

# Recitations 15

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MIN III

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# RECITATION

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ZOOM

Today:

- INTRO
- NOTES
- DECISION  
THEORY



## Recitations 15

### [Definitions used today]

- players, actions, action profiles, consequences
- game on consequences, game in normal form
- lotteries: simple and compound
- vNM axioms: weak order, continuity, monotonicity, reduction, substitution

### Question 1

Suppose [WO, I] hold. Let  $\mathcal{L} \equiv \Delta(C)$  and  $C = \{c_1, \dots, c_m\}$ . Show that:

$$\forall F \in \mathcal{L} \quad \delta_{c^1} \succeq F \succeq \delta_{c^m}$$

where  $\delta_{c^i}$  gives probability 1 to the consequence  $i$

### Question 2 [von Neumann-Morgenstern]

1. (existence)  $\succeq$  on  $\mathcal{L}$  satisfies WO, Cty, I if and only if there exists a linear  $u : \mathcal{G} \rightarrow \mathbb{R}$  that represents  $\succeq$
2. (uniqueness) If  $u, v$  are linear representations of  $\succeq$ , then  $\exists A > 0, B \in \mathbb{R}$  such that  $u(\cdot) = Av(\cdot) + B$

Show  $\Rightarrow$  part of existence .

### Question 3 [234 III.1 Fall 2016 majors]

Consider a preference order  $\succeq$ , and assume that it satisfies the von Neumann-Morgenstern (vNM) axioms. Let, for any two lotteries  $L$  and  $M$ , and any  $\alpha \in [0, 1]$ ,  $(L, \alpha, M)$  be the compound lottery that gives the lottery  $L$  with probability  $\alpha$  and the lottery  $M$  with probability  $1 - \alpha$

- a) State what a vNM representation is, and then state the vNM axioms in the form you prefer: the axioms you state must characterize preferences with the vNM representation.
- b) Prove that  $\succeq$  satisfies the Sure Thing Principle (STP), namely that for any lotteries  $L, M, N$  and  $R$  and any  $\alpha \in [0, 1]$

$$(L, \alpha, M) \succ (N, \alpha, M) \quad \text{if and only if} \quad (L, \alpha, R) \succ (N, \alpha, R)$$

If you assume the STP among your axioms, then prove that your axioms imply that the preference order has a vNM representation.

- c) Suppose that  $L \succ M$ ; prove that for any  $\alpha \in (0, 1]$

$$(L, \alpha, M) \succ M$$

- d) Prove that if  $u$  and  $v$  are two linear utility functions representing  $\succeq$ , then  $u$  is a positive affine transformation of  $v$

### Question 4 [Marschak Machina Triangle]

Consider a set  $C$  of three consequences 1,2,3 and a set of lotteries over  $C$ .

- Draw a 2D diagram that represents a three dimensional simplex.
- Draw two simple lotteries  $L_1$  and  $L_2$ . Consider a compound lottery  $L_3 = (L_1, p; L_2, 1 - p)$ . How to represent it on the diagram?
- Suppose preferences are given by a Bernoulli function  $u : C \rightarrow \mathbb{R}$ . Write an equation for an indifference curve. Show that indifference curves are parallel. Draw some indifference curves on the diagram.

**Question 5**

The weighted utility model represents preferences  $\succsim$  over lotteries in the MM triangle given above as follows:

$$(p_1, p_3) \succ (p'_1, p'_3) \iff \sum_{i=1}^3 \frac{v_i p_i}{\sum_{j=1}^3 v_j p_j} u_i > \sum_{i=1}^3 \frac{v_i p'_i}{\sum_{j=1}^3 v_j p'_j} u_i$$

where  $u_i = u(i)$ ,  $u : \mathbb{R} \rightarrow \mathbb{R}$  is a strictly increasing utility function,  $v_i$  are strictly positive weights and  $p_2 = 1 - p_1 - p_3$

