

EEB Semester Questions

EEB MAY 2023

Q1a: Describe a Woman Entrepreneur and state the steps government should take to encourage women entrepreneurs?

Q1b: List different methods of acquisition.

Q1c: Write about Scientific management. Explain Taylor's four principles of scientific management.

Q1d: Write a note on Supply Chain Management

Q1e: Compare: Manager Vs Entrepreneur

Q2a: Describe Entrepreneurial motivation and explain different ways an entrepreneur can motivate his employees.

Q2b: Write a detailed report on factors to be considered when starting a new business.

Q3a: List different factors that can result in failure of a new venture.

Q3b: State and explain with examples indicating the features of a good business plan.

Q4a: Define E-commerce and explain different types of E-commerce.

Q4b: Explain with example the following statement: E-commerce can result in globalization of the business activity.

Q5a: Define an ERP. List the different features an ERP should have for an educational institute software.

Q5b: Discuss the core and extended components of ERP system.

Q6a: Enlist and explain the different sources of Finance for enterprises.

Q6b: Explain procurement and E-Procurement and describe the components of e-Procurement.

EEB DEC 2023

Q1a: List different methods of acquisition/merger.

Q1b: Explain the role of Entrepreneur in the economic development of the country.

Q1c: List the Government policies on SMEs.

Q1d: Describe the challenges of e-business models.

Q1e: Define a Woman Entrepreneur and state the steps the government should take to encourage women entrepreneurs.

Q2a: Compare Financial and Non-Financial methods of motivation for employees.

Q2b: Write a detailed business report on starting a new Electronic Components business using SWOT (Strength Weakness Opportunity Threat) analysis.

Q3a: Enlist different factors that an entrepreneur should consider to make sure that the a new venture does not fail.

Q3b: State and explain with examples indicating the features of a good marketing plan.

Q4a: Define an ERP. List the different features of ERP.

Q4b: "Technology adoption leads to Successful Business activity". Comment on this statement, Justify your answer.

Q5a: Define E-commerce and explain different types of E-commerce.

Q5b: Explain Supply Chain Management (SCM) and enlist its characteristics.

Q6a: List and explain the different sources of Long term Finance.

Q6b: Explain procurement and E-Procurement. Also describe the components of e-Procurement.

EEB MAY 2024

Q1a: How does an entrepreneur encourage the economic development of a country.

Q1b: List the different types of e-business models.

Q1c: Define a Woman Entrepreneur and state the steps the government should take

to encourage women entrepreneurs.

Q1d: Explain the need for motivation of employees.

Q1e: Explain the term acquisition/merger.

Q2a: List the examples of Financial and Non-Financial methods of motivation for employees.

Q2b: Write a detailed business report on starting a new Supply Chain Management business using SWOT (Strength Weakness Opportunity Threat) analysis

Q3a: Explain briefly the different modules of ERP.

Q3b: Enlist the salient features of a good Marketing Plan.

Q4a: Explain the steps to setup an e commerce portal for selling Retail Products.

Q4b: Compare Online and Brick and Mortar methods of Sales.

Q5a: List and explain the different sources of Medium term Finance.

Q5b: Explain procurement and E-Procurement. Also describe the components of e-Procurement.

Q6a: Define E-commerce and explain different types of E-commerce.

Q6b: Explain Supply Chain Management (SCM) and enlist its characteristics.

EEB DEC 2024

Q1a: Compare acquisition and merger. Also give relevant examples.

Q1b: Explain the role of Entrepreneur in the economic development of the country.

Q1c: Explain the different types of E-business models.

Q1d: Differentiate between Brick and Mortar business and Online business.

Q1e: Define a Woman Entrepreneur and state the steps the government should take to encourage women entrepreneurs.

Q2a: Explain the different methods of financial motivation an employer can use to motivate his employees.

Q2b: Explain the advantages of SWOT (Strength Weakness Opportunity Threat) analysis to prepare a business plan for starting a new business.

Q3a: Explain the features of a good business plan that can prevent the failure of a new business.

Q3b: State and explain with examples the features of a good marketing plan.

Q4a: Explain the evolution of ERP. List the different features of ERP.

Q4b: "Advancement in Technology has increased the types of business activities". Comment on this statement. Justify your answer.

Q5a: Explain how E-governance helps as an efficient tool for improving entrepreneurship.

Q5b: Explain the advantages of Supply Chain Management (SCM) and enlist its characteristics.

Q6a: List and explain the different tenures of financing available for entrepreneurs.

Q6b: Explain procurement and E-Procurement. Also describe the components of e-Procurement.

EEB MAY 2025

Q1a: Explain the types of startups?

Q1b: Which are the methods to initiate new venture?

Q1c: Discuss human resource management.

Q1d: Describe the benefits of digital technology adaption?

Q1e: Write the benefits of ERP implementation.

Q2a: Discuss characteristics of successful Entrepreneur with the help of example?

Q2b: Explain the criteria of evaluating new venture proposals.

Q3a: Discuss in detail Entrepreneurial motivation.

Q3b: Explain business plan and its element in detail.

Q4a: Write short notes of following i) Promoters and shareholders ii) Customer Analysis

Q4b: Explain in detail the following information systems,ESS,DSS,MIS,TPS.

Q5a: Prepare the business plan for starting the skill development training institute.

Q5b: Discuss characteristics of supply chain management.

Q6a: Explain in detail type of Ecommerce.

Q6b: Discuss functional areas of CRM