current buyer interests in innovation.
- Diverse service offerings create a robust business model attractive to strategic acquirers.
- Solid customer base and reputation for quality service provide a compelling narrative for potential buyers.

# Our Proven Process & Next Steps

---

- Sign an NDA to protect your business information and initiate the process.
- Receive a comprehensive Confidential Information Memorandum (CIM) showcasing your business's strengths.
- Engage in one-on-one buyer meetings facilitated by our M&A advisors for tailored discussions.
- Review Letters of Intent (LOIs) from interested buyers to assess offers and terms.
- Close the deal efficiently with our expert guidance—schedule a call to start your exit journey today.