- Write down the formula for an indifference curve implied by these preferences, i.e. the set of lotteries indifferent to each other (an equivalence class)
- Show that any equivalence class for these preferences is convex, i.e. if  $E$  denotes some equivalence class of these preference, then if  $P, Q \in E$ , then  $\alpha P + (1 - \alpha)Q \in E$ , where  $\alpha \in (0, 1)$ . Another word for this property is betweenness.
- Show that in general these preferences may not satisfy independence:  $P \succ Q \implies \alpha P + (1 - \alpha)R \succ \alpha Q + (1 - \alpha)R$ , for  $\alpha \in (0, 1)$
- Show that betweenness is implied by independence.
- Suppose that  $(0.2, 0.8) \prec (0, 0)$  and  $(0.8, 0.2) \succ (0.75, 0)$ . Can this model accommodate such a pattern? If yes, specify values of  $u_i$  and  $v_i$  that may do the job.

**Question 6 [Kahneman and Tversky (1979)]**

We want to show the violation of  $I$  axiom. Let's define lotteries

$$P = \begin{pmatrix} 1 & 0 \\ 1\text{mln} & 0\text{mln} \end{pmatrix} \quad P' = \begin{pmatrix} 0.11 & 0.89 \\ 1\text{mln} & 0\text{mln} \end{pmatrix} \quad Q = \begin{pmatrix} 0.1 & 0.89 & 0.01 \\ 5\text{mln} & 1\text{mln} & 0\text{mln} \end{pmatrix} \quad Q' = \begin{pmatrix} 0.1 & 0.9 \\ 5\text{mln} & 0\text{mln} \end{pmatrix}$$

As they showed people tend to pick  $P$  over  $Q$  and  $Q'$  over  $P$ . Show that if  $I$  axiom holds.  $P \succ Q \implies P' \succ Q'$

# Question 1

Suppose  $[WO, I]$  hold. Let  $\mathcal{L} \equiv \Delta(C)$  and  $C = \{c_1, \dots, c_m\}$ . Show that:

$$\forall F \in \mathcal{L} \quad \delta_{c^1} \succeq F \succeq \delta_{c^m}$$

where  $\delta_{c^i}$  gives probability 1 to the consequence  $i$

$$\exists \delta_{c^1}, \delta_{c^m} : \delta_{c^i}$$

$$\boxed{\text{WTS: } \forall L \in \mathcal{L} \quad \delta_{c^1} \succcurlyeq L \succcurlyeq \delta_{c^m}}$$

$$\delta_{c^1} \succcurlyeq \delta_{c^i} \succcurlyeq \delta_{c^j} \succcurlyeq \dots \succcurlyeq \delta_{c^m}$$

Lemma.  $L_0, L_1, \dots, L_K$  ( $K+1$ ) lotteries  $L_i \in \mathcal{L}$

$$\text{If } L_k \succcurlyeq L_0 \quad \forall k \Rightarrow \sum_{k=1}^K \alpha_k L_k \succcurlyeq L_0$$

$$\text{If } L_0 \succcurlyeq L_k \quad \forall k \Rightarrow \sum_{k=1}^K \alpha_k L_k \leq L_0$$

$$\alpha_k : \sum_{k=1}^K \alpha_k = 1 \quad \alpha_k \geq 0$$

Proof: Induction.  $K=1$  easy

Let  $K \geq 2$ . Assume true  $K-1$ . By def of  $\Delta(\mathcal{L})$

$$\sum_{k=1}^K \alpha_k L_k = (1 - \alpha_K) \sum_{k=1}^{K-1} \frac{\alpha_k}{1 - \alpha_K} \cdot L_k + \alpha_K L_K$$

WLOG  $L_k \succcurlyeq L_0 \quad \forall k$ . By  $(K-1)$ -step

$$M = \sum_{k=1}^{K-1} \frac{\alpha_k}{1 - \alpha_K} L_k \succcurlyeq L_0$$

$$\text{By I} \quad (1-\alpha_k)M + \alpha_k L_k \geq (1-\alpha_k)L_0 + \alpha_k L_k \quad (*)$$

Again by I ( $L_k \geq L_0$ )

$$(1-\alpha_k)L_0 + \alpha_k L_k \geq (1-\alpha_k)L_0 + \alpha_k L_0 = L_0 \quad (**)$$

