



Swift HVAC Solutions — Achieve a better sale with OffDeal

Market Opportunity in HVAC

- 2025 sees a surge in HVAC M&A activity, driven by an aging workforce and retirement trends among owners.
- Increased demand for energy-efficient solutions fuels buyer interest, particularly from private equity firms targeting scalable businesses.
- Consolidation trends are accelerating as companies seek competitive advantages through technology integration and service expansion.
- With favorable financing conditions, buyers are actively pursuing HVAC companies, enhancing the potential for higher valuations.
- Current economic factors indicate a strong market for exits, with rising valuations despite a slight dip in deal volumes.

Why Choose OffDeal

- Access to 1,000+ strategic buyers, 15x more than traditional methods, ensuring maximum competition.
- Receive initial offers in less than 45 days, significantly faster than the typical 4-6 month timeline.
- Competitive auctions drive offers up by ~30%, capitalizing on the current demand in the HVAC sector.
- No upfront fees—our success-based model aligns our interests with yours for optimal outcomes.
- Dedicated M&A advisors provide end-to-end support, from CIM preparation to negotiation, ensuring a smooth process.

Maximizing Your Business Value

- Revenue of \$10-15M positions Swift HVAC Solutions strongly in the market.
- Recurring service contracts attract buyers seeking stable income.
- Established presence in New York City offers growth opportunities.
- Innovative, tech-driven HVAC solutions align with current buyer interests.
- A loyal customer base and strong reputation enhance acquisition appeal.

Our Proven Process & Next Steps

- Sign an NDA to ensure confidentiality and protect your business information.
- Collaborate on a Confidential Information Memorandum (CIM) to showcase your business strengths.
- Engage in one-on-one buyer meetings to discuss opportunities and align interests.
- Receive Letters of Intent (LOIs) from interested buyers, streamlining the negotiation process.
- Close the deal efficiently with our expert guidance—schedule a call to start your exit journey.