



HVAC Solutions — Achieve a better sale with OffDeal

Market Opportunity in HVAC Industry

- 2025 sees a surge in HVAC M&A, driven by aging owners and a wave of retirements.
- Increased buyer interest from private equity firms targeting scalable, tech-integrated HVAC businesses.
- Consolidation trends in the HVAC sector lead to higher valuations and competitive offers.
- New York City market shows strong demand, with recent HVAC sales achieving excellent multiples.
- Lower interest rates facilitate financing, making it an opportune time for owners to sell.

Why Choose OffDeal

- Access to 1,000+ strategic buyers—15x more than traditional methods.
- Receive initial offers in less than 45 days, compared to 4-6 months with traditional M&A.
- Competitive auctions yield offers approximately 30% higher than standard market rates.
- No upfront fees; we operate on a success-based model to align interests.
- Dedicated M&A advisors provide white-glove support throughout the entire process.

Your Business Positioning

- Strong recurring revenue streams enhance attractiveness to potential buyers.
- Established market share in New York City positions your business favorably.
- Investment in technology integration aligns with buyer preferences for scalable solutions.
- Aging ownership presents a unique opportunity for motivated buyers seeking growth.
- Proven operational efficiency makes your business a low-risk investment.

Our Proven Process & Next Steps

- Sign an NDA to ensure confidentiality and start the process.
- Receive a comprehensive Confidential Information Memorandum (CIM) detailing your business.
- Engage in buyer meetings to present your business directly to interested parties.
- Negotiate Letters of Intent (LOIs) to secure the best offers.
- Close the deal efficiently with our expert guidance—schedule a call to start today.