$\sum_{k=1}^{\infty} \alpha_k < \infty$ ,  $(*)$

$$\sum_{k=1}^{\infty} \alpha_k L_k \geq L_0 \quad \square$$

Case  $L_0 \leq L_k \quad \forall k$  similar

Now.  $L^k - c^k$  w.p. 1

$$L = \begin{pmatrix} p^1 & \dots & p^m \\ c^1 & \dots & c^m \end{pmatrix} \quad L = \sum_{k=1}^m L^k p_k$$

By lemma  $\delta_c^b \geq \delta_c^k \quad \forall k \in \{1, \dots, m\}$

$$\delta_c^b \geq \sum_{k=1}^m p_k \delta_c^k = L$$

$$\underline{\delta_c^b} \geq L \geq \underline{\delta_c^w} \quad , L \in \mathcal{O}(c)$$

## Question 2 [von Neumann-Morgenstern]

1. (existence)  $\succeq$  on  $\mathcal{L}$  satisfies WO, Cty, I if and only if there exists a linear  $u: \mathcal{G} \rightarrow \mathbb{R}$  that represents  $\succeq$
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Show  $\Rightarrow$  part of existence .

$$\text{Lemma } \mathcal{D} \quad (W_0, \mathcal{I}, \text{Cty}), L \succsim M \succsim N \\ \Rightarrow \exists \alpha \in [0, 1] \quad L \alpha M \sim N$$

Proof:  $L \succsim M$ . Define  $A = \{ \alpha \mid L \alpha M \succsim N \}$

$$B = \{ \beta \mid L \beta M \leq N \}$$

Observe that

$$\textcircled{1} A, B \subseteq [0, 1]$$

$$\textcircled{2} 0 \in B, 1 \in A$$

$\textcircled{3}$  By Cty  $A, B$  are closed

$$\textcircled{4} A \cup B = [0, 1]$$

$$\begin{aligned} L \alpha M &= \\ \alpha L + (1-\alpha) M \\ \hline \text{LOM} &= \\ 0 \cdot L + (1-0) \cdot M &= M \\ M &\leq N \\ 0 &\in B \end{aligned}$$

$\textcircled{1} - \textcircled{4}$ ,  $[0, 1]$  connected set  $\Rightarrow$

$$\Rightarrow \exists \delta \in A \cap B \quad L \delta M \succsim N \quad L \delta M \leq N$$

$$\Rightarrow \text{by T} \quad L \delta M \succsim N, L \delta M \Rightarrow \underline{\underline{N \sim L \delta M}}$$

The rest is HW 1

Lemma 1.  $L \succ M \quad \forall \alpha \in (0,1) \quad L \succ L \alpha M \succ M$

$L, M \in \mathcal{L}$

Proof: by ex 1.  $\exists s_c^L, s_c^M \quad s_c^L \succ L \succ s_c^M$

$s_c^L \succ s_c^M$ .

$$L = \alpha L + (1-\alpha)L = \underbrace{L \alpha L}_{\text{I}} \succ L \alpha M = \alpha L + (1-\alpha)M$$

$$\alpha L + (1-\alpha)M = \underbrace{L \alpha M}_{\text{I}} \succ \alpha M + (1-\alpha)M = M$$

[In  $\textcircled{+}$  we have  $\succ$  ( $I^*$  with  $\succ$ ) ]

Def. ( $I^*$ )  $\forall L, M, N \in \mathcal{L}$

$$L \succ M \Leftrightarrow \forall \alpha \in (0,1) \quad L \alpha N \succ M \alpha N$$

