



## Recitations 15

### [Definitions used today]

- players, actions, action profiles, consequences
- game on consequences, game in normal form
- lotteries: simple and compound
- vNM axioms: weak order, continuity, monotonicity, reduction, substitution

### Question 1

Suppose [WO, I] hold. Let  $\mathcal{L} \equiv \Delta(C)$  and  $C = \{c_1, \dots, c_m\}$ . Show that:

$$\forall F \in \mathcal{L} \quad \delta_{c^1} \succeq F \succeq \delta_{c^m}$$

where  $\delta_{c^i}$  gives probability 1 to the consequence  $i$

### Question 2 [von Neumann-Morgenstern]

1. (existence)  $\succeq$  on  $\mathcal{L}$  satisfies WO, Cty, I if and only if there exists a linear  $u : \mathcal{G} \rightarrow \mathbb{R}$  that represents  $\succeq$
2. (uniqueness) If  $u, v$  are linear representations of  $\succeq$ , then  $\exists A > 0, B \in \mathbb{R}$  such that  $u(\cdot) = Av(\cdot) + B$

Show  $\Rightarrow$  part of existence .

### Question 3 [234 III.1 Fall 2016 majors]

Consider a preference order  $\succeq$ , and assume that it satisfies the von Neumann-Morgenstern (vNM) axioms. Let, for any two lotteries  $L$  and  $M$ , and any  $\alpha \in [0, 1]$ ,  $(L, \alpha, M)$  be the compound lottery that gives the lottery  $L$  with probability  $\alpha$  and the lottery  $M$  with probability  $1 - \alpha$

- a) State what a vNM representation is, and then state the vNM axioms in the form you prefer: the axioms you state must characterize preferences with the vNM representation.
- b) Prove that  $\succeq$  satisfies the Sure Thing Principle (STP), namely that for any lotteries  $L, M, N$  and  $R$  and any  $\alpha \in [0, 1]$

$$(L, \alpha, M) \succ (N, \alpha, M) \quad \text{if and only if} \quad (L, \alpha, R) \succ (N, \alpha, R)$$

If you assume the STP among your axioms, then prove that your axioms imply that the preference order has a vNM representation.

- c) Suppose that  $L \succ M$ ; prove that for any  $\alpha \in (0, 1]$

$$(L, \alpha, M) \succ M$$

- d) Prove that if  $u$  and  $v$  are two linear utility functions representing  $\succeq$ , then  $u$  is a positive affine transformation of  $v$

### Question 4 [Marschak Machina Triangle]

Consider a set  $C$  of three consequences 1,2,3 and a set of lotteries over  $C$ .

- Draw a 2D diagram that represents a three dimensional simplex.
- Draw two simple lotteries  $L_1$  and  $L_2$ . Consider a compound lottery  $L_3 = (L_1, p; L_2, 1 - p)$ . How to represent it on the diagram?
- Suppose preferences are given by a Bernoulli function  $u : C \rightarrow \mathbb{R}$ . Write an equation for an indifference curve. Show that indifference curves are parallel. Draw some indifference curves on the diagram.

**Question 5**

The weighted utility model represents preferences  $\succsim$  over lotteries in the MM triangle given above as follows:

$$(p_1, p_3) \succ (p'_1, p'_3) \iff \sum_{i=1}^3 \frac{v_i p_i}{\sum_{j=1}^3 v_j p_j} u_i > \sum_{i=1}^3 \frac{v_i p'_i}{\sum_{j=1}^3 v_j p'_j} u_i$$

where  $u_i = u(i)$ ,  $u : \mathbb{R} \rightarrow \mathbb{R}$  is a strictly increasing utility function,  $v_i$  are strictly positive weights and  $p_2 = 1 - p_1 - p_3$

- Write down the formula for an indifference curve implied by these preferences, i.e. the set of lotteries indifferent to each other (an equivalence class)
- Show that any equivalence class for these preferences is convex, i.e. if  $E$  denotes some equivalence class of these preference, then if  $P, Q \in E$ , then  $\alpha P + (1 - \alpha)Q \in E$ , where  $\alpha \in (0, 1)$ . Another word for this property is betweenness.
- Show that in general these preferences may not satisfy independence:  $P \succ Q \implies \alpha P + (1 - \alpha)R \succ \alpha Q + (1 - \alpha)R$ , for  $\alpha \in (0, 1)$
- Show that betweenness is implied by independence.
- Suppose that  $(0.2, 0.8) \prec (0, 0)$  and  $(0.8, 0.2) \succ (0.75, 0)$ . Can this model accommodate such a pattern? If yes, specify values of  $u_i$  and  $v_i$  that may do the job.

**Question 6 [Kahneman and Tversky (1979)]**

We want to show the violation of  $I$  axiom. Let's define lotteries

$$P = \begin{pmatrix} 1 & 0 \\ 1\text{mln} & 0\text{mln} \end{pmatrix} \quad P' = \begin{pmatrix} 0.11 & 0.89 \\ 1\text{mln} & 0\text{mln} \end{pmatrix} \quad Q = \begin{pmatrix} 0.1 & 0.89 & 0.01 \\ 5\text{mln} & 1\text{mln} & 0\text{mln} \end{pmatrix} \quad Q' = \begin{pmatrix} 0.1 & 0.9 \\ 5\text{mln} & 0\text{mln} \end{pmatrix}$$

As they showed people tend to pick  $P$  over  $Q$  and  $Q'$  over  $P$ . Show that if  $I$  axiom holds.  $P \succ Q \implies P' \succ Q'$