



Amna Auto Sales — Achieve a better sale with OffDeal

- Leverage OffDeal's AI-driven insights to maximize your valuation and secure a lucrative exit.
- Capitalize on the growing demand for used vehicles, projected to rise by 15% in 2025.
- Streamline your sale process with our expert guidance, ensuring a smooth transition and optimal results.
- Attract a wider pool of potential buyers with our advanced marketing strategies tailored for the automotive sector.
- Unlock the full potential of your business with OffDeal's customized approach to M&A.

Market Opportunity in Used Car Dealerships

- Used car sales are surging, with demand driven by consumers seeking affordability amid economic uncertainty.
- In 2025, M&A activity in the automotive sector is expected to rise due to consolidation trends as aging owners retire.
- Private equity firms are increasingly targeting scalable, tech-enabled dealerships, creating a competitive buyer landscape.
- Deal values in the automotive sector are seeing upward pressure as buyers prioritize strong fundamentals and growth potential.
- The shift towards online sales and digital platforms is accelerating, enhancing the attractiveness of dealerships with robust online presence.

Why Choose OffDeal

- Access a network of 1,000+ strategic buyers—15x more than traditional methods.
- Receive initial offers in less than 45 days, compared to the typical 4-6 months.
- Our competitive auction process drives offers up by approximately 30%, maximizing your sale value.
- Enjoy a success-based fee structure with \$0 upfront costs, reducing your financial risk.
- Benefit from white-glove advisory services, including CIM preparation and one-on-one buyer meetings.

Your Business Positioning

- Strong revenue range of \$7-10M positions Cardinal Auto Sales favorably in the growing used car market.
- Recurring revenue from service offerings enhances appeal to buyers focused on stable cash flows.
- Established market presence in Baltimore provides a competitive edge and local buyer interest.
- Access to a network of 5,000 potential buyers increases visibility and competitive bidding opportunities.
- Scalability potential through digital sales channels aligns with current industry trends and buyer preferences.

Our Proven Process & Next Steps

- Sign an NDA to ensure confidentiality and protect your business interests.
- We prepare a Comprehensive Information Memorandum (CIM) highlighting your business strengths.
- Engage in targeted buyer meetings to showcase your dealership's value and growth potential.
- Receive Letters of Intent (LOIs) from interested buyers, streamlining negotiations.
- Close the deal efficiently with our expert guidance—schedule a call to start your exit journey.