$$I \subseteq I^*, I^* \subsetneq I$$

$\textcircled{+} \Leftarrow$  existence

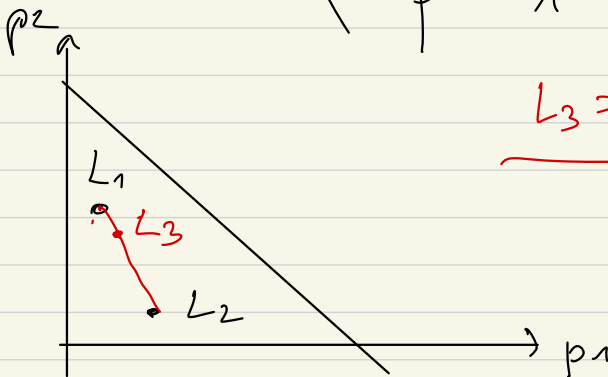
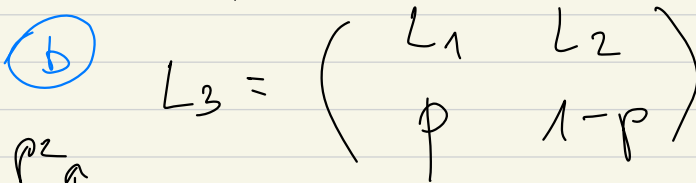
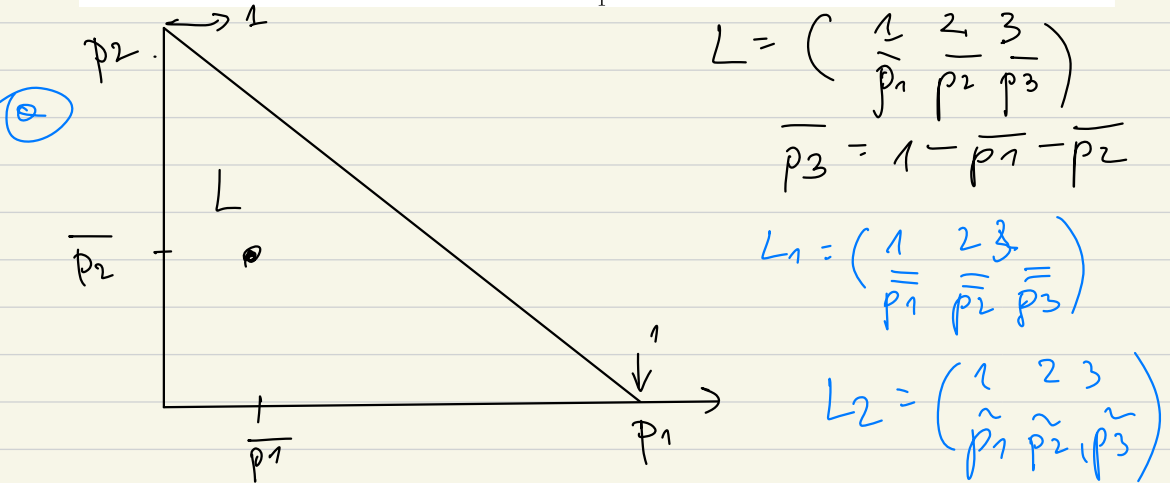


#### Question 4 [Marschak Machina Triangle]

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1



$$\underline{L_3 = L_1 p L_2 \in \mathcal{G}} \\ \in \mathcal{L}$$

③  $\bar{u}$  :

$$p_1 u(1) + p_2 u(2) + (1-p_1-p_2) u(3) = \bar{u}$$

•  $u(3) > u(2) > u(1)$

$$p_2 (u(3) - u(2)) = p_1 (u(1) - u(3))$$

$$p_2 = p_1 \cdot \frac{u(1) - u(3)}{u(3) - u(2)} + \frac{u(3) - \bar{u}}{u(3) - u(2)}$$

fixed  $u(1) < 0$   
does not depend on  $\bar{u}$

fixed for fixed  $\bar{u}$

$$p_2 = p_1 a(\bar{u}) + b(\bar{u})$$

① Fix  $\bar{u}$ ,  $u(i)$ .  $\Rightarrow$  IC linear

② BC  $a(\bar{u})$  does not depend on  $\bar{u}$   
IC are parallel

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Ex. 5.. IC  $a(\bar{u})$

How does Indifference curves looks like?

IC are convex parallel curves.

We can depict them in Marschall-

-Machina triangle.

1. Convexity of IC

$$L \sim M$$

$$\lambda L + (1-\lambda)M \sim \lambda L + (1-\lambda)L$$

$$L \sim M$$

$$L \sim \lambda L + (1-\lambda)M$$

→ convex IC

2. IC are parallel

Let  $L \sim M$  consider  $N \in \mathcal{L}$  ( $N + L \sim M$ )


$$S \equiv N + (M - L) \in \mathcal{L}$$

I claim that  $N \sim S$  (same IC)

Proof: ~~At~~  $S \succ N$ . By I  $\alpha = \frac{1}{2}$  (\*)

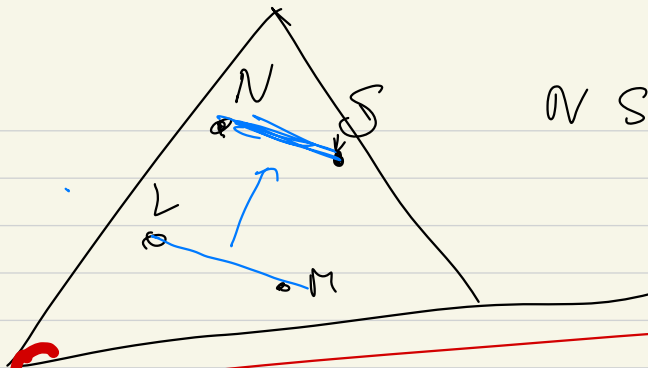
$$\frac{1}{2}N + \frac{1}{2}M > \frac{1}{2}S + \frac{1}{2}M \sim \frac{1}{2}S + \frac{1}{2}L \quad (\text{by } L \sim M)$$

but  $S + L = N + M$  so  $\frac{1}{2}S + \frac{1}{2}L \sim \frac{1}{2}N + \frac{1}{2}M$

It is a  with (\*) (\*\*)

It cannot be  $N \succ S$ . similar not  $S \succ N$ .

So  $N \sim S$



$$NS(1c) \parallel L M(1c)$$

**Ex 6**

Violation of I Kahneman & Tversky 1979

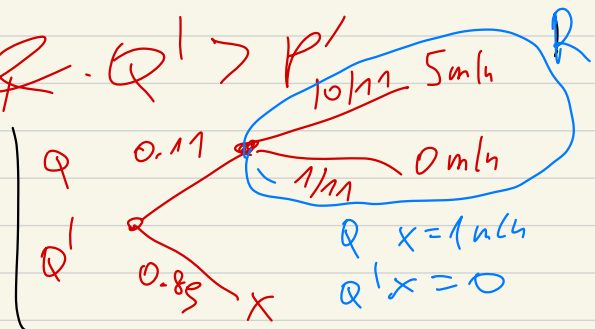
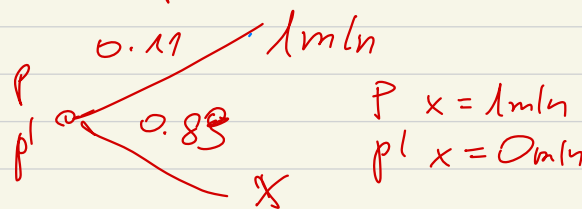
$$P = (1mln, 1)$$

$$Q = \begin{pmatrix} 5mln, 0.1, 1 \\ 1mln, 0.88 \\ 0mln, 0.01 \end{pmatrix}$$

$$P' = \begin{pmatrix} 1mln, 0.11 \\ 0mln, 0.88 \end{pmatrix}$$

$$Q' = \begin{pmatrix} 5mln, 0.1 \\ 0mln, 0.9 \end{pmatrix}$$

People  $P > Q$  &  $Q' > P'$



People pick  $P > Q$  &  $Q' > P'$ .

People pick  $P > Q$  &  $Q' > P$

Observe that:  $(L \propto R = \alpha L + (1-\alpha) R)$

$$P = 1mln \quad 0.11 \quad 1mln$$

$$P' = 1mln \quad 0.11 \quad 0mln$$

$$R = 5mln \quad \frac{1}{11} \quad 0mln$$

$$Q = R \quad 0.11 \quad 1mln$$

$$Q' = R \quad 0.11 \quad 0mln$$

Let  $1mln > R$ . By I

$$P = 1mln \quad 0.11 \quad 1mln > R \quad 0.11 \quad 1mln = Q$$

by I

$$P' = 1mln \quad 0.11 \quad 0mln > R \quad 0.11 \quad 0mln = Q'$$

hence both  $P > Q$  &  $P' > Q'$

contradicts what Kahneman & Tversky

found in 1979.